

THE HOME BUILDER

DallasBuilders
ASSOCIATION

www.DallasBuilders.com



VOLUME LXII

No. 11

November 2015

Dallas BA's Industry Investors for 2015



BRIEFLY

Access the 2016 Marketing Guide online at DallasBuilders.com. This resource lists all the various marketing opportunities available to members throughout the coming year: event partnerships, online and print advertising, education partnerships and more. You'll find the link under the Membership tab.

Join the Multifamily Builders Council Tuesday, Dec. 1, for the annual Christmas Party presented by Huber Engineered Woods at the Westin Dallas Park Central, 20th Floor. Admission is free with a new, unwrapped toy. Partnerships are available.

Builders, do you have a home that you would like featured in *The Dallas Morning News*? Would you like to advertise that home for FREE? This represents a value of more than \$2,000 in advertising dollars and offers prime exposure. The featured home must be open for viewing and for sale the day the story is published. A story and photo of the home provided by the builder will be required. Contact Becky Warner, 214-615-5015, to register for this valuable member benefit.

Periodicals Postage Paid at Plano, TX, and Additional Offices

November is Spike Appreciation Month!

November is National Spike Appreciation Month, and on Nov. 19 members are encouraged to join in the celebration by recognizing one of the most active and dedicated groups in the Association. Thanks to the efforts of our Spikes and membership recruiters, our local, state and national associations are growing, and our industry voice is STRONG!

Join us at the Dallas BA office for After Hours networking and a special celebration for Spike Appreciation Month. Enjoy food, beverages, door prizes and a fun evening of networking. Spike Appreciation After Hours is FREE to attend, but reservations are encouraged. Visit DallasBuilders.com to register.

The National Association of Home Builders recognizes and rewards peer-to-peer recruiting through the Spike Club. Members of the Spike Club receive several benefits and recognition throughout the year, including a coveted invitation to the Spike Party at the International Builders' Show. The 2016 IBS will be held Jan. 19-21 in Las Vegas. A special Spike Concert featuring Daryl Hall & John Oates will be held the final day of the convention.

"Our members are the lifeblood of

the Dallas Builders Association," said Executive Officer Phil Crone. "That's why recruiting new members is key to strengthening the home building industry."

The Dallas BA has some of the highest ranking Spikes in the nation. Our Top 10 Spikes are:

- T.W. Bailey, Bailey Family Builders - 1,902.5;
- John Bynum, John P. Bynum Construction - 1,160;
- Robert Cresswell, Cresswell Enterprises - 1,049;
- Clyde Anderson, Homes for Hope - 905.5;
- Gary Hubbard, Acme Brick Company - 583.5;
- Geanie Vaughan, Lee Lighting - 508.50
- George Lewis, George Lewis Custom Homes, Inc. - 451;
- Mike Mishler, Mishler Builders Inc. - 300.5;
- Barbara Bynum, John P. Bynum Construction - 247.5; and
- Tim Jackson, Tim Jackson Custom Homes Inc. - 233.

Special appreciation goes to Struc-Sure Home Warranty, our 2015 Yearlong Membership Drive partner.

Final Speed Networking event of 2015 is Dec. 1

The final Speed Networking event of 2015 will be held at Association offices on Tuesday, Dec. 1.

As an associate member, this unique networking opportunity will give you four minutes of one-on-one and face-to-face time with up to 20 different builders and remodelers. This means you will meet with 20 different builders or remodelers in only two hours.

Matt Wassmer of UltraMedia participated in an earlier Speed Networking event and thought it provided "a great way to meet face-to-face with builders. It allowed for easy, open conversation, and gave us time to learn about each other without expectations. It was a great opportunity to talk about the benefits of incorporating quality technology in the homes they build."

Courtney Stucky of Shoot2Sell notes that the event is an easy way to get real one-to-one time with builders. "It's the ideal method of meeting builders for the first time before building relationships through other events."

Only two associate industries will be allowed per event (e.g.: two mortgage, two roofing, two garage companies, etc.).

Builders learn about new innovative products and find new deals that could improve or promote their business.

Michael Turner of Classic Urban Homes has participated in Speed Networking several times and has always found at least one or two new vendors each time. "It is wonderful opportunity for both the builders and associates as

well. I would say that we personally have added 10+ new team members thanks to Speed Networking. For a builder, it's also a great way to learn about new products in the market."

Tom Greico of Greico Modern Homes says he finds Speed Networking to be very beneficial to his building operations and picks up one or two new trades each time he participates. "It's like having a trade show come to you, plus there are great door prizes and a free lunch!"

Details can be found at DallasBuilders.com.



AP Roffino Award

The North Dallas/Collin County Division was awarded the AP Roffino Award as the Association's outstanding division or council for the past year. Installation of Leadership ceremonies took place Oct. 2 at the Dallas Arboretum & Botanical Garden. The ND/CC Board proudly displayed the award at their October luncheon. From left are John Todd, Elite Remodeling; Frank Boyd, Boyd on a Wire; President Cole Baker, BMC; Vice President Teresa Staggs, KJ Custom Screens & Designs; Rod Vochatzer, Kelly-Moore Paint Co.; Clyde Anderson, Homes for Hope; and Tim Lansford, Luxury Homes of Texas.



Shorty Howard Award

Incoming Dallas BA President Donnie Evans of Altura Homes is the 2015 recipient of the Shorty Howard Award, which is given annually to the individual who has recruited the most new members into the Dallas Builders Association. Presenting the award was Membership Chairman Jeff Dworkin.

APEX Award

Michael Turner of Classic Urban Homes received the APEX Award during ceremonies held Oct. 2 at the Dallas Arboretum. APEX stands for Associates Pursuit of Excellence and is given annually to recognize a builder's professionalism in dealing with associate members. Cole Baker, associate vice president for the Dallas BA, presented the award.



The Dallas Builders Association presents

Casino Christmas

Enjoy the casino, silent auction, food and networking with fellow Dallas BA members!



- ◆ Thursday, December 3
- ◆ 6-10 p.m. at Dallas BA Offices
- ◆ Photo Booth – customized flip book
- ◆ Early holiday shopping at the silent auction
- ◆ Texas Hold'em Tournament
- ◆ Margaritas, beer & wine
- ◆ Heavy hors d'oeuvres
- ◆ DJ

- ◆ Tickets are \$25 in advance (\$35 at door) includes dinner, 2 drink tickets & \$1,000 casino "cash"
- ◆ Partnership opportunities starting at \$500!

Make Reservations Today
at DallasBuilders.com



**Tuesday, December 1 - 11:30 a.m.
Dallas Builders Association Offices**

Builders, meet 20 Associates in 2 hours. Learn about new innovative products and find new deals that could improve or promote your business. The Associate Member will have 4 minutes of one-on-one and face-to-face time with each Builder/Remodeler in a rotation.
Lunch and Prizes!

Associates pay \$250 for the opportunity for 2 people from your company to speak with up to 20 Builders! Only 2 Associate industries per event.

Free for Builder/Remodeler Members*
* Must be the Decision Maker for the Company

Contact Misty Varsalone @ 214-615-5012 or
Misty.Varsalone@DallasBuilders.com

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BARCIE VILCHES, Editor



Presidential Distinguished Service Award

2015 President Frank Murphy presents the Presidential Distinguished Service Award to Doug Bowerman, Affiliated Bank; Dave Hambley, Morrison Supply; and Larry Baty, Cadenhead Servis Gas, in recognition of their work with Cars for CASA over the past 10 years. The community event in Rockwall has raised more than \$300,000 for Lone Star CASA. The award is not given very often, only under special circumstances when someone has gone "above and beyond." Bowerman, Hambley and Baty were also presented with Honored Life Director plaques for the Metro East Division.



Staff Milestone

Dallas BA Executive Officer Phil Crone presents staff Accounting Manager Becky Warner with a gift of appreciation in recognition of her 20 years of service with the Association. The presentation was made at the Oct. 2 Installation at the Dallas Arboretum.



Honored Life Director

Dallas BA First Vice President Michael Turner and Vice President/Secretary Alan Hoffmann present Kathie Ahrens of Arizona Tile with a plaque recognizing her as an Honored Life Director of the Association. Honored Life Directors are members who have been active, committed and contributing Association members and have served on the Board of Directors for at least seven years; they are nominated by the Nominating Committee, who reviews their qualifications, and are then elected by the Board.

Designation classes presented this winter by StrucSure Home Warranty

Start the New Year off right with the resolution to put your companies' best foot forward. The Dallas Builders Association is giving industry professionals two opportunities to expand their companies and manage their business the right way.

On Nov. 12 "Diversification," a national designation course, will be offered. This course will help owners and employees by examining more than 25 different opportunities within the construction industry that are ideal for expansion.

Attendees will be able to explore different approaches and options that

diversification allows in commercial building, remodeling, special use structures and institutional projects. You'll analyze the factors that affect success in diversification and learn the due diligence steps to take when preparing to diversify.

On Dec. 9 "Business Management for Building Professionals" will be offered. Whether you are just getting started in the building industry or are in need of correcting your bad business habits, "Business Management for Building Professionals" will benefit you. Instructor Paul Evans will guide attendees through the process of refining

or creating detailed, effective business plans. Learn the management skills that give industry leaders the edge. This course will give you a solid foundation for managing small to medium size building/remodeling and service companies. Participants will also identify common business challenges and ways to overcome them.

Both classes are presented in partnership with StrucSure Home Warranty.

Register for class online at DallasBuilders.com by clicking on the specific class on the Calendar. Direct questions to Director of Education Sheena Beaver at 214-615-3881.



**North Dallas/Collin County Division
Bowling Tournament**

November 18, 2015

Strikz! Entertainment Center

8789 Lebanon Road, Frisco

6 pm Happy Hour/ 7 p.m. Tournament

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Fax: 817.546.0161
Email: JFenchel@FoxEnergySpecialists.com
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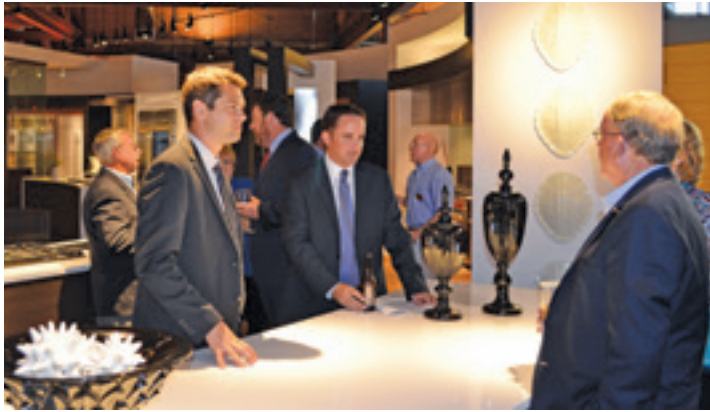
<p>Programs We Support:</p>	<p>Accurate Energy Testing</p> <p>Blower Door Testing Duct Blower Testing Room-to-Room Pressure Balancing Fresh Air Ventilation Testing Carbon Monoxide & Gas Leak Testing Thermal Imaging, and more...</p>	<p>Fast Administrative Support</p> <p>Utility Rebate Incentive Support Warranty Support Trouble House Diagnostics Sales Staff & Subcontractor Training</p>
<p>Energy Modeling Experts</p> <p>48 Hour or Less Turnaround on Plan Analysis for IC3 & REMRate Green Build Scoring Analysis Net-Zero Energy Analysis</p>		

All From an Independent Third Party!
That means unbiased recommendations, not influenced by product suppliers.

HOME PAC Fundraising Dinner Hosted by Sub-Zero/Wolf



2015 HOME PAC of Greater Dallas Dinner attendees enjoy a demonstration from Chef Garth Blackburn during the Oct. 12 dinner hosted by Sub-Zero and Wolf at its showroom in Dallas. State Representatives Kenneth Sheets and Ron Simmons, along with TAB Executive Officer Scott Norman, joined Dallas BA members for the event.



Dallas BA Executive Officer Phil Crone visits with President Donnie Evans and HOME PAC Chairman Matt Robinson.



Dallas BA Past President Frank Murphy and wife Gail visit with Mr. and Mrs. James Nelson of Alliance Bank at the HOME PAC fundraising dinner.



TAB Executive Director Scott Norman hosts a policy discussion with Reps. Kenneth Sheets and Ron Simmons.



Rep. Ron Simmons speaks about transportation needs in Texas to the group assembled at the SubZero/Wolf event.



Local Advocacy Efforts

David Lehde
Director of
Government
Affairs



Dallas Builders Association advocacy efforts for October were highlighted by significant outreach.

HOME PAC of Greater Dallas held a Builder Dinner, hosted by Sub-Zero and Wolf at its showroom in Dallas, provided an enjoyable opportunity for members to engage in fellowship, as well as getting to know two state legislators who have been friends to the industry and were helpful on builder supported legislation during the 84th session.

Kenneth Sheets, state representative for District 107, and Ron Simmons, representative for District 65, joined Texas Association of Builders' Scott Norman for the evening's panel. The discussion offered an overview of the recent legislative session including this year's constitutional amendments Prop 1 and 7, the Condo Unit Owner Protection bill and the Energy Code bill.

Dallas BA continues to weigh in on the 2015 I-Codes. As part of the Regional Codes Coordinating Committee (RCCC) at the North Central Texas Council of Governments (NCTCOG), the Association is committed to advocating for sensible code adoption. As a member on the RCCC's Energy Green Advisory Board, Dallas BA has been advocating for needed regional amendments to the International Green Construction Code. Previously, Dallas BA had success in getting needed changes listed in the regional amendments for the 2015 International Residential Code and International Energy Conservation Code. Advocacy for responsible code adoption will continue as area municipalities will soon weigh adoption of the 2015 I-Codes and COG's regional amendment recommendations.

COG's regional amendments can be viewed at the following web address. <http://www.nctcog.org/envir/SEEDevEx/codes/index.asp>

Federal Update

Actions in Washington are always felt here at home. October brought movement on a number of federal rules and enforcement matters that builders should take note of.

The Occupational Health and Safety Administration (OSHA) announced it will postpone enforcement of the new Confined Spaces in Construction standards for construction of single-family homes, duplexes and townhouses in federal jurisdictions. The postponement now extends until Jan. 8, 2016, but does not apply to multi-unit apartment construction. As it did with the previous postponement, OSHA will refrain from issuing a citation if an employer is making a good-faith effort to fulfill training requirements and other compliance requirements. More information, including NAHB's detailed fact sheet that breaks down the rule, can be found in the Oct. 7 blog post under the Advocacy tab on the Dallas BA website.

OSHA continues to increase safety enforcement in other areas. Since September of 2011, home builders and trade contractors have been required to comply with the agency's Compliance Guidance for Residential Construction. As OSHA continues to step up enforcement in Texas, includ-

ing nearby jurisdictions, Association members should continue to focus on ensuring that workers on jobsites are making use of fall protection plans.

Builders and trade contractors must use guardrails, personal fall arrest systems (harnesses and lanyards), or safety nets when employees are exposed to vertical drops of six feet or more in height from one elevation to another on walking/working surfaces with an unprotected side or edge. There is an exception if the employer can demonstrate that the system is not feasible or that it creates a greater hazard to the worker. In seeking the exception, contractors must produce a plan that makes use of alternative fall protection measures. Fall protection plans must be in writing and be site specific. Association members can visit NAHB's Fall Protection Toolkit online for a general overview and links to more information.

Unfortunately, the current rule is an example of the problem with one-size-fits-all regulation. Dallas Builders Association builders and contractor members have continued to make safety a priority and regularly take steps to reduce workplace injury. However, the most beneficial way to address falls in the residential construction industry would be to draft a standard that is specifically tailored to residential construction. NAHB previously advocated that OSHA reopen the rulemaking and try again to create a rule that applies to home building.

There are recent signs of hope for the industry regarding an Environmental Protection Agency (EPA) rule. In early October, the U.S. Court of Appeals for the Sixth Circuit in Cincinnati enacted a nationwide stay on the much talked about "waters of the United States" rule. In a 2-1 ruling, the Sixth circuit stated the stay allows for more determination as to whether the use of executive power implementing the rule was proper under the requirements of federal law. The concern centers around the issue that, when drafting the rule, the EPA failed to consult with state and local governments, seek input from business stakeholders, provide an accurate study of the costs versus the benefits or abide by other requirements for agency rule making. It is now up to the courts to sort out. Meanwhile, the agencies should be using the previous definitions.

Association member with questions regarding these and other issues, or looking for opportunities to be more engaged in Dallas BA advocacy efforts, should contact the Association's Director of Government Affairs, David Lehde. A key action that members can take is to monitor government activity in your area and contact staff when hearing of items of concern. Another is to support HOME PAC of Greater Dallas, Dallas BA's political action committee that supports pro-housing candidates and incumbents for our area's local and state legislative offices.

BTL & Associates

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**Traditional to Modern Design
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Construction Monitor The Ultimate Lead Source				Dallas Metro Building Permit Summary Year-to-Date 10/21/2015		
Residential	Permits	Value	Units	Builder	Homes	Value
Single Family Homes	17,578	\$5,052,063,246	17581	1 D R Horton Custom	1593	\$279,455,947
Duplexes & Twin Homes	58	\$16,552,925	116	2 Lennar Homes	900	\$249,877,805
Apartments & Condos	204	\$713,633,653	15963	3 Highland Homes	634	\$213,842,682
Cabins	1	\$150,000	0	4 First Texas Homes	727	\$207,424,125
Other Residential Structures	335	\$17,200,240	0	5 DR Horton	969	\$196,045,979
Swimming Pools & Spas	3,482	\$146,629,888	0	6 K Hovnanian Homes	406	\$170,479,576
Alternative Residential Energy	392	\$5,688,329	0	7 Bloomfield Homes	561	\$135,894,952
Garages & Carports	165	\$7,208,509	0	8 Pulte Homes	642	\$133,708,432
Res Rmdl, Addn, Int Fin	3,008	\$248,928,225	3	9 Toll Brothers	216	\$115,011,025
Reroof Residential	182	\$7,663,179	0	10 Megatal Homes Inc	409	\$113,487,336
				11 Darling Homes of	302	\$111,466,020
				12 Grand Homes	308	\$104,521,117
				13 Meritage Homes	285	\$104,098,158
				14 Batten & Shaw	1	\$102,000,000
				15 Standard Pacific	320	\$100,860,976
				16 Beazer Homes	408	\$100,228,483
				17 Landon Homes	295	\$98,123,912
				18 David Weekley	217	\$90,855,329
				19 History Maker Homes	440	\$89,559,022
				20 American Legend	256	\$89,805,546
				21 Shaddock Homes	140	\$81,384,287
				22 MHI Partnership	204	\$48,411,808
				23 J Houston Homes	264	\$46,431,089
				24 Gehan Homes	166	\$43,318,084
				25 Robson Ranch	140	\$39,144,737
				26 Belshire Homes	92	\$38,929,185
				27 LGI Homes	252	\$38,783,478
				28 Ryland Homes	115	\$37,968,774
				29 Dress Custom Homes	116	\$37,383,806
				30 Sumner Homes	153	\$35,175,087
				31 David Gardner	92	\$34,431,833
				32 Ashton Woods Homes	160	\$33,391,323
				33 Sandlin Custom	115	\$31,830,899
				34 Horizon Homes	115	\$29,366,736
				35 MI Homes	128	\$29,182,737
				36 Windsor Homes	91	\$27,967,993
				37 Altus Homes Lp	119	\$27,130,750
				38 Dunhill Homes	111	\$26,956,578
				39 CB Jeni Homes	135	\$26,473,760
				40 M Christopher	49	\$24,798,358
				41 Impression Homes	147	\$24,239,114

Dallas Metro Building Permit Summary Week 43 - 10/15/15 to 10/21/15 (permits over \$20,000)			
Residential	Permits	Value	Units
Single Family Homes	425	\$112,228,808	425
Demolition	31	\$16,100	0
Grading & Dust	3	\$45,000	0
Footing & Foundation	117	\$951,294	0
Duplexes & Twin Homes	1	\$98,000	2
Other Residential Structures	10	\$220,910	0
Swimming Pools & Spas	58	\$5,488,858	0
Alternative Residential Energy	12	\$183,627	0
Garages & Carports	2	\$55,964	0
Res Rmdl, Addn, Int Fin	80	\$7,044,393	0
Reroof Residential	6	\$164,692	0

Dallas Builders Show is a sell-out, raises \$5,000+ for Operation Finally Home

Presented by Texas Door & Trim



Thank you to the crew at Texas Door & Trim, whose title partnership of the Dallas Builders Show once again helped ensure a great show!



The 2015 Dallas Builders Show began with a keynote address by representatives of two major sports franchises. From left are Dan Hunt, president of Major League Soccer franchise FC Dallas; Dallas BA Executive Officer Phil Crone; Association President Donnie Evans; and Donnie Nelson, general manager and president of basketball operations for the Dallas Mavericks.



Ben Beckelman of Coats Homes was the winner of the builder drawing for a trip for two to The Bahamas. Presenting the prize were Dallas BA Executive Officer Phil Crone and Bill Deal, Bonded Builders Warranty, who is sponsoring the trip, along with Lee Lighting.



Sgt. 1st Class Jerry Holcomb, who will soon receive a mortgage-free home built by Mishler Builders through the efforts of the Dallas BA and Operation Finally Home, was on hand at the Dallas Builders Show, where a number of celebrity-autographed items were offered in the silent auction. From left are Lisa Bergen-Wilson, Operation Finally Home; Sgt. Holcomb; Ronnie Lyles, Operation Finally Home; and Dallas BA EO Phil Crone. Photo by Gary Turner, Inside Building News.



Christi Mishler of Mishler Builders was the winner of the \$2,000 Builders Jackpot drawing.



2015-2017
Texas Residential Construction Contracts Package
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New Contracts Available **September 1, 2015**
Order Online at www.TexasBuilders.org

Available only to builder and remodeler members of the Texas Association of Builders, TAB's contracts package subscription is your blueprint for typical construction and remodeling transactions in the State of Texas. At a cost of only \$299.99 plus tax, the package of contracts and related addenda is a fantastic value and can save you thousands of dollars in legal fees. As always, the subscription includes any needed updates that may occur during the two year cycle.

* The contracts package will cost \$399.99 after December 31, 2015.



TAB's contracts package subscription is available only to builder and remodeler members. Purchase and access the contracts ONLINE: www.TexasBuilders.org



Some photos by Gary Turner, Inside Building News.

PARTNERS



ENVIRONMENTS FOR *Living*

NEW MEMBERS

CLASSIFIEDS

BUILDERS

Ikon Residential
Steven Tortolani
6125 Luther Lane #132
Dallas, TX 75225
214-699-8859
Sponsor: Barry Hensley, NorthStar
Luxury Homes

JBM Homes
Brandon Miller
PO Box 165
Sanger, TX 76266
940-999-7412

The John Freeman Company
John Freeman
P O Box 823451
Dallas, TX 75382
214-341-3384

Sequel Home Builders
Lauren Johnson
6605 Overlook Court
Plano, TX 75024
214-695-7748

Thackery Custom Homes
Joe Thackery
PO BOX 1523
Little Elm, TX 75068
972-652-0050
Sponsor: Tom Greico, Greico Modern
Homes

Vendera Homes
Felix Blanchard
P.O. Box 934
Van Alstyne, TX 75495
817-675-2400
Sponsor: Donnie Evans, Altura Homes

William Taylor Custom Homes
Gary Evans
P.O. Box 934
Van Alstyne, TX 75495
214-325-2346
Sponsor: Donnie Evans, Altura Homes

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Hope

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Randy Colen
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Lancaster, TX 75134
972-227-3380
Sponsor: Clyde Anderson, Homes for
Hope

Bridge Title Company
Chelsea Walley
3100 Monticello Avenue
Dallas, TX 75205
972-861-1050
Sponsor: Tag Gilkeson, T-N-T Draft-
ing & Design

Cabinet Specialists
Robert Reeves
P O Box 718
Waxahachie, TX 75168
972-938-9623
Sponsor: Donnie Evans, Altura Homes

Corbin's Closets, LLC
Nicholas Corbin
4701 Charles Place #2631
Plano, TX 75093
972-802-6761
Sponsor: Bob Cresswell, Cresswell
Enterprises, Inc

Elite Multifamily Interiors, LLC
Adam Sumrow
4500 Ratliff Lane, Suite 113
Addison, TX 75001
972-606-9667
Sponsor: Brian Webster, KWA Con-
struction

Garage Door Magic
Amanda Fowler
11005 Erinmoor Tr.
Haslet, TX 76052
972-494-1045
Sponsor: TW Bailey, Bailey Family
Builders

Huffines Chrysler Jeep Dodge Ram -
Lewisville
David Webb
1024 South Stemmons Freeway
Lewisville, TX 75067
855-681-7024
JELD-WEN Windows & Doors
Jimmy Cater
1321 Dunbarton Dr.
Richardson, TX 75081
512-773-2795
Sponsor: Michael Turner, Classic
Urban Homes

Moreland Design Group
Jeffrey Moreland
PO Box 1341
Prosper, TX 75078
214-215-7910
Sponsor: Michael Turner

Nations Home Warranty
Tamera Gaede
PO Box 59009

Dallas, TX 75229
214-522-6464
Spon: Frank Murphy, Wynne/Jackson

NSoil, LLC
Roger Nelson
6771 Colquitt Road
Terrell, TX 75160
972-232-9715
Sponsor: Jeff Day, Greenway Custom
Homes

Pepco Sales & Marketing
Charlie Parham
11310 Gemini lane
Dallas, TX 75229
972-823-8700

Polk & Definitive Technology
James Brumagen
One Viper Way
Vista, CA 92081
760-536-5300

Republic Industries
Jerry Thompson
1400 Warren Drive
Marshall, TX 75672
903-935-3680
Sponsor: Brian Webster, KWA Con-
struction

SBB Management Company
Chris Broach
8360 LBJ Frwy, Suite 300
Dallas, TX 75243
972-960-2800

Skyline Home Loans
Freeman Sawyer
5999 Summerside Drive, Suite 100
Dallas, TX 75252
800-810-1459

Starn Air, Inc.
Kenneth Starnes
1802 Reserve Street
Garland, TX 75042
214-221-1313
Sponsor: Donnie Evans, Altura Homes

Strauss Structural Design, LLC
Chris Zalka
1389A Ridge Rd
Rockwall, TX 75087
469-264-7400
Sponsor: Jeff Dworkin, JLD Custom
Homes

Texas Bath & Kitchen/Pittman Supply
Jaime Smith
1445 Lemay Drive
Carrollton, TX 75007
972-242-7900

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11310 Gemini lane
Dallas, TX 75229
469-475-6106

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Dallas BA members who can help with your project will be given the project information you've provided, and they will contact you with information on how they can help.

It's never been easier to do business with a Dallas BA member. Use ProFinder for your next project!

New Member Orientation scheduled for Dec. 8

Are you new to the Association and ready to learn how to make the most of your membership? Have you been thinking about getting more involved, but don't know where to start?

Join us on Dec. 8 and enjoy breakfast and coffee with the Dallas BA Ambassadors Committee and staff, as they provide insight on how to get active in the Association, and take advantage of the great benefits,

events, and member discounts available through membership. New members, current members, and non-members interested in learning more are encouraged to attend.

New Member Orientation is a great way to kick start your membership! The event is free to attend but reservations are requested. Please visit the Events Calendar at DallasBuilders.com to register today.

Thank you to Yearlong Membership Drive Partner StrucSure Home Warranty.

Welcome



ALL WARRANTIES ARE NOT CREATED EQUAL.

war·ran·ty noun \ 'wŏr-ən-tē, 'wăr-ə\

A representation, especially in writing, made by a seller or company to a purchaser of a product or service that a **refund, repair, or replacement** will be made if the product or service proves defective or unsatisfactory, especially within a given time period.

MAKE SURE YOUR HOME WARRANTY COMPANY PROVIDES ACTUAL COVERAGE AND A-RATED INSURANCE BACKING ON THE HOMES YOU SELL. CONTACT ME TO LEARN MORE.



Tiffany Acree
Vice President of Sales - North Texas, CGA, CGP
Million Dollar Producer ~ 2011, 2012, 2013
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INSURANCE BACKING BY **LLOYDS**

NAHB StrucSure Home Warranty is a proud member of the National Association of Home Builders



TEXAS BUILDERS DO IT RIGHT!



Quality Texas sub-floor systems need two things – skilled and knowledgeable builders, and great products. Those Texas builders know Norbord’s TruFlor T&G delivers the performance and quality they expect and need to get the job done including its 25 year limited warranty. Builders looking for a premium T&G sub-floor choose Pinnacle Premium Sub-flooring with its 100 day no-sand guarantee and 50 year limited warranty.



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