

THE HOME BUILDER

DallasBuilders
ASSOCIATION

www.DallasBuilders.com



VOLUME LXIII

No. 4

April 2016

Dallas BA's Industry Investors for 2016



BRIEFLY

The Dallas BA Open will be held June 13 at Brookhaven Country Club. Early bird deadline for discounted pricing (\$100) is May 6. Lunch will be provided, and dinner, awards and prizes will follow tournament play. A grand prize drawing for a \$1,000 gift card will be held; dozens of door prizes will be given away to golfers in attendance. Lots of partnership opportunities are now available. Visit DallasBuilders.com for details.

Tickets for the McSAM Awards, presented by StrucSure Home Warranty, are now available. The gala event will be held May 7 at the Hotel InterContinental, with Colleen Coyle of WFAA serving as emcee. McSAM begins with a cocktail hour presented by Supreme Lending - The CORE Team. An After Party at Kemp's, presented by Neighborhood Management, will feature a DJ and cocktails. Crescent Communities will sponsor a photo booth. Visit DallasBuilders.com for details and to buy tickets.



Periodicals Postage Paid at Plano, TX, and Additional Offices

2016 ARC Awards makes call for entries

Entries are now open for the 2016 ARC Awards, which recognize excellence for associates, remodelers and custom builders. This year's gala is being presented in partnership with Bonded Builders Warranty Group.

"Take a walk on the blue carpet as we recognize the best of the best in custom home building Aug. 20 at the Westin Galleria Dallas," said Chairman John Todd of Elite Remodeling.

The cocktail hour will be presented in partnership with Stellar Home Theater and Beyond. *D Home* will present the blue carpet, a new, special feature this year where attendees will walk down a "paparazzi" line during the cocktail hour.

New categories this year include Best Master Suite and Best Dining Room for remodelers and Best AV Package in the specialty categories. Again this year, ARC Award winners will be featured in the November/December

issue of *D Home*.

Early entry deadline is June 10, and final deadline is July 8. Finalists will be announced during a special reception on July 21.

Todd reports that the ARC Awards Committee is working with Realty Pro Shots to offer two packages for entry photography. Remodeler/Associate Packages start at \$140; Builder Packages start at \$160. Contact Charles Lauersdorf at charles@realtyproshots.com.

D Home will offer reduced advertising rates for their post event coverage.

ARC Awards partnerships are available ranging from \$250 for a Silver Partnership to \$750 for a Category Partnership (or \$1,250 for two categories).

For information on the ARC Awards, contact Director of Member Services Misty Varsalone at 214-615-5012 or misty.varsalone@dallasbuilders.com.

Home of the Week now features homes in all stages of construction

The Home of the Week program has recently been reformatted to include homes in all stages of completion. From conceptualization to on the market homes, it's never been easier to promote your project for free. This represents a value of more than \$2,000 in advertising dollars and offers prime exposure.

Since 1959, the Dallas Builders Association has been working in conjunction with *The Dallas Morning News* to offer builder members the chance to have their home featured as the Home of the Week. During this long-standing partnership, more than 2,900 homes have been recognized in the "New Homes" section of the Sunday paper. This is a benefit offered only to Dallas BA builder members. Those who are

interested simply apply. Those who are selected will submit an article depicting their home and a high quality photograph/rendering.

Communications Committee Chairman Tom Greico of Greico Modern Homes has been an advocate for the change in formatting. "I am really excited about the new changes made to *The Dallas Morning News*' Home of the Week program," he said. "I can now submit a home that is not yet completed or is still on the drawing board. My homes and company get mass exposure to people actively looking for a home. It's the best deal around."

Builders all over the Dallas-Fort Worth metroplex have seen a boost

continued on page 2

Dallas Builders Show exhibit space available

Planning is well underway for the Fourth Annual Dallas Builders Show, which is shaping up to be our biggest Show yet. Benefiting Operation FINALLY HOME, the event returns to the Plano Centre on Thursday, Oct. 13.

The Dallas Builders Show is a premier opportunity to showcase products and services to a wide variety of residential construction professionals. The Show attracts builder, remodeler and developer companies from across Texas, and this year's expanded marketing efforts should attract even more building industry professionals to the event. Interest in this year's Show is already growing, and we anticipate exceeding the number of exhibitors who participated last year.

New this year, all Show events—including the opening session at 1

p.m.—will take place on the tradeshow floor. Food and beverages will again be available in the exhibit hall. This will help maximize the time spent by attendees on the floor, giving exhibitors a better return on their investment.

One thing that hasn't changed is the price of exhibit space. Booths are still available for only \$400; a 10x10 exhibit space includes an 8-ft skirted table, two chairs, trash can and signage, as well as a listing in the Partner Directory that is given to each attendee.

As always, 100% of Dallas Builders Show ticket sales will go to Operation FINALLY HOME. Back by popular demand, the Operation FINALLY HOME booth will not only feature some amazing silent auction items, but several of the recipients of homes built

continued on page 5



Bringing Housing Home Legislative Conference
As part of the 2016 Bringing Housing Home Legislative Conference, Dallas BA representatives met with several area legislators. From left are Past President Joe Chamberlain, Director of Government Affairs David Lehde, President Donnie Evans, Congressman Sam Johnson, Volume Builders & Developers Committee Co-Chair Justin Webb and Executive Officer Phil Crone. See story and more photos inside.

Join us in giving an American hero a real homecoming.

Operation FINALLY HOME is dedicated to providing custom-built homes for America's military heroes who have sacrificed so much in the defense of our freedoms and values.

Town Hall Meeting

Please join Altura Homes and the Dallas Builders Association to learn more about our next build with Operation FINALLY HOME:

Tuesday, April 19, 2016
9:30 – 10:30 a.m.

Dallas Builders Association
5816 W. Plano Pkwy
Plano, TX 75093

Breakfast will be provided

You're invited to help us build another brand new, custom home in Greenville, TX. As we finalize the details for our next build in the Dallas area, we need to determine who will help – and we need YOU!

BUILDING SUPPLIERS:
We need building suppliers to donate materials to build the homes.

SUBCONTRACTORS:
We need contractors and subcontractors to donate time and people to donate their building expertise to complete the home.

Home to be built by:

For questions, please contact:
Sheena Beaver, Director of Education and Executive Administrator
sheena.beaver@dallasbuilders.com
214-615-3881

Education gearing up with exciting new series this spring

DBA leadership program now accepting applications

Over the past year the Association's Education Committee has been developing a new leadership program aimed at assisting members with educating and enhancing leaders within their organizations.

The program has been named DBA L.E.A.D.E.R.S., standing for Learning to Enhance Abilities, Develop Expertise and Reach Success. This is a yearlong program with 10 one-day sessions each month. Attendees will gain leadership skills such as communication strategies, conflict resolution, sales training, teamwork building, business training and much more.

Dale Carnegie Training has been selected as the national certifier for the program. Dale Carnegie was founded in 1912 and is represented in more than 90 countries. More than 8 million people have completed Dale Carnegie Training.

"The Education Committee is proud to be bringing such a world renowned expert program to the Dallas BA membership," said Director of Education Sheena Beaver. "Considered the elite in leadership training, Dale Carnegie Training has been tailored to fit the new home market needs."

Class size will be limited to 20 participants, all of whom must be ap-

proved by the Education Committee. Attendees will be asked to provide a letter of recommendation and an employer commitment form.

Each session will feature "lunch with a leader," wherein a community or industry leader will be invited to attend lunch with the participants and share their knowledge of how they reached success.

Along with enhancing their leadership qualities, members will also gain a plethora of expertise about the new home construction market and the processes it takes to turn dirt into a dream.

At the conclusion of the program, the participants will present a legacy project of their choosing, utilizing the skills they have gained throughout the year.

The program kicks off the end of April with a social hour following the Dallas BA Board of Directors meeting. To obtain further information or to apply, log onto www.DBALEADERS.com or contact Sheena Beaver at sheena.beaver@dallasbuilders.com.

Building a Better House Series revamped

This year the Education Committee is happy to announce that we have completely revamped the Building a Better House series. Eight classes



will be offered with new topics and new instructors. In an effort to keep the membership informed about all of the latest trends and advanced building techniques, we will be offering the following continuing education classes:

- April 6** – Concrete and foundations
- May 11** – OSHA Safety
- June 8** – Framing Inspections
- July 6** – Significant Code Changes
- Aug. 10** – Interior Design Trends
- Sept. 14** – Exterior Construction
- Oct. 12** – New Home Technology
- Nov. 8** – The Paperwork Trap

Each class is from 10 a.m. to 1 p.m. with lunch included at \$40 per member. All instructors are experts in their respective fields and have been selected by members of the Education Committee. Following the class, participants will be provided with a copy of each presenter's presentation and a class video with login access.

The Building a Better House Series is presented in partnership with StrucSure Home Warranty. Lunch partners are Dow Building Solutions and Texas Builders Resource Group.

For detailed information or to register for classes online go to www.dallasbuilders.com or call Sheena Beaver at (214) 615-3882.

Energy Series – Are you ready for the 2015 IECC?

We are fast approaching the September deadline for implementation of the 2015 IECC and the new requirement to meet three air changes per hour. This new requirement means big changes in the DFW new construction market with increased costs and more testing.

Meeting three air changes per hour is no easy feat and will require training in all industry sectors from the general contractor and subcontractors. We encourage you to ask your trades to attend the 2016 energy series classes to help

ensure you pass inspection.

On April 13 join us to learn detailed techniques on how to build a tighter house and how to achieve the rigid standard of three air changes per hour.

Once the home is tightened up according to code it's imperative to ventilate it properly to avoid off-gassing and humidity dangers. The May 17 class will focus on proper ventilation.

The final class in the series will discuss the costs associated with moving to the 2015 code, and a comprehensive analysis will be given from Dow Building Solutions on the Twelve Energy Efficient Test Homes Project they developed to gauge different efficiency techniques.

This series is made possible by our 2016 education title partner StrucSure Home Warranty. Their commitment to the industry's education is vital to our Association's program. A special thanks also to our energy series lunch partners: Dow Building Solutions, Texas New Mexico Power and Texas Builders Resource Group.

Register for classes online at www.dallasbuilders.com or call Sheena Beaver at (214) 615-3882.

Jaime Christensen joins staff

The Dallas Builders Association has announced that Jaime Christensen has joined its staff to further develop the marketing and public outreach of the organization. As director of marketing and public relations, Christensen comes with applicable experience within the housing industry, having worked with the Home Builders Association of Greater Tulsa.

In her new role with the Dallas BA, she will offer support in areas of communication, internal and external events and member outreach.

"Enhancing the Association's mar-

keting and public outreach capabilities is a major part of our strategic focus," said Dallas BA Executive Officer Phil Crone. "Jaime Christensen has a solid track record of accomplishing these goals for a respected builders association. We are excited to have her on our team."

Christensen previously oversaw all marketing strategies and media relations for the Tulsa affiliate, where she was recruited to oversee councils and divisions, as well as member relations.

She earned a bachelor of business administration degree from North-

eastern State University, in Oklahoma, graduating magna cum laude.

She is a member of the American Society of Association Executives (ASAE) and the

Public Relations Society of America (PRSA).



Jaime Christensen

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BARCIE VILCHES, Editor

Home of Week

continued from page 1

in sales from their submission. Jerry Parks of Traditional Select Homes, Inc. had this to say after his recent feature: "I sold my Home of the Week for the asking price and have two other people that want me to build their home on their existing lot."

Applications are now being accepted through April 29. Names of 15 builder members will be drawn, and their projects will be featured between May 22 through Aug. 28. In addition to the article in *The News*, the project will be promoted on DallasBuilders.com, Houzz and other social media sites.

To register, contact the Dallas BA at 214-615-3899 or send an email to jaime.christensen@dallasbuilders.com.



Metro North Division Talks Hot Housing Trends

The Metro North Division at its March meeting hosted a panel of local experts to discuss building trends. From left are John Lively, architect, John Lively & Associates; Division President Cole Baker; Barbara Gilbert, designer, Barbara Gilbert Designs; and Jonathan Booth, Booth Brothers Homes. Expect to see more safe rooms, flex rooms, indoor/outdoor living areas and green building/sustaining building in the year ahead.

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Big Shot Shootout a huge success for Operation FINALLY HOME

More than 150 people attended the First Annual Big Shot Shootout on March 23 in support of building homes for our nation's heroes. The event was put on by the Dallas Builders Association and hosted by the Frisco Gun Club, to benefit the Texas based nonprofit, Operation FINALLY HOME. Through registrations, donations, partnerships and a live auction, the event raised more than \$20,000.

The mission of the organization is to provide custom built, mortgage free homes to combat wounded veterans and widows of the fallen who have sacrificed to defend our country and way

of life. Specifically, all proceeds from the event will benefit two homes now under construction in the Dallas-Fort Worth metroplex for U.S. Army Sgt. First Class Jerry Holcomb and U.S. Army SSgt. James H. Sackett.

The two veterans were in attendance and competed in the event, along with former house recipient, U.S. Army Sgt. Stephen Jackel. Representatives from Operation FINALLY HOME spoke about the projects currently under construction and held a live auction to raise additional funds.

Many Dallas area companies and individuals partnered with organizers

for this event, including the Big Shot partners: Strategus Financial Consulting, DAG Enterprises, Dave James & family, SystemHause, Cognoscape, LLC, Thomar, and Samara Taylor Holdings. Home Builders Insurance Services partnered to provide the dinner and Cambria was the event's ammunition partner. Additionally, American Beverage Marketers was the beverage partner and the evening's target partner was Republic Title.

"These heroes have given so much to preserve and protect the American

Dream," said Dallas BA Executive Officer Phil Crone. "Our partnership with Operation FINALLY HOME is aimed at providing these heroes and their families with the American Dream of homeownership."

Operation FINALLY HOME is the preferred charity of the Dallas Builders Association. To date, the Dallas BA and its members have been involved in providing four veterans and their families with a home to call their own and plan to continue this mission with more homes throughout the area.



Novice Category, 1st Place - Rick Abair, and Chris Broach, both with SBB Management Co.



Novice Category, 2nd Place - Stan Folsom and D. Leite, SystemHause



Experienced Category, 1st Place - Ben Adams and Derek Hill



Experienced Category, 2nd Place - John Noey, Strategus Financial Consulting, LLC.; Bob Radecki, Glock





Bring Your Crew for Crawfish & Brew

**Thursday, April 28, 2016
6:00pm-9:00pm
Texas Door & Trim
11220 Petal Street
Dallas, 75238**

**Dallas BA Members - \$30
Pay at the Door/Non-Members - \$40**

Come enjoy crawfish, all the trimmin's and cold beverages!





Register via the calendar at www.DallasBuilders.com.



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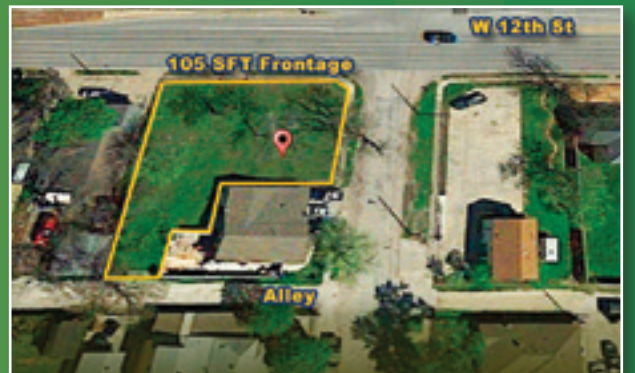
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Dallas BA Helps Bring Housing Home for Congress

During the month of March, Dallas Builders Association members and staff met with area members of Congress to speak about issues that impact home building and other small businesses. As part of the 2016 Bringing Housing Home Legislative Conference, the Association visited with U.S. Representatives in their district offices and at the Dallas BA headquarters.

The Association started this year's conference holding meetings with U.S. Representatives John Ratcliffe, Marc Veasey, Joe Barton and Michael Burgess, who serves as chairman of the Subcommittee on Commerce, Manufacturing and Trade, as well as staff from the office of Congressman Kenny Marchant. Congressman Pete Sessions, chairman of the House Committee on Rules, was featured at a joint meeting of the Government Relations and Volume Builders and Developers Committees. Dallas BA members wrapped up the month meeting with Congressman Sam Johnson, a former home builder and member of the Association.

Discussions focused on reducing burdensome regulations, adopting sensible workforce development and immigration policy, addressing soaring health costs that are hurting small businesses,

promoting cost effectiveness and flexibility in building energy efficient homes, protecting middle class tax breaks and enacting responsible housing finance reform.

The Association received positive feedback from the congressional members. Dallas BA members are known as doers, and the real world experiences they brought to the discussions was a value to their representatives in Congress. During his comments to a joint committee meeting at the Dallas BA, House Rules Chairman Pete Sessions thanked the Association's members for being willing to get up each day, work hard, face the challenges of running their businesses and help provide a good economy.

The purpose of the legislative visits is to relay to Congress that a healthy housing market is key to having a flourishing economy. Dallas Builders Association appreciates and encourages our members participation in these, and other advocacy efforts.

David Lehde
Director of
Government
Affairs



Association members meet with Congressman John Ratcliffe about regulatory reform.



Dallas BA members discuss small business health-care relief with Congressman Michael Burgess.



Past President Carol Longacre, Congressman Marc Veasey, NAHB 1st Vice Chairman Granger MacDonald

Volume Builders & Developers Committee Co-Chair Justin Webb, Dallas BA 1st Vice President Michael Turner, Congressman Pete Sessions, President Donnie Evans, Director of Government Affairs David Lehde



Membership recruiters earn trip to The Bahamas in February

Congratulations to several membership recruiters, who earned a trip to The Bahamas in February simply by bringing in at least 10 new members since Nov. 1, 2014. Participating in this year's trip were Donnie and Toni Evans, Altura Homes; Gary and Pam Hubbard, Acme Brick; T.W. and Linda Bailey; Bob and Yvonne Cresswell, Cresswell Custom Builders; Phil Smith, The Bath & Kitchen Showplace; Teresa Staggs, KJ Custom Screens & Designs; Michael Turner, Classic Urban Homes; Bill and Juanita Deal, Bonded Builders Warranty Group; Geanie Vaughan, Lee Lighting; and Tiffany Acree and Kirk Whisenant, Strucsure Home Warranty.

The annual membership recruiters trip is a 20-year tradition of the Dallas BA. This year's trip was again partnered by Lee Lighting and Bonded Builders Warranty Group. This all-inclusive vacation was held at the Melia Nassau Beach Feb. 25-29.

Bonded Builders provides new home and remodeling warranties designed to protect builders from catastrophic loss. They create flexible,

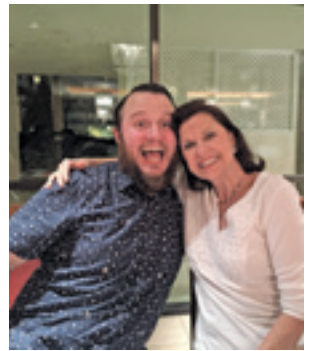
innovative, and unique programs that let builders get back to building and selling, while minimizing warranty risks and costs. Bonded Builders is an active voice in the building industry, bringing together the interests of consumers and builders, to protect the dream of home ownership.

Lee Lighting is part of Progressive Lighting, Inc., a family-owned business with a 52-year history. As the largest chain of residential lighting showrooms in the Southeastern U.S., the company has a national reputation for elegant and unique lighting fixtures, superior value and unparalleled customer service.

To qualify for next year's trip, you only have to recruit at least eight new members and maintain an annualized retention rate of 50% of previous year recruits.

Contact Director of Membership Amy Kirk, to get started on your trip! She can be reached at 214-615-5004, or amy.kirk@dallasbuilders.com.

Thank you, also, to Yearlong Membership Partner StrucSure Home Warranty.



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war·ran·ty noun \ 'wôr-ən-tē, 'wăr- \

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Dallas Metro Building Permit Summary Year-to-Date 03/23/2016			
Residential	Permits	Value	Units
Single Family Homes	3,856	\$1,153,469,861	3,856
Duplexes & Twin Homes	24	\$8,601,229	48
Apartments & Condos	44	\$92,673,763	1193
Other Residential Structures	79	\$4,448,258	0
Swimming Pools & Spas	804	\$43,739,196	0
Alternative Residential Energy	268	\$4,318,946	0
Garages & Carports	32	\$2,262,407	0
Res Rmdl, Addn, Int Fin	879	\$65,936,512	0
Reroof Residential	70	\$2,688,202	0
Total Residential Const	6,056	\$1,378,136,320	5,097

Dallas Metro Building Permit Summary Week 12 - 03/17/16 to 03/23/16 (permits over \$20,000)			
Residential	Permits	Value	Units
Single Family Homes	351	\$89,683,565	351
Demolition	38	\$60,700	0
Footing & Foundation	87	\$751,205	0
Apartments & Condos	2	\$973,465	9
Other Residential Structures	12	\$640,353	0
Swimming Pools & Spas	102	\$5,978,448	0
Alternative Residential Energy	35	\$592,960	0
Garages & Carports	2	\$103,750	0
Res Rmdl, Addn, Int Fin	118	\$7,614,123	0
Reroof Residential	10	\$407,746	0
Total Residential Const	757	\$106,806,320	380

Dallas Metro Single Family Builders Year-to-Date 03/23/2016			
Builder	Homes	Value	
1 D/R Horton Custom	310	\$57,019,875	
2 Highland Homes	171	\$55,032,381	
3 Lennar Homes	177	\$50,256,185	
4 First Texas Homes	143	\$44,327,922	
5 Darling Homes of	107	\$42,707,277	
6 K Hovnanian Homes	81	\$37,546,823	
7 Pulte Homes	190	\$37,314,789	
8 Beazer Homes	119	\$32,832,736	
9 DR Horton	143	\$31,025,310	
10 Bloomfield Homes	113	\$27,826,245	
11 Standard Pacific	50	\$21,615,989	
12 American Legend	94	\$21,100,548	
13 Gehan Homes	53	\$20,834,751	
14 David Weekly Homes	50	\$20,825,012	
15 Landon Homes	63	\$20,567,695	
16 Grand Homes	59	\$19,650,939	
17 Toll Brothers	35	\$18,316,596	
18 Dunhill Homes	58	\$17,234,185	
19 History Maker Homes	66	\$13,806,114	
20 Meritage Homes	32	\$13,007,045	
21 Ashton Woods Homes	45	\$11,795,720	
22 Shaddock Homes	26	\$11,183,008	
23 Our Country Homes	25	\$10,206,240	
24 Sharif & Munir	4	\$9,030,000	
25 CalAtlantic Homes	30	\$8,926,551	
26 Impression Homes	48	\$8,886,138	
27 Robson Ranch	27	\$8,835,607	
28 CB Jeni Homes	38	\$8,725,464	
29 Sumner Homes	37	\$8,540,033	
30 Megatal Homes Inc	28	\$8,119,057	
31 David Weekley	18	\$8,066,820	
32 Meritage Homes	29	\$7,877,990	
33 Southgate Homes	14	\$7,512,134	
34 Horizon Homes	35	\$7,000,000	
35 Antares Homes	32	\$6,977,899	
36 Ryland Homes	28	\$6,853,716	
37 Stonegate Ventures	9	\$6,512,405	
38 Drees Custom Homes	18	\$6,413,452	
39 M-H Partnership	19	\$5,934,227	
40 Ellerman Homes	2	\$5,600,000	

NEW MEMBERS

BUILDERS

Green Brick Partners
Jed Dolson
2805 Dallas Parkway, Suite 400
Plano, TX 75093
469-573-6755
Sponsored by: Brandy Parker, CB JENI Homes/Normandy Homes

Helton Residential, LLC
Liz Helton
3505 Purdue Avenue
Dallas, TX 75225
469-223-2273

Taylor-Duncan Interests LLC
Spencer Taylor
12400 Coit Road, Suite 850
Dallas, TX 75251
972-404-8500
Sponsored by: Jody Hanson, Anderson Hanson Blanton

ASSOCIATES

First American Title, Builder Services Division
Jon Samson
5712 Colleyville Blvd., Suite 226
Colleyville, TX 76034
817-983-6668

Madigan & Hays Consulting Engineers, LLC
Linda Madigan
903 Green Brook Drive
Allen, TX 75002
682-233-5227
Sponsored by: Clyde Anderson, Homes for Hope

Natural Stone Designs
Jose Rodriguez
11937 Denton Drive, Suite 100
Dallas, TX 75234
972-243-4966
Sponsored by: T.W. Bailey, Bailey Family Builders

Position by Design, Inc.
Elizabeth Falconer
11255 Camp Bowie West, Suite 105
Fort Worth, TX 76008
817-332-3121

Regions Mortgage
Ken Rowe
16600 Dallas Pkwy
Dallas TX 75287
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The Right Choice Heating & Air Inc.
Daniel Elad
2290 Springlake Road #105
Farmers Branch, TX 75234
888-348-5959

Universal Screens dba Texas Shade
Shawn Culbertson
1500 Precision Drive, Suite 110
Plano, TX 75074
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AFFILIATES

Foxworth-Galbraith Lumber Co.
Freeman Bell
352-226-1042

Perma Pier Foundation Repair of Texas
Steven Johnson
817-296-4248

Tim Jackson Custom Homes LP
Nic Fogle
972-562-6623
Sponsored by: Tim Jackson, Tim Jackson Custom Homes LP

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Cheryl Fortner
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MILESTONE ANNIVERSARIES

The Dallas BA recognizes these members who are celebrating a milestone membership anniversary this month. Thank you for your support of the Association and commitment to the home building industry.

65 Years

GE Appliances

30 Years

Boral Bricks Inc.

20 Years

Buck Rudnicki Shelton, P.C.

In-Co Masonry

Lynn Floyd Architectural

Millwork Inc.

Advanced Window Systems, Inc.

15 Years

HomeTeam Pest Defense

Nobility Homes Inc.

10 Years

Douglas Custom Cabinets

Texas Andersen Homes

Entrada Iron & Wood Doors

Bella Vista Company L.P.

5 Years

Energy Foam Insulation

North Texas

Corey Construction

Johnson/Armstrong HVAC

Steve Roberts Luxury

Homes, LTD

Williamsburg Custom Homes

Trinity Hearth & Home, Inc.

United Texas Bank

Riverside Homebuilders Ltd.

Dallas Builders Show

continued from page 1

by the Dallas Builders Association will be on hand. This is a great opportunity to meet the heroes receiving mortgage-free homes from the Association's charity of choice.

Booth space is limited, so those interested should complete the exhibitor form now to secure a spot in this ex-

clusive event. Premium partnership opportunities are also available and will give companies increased exposure. This includes the exclusive "presented by" title partnership.

For more information, please visit www.DallasBuildersShow.com or contact Misty Varsalone at 214-615-5012 or Misty.Varsalone@DallasBuilders.com.

New Member Orientation scheduled for April 12

Are you new to the Association and ready to learn how to make the most of your membership? Have you been thinking about getting more involved, but don't know where to start?

Join us April 12 and enjoy breakfast and coffee with the Dallas BA Ambassadors Committee and staff, as they provide insight on how to get active in the Association, and take advantage of the great benefits, events, and member discounts

available through membership. New members, current members, and non-members interested in learning more are encouraged to attend.

Welcome



New Member Orientation is a great way to kick start your membership! The event is free to attend but reservations are requested. Please visit the Events Calendar at DallasBuilders.com to register today. Thank you to Yearlong Membership Drive Partner StrucSure Home Warranty.

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social media LIVE IT. LOVE IT. SHARE IT.

HOME PAC of Greater Dallas
The Political Action Committee of the Dallas Builders Association

Come play in the HOME PAC of Greater Dallas Washers Tournament at the Dallas Builders Association's Crawfish Boil presented by Bonded Builders Warranty Group & Texas Door & Trim on April 28
Location: Texas Door & Trim
11220 Petal St., Dallas

The winning team will be invited to play in the HOME PAC FUNdango and Statewide Washers Tournament Championship at the Sunbelt Builders Show in August, where winners will compete for bragging rights of the washer board and a shiny trophy!

Participants must be members of Dallas Builders Association. Tournament Starts at 6:30 P.M.

Entry Fees:
\$25 per person
\$50 per team

Teams consist of two participants. Individuals will be paired to build two-person teams as needed. Bust tickets, the muligan of the washer board, are available for \$15. One (1) bust ticket may be purchased per team.

Entry fees for the tournament go as contributions to HOME PAC of Greater Dallas, the non-partisan political action committee of the Dallas Builders Association.

The winning duo will receive FUNdango tickets (worth \$100 each), one per player, to be used at HOME PAC FUNdango the night before the Sunbelt Builders Show. The Statewide Washers Tournament will be held on Tuesday, Aug. 2, 2016, during the HOME PAC FUNdango, sponsored by Weyhaeuser. The 2016 Sunbelt Builders Show will be held at the Gaylord Texan Resort in Grapevine, Texas.

Only MEMBERS or NON-COMPLETE checks or charges may be accepted by HOME PAC of Greater Dallas. Contributions of gifts to HOME PAC of Greater Dallas are not deductible under state regulations for federal income tax purposes. Contributions from corporations and trusts are prohibited. The Texas Ethics Commission requires all to obtain and report the name, address and occupation for each individual whose contribution exceeds \$200 in a calendar year. Participation is strictly voluntary. Your privacy of membership in Dallas BA will not be affected if you choose not to contribute. Contributions are only suggested amounts.

pol. adv. paid for by HOME PAC of Greater Dallas.

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Available only to builder and remodeler members of the Texas Association of Builders, TAB's contracts package subscription is your blueprint for typical construction and remodeling transactions in the State of Texas. At a cost of only \$399.99 plus tax, the package of contracts and related addenda is a fantastic value and can save you thousands of dollars in legal fees. As always, the subscription includes any needed updates that may occur during the two year cycle. And unlike other national and state packages, the TAB contracts package includes legislatively mandated requirements particular to Texas, the absence of which could result in dire consequences for your business.

In addition to addressing new legislatively mandated notices for water front homes, many improvements have been made to the 2015-2017 package, which include:

- a new lot sale contract addendum, a new consultant-designs agreement, an even shorter remodel contract, added advertising and media permissions, revisions to the independent contractor agreements, and a needed revision to the termination damages language;
- performance standard updates and numerous other changes that reflect best practices and up to date construction transactions and;
- revised warranty and performance standards to reflect current engineering and construction practices.

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