

THE HOME BUILDER

DallasBuilders
ASSOCIATION

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VOLUME LXIV

No. 9

September 2017

Dallas BA's Industry Investors for 2017



BRIEFLY

Hurricane Harvey, How You Can Help

The Dallas BA extends its heartfelt thoughts to our friends on the coast who are suffering from the wrath and devastation caused by Hurricane Harvey. To help those affected, please text the word HARVEY to 90999 to make a \$10 donation to the Red Cross or visit www.redcross.org.

While storms of this magnitude bring out the best in most, they can bring out the worst in others. Often this comes in the form of unscrupulous contractors from out of state who follow major weather events looking for work. Sadly, the damage left in their wake is usually financial, adding to the suffering of storm victims.

Please find more information on how to rebuild with confidence from the Texas Association of Builders (texasbuilders.org) and the Greater Houston Builders Association (ghba.org/disaster-resources/).



Periodicals Postage Paid at Plano, TX, and Additional Offices

Hoffmann, Robinson, Webb, Paschall, Puckett to be installed Sept. 29 at The Empire Room

Alan Hoffmann, CGB, CGP, of Hoffmann Homes will be installed as the 75th president of the Dallas Builders Association Sept. 29 during ceremonies held at The Empire Room in Dallas. The Installation is presented in partnership with StrucSure Home Warranty.

Matt Robinson of Walton Development Management will become the first vice president.

Justin Webb, CGB, CGP, CMP, GMB, of Altura Homes is the new officer on the ladder, serving as vice president/secretary.

Glen Paschall of Intex Electrical Contractors will serve a two-year term as associate vice president.

Stephen Puckett of LegacyTexas Bank returns for the second year as treasurer.

Theme of this year's Installation and for the year ahead is "Celebrating Our Past, Building Our Future." Registration with cocktails will begin at 6 p.m. courtesy of The Bath & Kitchen Showplace. Following the banquet, one of the nation's hottest dance bands,

Emerald City Band, will perform on the Hotchkiss Insurance Stage. Tickets are \$110 per person and can be purchased at DallasBuilders.com.

The evening will also feature presentation of some of the Dallas BA's most prestigious awards. The Hugh Prather Trophy is given annually to the builder, remodeler or developer member who has done the most for the betterment of the community and the industry. The Clyde Anderson Associate of the Year Award recognizes an associate member's contributions to and support of the Dallas Builders Association. The AP Roffino Award will be presented to an outstanding division or council. The Shorty Howard Trophy goes to the year's top membership recruiter. The APEX Award recognizes a builder's professionalism in doing business with associate members.

Being sworn into office will be the 2017-2018 Board of Directors. These include Barry Hensley, CGP, MCGP, GSP, NorthStar Luxury Homes; Mark Dann,

continued on page 5



President-Elect
Alan Hoffmann



1st Vice President-Elect
Matt Robinson



Vice President/
Secretary-Elect
Justin Webb



Associate Vice President
Greg Paschall



Treasurer
Stephen Puckett



ARC Awards announces 2017 winners

The Dallas Builders Association has announced winners in its 2017 ARC Awards, held Aug. 19 at the Westin Galleria and presented in partnership with Centricity. The ARC Awards are held each summer to recognize building excellence by associate members, remodelers and custom builder members of the Association.

Winners were named in approximately 75 categories including Best Conceptual Design, Best CAPS Remodel, Best New Home, Remodeler of the Year and Custom Builder of the Year.

Caprock Custom Construction was named Custom Builder of the Year.

Key Residential was honored as the Remodeler of the Year.

Phil Smith of The Bath and Kitchen Showplace is the Associate of the Year.

Tim Lansford of BLAST Seminars served as the master of ceremonies.

This year's judges were C.P. Drewett, Drewett Works, Arizona; Tony Foust, DaVinci Homes, Oklahoma; Linda Lacroix, Arbor Point Partnership, Vermont; Joan Swift, Swiftcreek Construction, North Carolina; and Kevin M. Skelly, K.M. Skelly, Inc., New Mexico.

John Todd of Elite Remodeling served as chairman of the ARC Awards. Serving with him on the awards committee were Bill Deal, Centricity; Justin Douglas, Douglas Custom Cabinets; Chad Hatfield, Hatfield Builders & Remodelers; Teresa Staggs, KJ Custom Screens & Designs; and Jane Turner, Classic Urban Homes.

DHome magazine will include coverage of the 2017 ARC Awards in its November/December issue.

A complete list of ARC Award winners can be found on page 8 of this issue. Visit DallasBuilders.com for photos.



(Above, left) Caprock Custom Construction won Custom Builder of the Year honors and was represented by Kay, Joe and Chip Chamberlain. (Above, right) The 2017 ARC Associate of the Year is Phil Smith of The Bath & Kitchen Showplace. (Left) Katie Lynch accepts the award for Remodeler of the Year for Key Residential.

Dallas BA meets with EPA administrator



Dallas BA Executive Officer Phil Crone; Owen McDonough, NAHB; Jerry Carter, Jerry Carter Homes; Kent Conine, Conine Residential; EPA Administrator Scott Pruitt; Dallas BA President Michael Turner, Classic Urban Homes; Donnie Evans, Altura Homes; Frank Murphy, Wynne/Jackson Inc.

Dallas Builders Association members met with EPA Administrator Scott Pruitt on August 10 to discuss environmental issues associated with developing new projects in the Dallas area.

Many concerns focused on a misguided expansion of "Waters of the United States" (WOTUS). The misguided proposal, introduced in 2015, attempted to subject much of Texas to costly and time consuming federal water and wetlands permitting.

"The Dallas Builders Association commends EPA Administrator Pruitt for holding this roundtable in Dallas to get direct feedback from

home builders and developers who are affected by burdensome regulations that raise the cost of housing and harm small businesses," said Dallas BA President Michael Turner.

"We feel like it is important for us to get out, into the states, and talk directly with local people and businesses about how EPA regulations affect them. What we are hearing is that people deeply care about the environment and want sensible regulations that allow them to grow their businesses and create local jobs, without unnecessarily and costly regulatory burdens," said Administrator Pruitt.

Associate of the Year Award named in honor of Clyde Anderson

The Dallas BA Board voted on Aug. 29 to honor veteran member Clyde Anderson by naming the Associate of the Year Award after him. Clyde has remained an active member of the Dallas BA for more than 50 years. An exemplary salesman, Clyde applies those skills in service to the Association accumulating more than 1,000 Spike credit throughout his career.

"His willingness to go the extra mile to build a relationship and his genuine care for whoever he is working with are among Clyde's most impressive qualities," said Dallas BA Executive Officer, Phil Crone. "He's beloved by our staff and many members owe their involvement in the Dallas BA to Clyde's initial outreach."

A colleague who wrote an account about Clyde in 1992 was shocked to discover that Clyde never made a cold call. According to Clyde, the reason for this was that, "there is no customer in this market who doesn't know me. I see to that by being a member of professional organizations and never missing a meeting."

Past President Joe Chamberlain dedicated the Builder of the Year Award he received at the ARC Awards to Clyde. "He's the reason why I got involved, he's the reason I'm standing here and why my company was able to get to this milestone," Chamberlain said. "Clyde showed me the way."

The Associate of the Year Award that will now bear Clyde's name is bestowed annually by vote of the builder members serving on the Executive Committee to an Associate member who provides exemplary service to the Association and its members and the home building industry.



Clyde Anderson looks back at a scrapbook he keeps filled with memories of his more than 50 years as an active member of the Dallas Builders Association.

Dallas Metro Building Permit Summary				Dallas Metro Single Family Builders			
Year-to-Date 08/16/2017				Year-to-Date 08/16/2017			
Residential	Permits	Value	Units	Builder	Homes	Value	
Single Family Homes	17,624	\$5,015,990,195	17624	1 DRI Horton Custom	1965	\$356,000,781	
Duplexes & Twin Homes	51	\$17,308,259	102	2 First Texas Homes	740	\$241,811,963	
Apartments & Condos	186	\$700,128,633	9153	3 Highland Homes	672	\$241,154,813	
Cabins	2	\$40,000	0	4 DRI Horton	951	\$230,130,489	
Other Residential Structures	262	\$15,675,209	0	5 Lennar Homes	665	\$187,455,996	
Swimming Pools & Spas	3,318	\$141,860,035	0	6 Bloomfield Homes	644	\$157,425,294	
Alternative Residential Energy	777	\$11,604,102	0	7 Pulte Homes	727	\$153,143,532	
Garages & Carports	122	\$9,101,350	0	8 Beazer Homes	324	\$104,356,994	
Res Rmtd, Addn, Int Fin	2,744	\$209,445,627	0	9 Toll Brothers Inc	180	\$101,428,969	
Reroof Residential	1,930	\$61,381,572	0	10 Darling Homes of	249	\$100,696,922	
Total Residential Const	27,916	\$6,182,535,168	26,879	11 K Homeowner Homes	251	\$94,520,405	
Dallas Metro Building Permit Summary				Builder			
Week 33 - 08/10/17 to 08/16/17 (permits over \$20,000)				Year-to-Date 08/16/2017			
Residential	Permits	Value	Units	Builder	Homes	Value	
Single Family Homes	415	\$129,241,852	415	17 Britton Homes	154	\$71,335,047	
Demolition	21	\$48,500	0	18 Gehan Homes	258	\$69,923,237	
Footings & Foundation	59	\$1,030,879	0	19 Ashton Woods Homes	206	\$67,096,234	
Duplexes & Twin Homes	1	\$300,000	2	20 Megatal Homes Inc	233	\$66,062,890	
Apartments & Condos	17	\$65,352,093	723	21 Landrun Homes	195	\$65,249,390	
Other Residential Structures	6	\$226,750	0	22 David Weekly Homes	174	\$60,763,769	
Swimming Pools & Spas	63	\$2,752,885	0	23 Drees Custom Homes	167	\$57,518,955	
Alternative Residential Energy	20	\$392,145	0	24 LGI Homes	317	\$55,896,504	
Garages & Carports	3	\$225,000	0	25 Montage Homes	139	\$53,993,489	
Res Rmtd, Addn, Int Fin	65	\$4,618,745	0	26 Shaddock Homes	133	\$53,077,019	
Reroof Residential	162	\$5,403,220	0	27 MHI Partnership	163	\$51,434,055	
Total Residential Const	832	\$209,592,696	1,540	28 Dunhill Homes	162	\$50,682,111	
				29 Horizon Homes	152	\$39,850,668	
				30 Impression Homes	202	\$36,715,728	
				31 Montage Homes	128	\$35,838,758	
				32 Altura Homes Lp	133	\$34,795,443	
				33 MI Homes	118	\$31,795,343	
				34 Taylor Morrison of	77	\$30,299,790	
				35 CB Jeni Homes	135	\$29,892,027	
				36 David Weekly	66	\$27,875,296	
				37 Antares Homes	143	\$27,863,039	



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BARCIE VILCHES, Editor



The HomeFront
-Gov't Affairs News and Info

Dallas BA Advocacy Has Successful Summer

Advocacy efforts involving the Dallas Builders Association have helped result in policy shifts that are positive for property owners and home builders. From working to help protect home building in the extraterritorial jurisdiction from over regulation, to coordination with the Texas Association of Builders to push for long needed relief from mitigation fees and partnering with the National Association of Home Builders to provide decision makers in Washington, D.C., real world reasons why a key shift is needed in land and development regulation, a key value of membership is paying off for Association members.

In multiple state legislative sessions, there have been attempts to seek relief from costly tree mitigation ordinances that can needlessly drive up the cost of lot development and negatively impact potential home buyers. In what has been a long legislative course, the Texas Legislature, on Aug. 15, sent House Bill 7 to the Governor's desk with a stamp of approval, where it was signed by Governor Abbott on Aug. 16. The legislation, authored by State Representative Dade Phelan (R-Port Neches) and State Senator Lois Kolkhorst (R-Brenham), will allow property owners the ability to receive tree mitigation fee credits for trees planted.

The legislation requires municipalities that impose mitigation fees in connection with tree removal on a person's property to provide credits for trees planted to offset the remaining mitigation assessed for the tree. To help avoid fees that can pile up due to the lack of capacity on the lot to replant or plant new trees to cover the mitigation, the bill also allows for trees to be planted on mutually agreed upon locations by the municipality and the property owner.

The concept for the credits evolved from an effort, initiated by the Dallas Builders Association, to seek legislation that results in the recognition of the future growth of quality trees planted by builders and developers. Under our state association's coordination, Dallas BA worked with the Texas Association of Builders (TAB) to advocate for legislation that can provide relief for costly tree mitigation fees, while providing for a balanced, market based incentive to plant trees.

During the regular session, legislation containing the same ideas was approved by the state legislature but vetoed by the Governor after he cited

concerns that further protection for property owners rights was needed. The authors of the regular session bill, Representative Phelan and Senator Kolkhorst, re-introduced the legislation in the special session. HB 7 added language to increase the protections and credits for individual existing homeowners, and to prohibit tree mitigation fees on a homeowner if the tree is less than 10 inches in diameter. HB 7 also added provisions that forbid mitigation fees and prohibitions on the removal of trees that are diseased, dead, or pose an imminent or immediate threat to persons or property.

The final product is the result of a strong advocacy effort coordinated by TAB that included Dallas BA's significant participation in multiple negotiations, hearing testimonies and meetings.

In an ongoing municipal advocacy effort, work by the Dallas Builders Association helped get certain language in an amendment to a McKinney ordinance that had been requiring city issued building permits for any construction or remodeling of a single-family home on lots that are not subdivided in McKinney's extraterritorial jurisdiction (ETJ). An amendment, approved by the McKinney City Council on Aug. 15, contains language that removes the requirement for a permit to be obtained in that situation. Important in the effort to turn back the unfair regulation were property owners who, when faced with unacceptable demands and delays, took an inspiring stance to protect their rights.

While this is an important move in protecting property owner rights, more work is needed. McKinney's ordinance still requires vertical building permits on residential units on subdivided lots in its ETJ. Dallas BA believes such a requirement is inappropriate, as there is no statute enacted by the Texas Legislature that grants a city the authority to enact its building regulations in the ETJ. Furthermore, the rights of citizens in the ETJ are being infringed in that those citizens have no rights to petition and seek changes to municipal regulations being imposed on them. Nor can they vote in the elections of city council members.

At the federal level, a multi-year effort by NAHB that includes work done by Dallas BA, is beginning to move policy in a better direction. On Aug. 15, President Trump issued orders to revoke an overreaching flood plain rule that had been issued in 2015. The Flood Risk Management Standard (FFRMS)

David Lehde
Director of
Government
Affairs



was a flawed expansion of floodplain areas well beyond the 100-year floodplain, without sound technical data or analysis of the regulatory impact. The overreach needlessly harmed housing affordability.

Partnering with NAHB, Dallas BA staff, members and industry allies had offered public comments voicing the home building industry's concern regarding the rule and the negative impacts it could have at a FEMA listening session in April of 2015. NAHB, joined by home builder associations nationwide, continued to advocate on the issue.

The rescinding of the rule was part of a larger order by President Trump to accelerate the building of needed infrastructure.

Also in August, Dallas BA hosted a meeting with Scott Pruitt, administrator of the Environmental Protection Agency (EPA), to discuss the correct way to draft a rule that defines the "waters of the United States" (WOTUS) and avoid negative impacts of the definition issued in 2015, which is now on hold.

Playing a major role in the discussion of how WOTUS will be redrafted, a dozen members and staff from Dallas BA, were joined by a member from HBA Greater Austin and NAHB staff, as the Association offered first-hand accounts of the needless delays and cost increases that are caused by the misguided rule.

Earlier this year, the Administrator directed the EPA to go back and re-draft a WOTUS definition that protects important waters and wetlands, while avoiding regulatory overreach drives up development costs and makes homes less affordable.

While the advocacy efforts mentioned here are just some of the policy areas where Dallas BA is engaged on behalf of our members, they do highlight both the strength and benefits of Association membership.

The City of Dallas has opened a Gold Card Members Only entrance, across the hallway from Room 115. Inside is a dedicated employee who will sign builders in for plan reviews.

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Dallas BA accepts national Education Excellence Award

The Dallas Builders Association was presented with an Association Excellence Award for Best Education Program during the Association Management Conference in Denver, CO, on Aug. 19. Director of Education Sheena Beaver accepted the award on behalf of the Association, the Education Committee and education title partner StrucSure Home Warranty.

The Association Excellence Awards is an annual program designed to recognize the outstanding accomplishments of state and local HBAs in the field of association management.

Like-sized HBAs compete against each other for the "best of" educational initiatives, communications projects, non-dues revenue generation for programs such as home and garden shows and parades, community service and other categories.

The Dallas BA's highlighted best program was the "2016 Energy Series" developed by the Education Committee and series leader Kevin McLain of Dow Building Solutions. Many months went into planning the program with great effort from all those who assisted in its success. After the passage of HB 1736, it was evident that Dallas area builders and subcontractors would be faced with tougher regulations. The Energy Series helped members find solid solutions and better building practices to meet the more stringent requirements, along with conserving energy, water and bettering the indoor health of DFW homes.

The Association was also able to secure a grant from the EPA to help promote the classes and educate the industry about bettering a home's indoor air quality and water saving programs. The partnership of the EPA and the As-

sociation proved to be a success with educating more than 420 individuals in the classroom and countless others through on demand videos. Of those who attended the in house class at the association 53% were builders and 47% are in a supporting role. All in all, these classes gave attendees an advantage in properly building, pricing, incentivizing and educating their buyers on the new requirements and the fundamentals of resource efficient home building.

The partnership with the EPA Region 6 was highlighted at the national EPA meetings and set as a model for other regions, thus encouraging funding local HBA education programs. The EPA shared concern about the indoor air quality and water conservation and was a willing partner to educate Dallas BA members.

"The Education Committee did a

wonderful job by being proactive and enabling members to rise and meet the new regulatory challenge without significant disruption to their business and increasing their ability to meet green

program requirements," Beaver said.

Information on the award-winning education program is available from Sheena Beaver at sheena.beaver@dallasbuilders.com or 972-931-4840.



Dallas BA's Education Committee: Brian Eubanks, Paragon Structural Engineering; President Michael Turner, Classic Urban Homes; Keith Brown, Audio Video Innovations; Mark Dann, Highland Classic Homes; Chairman John Todd, Elite Remodeling; staff Director of Education Sheena Beaver; Kathie Ahrens, Arizona Tile; Michael Dodson, myHomedia; Carol Longacre, Expressions Home Gallery a MORSCO Company; Kevin McLain, Dow Building Solutions; and Donny Mack, Mack Professionals Inc./Beaver Builders.



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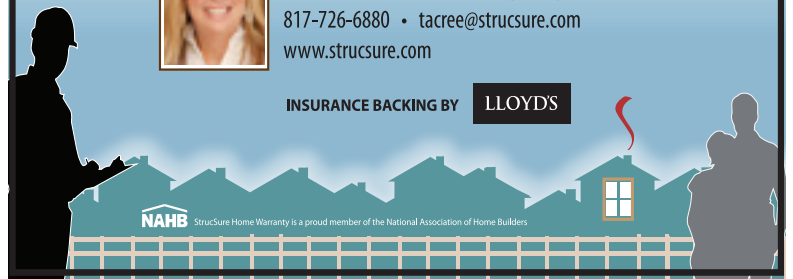
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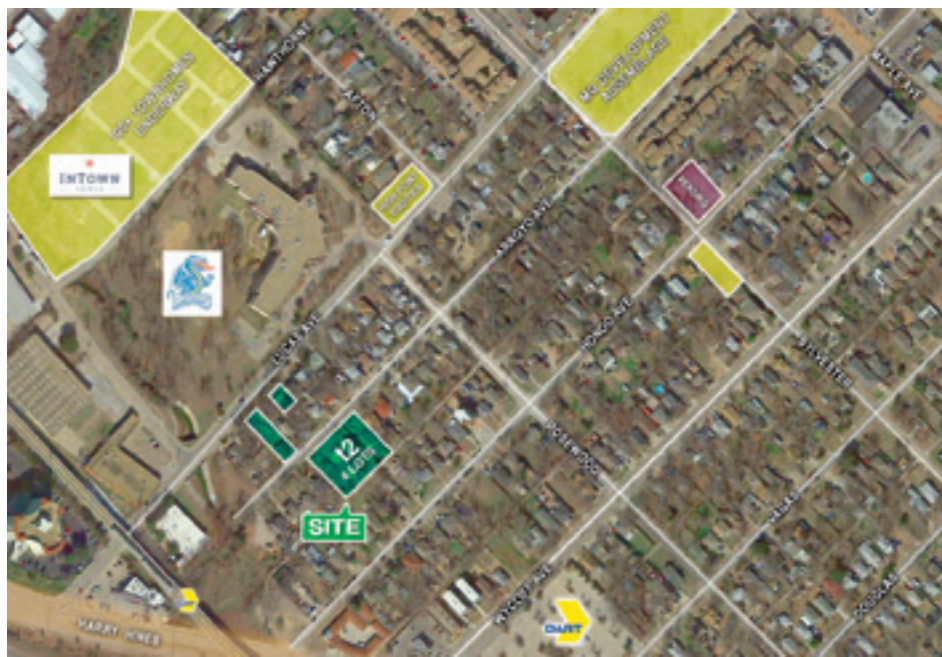
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Officers, Board of Directors to be installed Sept. 29 at Empire Room

continued from page 1

Highland Classic Homes; Tom Greico, Greico Modern Homes; Kelly Reynolds, Keen Homes; Matt Mitchell, CGB, CGP, MCGP, James Andrews Custom Homes; Mike Phillips, CGA, GSP, Pro-Source Wholesale Floorcoverings; Phil Smith, The Bath & Kitchen Showplace; Larry Baty, Cadenhead Servis Gas; Jim White, OmniView Windows and Doors;

Kelly Hoodwin, CMP, Altura Homes; Sherry Scott, CSP, Drees Homes; Andrew Pieper, Hillwood Communities; Brian Webster, KWA Construction; Russell Daniels, Bush Rudnicki Shelton; Doug Bowerman, Affiliated Bank; Cole Baker, BMC; and Dave Hambley, Expressions Home Gallery.

Other 2017-2018 directors are Anthony Ross, Anthony Properties

Development; Matt Walls, Winston Homes; Nadia Christian, Petersen Custom Homes LLC; Richard Miller, First American Title Company; Chris Marquardt, MLAW Consultants & Engineers; and Paige Shipp, Metrostudy.

Additionally, the presidents of Dallas BA divisions and chairmen of councils will serve on the Board. These are Jeff Dworkin, CGP, JLD Asset Management dba JLD Custom Homes, Dallas Division; Warren Hilla, Dynamic Engineering, Metro North Division; Glen Castillo, Coldwell Banker Residential Brokerage, Metro East Division; Jim Wilkins, Pella Windows & Doors, Remodelers Council; John Schmidt, Cadence McShane Construction Company, Multifamily Builders Council; and LaMont Godbolt, Summit Funding, Sales & Marketing Council.

Chairs of certain committees will also serve on the Board. These are HOMEPAC, Jeff Dworkin, CGP, JLD Asset Management dba JLD Custom Homes; Education, John Todd, CAPS, CGP, CGR, Elite Remodeling; Government Relations, Matt Robinson, Walton Development & Management; Communications, Tom Sadler, Tom Sadler & Associates; Membership, Donnie Evans, CGP, Altura Homes; Retention, Nominating, Donnie Evans, CGP, Altura Homes; Spike Club, Geanie Vaughn, CGA, CGP, Lee Lighting; and Volume Builders, Justin Webb, CGB, CGP, CMP, GMB.

The Association's Honored Life Directors and Past President Life Directors are permanent members of the Board. New Honored Life Directors this year are Tiffany Acree, StrucSure Home Warranty, and Bill Deal, Centricity. A complete list of Life Directors can be found on DallasBuilders.com.

Partnership opportunities are available for this event. Contact Misty Varsalone at 214-615-5012 for details.



Emerald City Band to perform at Installation

Holly Pemberton joins staff

Holly Pemberton has joined the Dallas BA staff as an administrative assistant, responsible primarily for the Association's membership database and reporting.

She previously served as office manager of a local legal services firm. She brings superior administrative skills, plus event planning skills, to the Association.

"Holly brings immense potential to our staff," said Executive Officer Phil Crone. "She will be coordinating several aspects of our operations and I am hopeful she will grow tremendously within our Association."

Holly holds a bachelor of science degree in university studies from the University of Texas at Arlington.

On a personal note, she enjoys playing on a sand volleyball team and spending time with her dog, Lucy.



Associates Appreciation

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2017-19 residential contracts package is now available

On Sept. 1, the Texas Association of Builders will release the 2017- 2019 Texas Residential Construction Contracts Package. The package, made up of multiple contracts including residential construction and remodeling, is the builder's blueprint for typical construction and remodeling transactions in the State of Texas.

It is important for builders to update to the new contracts package. In addition to addressing new legislatively mandated notices for waterfront homes, many improvements have been made to the previous version of the package, which include:

- a new lot sale contract addendum, a new consultant-design agreement, an even shorter remodel contract, added advertising and media permissions, revisions to the independent contractor agreements, and a needed revision to the termination damages language;
- performance standard updates and numerous other changes that reflect best practices and up

to date construction transactions; and

- revised warranty and performance standards to reflect current engineering and construction practices.

A cost effective value that will save thousands of dollars in legal fees, the Texas Association of Builders Texas Residential Construction Contracts package is available to TAB builder and remodeler members only. The cost of the package is only \$399.99 (plus tax).

Builder and remodeler members can purchase the 2017 - 2019 contracts package subscription by visiting TexasBuilders.org.

The Dallas BA will offer a 3-hour class on the new contracts Oct. 12 at the Dallas Builders Show. James Rudnicki of Bush Rudnicki Shelton will explain the packages, addressing all changed portions and new laws. Register at DallasBuilders.com.

The 2015-2017 contracts or addenda is no longer be accessible through the TAB website.

Remodelers Council soon to begin Patriot Paws project

Players of all levels are welcome at the Remodelers Council Texas Hold 'em Tournament presented by Pella Windows and Doors on Sept. 21 at the Dallas BA. Proceeds will benefit the Council's Patriot PAWS project, to provide a home that will be used to help acclimate veterans with their service dogs.

Headquartered in Rockwall, The mission of Patriot PAWS is to train and provide service dogs of the highest quality at no cost to disabled American veterans and others with mobile disabilities in order to help restore their physical and emotional independence. A total of 203 dogs have entered the program since its inception in 2006, and there are now 49 dogs in the program. Presently, 72 service dogs have been placed with disabled

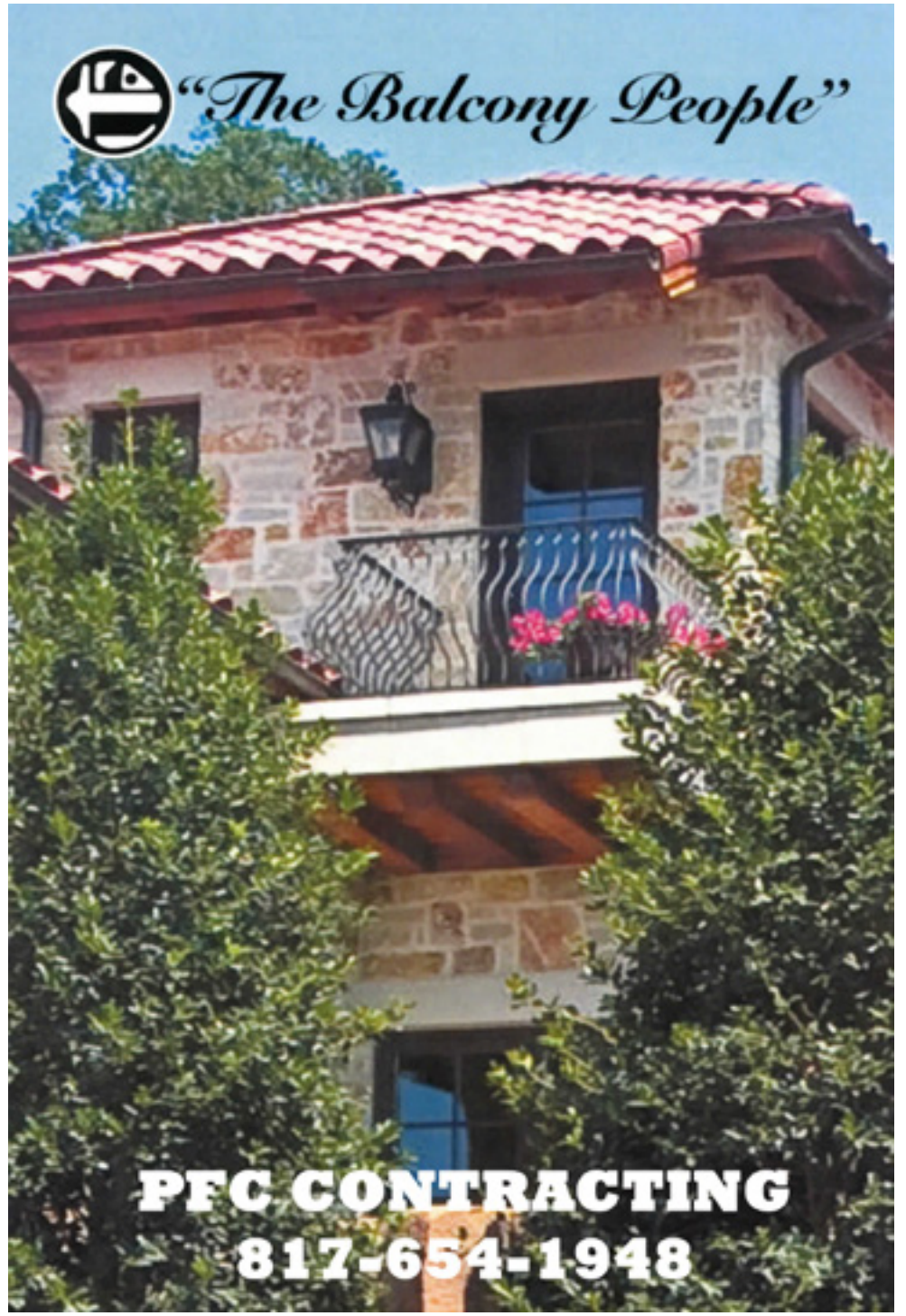
individuals. The Patriot PAWS success rate for all placed service dogs is 60% compared to an industry standard of 10%.

Gregory Loudon with GOLOUDON will serve as builder captain for the project on behalf of the Remodelers Council.

Donations confirmed from several companies include Arizona Tile, myHomedia, Boerder-Snyder Architects, Paragon Structural Engineering, Texas Property Services and Lee Lighting.

Buy-in for the Sept. 21 Texas Hold 'em Tournament is \$30 for members and includes food and beverages. Partnerships ranging from \$200-\$1,000 are currently available.

Visit the calendar at DallasBuilders.com to register.



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17

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www.DallasBuildersShow.com

Services held for Doug Handel

Memorial services were held in Dallas recently for Doug Handel of Doug Handel Photography. He was 72.

He had been an active member of the Association for 20 years. Doug was a dedicated supporter of the Dallas BA, donating photography for the senior officers and Board of Directors and for the Make-A-Wish beneficiaries of the Parade of Homes™ for many years.

He had worked with architects, commercial and residential builders and magazines since 1972. His clients have won many architectural awards, using his photography, including "McSAM Builder of the Year" for 26 of the last 35 years.

Doug was a vintage car enthusiast and a member of the Classic Car Club of America, well known for his 1936 Rolls Royce that was kept in mint condition. He was also active in the Dallas Pistol Club, the Single Action Shooting Society and the Lone Star Frontier Shooting Society. He was active with Fellowship Bible Church Dallas, serving on the greeting committee.



Doug Handel with his classic 1936 Rolls

Education offers several classes this fall

Upcoming classes are made possible by StrucSure Home Warranty, the 2017 Education Title Partner.

Building a Better House Series: Strength, Durability, Sustainability — Sept. 13

This class features 4 dynamic presenters who are all experts in their fields. This class will focus on reducing callbacks and warranty service issues by focusing on best practices and avoiding common mistakes. Brian Eubanks, Paragon Structural Engineering, will walk us through foundations; Alan Hoffmann, Hoffmann Homes, will share his knowledge on ICF construction; Matt Mitchell will focus on SIPS construction; Kevin McLain, Dow Building Solutions will offer advice on flashing and air sealing. Hours are 10 a.m. to 1 p.m. with lunch included; cost is \$35 with advance registration.

Partners include StrucSure Home Warranty, Dow Building Solutions, Texas Builders Resource Group, Paragon Structural Engineers and ProSource Wholesale Flooring.

Designation Course: Profitable Business Through Quality Practice — Sept. 28

Join instructor Ed Harrison of Harrison Homes, an industry expert with 35+ years of home building and land development experience. Exceed customer expectations and increase repeat business by delivering exceptional service to your customers. This course will teach you key strategies for creating value and providing a quality building/remodeling experience for your homeowners. Topics include meeting the quality challenge with customers, with competitors and within your company. This designation course will satisfy 6 hours of continuing education on all designations. Hours are 9 a.m. to 5 p.m. with breakfast and lunch included for the cost of \$210.

This course is made possible by the partnerships of StrucSure Home Warranty, DuPont/Tyvek Weatherization Partners and APA the Engineered Wood Association.

Building Envelopes, the Hottest and Worst Trend in Residential Litigation – Oct. 3

The homebuilding industry has begun to see a startling rise in defect litigation over the past year.



This increasing trend originated in multifamily structures and has now begun to penetrate single-family market. As the industry continues to grow so does the threat of litigation. According to a building permit analysis by Trulia, Houston and Dallas are on track to build 130,00 new homes this year. The three Texas metros plus New York and Phoenix are the top five in the country for permitting activity.

To avoid falling victim to this growing problem, please join James Rudnicki of the Bush, Rudnicki, Shelton Law Firm, Brian Eubanks, M.S.C.E., P.E. and Garrett Ryan, P.E. of Paragon Structural Engineering on Oct. 3. This class exposes the current standard of care for residential construction with respect to the actual code requirements that form the basis of this new litigation frenzy. Protect yourself against common pitfalls of building envelope construction associated with improper installation of roof coverings, weather-resistive barriers, windows, flashing, exterior veneers, firewalls and more. This class will dissect actual building envelope issues uncovered through recent forensic investigations and discuss the costly remediation demands associated with non-compliance of building code requirements.

This course is presented in partnership with StrucSure Home Warranty. Additional partnership opportunities are available for this class; contact Sheena Beaver at sheena.beaver@dallasbuilders.com for more details.

Building a Better House Series - Happy Home, Happy Homeowner – Oct. 11

This class will take into consideration the lifestyle of the occupant. Does the home meet the owner's needs? We will discuss eco-systems performance, energy efficiency, flow (with an emphasis on kitchens and baths), entertainment (including home technology), safety and security. How do your homes perform? Get the 411 on High

Performance in this class. Hours are from 10 a.m. to 1 p.m. with lunch included; cost is \$35 with advance registration.

The Building a Better House Series is presented in partnership with StrucSure Home Warranty. Lunch partners include: Dow Building Solutions, Texas Builders Resource Group, Paragon Structural Engineers and ProSource Wholesale Flooring.

TAB Contracts Class at the Dallas Builders Show – Oct. 12

Register now for three hours of invaluable legal advice from James Rudnicki of Bush Rudnicki Shelton, P.C. Unlike other contracts packages, the Texas Association of Builders package reflects the most recent mandates coming out of the 2017 Texas Legislative Session and case law updates, in addition to new design-build contract and architect addendum. As always, the package will also be updated to include needed clarifications, various improvements and greater ease of use. Addressing all changed areas and new laws, this class will kick off before the Dallas Builders Show begins, from 10 a.m. to 1 p.m. with lunch; cost is \$40. Only Dallas BA members are allowed to attend this course.

A special thank goes you to our partners StrucSure Home Warranty and Builder Agent Network.

Designation Course: Project Management – Oct. 19 - \$210

Keep projects on schedule and within budget. Solid project management ensures client satisfaction with the project and the process. From pre-construction project management functions and responsibilities, to effectively managing trade contractors, to post-project duties, this course will grow your professional value—and put smiles on your customers' faces.

Register today to secure your seat at www.dallasbuilders.com or contact Sheena Beaver at sheena.beaver@dallasbuilders.com or by phone at (972) 931-4840.

This course is made possible through the partnerships of StrucSure Home Warranty, DuPont/Tyvek Weatherization Partners and APA the Engineered Wood Association.

Kent Moore

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ARC Awards winners announced in 75 categories

Best Website
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Classic Urban Homes

Best Interior Entry/Foyer Over \$1 Million
Hoffmann Homes

Best Kitchen Remodel Under \$35,000
Key Residential

Best Kitchen Remodel \$35,000 - \$50,000
Key Residential

Best Kitchen Remodel \$50,000 - \$75,000
Hatfield Builders & Remodelers

Best Kitchen Remodel \$75,000 - \$100,000
Mishler Builders

Best Kitchen Remodel \$100,000 - \$150,000
Elite Remodeling

Best Kitchen Remodel \$150,000 - \$200,000
RPCD

Best Kitchen Remodel Over \$200,000
Jerry Carter Homes

Best Kitchen Under \$500,000
Sovereign General Contracting

Best Kitchen \$500,000 - \$1 Million
Sterling Brook Custom Homes

Best Kitchen \$1 Million - \$1.5 Million
Classic Urban Homes

Best Kitchen Over \$2 Million
Christian Custom Homes

Best Bathroom Remodel Under \$35,000
Hatfield Builders & Remodelers

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Best Bathroom Remodel Over \$75,000
Hatfield Builders & Remodelers

Best Unique Product Application By An Associate
Daylight Rangers

Best Media Room
DeVance AV Design

Best AV Package
DeVance AV Design

Best Living Room Under \$500,000
Key Residential

Best Living Room \$500,000 - \$1 Million
Classic Urban Homes

Best Living Room \$1 Million - \$2 Million
RPCD

Best Living Room Over \$2 Million
Thomas Signature Homes

Best Dining Room Remodel
Hatfield Builders & Remodelers

Best Dining Room
RPCD

Best Conceptual Design – Architectural Design
Greico Modern Homes

Best Architectural Design – Traditional Under \$500,000
Sovereign General Contracting

Best Architectural Design – Traditional \$500,000 - \$1 Million
Sterling Brook Custom Homes

Best Architectural Design – Traditional \$1 Million - \$1.5 Million
Caprock Custom Construction

Best Architectural Design – Traditional Over \$2 Million
Thomas Signature Homes

Best Architectural Design – Modern Under \$500,000
Greico Modern Homes

Best Architectural Design – Modern \$500,000 - \$1 Million
Classic Urban Homes

Best Architectural Design – Modern \$1 Million - \$1.5 Million
Bauhaus Custom Homes

Best Overall Interior Design \$1 Million - \$1.5 Million
Bauhaus Custom Homes

Best Overall Interior Design Over \$2 Million
Thomas Signature Homes

Best Master Suite Remodel
Kasper Custom Remodeling

Best Master Suite Under \$500,000
Sovereign General Contracting

Best Master Suite \$1 Million - \$2 Million
Caprock Custom Construction

Best Master Suite Over \$2 Million
Thomas Signature Homes

Best CAPS Remodel
Elite Remodeling

Best Wine Room
Garvey Homes

Best Unique “Other” Room
Tim Jackson Custom Homes

Best Closet
Christian Custom Homes

Best Garage
Jerry Carter Homes

Best Curb Appeal Under \$500,000
Greico Modern Homes

Best Curb Appeal \$500,000 - \$1 Million
Sterling Brook Custom Homes

Best Curb Appeal \$1 Million - \$1.5 Million
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Best Curb Appeal Over \$2 Million
Tim Jackson Custom Homes

Best Landscape Architecture
Caprock Custom Construction

Best Outdoor Living Space Remodel
M.M. Moore Construction Company

Best Outdoor Living Space Under \$1 Million
Key Residential

Best Outdoor Living Space \$1 Million - \$2 Million
Bauhaus Custom Homes

Best Outdoor Living Space Over \$2 Million
Hoffmann Homes

Best Swimming Pool
Caprock Custom Construction

Best Addition
Key Residential

Best Whole House Renovation Under \$100,000
Hatfield Builders & Remodelers

Best Whole House Renovation \$100,000 - \$300,000
Hatfield Builders & Remodelers

Best Whole House Renovation \$300,000 - \$600,000
Mishler Builders

Best Whole House Renovation Over \$600,000
Key Residential

Best Green Built Home Under \$1 Million
Hoffmann Homes

Best Green Built Home Over \$1 Million
Hoffmann Homes

Best New Home Under \$500,000
Sovereign General Contracting

Best New Home \$500,000 - \$1 Million
Sterling Brook Homes

Best New Home \$1 Million - \$1.5 Million
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Best New Home Over \$2 Million
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Pat Nagler Reaches 50-Spike Level
Membership Chairman Jeff Dworkin congratulates Pat Nagler of PrimeLending, A Plains Capital Company, who has recruited 50 new members.



Melinda Crouch Is New Spike
Membership Chairman Jeff Dworkin and Spike Club Chairman Geanie Vaughan present Melinda Crouch of ProSource Wholesale Flooring with her certificate of recognition for becoming a Spike.

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Jarrell Company hosts August After Hours



Mark Dann, Highland Classic Homes, won Rangers tickets donated by Intex Electric. With Mark are Membership Chairman Jeff Dworkin and Greg Paschall with Intex.



Eric Neel of After Hours host The Jarrell Company congratulates Jeff Dworkin, JLD Custom Homes, who won a Kitchen Aid blender.



Builder George Davis, winner of an Opal Sonic ice machine, with Eric Neel of The Jarrell Co.



Associate winner of Bosch Dishwasher Marisa Harris, Dominion Design & Integration, was the winner of the Associate Member drawing and received a Bosch dishwasher.



Jeff Dworkin presents a Dallas BA Yeti tumbler to door prize winner Bob Cresswell of Cresswell Builders.



Harvey Braden, Perma-Pier Foundation Repair, also won a Dallas BA Yeti tumbler.

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WATCH THE VIDEO, GET THE COMPLETE STORY AND ENTER THE PRIZE DRAW.

