

THE HOME BUILDER

DallasBuilders
ASSOCIATION

www.DallasBuilders.com



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Dallas BA's Industry Investors for 2014



Casino Christmas offers holiday fun on December 11

Casino Christmas presented by The Thompson Group at Classic Chevrolet is back this year, and it will be bigger and better than ever! We've brought back all your favorite features to make sure the Dallas BA party is the best holiday party this year.

The event will be held Dec. 11 from 6 to 10 p.m. at Dallas Builders Association offices.

As in past years, members can enjoy the Vegas style casino gaming, a Texas Hold 'Em Tournament, lots of great holiday food, a Christmas photo booth, silent auction, margarita machine and networking!

DJ Sneaky will keep the party going with a wide variety of music from all genres. A drawing will be held for a Large Green Egg, courtesy of Factory Builder Stores in Grapevine.

A great selection of silent auction gift items will allow you to do some holiday shopping at the party. Items are coming in steadily, but at press time, gifts that have been lined up include

rounds of miniature golf, dance lessons, Mavericks tickets, assorted gift baskets, a Sony Blu Ray player, Delta Temp20 shower head, oil changes, cookware, grilling tool set, retractable screen door, Browning pistol vault,

Speed Zone gift cards, tickets to Billy Bob's, Dallas Black Dance Theater Spring Fiesta and Dallas Children's Theater.

Special auction items are being donated on behalf of Operation Finally Home that will be sold to benefit the two Dallas BA projects being built in 2015.

Partnership opportunities start at \$500. Partners committed to date are Title Partner, The Thompson Group at Classic Chevrolet; Beverage Partner, Bonded Builders Warranty Group; Photo Partner, The Bath & Kitchen Showplace; Table Partner, Stewart Title.

Visit DallasBuilders.com for partnership details and to make reservations. Tickets are \$25 if purchased online in advance, or \$35 at the door.



Donnie Evans Honored with Shorty Howard Trophy
The Dallas BA's First Vice President Donnie Evans of Onyx Homes is the 2014 recipient of the Shorty Howard Trophy, presented annually to the top membership recruiter. Presenting the award at the Installation of Leadership at the Dallas Country Club were two of our Industry Investors, Herb Rolph with The Thompson Group at Classic Chevrolet and Jerry Fenchel with Fox Energy Specialists.

BRIEFLY

Dallas Builders Association offices will be closed on Thursday, Dec. 25, and Friday, Dec. 26, for Christmas and Thursday, Jan. 1, and Friday, Jan. 2, for New Year's.

The National Designation Achievement Reception will be held on Monday, Jan. 19, at the West Gate Las Vegas Resort & Casino (formerly the Las Vegas Hilton) during the International Builders' Show. This is a wonderful opportunity to mingle and celebrate the accomplishments of the year. This event is complimentary, but registration is required. The RSVP deadline is Jan. 2. Active and new designees for the following NAHB designations are invited: CAPS, CGA, CGB, CGP, CGR, CMP, CSP, GMB, GMR, HCCP, Master CGP, Master CSP and MIRM in addition to NAHB approved instructors.

Access the 2015 Marketing Guide online at DallasBuilders.com. This resource lists all the various marketing opportunities available to members throughout the coming year: event partnerships, online and print advertising, education partnerships and more.

Periodicals Postage Paid at Plano, TX, and Additional Offices

Basics of Building class set for Dec.

Designation class "Basics of Building" will be held Dec. 9, presented in partnership with StrucSure Home Warranty.

The class will help members build their housing industry expertise by learning about the residential construction process from the ground up. Those in housing and construction-related fields, such as vendors, suppliers, brokers, retailers, builder/remodeler company staff, real estate agents and others will learn what it takes to build or remodel a home.

Graduates will be able to:

- ◆ Describe product types, current trends and stakeholders in the residential construction industry;
- ◆ Contrast and elaborate on the sales and marketing functions of the

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Bob Cresswell Achieves 1,000 Spike Level!

Membership Chairman Jeff Dworkin presents Bob Cresswell, Cresswell Enterprises, with his 1,000 Spike certificate at the November Board of Directors meeting. Congratulations, Bob!



Builder Warning: Do not purchase illegal NAHB form contracts

Recently, the National Association of Home Builders (NAHB) decided to promulgate national model form contracts to all builder members.

These contracts are null and void under Texas law and their usage will subject builders to serious liability. Texas law mandates in multiple instances that specific language be included in our residential contracts, and the NAHB forms do not address these requirements.

Dallas Builders Association leaders worked proactively with the Texas Association of Builders (TAB) to pass a resolution imploring the NAHB not to offer their contracts for sale to builders in Texas. Additionally, TAB staff and

leadership have been working with NAHB to ensure that adequate disclaimers are included on the NAHB website. Again, they do not meet numerous Texas statutory and case law requirements.

TAB has a Contracts Committee that ensures its contracts are comprehensive, up-to-date and the best product available to builders in Texas. Many other form contracts, including NAHB's, fail to meet numerous statutory requirements in the Texas Property Code, as well as fail to properly waive all implied warranties outlined by the Supreme Court of Texas.

To purchase TAB Residential Construction Contracts, visit TexasBuilders.org.

President's Holiday Message

It's that time of year again when the Holiday Season has arrived. As the season starts, we need to all remember that it is not about spending a lot of money, how many gifts we receive, or what great parties we can attend. Instead, it is about spending time with family, friends and acquaintances and reflecting on our lives and looking ahead. It is also about saying thank you to many people and expressing our gratitude and appreciation for all they have done and given.

So, as you go through this Holiday Season, on behalf of the Dallas Builders Association Team, I would like to extend our thanks to you for all your efforts, contributions and participation in the many events and endeavors of the Association. Thank you for your contributions and donations, be it money or time. Thank you for your commitments and for helping us in our efforts. We appreciate each and every one of you and everything you do to make the Dallas BA the amazing organization it is.

As we look forward to the next year and all that is in front of us, I hope that you will continue to participate in our journey as we endeavour to be great stewards with all that we have been graciously given.

We wish you and yours a healthy, safe and prosperous New Year, and remember to take time to enjoy the ride.

Frank Murphy, President
Dallas Builders Association