

# THE HOME BUILDER

DallasBuilders  
ASSOCIATION

www.DallasBuilders.com



VOLUME LXIII

No. 7

July 2016

## Dallas BA's Industry Investors for 2016



## BRIEFLY

The 2016 ARC Awards, presented by Bonded Builders Warranty Group, will announce finalists during a special reception at Association offices on July 21. The event begins at 6 p.m. Appetizers and beverages will be served. The ARC Awards recognize excellence for associates, remodelers and custom builders. The Awards gala will be held Saturday, Aug. 20, at The Westin Galleria. Tickets are available at DallasBuilders.com.

The Dallas BA, in partnership with StrucSure Home Warranty, will present a Project Management class July 27. Develop the skills you need for successful on- or off-site production operations managements. This hands-on course covers the three phases of a successful venture: planning, implementation and evaluation. "Project Management" gives credit for those seeking the CGA, CGB or CGR professional designations. Visit DallasBuilders.com.

Registrations are now being accepted for the Home of the Week, with featured homes spotlighted in *The Dallas Morning News*, DallasBuilders.com and on social media. To enter, call Jaime Christensen at 214-615-3899.

Periodicals Postage Paid at Plano, TX, and Additional Offices

## Sgt. 1st Class Jerry Holcomb is Finally Home

U.S. Army Sgt. First Class Jerry Holcomb and his family are finally home after receiving the keys to their custom-built, mortgage-free house during a dedication on June 24.

Representatives from the Dallas Builders Association, Mishler Builders and Operation FINALLY HOME joined the Rockwall area community to welcome the decorated war veteran and his family home in High Point Lake Estates.

The Holcomb family was surprised with the announcement that they would be the recipients of this home at the 2015 Fourth of July celebration at the FC Dallas soccer game. The family officially broke ground at the site of their home during a ceremony in August 2015.

Before the dedication ceremony began, a local Boy Scout Troop pre-

sented the colors and a friend of the Holcomb family, Dorothy Spradlin, sang the National Anthem.

Phil Crone, executive officer of the Dallas BA, emceed the ceremony and spoke about the Association's partnership with Operation FINALLY HOME.

Mike Mishler of Mishler Builders, Inc. spoke about his company's involvement and how the project came to be. A generous donation from the Fletcher family of Heath, along with other numerous donations from the Rockwall community, provided Mishler Builders with the lot and the necessary funds to help launch the project for the Holcomb family.

Lorie Grinnan, from the office of Congressman John Ratcliffe, presented

*continued on page 4*



Builders Mike and Rhonda Mishler with Mishler Builders and Dallas BA Executive Officer Phil Crone are happy to join the festivities as the Holcomb family cuts the ribbon at their new home dedication.

## Dallas BA breaks ground for 5th veteran project

U.S. Army First Sgt. Guillermo Rivas and his family on June 22 joined representatives from Operation FINALLY HOME, Altura Homes, Dallas Builders Association and the local Greenville community, to celebrate a groundbreaking ceremony at the site of the Rivas family's new custom-built, mortgage-free home.

The Rivas family was surprised during a Texas Rangers baseball game on Memorial Day weekend with the announcement that they would receive a new home.

Sgt. Rivas and his family were escorted by Patriot Guard Riders to their new home site in the Gabe Estates addition of Greenville, where they were met by dozens of community members ready to welcome them to the neighborhood.

The ceremony was emceed by Donnie Evans, president of the Dallas BA and Altura Homes.

The American Legion was onsite to do a Presentation of Colors.

Justin Webb with Altura Homes expressed his sincere appreciation for Sgt. Rivas' service. "When Donnie first spoke to me about building a home for a veteran, I just knew that we had to take on this project," Webb said.

Association Executive Officer Phil Crone said that the Association's relationship with Operation FINALLY HOME is a natural fit.

"Our members are in the business of building the American dream and people like Sgt. Rivas are in the business of protecting the American

*continued on page 4*



Guillermo, Donnajayne and Nathan Rivas pose for photos with the Altura Homes team of Justin Webb and Donnie Evans before the official groundbreaking ceremony.

## 5 Reasons to Exhibit at the Dallas Builders Show

The Dallas Builders Show Presented by Alexander Chandler Realty returns to the Plano Centre on Oct. 13. Regardless of your company's size, this is an excellent opportunity to collect qualified leads, make sales, build relationships and much more. So here are five great reasons you should invest in exhibit space today.

### 1. The North Texas housing market is hot

Workers, families and investors continue to flock to North Texas, and builders can't keep up with demand. This means they're looking for new technology, subcontractors and suppliers to make their business more efficient. You can't afford not to be there.

### 2. Decision makers will be there

This is your opportunity to showcase your products and services to a wide variety of residential construction professionals ranging from single-family builders of all volumes and price points to remodelers and multifamily contractors. And most importantly, you're speaking to the decision makers. The attendees at this show represent a buying power of more than \$60 million.

### 3. Network with industry leaders

Whether it's their commitment to best practices, continuing education, or community involvement, builder and associate members of the Association

set the bar for many within the industry. These are the people you WANT to do business with.

The unique layout of the conference venue makes the exhibitions an integral part of the show by bringing exhibitors and attendees together in one room. Catering stations and bars spread throughout the exhibition floor increase the traffic flow to your booth. New this year, all Show events—including the opening session at 1 p.m.—will take place on the tradeshow floor.

### 4. Gain a competitive edge

The Dallas Builders Show offers your company another opportunity to stand out from the crowd. You can outshine the competition with a well-trained staff, aggressive pre- and at-show promotion, eye-catching stand design, and conscientious follow-up after the show. Also, event attendees use the opportunity to 'comparison shop'. So this is your opening to point out where your product is superior—in performance, pricing, service, etc.

### 5. Quality facetime with builders and remodelers

You can connect with more builder members in one day than your sales force can in a month. Meeting prospects and engaging face to face is also the fastest way to build relationships.

For more information, visit [www.DallasBuildersShow.com](http://www.DallasBuildersShow.com).



Dallas BA President Donnie Evans and Adger Colley of Electrolux

## Dallas BA has remodeled kitchen, thanks to Electrolux

The Dallas Builders Association offices received a major upgrade in June thanks to the generous donation from Electrolux Appliances. Electrolux furnished the Dallas BA's kitchen with a complete suite of its industry leading appliances.

"After being in this office for more than 20 years, it was certainly time for an upgrade," said Dallas BA Executive Officer Phil Crone. "I really appreciate Bryan Scully and his team; they stepped up and now have another showroom for their appliances for all of the members who come through here."

The Electrolux Kitchen was dedicated following the Board of Directors meeting on June 28 with pizza made fresh from the new oven.

## Dallas BA seeks nominations for 2017 Board of Directors

Each year the Dallas BA searches the ranks of its members to find those who want to take an active role in the leadership of the Association and the evolution of the home building industry in the area.

The Association Board of Directors is selected by the membership in an election at the end of each summer. This is accomplished through a series of steps that will first seek out interested candidates, then affirm their willingness to become a leader, not just a Board member.

Once the Nominating Committee completes the review of the interested candidates, it then prepares recommendations and the ballot.

If you are interested, or know someone who is, now is the time to let the Nominating Committee know. Jeff Dworkin of JLD Custom Homes is chairman of the committee this year.

### Expectations of a Director

Each director is elected for a one-year term, starting around Oct.

1. He/she is expected:

1. To attend the monthly Board meetings;
2. To attend all Dallas BA general functions;
3. To invest in HOMEPAC of the Dallas Builders Association;
4. To take an active role in the committee structure of the Dallas BA;
5. To be active in recruiting new members; and
6. To support the special events of the Dallas BA (e.g. Speed Networking, ARC Awards, Dallas Builders Show).

Express your interest or make a nomination by emailing Sheena Beaver at sheena.beaver@dallasbuilders.com. Please put "Nominating Committee" in the subject line.

## Metro East Division's Cars for CASA keeps getting bigger and better!



Photos courtesy of Scott Roberts, Creative Architects

The Metro East Division hosted its 11th annual Cars for CASA car show May 15, raising more than \$63,000 for Lone Star CASA. Through this annual event, Metro East has raised more than \$360,000 for CASA over the past decade.

CASA is a national volunteer movement whose purpose is to find community volunteers to act as a "voice in court" for abused and neglected children.

Cars for CASA has grown to become one of the most successful auto shows in North Texas. This year's show featured approximately 450 cars and trucks and attracted a crowd of 8,000.



## Dallas BA / Meyers Research Housing Outlook - July 2016

### Dallas Becomes Top Housing Market, Affordability Concerns Increase Dallas-Fort Worth-Arlington MSA

Homes are where the jobs sleep at night so it comes as no surprise that the North Texas housing market is very strong, but rising costs and increasing regulation are growing concerns. Total non-farm employment in the region has increased 3.6% from the same period last year to 3,949,000 payrolls in April 2016. That's approximately 125,100 more jobs than a year ago.

The commercial sector is booming, which continues to pump money into the economy. Large companies continue to relocate to the region and more are on the way. Industries seeing the most growth include hospitality, professional and business services, and trade, transport and utilities.

The rise in employment and the diversity of these jobs has allowed Dallas to surpass Houston as the top housing market in the United States based on first quarter sales. Dallas has largely been insulated from the slowdown in the oil and gas industry. Unlike 30 years ago, the region's top employers cover a variety of industries such as health care, aviation and telecommunications.

Increased demand and local regu-

lation combined with an ongoing labor shortage have contributed to prices that are near record levels in the area. The median price for a new detached home in the DFW area is more than \$300,000. Collin County, where 17% of the overall new jobs in the Dallas Metroplex are located, is seeing the highest prices. The average sales price in Frisco and Prosper is more than \$400,000.

According to the National Association of Home Builders, the cost of regulation has increased more than 30 percent over the last five years and now, on average, accounts for \$84,000 per home. The Dallas area is no exception to this phenomenon. More than one-third of Dallas BA builder members cited code changes and increased fees and dedication requirements as a substantial reason for added delays and increased costs. More than 40 percent cited varying regulations from city to city as a substantial contributor to increased costs.

"Some market factors such as demand and the availability of labor are difficult to control, especially at the local level," said Dallas Builders Association Executive Officer Phil Crone.

"However, the cost and consistency of regulation is something cities can control if they want to. Unfortunately, many elect to place undue burdens on new residents whether it be park dedication requirements or tree mitigation fees that can exceed the cost of the land itself. These present challenges for essential workers such as first responders and educators who cannot afford to live in the communities they work to protect or educate."

Builders surveyed by the Association continue to cite the lack of available trades and labor as their biggest challenge. More than 80 percent say the lack of labor is leading to substantial delays and cost increases. With low inventory for starter homes and high costs for building homes, many people in North Texas are being compelled to continue renting.

*\*Unless otherwise noted, data included in this article is produced by Meyers Research, the real estate consulting partner of the Dallas BA, via their Zonda application. Zonda offers approachable and intuitive real time housing data across the United States.*

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That means unbiased recommendations, not influenced by product suppliers.



### 2016 Club Level Participants in HOME PAC of Greater Dallas

A big part of the advocacy work done at the Association relies on the opportunity to communicate with those who decide regulatory policy. There's an old saying in government relations, "If you're not at the table, you're on the menu."

This month, we want to say thank you to HOME PAC of Greater Dallas' club level participants who have helped us get a seat at the table.

#### 2016 Club Level Participants in HOME PAC of Greater Dallas:

David Lehde  
Director of  
Government  
Affairs



**Capitol Club - 2,500**

- George Lewis
- John Todd
- Justin Webb

**Lone Star Club - 1,500**

- Donnie Evans
- Michael Turner

**Austin Club - 1,000**

- Kent Conine
- Corey Ford
- Alan Hoffmann
- Tim Jackson
- Carol Longacre
- Mike Mishler
- Frank Murphy

**President's Club - 500**

- Audrey Beard
- Phil Crone
- Bill Deal
- Jeff Dworkin
- Tom London
- Sharon Reuler
- Matt Robinson
- Tom Sadler

**Senator's Club - 250**

- Tiffany Acree
- Clyde Anderson
- Doug Bowerman
- Larry Campbell
- Chip Chamberlain
- Bob Cresswell
- Greg Dawson
- Tom Greico
- Kelly Hoodwin
- Chris Jackson
- Mike Jobe
- Richard Miller
- James Nelson
- Greg Paschall
- Mike Phillips
- Scott Roberts
- Aubrey Tuggle
- Rob Vochatzer
- Ross Weaver
- Brian Webster
- Earl Williams

**Century Club - 100**

- Kathie Ahrens
- Cole Baker
- Glenn Barton

- Lisa Carroll
- Russell Daniels
- Dana DeVance
- Bob Hafer
- Jeff Halloran
- Dave Hambley
- Ed Harrison
- Barry Hensley
- Travis Hicks
- Warren Hilla
- Mike Land
- David Lehde
- Joe Mazza
- Ed McDowell
- Kevin McLain
- Les Owens
- Collin Perkins
- Steve Puckett
- Jerry Sanders
- Marvin Schneider
- Sherry Scott
- Phil Smith
- Danny Stanphill
- Randy West
- Forrest Woods

Thank you for your support of Association advocacy efforts.



## WHO

All builder members of the Dallas Builders Association are encouraged to participate.

In conjunction with *The Dallas Morning News*, the Dallas Builders Association offers its builder members the chance to have a project featured as the Home of the Week. Builder members who are interested simply apply. Those who are selected submit an article depicting their home and a high quality photograph/rendering.

## WHAT

**Homes in all stages of completion accepted.**

## WHERE

- The photo and story will be featured:
- In *The Dallas Morning News'* New Home section
  - On DallasBuilders.com
  - Houzz and other Dallas BA social media sites

Applications are now being accepted through July 29. Those whose names are drawn and who qualify may expect their features to appear in *The News* between September 4 through December 18.

## WHEN

## HOW MUCH

This service is FREE to Dallas Builders Association builder members. The cost associated with writing the article and obtaining artwork is the member's only expense. This service represents a value of more than \$2,000 in advertising costs.

## INTERESTED?

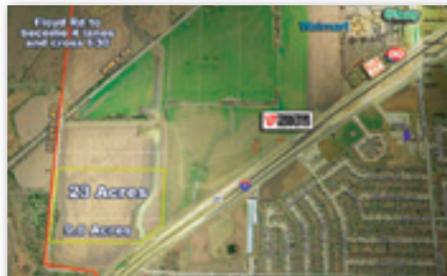
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SR. LIVING, OFFICE, RETAIL • \$1,235,000



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FLOYD RD & I-30 • ROYSE CITY  
COMMERCIAL +/- 32.8 ACRES \$2,359,000



4401 BIG A RD. ROWLETT  
+/-14 ACRES, SOME FLOOD ZONE



5610 BIG A ROAD, ROWLETT  
HOSPITAL/OFFICE/RETAIL 4.52 ACRES \$699K



2135 ARROYO, DALLAS • MF2  
MEDICAL AREA MF2 SITE 50' X 168' • \$300K



5757 LUMLEY RD, MESQUITE  
HOME +/- 8 ACRES I-20 FRONTAGE \$650K



2200 LUCAS, DALLAS • MF2 • 50' X 100'  
MEDICAL AREA DUPLEX SITE • \$210K



2202 ARROYO, DALLAS • MF2  
MEDICAL AREA • 50' X 150' \$265K



814-816 FOURAKER, BISHOP ARTS  
MF2 • OFFICE • RETAIL • 100' X 100' \$550K



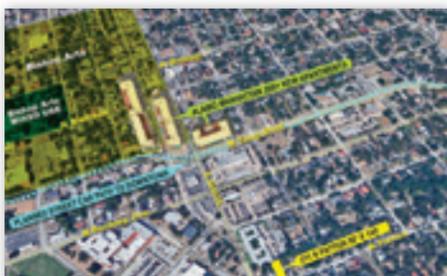
305 E 6TH, OAK CLIFF  
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500-506 W 12TH ST, OAK CLIFF • \$175K  
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# Dedication held for Sgt. 1st Class Holcomb and family

*continued from page 1*

Sgt. Holcomb with an American flag that had been flown over the United States Capitol in honor of the sergeant for his service and many sacrifices to our country. Similarly, representatives from the office of Senator Bob Hall presented Sgt. Holcomb with a certificate and flag that had been flown over the State Capitol in his honor.

Sgt. Holcomb and his wife Terra expressed their sincere appreciation for all those involved in the project. Sgt. Holcomb also wanted to give recognition to other veterans and military families.

"If you're ever in a grocery store or somewhere, and you see a person wearing a hat that says "veteran," stop and thank that person," Sgt. Holcomb said. "Even if it's a police officer or someone with the fire department, because they're working their tails off to keep this country free.

And there's nowhere else in the world I'd rather live than in the USA. I'm proud to be an American, and I'm proud to be here."

Following the ceremonious ribbon cutting, Mike and Christi Mishler presented the Holcombs with the keys to their new home. The Holcomb family invited those in attendance to join them inside for a tour of their house.

Jerry Holcomb joined the U.S. Army in 2001. After his first duty assignment in Korea, he was deployed to two tours in Iraq followed by a tour in Afghanistan. His health issues include a traumatic brain injury, post-traumatic stress disorder, and neck, shoulder and back pain. Holcomb served 13 years in Army and medically retired in November 2014. Holcomb has been honored with many awards, including two Purple Hearts, two Bronze Star Medals and many more.



# Groundbreaking held for 5th Operation FINALLY HOME project

*continued from page 1*

dream," he said.

Rivas expressed his thanks to all of those involved and said he planned to live in the home for the rest of his life. "We will cherish this," Rivas said. "I am happy to have served and I would do it again in a heartbeat."

The ceremony included remarks from Greenville City Council member Holly Gotcher, Hunt County Judge John Horn, and representatives from the offices of Congressman John Ratcliffe, State Sen. Bob Hall and State Rep. Dan Flynn.

Rivas joined the Army National Guard in September 1986, and later joined the U.S. Marine Corps in January 1993. During his 26-year military

career, Rivas served various roles, including a machine gunner, rifle team leader and military instructor. Rivas served on a number of deployments, including Operation Iraqi Freedom and Operation Desert Shield and Storm in Kuwait.

Rivas received several accolades including a Purple Heart, four Meritorious Service Medals, a Navy/Marine Combat Action Ribbon, Humanitarian Service Medal and many more. Rivas retired in October 2014 due to the injuries he suffered while serving.

This is the fifth project for combat-wounded veterans and widows of fallen soldiers that the Dallas Builders Association has undertaken in partnership with Operation FINALLY HOME.



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# Starpower hosts After Hours



The Starpower team were awesome hosts for the June After Hours.



Donnie Evans of Altura Homes won a Dallas BA Yeti tumbler.



John Armstrong of JBC Water Treatment Company also won a Dallas BA Yeti tumbler, presented by Executive Officer Phil Crone.



Faye Wilson of US Health Advisors (shown here with Dallas BA Director of Membership Amy Kirk) won a cash prize and donated her winnings to HOMEPAC.



David Pidgeon of Starpower presents Adam Lingenfelter, Lingenfelter Custom Homes, with a 40" TV.



Daniel Pidgeon congratulates Faye Wilson, US Health Advisors, who won a pair of headphones.



John Clopton, Kelly-Moore Paints, won a bluetooth speaker, presented by Daniel Pidgeon.



Tony Nichols of Sharif & Munir Custom Homes won a \$50 gift card to Bob's Steak & Chop House.

Doug Handel of Doug Handel Photography also won a \$50 gift card to Bob's Steak & Chop House courtesy of Starpower.



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214-728-3534

Drais Custom Homes, Inc.  
Peter Drais  
972-978-3685  
Spike: Tom London, Thomas Signature Homes

Honey Creek Homes Inc.  
Steve Penhollow  
972-268-6335

Spike: Barry Hensley, NorthStar Luxury Homes

LandPlan Development  
Bruce Smith  
214-618-3800  
Spike: Bob Cresswell, Cresswell Builders

Oakdale Homes/Hampton Homes  
Larry Craven  
469-892-7325  
Spike: Donnie Evans, Altura Homes

PDHD Residential Design Studio  
Carl Gordon  
972-919-0389

Roosevelt White Construction, LLC  
Meg White  
214-575-5756

Tom Riordan Custom Builder, LLC  
Tom Riordan  
469-939-5918  
Spike: Bob Cresswell, Cresswell Builders

V V P Multifamily LLC  
Nick Patel  
972-900-9654

## ASSOCIATES

Advanced Architectural Stone  
Gary Wall  
817-509-1148

All Level Concrete  
Mike DuBois  
214-244-3512  
Spike: T.W. Bailey, Bailey Family Builders

Almo Premium Appliances  
Stacey Buesing  
214-907-7734  
Spike: Kevin McLain, Dow Building Solutions

Baxter Elevators  
Stan Baxter  
972-943-5757  
Spike: George Davis, George Davis & Associates

Bell Mechanical Services  
Aaron Gonzalez  
888-863-0560  
Spike: James Rodriguez, Fox Energy

Caesarstone  
Summer Russ  
972-242-8322

Copper Nail Roofing, LLC  
Andrea Barrientos  
214-751-6500  
Spike: George Davis, George Davis & Associates

Elite Appliance  
Dave Spaulding  
214-306-6900  
Spike: Clyde Anderson, Homes for Hope

Expressions Home Gallery a MORSCO Company  
Carol Longacre  
682-651-4000

Fabricators Stone Group, LLC  
Michael Greer  
214-537-8833

Fair Texas Title  
Britt Fair  
469-802-0922  
Spike: Bob Cresswell, Cresswell Builders

In Phase Audio LLC  
Kevin Tuggle  
214-499-7466  
Spike: Audrey Tuggle, Tuggle Design

Integrus Solutions LLC  
Jill Nix  
972-401-4727

JBC Water Treatment Company  
Kelli Armstrong  
940-366-0476

Lonestar Forklift  
Dean Daredia  
817-229-8834

National Transaction Advisors, Inc.  
Lindsey Wendler  
972-235-6287  
Spike: John Noey, Strategus Financial Consulting

Visit [DallasBuilders.com](http://DallasBuilders.com) for complete contact information on these new members.

## MILESTONE ANNIVERSARIES

The Dallas BA recognizes these members who are celebrating a milestone membership anniversary this month. Thank you for your support of the Association and commitment to the home building industry.

### 35 Years

Mike Foster Custom Homes Inc.

### 25 Years

Pro-Build South Central MHI

### 20 Years

Brandon Industries, Inc.

### 15 Years

Bonded Lightning Protection Systems, Ltd.  
Rescom Fire Systems Inc.  
Texas Tile Roofing LLC

### 10 Years

Arizona Tile  
Chapman Custom Homes

### 5 Years

Everest Drywall, LLC  
Professional Plumbers Group, Inc.  
StazOn Roofing, Inc.  
HomesUSA - Bob Hafer  
James Andrews Custom Homes

Construction Monitor				Dallas Metro Single Family Builders Year-to-Date 06/22/2016		
Residential	Permits	Value	Units	Builder	Homes	Value
Single Family Homes	10,528	\$3,095,396,622	10528	1 Highland Homes	429	\$145,250,990
Duplexes & Twin Homes	42	\$14,478,574	84	2 D R Horton Custom	784	\$141,785,091
Apartments & Condos	119	\$841,607,476	13758	3 First Texas Homes	394	\$126,806,838
Other Residential Structures	180	\$7,895,938	0	4 Lennar Homes	368	\$106,652,363
Swimming Pools & Spas	2,355	\$111,831,813	0	5 K Houssainian Homes	250	\$106,581,296
Alternative Residential Energy	562	\$8,992,569	0	6 Pulte Homes	543	\$102,918,585
Garages & Carports	99	\$5,174,698	0	7 Beazer Homes	326	\$93,918,599
Res Rmcd, Addn, Int Fin	2,004	\$152,805,281	0	8 Darling Homes of	223	\$86,918,960
Reroof Residential	461	\$17,504,111	0	9 DR Horton	375	\$81,781,872
<b>Total Residential Const</b>	<b>16,399</b>	<b>\$4,246,687,332</b>	<b>24,379</b>	10 Bloomfield Homes	334	\$80,443,023
				11 Grand Homes	201	\$65,717,728
				12 Megatal Homes Inc	209	\$62,547,678
				13 Toll Brothers	117	\$58,781,101
				14 American Legend	240	\$56,705,579
				15 Landon Homes	168	\$54,919,004
				16 Gellan Homes	153	\$47,364,951
				17 David Weekley Homes	113	\$44,399,650
				18 Standard Pacific	134	\$43,486,055
				19 History Maker Homes	193	\$42,784,324
				20 Meritage Homes	107	\$39,487,118
				21 Dunhill Homes	130	\$37,481,575
				22 Ashton Woods Homes	135	\$37,325,488
				23 Shaddock Homes	79	\$34,074,253
				24 David Weekley	73	\$29,343,723
				25 Dress Custom Homes	89	\$28,668,992
				26 Catalina Homes Of	87	\$28,658,127
				27 MHI Partnership	99	\$25,030,363
				28 CB Juno Homes	132	\$24,782,034
				29 Impression Homes	129	\$24,033,149
				30 LGI Homes	146	\$23,052,108
				31 J Houston Homes	111	\$22,276,775
				32 Horizon Homes	98	\$21,200,778
				33 Suncoast Homes Inc	87	\$21,248,487

Dallas Metro Building Permit Summary Week 25 - 06/16/16 to 06/22/16 (permits over \$20,000)			
Residential	Permits	Value	Units
Single Family Homes	494	\$149,249,199	494
Demolition	26	\$64,475	0
Footing & Foundation	69	\$697,646	0
Duplexes & Twin Homes	5	\$1,793,489	10
Apartments & Condos	15	\$476,948,182	9967
Other Residential Structures	5	\$165,654	0
Swimming Pools & Spas	105	\$5,115,785	0
Alternative Residential Energy	3	\$89,492	0
Garages & Carports	6	\$283,262	0
Res Rmcd, Addn, Int Fin	78	\$6,194,786	0
Reroof Residential	24	\$729,170	0



### Gregory Loudon Is Newest Spike!

Congratulations to Gregory Loudon of GOLOUDON, who is the Dallas BA's newest Spike Club member, having recruited six new members. Spike Club Chair Genie Vaughan recognized Loudon at the May Board of Directors meeting.



### Certified Aging-in-Place Specialist Graduates

Recent graduates of the Certified Aging-in-Place Specialist (CAPS) designation program, which teaches the technical, business management, and customer service skills essential to competing in the fastest growing segment of the residential remodeling industry: home modifications for the aging-in-place. From left are Paula Roberts, Pierce Fine Decorative Hardware and Flooring; Virginia Carson, Carson Design; Ann Sullivan, Occupational Therapist; Alissa Carbone, Elite Remodeling; Kathy Richardson, Pierce Fine Decorative Hardware and Flooring; and Peter Loucks, Pierce Fine Decorative Hardware and Flooring

## AFTER HOURS

Thursday, July 28

6-8 p.m.

Hosted By



4467 Preston Road, Frisco

Enjoy complimentary food & beverages while networking in a casual atmosphere. Prizes.

**Builders Jackpot – \$1,100**

Builder must be present at time of drawing to be eligible to win the Builder Jackpot.

It is FREE to attend, but please make reservations.

[www.dallasbuilders.com](http://www.dallasbuilders.com)

## 2015-2017

### Texas Residential Construction Contracts Package

# Order Online

**New Contracts Available & can be Ordered Online at**  
<http://www.texasbuilders.org/membership/tab-contracts-package>

Available only to builder and remodeler members of the Texas Association of Builders, TAB's contracts package subscription is your blueprint for typical construction and remodeling transactions in the State of Texas. At a cost of only \$399.99 plus tax, the package of contracts and related addenda is a fantastic value and can save you thousands of dollars in legal fees. As always, the subscription includes any needed updates that may occur during the two year cycle. And unlike other national and state packages, the TAB contracts package includes legislatively mandated requirements particular to Texas, the absence of which could result in dire consequences for your business.

In addition to addressing new legislatively mandated notices for water front homes, many improvements have been made to the 2015-2017 package, which include:

- a new lot sale contract addendum, a new consultant-designs agreement, an even shorter remodel contract, added advertising and media permissions, revisions to the independent contractor agreements, and a needed revision to the termination damages language;
- performance standard updates and numerous other changes that reflect best practices and up to date construction transactions and;
- revised warranty and performance standards to reflect current engineering and construction practices.

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PREMIUM SUB-FLOORING SUSTAINABLE PERFORMANCE

TruFlor and Pinnacle are available in both  $2\frac{3}{32}$ " and  $1\frac{1}{8}$ "

Quality Texas sub-floor systems need two things – skilled and knowledgeable builders, and great products. Those Texas builders know Norbord's TruFlor T&G delivers the performance and quality they expect and need to get the job done including its 25 year limited warranty. Builders looking for a premium T&G sub-floor choose Pinnacle Premium Sub-flooring with its 100 day no-sand guarantee & 50 year limited warranty.



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