HOME BUILDER

Dallas Builders ASSOCIATION

www.DallasBuilders.org



June 2020 **VOLUME LXVII**

Dallas BA's Industry **Investors for 2020**



















BRIEFLY

If you aren't connected with the Dallas BA through Facebook, Linked In, Twitter or Houzz, you're missing lots of news, updates and photos that you won't see anywhere else. Start following today! Look for links on DallasBuilders.org.

The Dallas BA will once again work in partnership with publisher E&M Consulting to produce its next Membership Directory. The advertising campaign for the 2021 roster has begun. Contact Josh at 800-572-0011 or josh@emconsultinginc.com.

Visit DallasBuilders.org/ continuing*education to view a series of on-demand webinars created for members.

Builder and remodeler members are eligible to receive money back from dozens of housing industry product manufacturers through the TAB Member Rebate Program. Register for this membership benefit at hbarebates.com/TAB.html to start adding money back to your bottom line. Participation is free and easy. The average participant received over \$1,400 in rebates last year.

Dallas BA releases resource toolkit

The Dallas BA late last month rolled out its COVID-19 Response Kit. This comprehensive resource provides guidance for job sites of all sizes, model homes, record keeping and informative videos in English and Spanish.

This response kit is based on resources developed by the Construction Industry Safety Coalition and directives issued by Governor Abbott.

The Dallas BA strongly recommends that all builders and remodeling contractors implement these recommendations for COVID-19 exposure prevention and preparedness or an equivalent plan. The document was compiled by leading industry trade groups representing all facets of construction. They include common sense social distancing and sanitization measures shown to mitigate the spread of COVID-19.

The toolkit is just one part of the Dallas BA's efforts to keep housing essential and keep members in business during the pandemic.



Association Provides Essential PPE for Jobsites

The Dallas BA has supplied approximately 1,500 gallons of hand sanitizer to members to help keep jobsites safe and has begun offering masks. During a drive-through distribution in the Association's parking lot, Executive Officer Phil Crone hands over an order of surgical masks to Austin Nixon of Nixon Custom Homes. Check the calendar at DallasBuilders.org for availability of essential PPE.

Home of the Week is a great member benefit

members to feature homes in all stages engagement to the Home of the Week. of completion. From conceptualization to on the market homes, it's never been easier to promote your project for free. This represents a value of more than \$2,000 in advertising dollars and offers prime exposure.

Participating builders have reported increased traffic and sales from the exposure provided by the Home of the Week program.

Emily Frame of TexMod Homes says, "We got so many calls, texts and messages about our article. As far as leads, I feel like we received many and will continue to get them.'

Builder Victor Myers reports a definite increase in traffic the day his home was featured in The News. "We had nine groups in that told us they saw the article."

Rick Bezner with Stonebrook Builders says about 80 percent of their homes are sold through the professional realty community and they got more Realtor response whenever a Home of the Week article ran.

Cobalt Homes saw an increase in

Now is a great time for Dallas BA traffic at their open house, according builders to take advantage of the Home to Don Carroll, who also attributes of the Week program, which allows increases in social media and website

Since 1959, the Dallas Builders Association has been working in conjunction with The Dallas Morning News to offer builder members the chance to have their home featured as the Home of the Week.

During this longstanding partnership, more than 3,000 homes have been recognized in the Sunday paper as well as on DallasNews.com, the Association's consumer-facing website, DallasBuilders.com, and on various social media platforms.

This is a benefit offered only to Dallas BA builder members. Those who are interested simply apply. Those who are selected will submit an article depicting their home and a high quality photograph/rendering.

Builders can submit a home that is not yet completed or is still on the drawing board. Their homes and company get mass exposure to people actively looking for a home.

Contact Creative and Marketing Coordinator Holly Pemberton at holly. pemberton@dallasbuilders.com.



Nominations sought for 2021 Board of Directors

Each year the Dallas BA searches the ranks of its members to find those who want to take an active role in the leadership of the Association and the evolution of the home building industry in the area.

The Association Board of Directors is selected by the membership in an election at the end of each summer. This is accomplished through a series of steps that will first seek out interested candidates, then affirm their willingness to become a leader, not just a Board member.

Once the Nominating Committee completes the review of the interested candidates, it then prepares recommendations and the ballot.

If you are interested, or know someone who is, now is the time to let the Nominating Committee know. Alan Hoffmann of Hoffmann Homes is chairman of the committee this year.

Expectations of a Director

8.

Each director is elected for a one-year term, starting around Oct. 1. He/ she is expected:

- To attend the Board of Directors Retreat:
- To attend the Installation of Leadership; To attend the monthly Board meetings;
- To attend all Dallas BA general functions;
- To invest in HOMEPAC of the Dallas Builders Association;
- To take an active role in the committee structure of the Dallas BA;
- To be active in recruiting new members; and To support the special events of the Dallas BA (e.g. Golf Tournament,
- ARC Awards). Express your interest or make a nomination by emailing Sheena Beaver

at sheena.beaver@dallasbuilders.com. Please put "2021 BOD Nomination" in the subject line and include the following three items:

- 1. Any active NAHB certifications you currently hold;
- 2. Involvement with the Dallas BA; and
- 3. Please note if you are eligible to be conisdered as an Honored Life Director. According to the Dallas BA bylaws, the Board may elect Honored Life Directors upon nomination for the position by the Nominating Committee. The member shall have:
 - Served as a Director for at least seven (7) years.
- Served at least one (1) year as Chairman or President of a Committee, Council or Division or in an elected or appointed position in public office.
 - Met all Board of Directors attendance requirements for at least seven
- Made extraordinary contributions to the home building industry or the
 - Obtained a professional education certification.
 - Invested in HOMEPAC of Greater Dallas for at least seven (7) years.

Periodicals Postage Paid at Plano, and Additional Offices

Dallas BA remembers war hero, Congressman Sam Johnson

War Hero and Congressman Sam Johnson Remembered by the Dallas BA

Former Congressman Vietnam POW and home builder Sam Johnson, died May 27 at a hospital in Plano. He was 89.

Mr. Johnson retired in 2019. He was considered one of the most conservative members of the House of Representatives and helped found the Conservative Action Team, a group that later became the influential Republican Study Committee.

Mr. Johnson flew 62 missions during the Korean War. He was a member of the elite Thunderbirds aerobatic team and later directed the Air Force Fighter Weapons School. On his 25th mission of the war, he was shot down over North Vietnam in 1966 and held captive in the infamous "Hanoi Hilton" for nearly seven years. During that time, he was subjected to especially brutal treatment for defying his

Upon returning from Vietnam, Mr. Johnson became a home builder before running for the state legislature in 1984. Johnson's experience as a home builder was especially helpful to the Dallas Builders Association. On a wide variety of issues such as tax and regulatory reform, building codes and challenges with the post office Mr. Johnson always delivered for housing.

"I know I speak for all of our staff and members when I say it was an honor to work with such an incredible American," said Dallas BA Executive Officer, Phil Crone. "The freedoms we enjoy in this country and the opportunities in our industry are owed to heroes like Sam Johnson. While he may be gone, his impact will last long after he's laid to rest.'



Former member of the Association and longtime friend of housing, Congressman Sam Johnson frequently gathered with Dallas BA staff and members over the







The Home Builder (USPS 579-680) is published monthly by the Dallas Builders Association at 5816 W. Plano Pkwy., Plano, Texas 75093. Telephone 972/931-4840. Supplemental subscription rate is \$20.00 per year. Periodicals postage paid at Plano, Texas, and additional offices. POSTMASTER: Send address changes to The Home Builder, 5816 W. Plano Pkwy., Plano, Texas 75093.

BARCIE VILCHES, Editor



There Is Plenty for Association **Members to Remain Aware of** on Government Front

Dallas BA weighs in on City of Dallas's proposed climate action plan

The City of Dallas, like some other cities in Texas, is pushing forward a "comprehensive" climate action plan that could have long term consequences on housing affordability and attainability, as well as economic sustainability. While Dallas BA is not in opposition to energy efficiency initiatives and an over-all goal for healthy living, we do have concerns when concepts could lead to mandates and ordinances the limit the options that should be left up to the home builder and their prospective homebuver.

In fact, in 2008, the Dallas BA played an active role in the creation of City of Dallas' green building ordinance. Housing advocates, activists and city staff worked together to create a model program that recognized best strategies for efficient construction. While those strategies varied in their approach and emphasis, each continues to lead to outcomes that improve a home's energy and water efficiency, while addressing indoor quality, durability and homeowner education.

Dallas BA is always willing to be part of the conversation to continue this effort. However, it should always be done with the concern of impact on housing attainability. It is important to remember that when government entities pass a master plan, it usually leads to regulations. Initiatives often become ordinances and restrictions. And sometimes lost in the drafting of regulatory language is the difference between what large businesses can afford and what homebuyers cannot.

There needs to be an understanding that operating a home and qualifying for a mortgage has nothing to do with operating a massive multimillion dollar tech campus where operating costs can be recouped over decades. So even what might be claimed to be small or desired provisions have long term consequences. Especially if the approach ends up being a one size fits all strategy that might leave out options in the energy efficiency toolbox.

With that in mind, Dallas BA began weighing in on Dallas' Comprehensive Climate Action Plan (CECAP) to remind them of work done going back to 2008. As the city released a draft of their proposed plan, we offered our concerns to council committee of jurisdiction about several provisions that are vague enough to be problematic. Items such as infrastructure for solar products and electric vehicle charging appear to be introduced in a manner that would lead to relatively soon to be drafter ordinances mandating their installation in constructed homes, regardless of the preference of the home buyer. There are also concepts that interfere or add costs related to the choice of appliances, as well as those that could encumber real estate transactions or lead to costly retro commissioning in a housing market where affordability is already a challenge.

Dallas BA voiced our concerns to the City Council in a recent letter ahead of a scheduled June 27 vote on the climate action plan. Again, while CECAP is billed as only a guiding strategy or plan at this point, Dallas BA must think ahead to the possibility of it evolving into ordinances. We should keep in mind that you can have all the efficiency technology can conger up, but it won't matter if families can't afford the mortgage.

Governor Abbott announces Phase 2 for Re-opening Texas -

Governor Greg Abbott, on May 18, announced phase two of Texas' plan to continue opening the economic sector, while still working to minimize the spread of COVID-19.

Most of the state's retail and restaurant sector, as well as business offices and even barber shops, were already allowed to open with certain restrictions on occupancy under the Governor's recent orders. The May 18 order expanded capacity for some of those businesses and set dates for the opening of some other industries that had remained closed.

The order allowed restaurants to

Government **Affairs**

David Lehde

Director of



increase the capacity of patrons to 50% of an establishment's occupancy on May 22. Bars, including wine tasting rooms, craft breweries, and similar establishments were allowed to open at 25 percent of occupancy on that same date. The May 18 order kept non-CISA retailers at 25 percent occupancy. Businesses located in office buildings were allowed to open but had limit occupancy to the greater of 10 employees or 25 percent of their workforce.

Other industries that were opened on May 18 include child-care centers and personal care centers. Equestrian events, bowling alleys and similar venues were given an opening date of May 22. While youth camps and sports camps saw May 31 as their time to begin

While the Governor stated that Texas has seen a reduction in positive COVID tests, he remained focused on certain counties experiencing surges in COVID cases and delayed their beginning dates for Phase 2 until May 29. Counties experiencing surges include El Paso, Randall, Potter, Moore and Deaf Smith. The state has Surge Response Teams that are actively working in those areas and they can be deployed for any other future hot spots that could arise.

Further information regarding business sectors that have been opened, along with checklists for their respective safety operations, can be found at the following link:

https://gov.texas.gov/organization/ opentexas

Locally, and across the state, residential construction has remained open for operation thanks to the efforts of Dallas Builders Association and the Texas Association of Builders. Builders are expected to continue the COVID-19 safety measures until further notification.

Information regarding safety and other employer resources can be found at the Dallas BA's COVID-19 Response webpage at the following link: https:// dallasbuilders.org/covid19/

It is important that builders view and review the website often. There is a helnful section under Employer Resources that offers a virtual COVID-19 Jobsite Toolkit that is filled with important safety information, including guidance for access to sales offices and model homes

Dallas BA encourages members to routinely visit development department websites for any updates regarding department operations during the COVID-19 crisis. While industries are seeing further openings around the state, municipal departments still work under the responsibility to keep their employees and the visiting public safe.

As cities unwind from the CO-VID-19 shelter-in-place strategies, it is possible some building inspection departments may have to phase in what operations are open for public visitors. For example, the City of Celina's building inspections department recently announced they are open for the purpose of dropping off permit applications and checks. However, meetings must still be handled virtually or by telephone.

Please observe social distancing measures when visiting your local municipal offices.



972-783-4660



Transcending the crisis

By Phil Crone Executive Officer

Persistent optimism is one of my favorite things about this industry. Therein lies the courage to continue in the face of adversity and the ability to transcend this crisis.

Two long months ago, we were able to keep housing essential and operational. It was a close call in a couple of places, but we did it. Our colleagues elsewhere were not as fortunate. As they struggle with unemployment rates in the 20s, nearly all of our members are sharing stories about strong sales and solid traffic.

As we look forward to recovery, we need to keep a wary eye on the virus that continues to exact a terrible toll. Here, the Dallas BA has an important role to play, which means so do you.

This month, the Association will enhance its focus on the fundamentals of jobsite safety in the COVID-19 era. The centerpiece of our efforts is a com-

prehensive toolkit that provides best practices for job sites of every size. By simply filling in your company information and using the informative video in English and Spanish, you have a ready made safety plan.

Whether you are using the Dallas BA's safety plan or similar methods, I'd love to see what you are doing on site or in your office or warehouse. If you could, send us a short video or testimonial. We are eager to share the story of why housing is essential, safe and professional. You can send these to info@dallasbuilders.com.

As of June 1, the Association has distributed more than 1,500 gallons of hand sanitizer. If you need more, you are in luck, as we have plenty in stock with no quantity limits. We recently expanded this effort to include surgical and KN95 masks. Gloves will be in soon as well.

Operationally, Dallas BA Board of Directors recently approved a docu-

Phil Crone, JD, CGP, GSP Executive Officer



ment that will help us navigate the rest of this crisis. The plan includes steps for reopening and where our priorities shift when the situation appears to be stabilizing or improving, as it does now, and if it reverts back to the challenges we overcame in March and April.

I'm not an epidemiologist and I'm not about to join the thousands who try to play one on TV or social media. Therefore, I can't say for certain yet when we will be able to re-engage on in-person events. I hope that happens soon.

The McSAM Awards are still scheduled for Aug. 29 and the State of the Industry Summit is rescheduled for Sept. 3. Keep tabs on all of the Association's upcoming events, live and virtual, at DallasBuilders.org.

Although I don't have a crystal ball—I think it is backordered on Amazon currently—I can assure you that we will get through this and we will do so better together. If we keep up this momentum, there is every opportunity for this to be one of our finest hours as an industry. Sure, there will be bumps in the road, but, thanks to all of you and our extraordinary staff, housing is poised to take its rightful place at the forefront of our economic recovery.



Sunbelt Builders Show set for July

Online registration is now open for the Sunbelt Builders Show, to be held at the Gaylord Texan Resort in Grapevine July 14-17.

At this time, TAB is moving forward with the 2020 Sunbelt Builders ShowTM but will make necessary changes in the upcoming weeks.

The Gaylord Texan is putting the health and safety of its guests first. The resort and convention center has put in place a multi-pronged approach designed to meet the challenges presented by the pandemic.

Opening day keynote speaker on Wednesday, July 15, will be Alan Graham

Alan is the founder and CEO of Mobile Loaves & Fishes (MLF), a social outreach ministry that provides food and clothing, cultivates community and promotes dignity to homeless men and women in need. Previously a real estate investor and developer, Alan

▶ New Flood Notice Requirements.

founded Trilogy Development and the Lynxs Group, which developed Austin's airport cargo facility and similar facilities at airports around the country.

Alan also is the lead visionary behind MLF's Community First! Village—a 51-acre master planned development in northeast Austin that provides affordable, permanent housing and a supportive community for people coming out of chronic homelessness.

Bobby Bones will be the keynote speaker on Thursday, July 16. He is a nationally syndicated on-air radio personality, *New York Times* bestselling author, stand up comedian and a popular television personality best known as the official mentor of ABC's *American Idol*.

2020 marks the 20th anniversary of the Sunbelt Builders Show, which offers well-timed education sessions and hands-on demo sessions. Visit SunbeltBuildersShow.com for details.







PROVIDING PROTECTION IN A WORLD OF UNKNOWNS



With more than 40 years of experience in the home building industry, we understand the unique challenges your business faces.

We offer a personalized, consultative approach to protecting your investment, and are exclusively endorsed by the Texas Association of Builders.

CALL US TODAY AT 972.512.7700 OR VISIT HIALLC.COM

PROUD MEMBER: SI BUILDER AGENT NETWORK

Local: 817.546.0160
Toll Free: 1.866.448.0961
Email: RFP@FoxEnergySpecialists.com
www.FoxEnergySpecialists.com



ENERGY RATER

Scan the QR Code below to Request a Proposal from your Mobile Device!





Programs We Service:

Accurate Energy Testing
Blower Door Testing

Duct Blower Testing
Room-to-Room Pressure Balancing
Fresh Air Ventilation Testing
Thermal Imaging, and more...

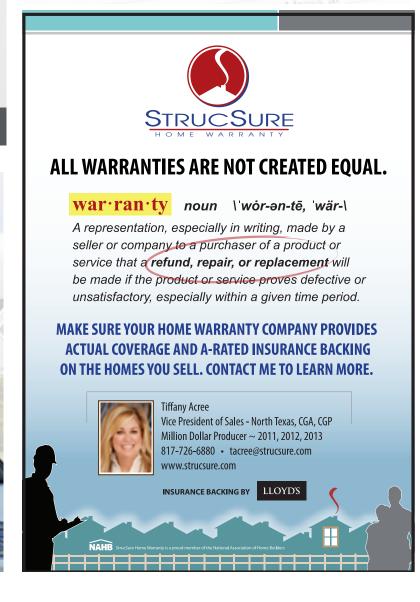
Energy Modeling Experts
Energy Plan Analysis for IC3 & REMRate
Green Build Scoring Analysis
Net-Zero Energy Analysis

All From an Independent Third Party!

That means unbiased recommendations, not influenced by product suppliers.

Fast Administrative Support
Utility Incentive Support
Warranty Support
Trouble House Diagnostics
Sales Staff & Subcontractor Training





2019-2021 TAB CONTRACTS

TEXAS ASSOCIATION OF BUILDERS
IS HERE TO HELP PROTECT YOU!

2019-2021 Texas Residential Construction Contracts reflect the most recent legislative changes affecting the homeilding industry in Texas. Overall, more than 50 enhancements have been made to the various contracts and agreements,
luding arbitration procedures, latent defect claim issues, code compliance matters and attorney's fees.

The 2017-2019 subscription expired August 31, 2019. Purchase online at **TexasBuilders.org**

Here are a few eye-catching updates that will be included in the 2019-2021 contracts package

▶ Updated Express Home Warranty that reflects current building practices and updated standards.

▶ New Job Rules Addendum to the Independent Contractor Form

Richard Miller Named GMB Designee of the Month

Presented by OUPONT

The ultimate symbol of the building professional, the Graduate Master Builder (GMB) designation is for dedicated veterans only. GMB courses require additional study, with in-depth instruction geared for experienced building professionals. Graduating with a GMB certification is an enormous undertaking that requires a significant amount of time. But graduates gain a complete knowledge of all facets of the home building industry, build a network of peers across the country and inform their potential clients of their allegiance to the best of home building, customer service and advanced construction techniques.

An exemplary example of this can be found in the June GMB Designee of the Month, Richard Miller, GMB, CGB. His reputation for honesty, leadership and attention to detail can be used as a benchmark to compare to other builders both locally and nationally.

This can be validated by just looking at some of his career highlights. He was named Project Manager of the Year within six months of starting with a Fortune 500 homebuilder and won the earmarked selection of Team Player of the Year the following year. Subsequently, Richard was named to the company's Legacy Club, which ranked him among the top managers for customer satisfaction in the firm's 50year residential construction history.

Having reached an unprecedented level of success, Miller elected to work with several luxury high-end builders in Dallas, where he perfected his craft on a variety of singleand multifamily homes for both new and remodeling projects for celebrities and other discerning Dallas clientele. Richard's ability to build using the latest in building science, successfully executing high-end finishes and leveraging the latest technology to organize the process leaves his clients with an experience they are happy to brag about to their friends.

When asked where he learned to push the envelope in the industry, he referenced the GMB designation and the advanced classes it took to gain him that distinction.

"It's the top builder-specific designation (GMB) within NAHB," Richard says. "I started working toward this designation on my own time, even while I was still working for other builders. I felt that it would give me an edge in interviews with builders, and if I started my own company, it would be a marker of distinction and credibility."

Not satisfied with just learning, Miller reserved a portion of his time to give back as often as possible. He is active on the Dallas Builders Association Board of Directors and the Dallas Parade of HomesTM, where he shares his remarkable 16 years of building

However, his volunteering does not stop at just the local level. Richard has always been interested in public service but got seriously involved with Rescue Training in earnest as a direct result of Hurricane Harvey. He felt so much empathy for the victims that he grabbed his trailer and drove down to help, but quickly learned that he didn't have any of the needed qualifications to help in a professional way. That is where he learned about the Texas Search and Rescue (TEXSAR) team. Their motto is Texans Helping Texans.

He has been seriously training since Harvey and is now qualified to offer advanced aid should something like that ever happen again. That encompasses helping in multiple capacities, including being a member of a statewide forensic dive team, a technical rescue team and an EMT with Wise County EMS.

His company, Richard Miller Custom Homes, Inc, is considered exclusively an "architect's masterpiece modern" homebuilder. They provide a turnkey modern home construction experience. RMCH primarily builds within the I-635 loop, he is drawn to this specific area because it attracts homeowners who appreciate modern architecture. With noted craftsmanship and attention to detail, Richard and his team guide the homeowner through a once in a lifetime quintessential homebuilding experience.

What is the biggest challenge you face in the current market, and what are you doing to overcome it?

"The largest challenge we face currently is a skilled labor shortage. At Richard Miller Custom Homes, Inc., we take every opportunity to participate in career fairs and other public events to spread the word that there's a great career that pays well waiting



for you in the skilled trades. We have longstanding relationships with most of our trades, so it isn't impacting us as much as some, but it's still an important message to spread."

What does being a member of the Dallas BA do for you and your

"Being a member of the Association has been invaluable with their access to education resources, access to other experienced builder peers to turn to with questions, and access to quality trade partners when the need arises.'

How do you market your certification?

"I mention it when talking to prospective clients; I have it on the branding on my truck, and in my email signature."

- Written by Tag Gilkeson, CGB, GMB, CGR, CGP, MCGP, CAPS, CGA, CSP, MCSP, CMP, MIRM

To learn how to become a Certified Professional or to find out about other educational opportunities, contact Sheena Beaver at sheena. beaver@dallasbuilders.com.

Tim Lansford named NAHB Remodeler of the Month

From NAHB Now

Some remodelers began pursuing a career in the industry from a young age, while others may stumble upon it by chance and then succeed with flying colors. The latter is the case for Tim Lansford, CGA, CGB, CGP, CGR, CSP, GMB, CAPS, CMP, MIRM, a remodeler from Arlington, Texas, and NAHB's Remodeler of the Month for

Early in his career, Lansford was between jobs and accepted a sales job at a fence staining company while looking for something that — he thought — would better suit his interests. However, he not only started to enjoy his job, he was making a solid income, too. That experience led him to eventually become a remodeler.

Lansford attributes much of his success to NAHB and NAHB Remodelers. "Being part of NAHB Remodelers is sort of like having a lot of uncles and cousins who are also in the construction business," said Lansford. "You can always pick up the phone and give them a call with a question or share wild stories. There is a wealth of knowledge from our members, and evervone is always willing to share their

As his career progressed and his company continued to grow, Lansford increasingly relied on his NAHB membership and the benefits it provides. "From a national level to a local level, they are a great group of people to have on your side."

Virtual @ProjectSite classes offer local instructors and info in live, interactive format

Last month the Dallas BA debuted a new way for members to receive local information from local instructors. One thing is for sure, the COVID-19 crisis has prompted online educational offerings from just about every product manufacturer and national sales com-

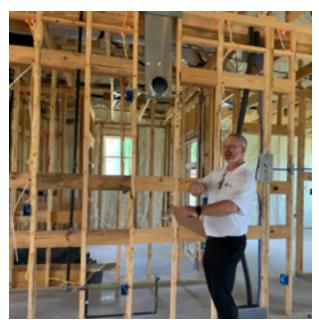
With all this great information available at the click of a mouse, the education committee began focusing on what gaps do the members need to be filled and so the new Virtual @Project Site Seris was born.

The new series offers local instructors who are helping members where experts from Florida are per-

lighted common inspection failures and featured Donny Mack of Beaver Builders and Craig Brooks of Burgess Construction Consultants. Participants were able to walk the house with the instructors and view close-up shots of detailed systems. Featuring a live feed with the ability to allow participants to interact directly was the key element and goal.

The next planned session will demonstrate the importance of a draining plane, especially as it pertains to stucco. The session will address a new litigation frenzy sweeping the state, solve local issues. Session 1 high- forming investigations of single-family residential projects clad with cement plaster (stucco) veneer in search of components that are not installed in compliance with the applicable code specifications and/or ASTM codereferenced standards. Instructors will walk through proper installation and remediation

The Education Committee is looking for additional projects to feature, and topics members would like to learn more about. If you have a project or a class request, please email the Education Director at Sheena.Beaver@ dallasbuilders.com or call 214-615



Instructors Craig Brooks (above) and Donny Mack (right) provide invaluable insights in May's interactive @ProjectSite class.





DALLAS BA CAREER CENTER It's free!

As an essential industry, builders and trade contractors have the fortunate ability to help alleviate the drastic spike in unemployment claims. Help the community by posting job openings you are looking to fill. The Dallas Builders Association has created a one-stop-shop job board developed explicitly for the construction industry.

The new job board platform is streamlined and even more user-friendly.

Use of this site is free to members of the Association and job seekers. Simply set up your account, posting any current openings and employee candidate resumes.

The Dallas BA has entered into a partnership with ZipRecruiter to ensure job listings are relevant and vast. This will help match even more qualified candidates with employers and aid in the relief of the labor shortage in the housing market.



NEW MEMBERS

BUILDERS

Alex/Blackwelder LLC Alex Kaliniak 616-204-2173 BUILDERS - RESIDENTIAL

Capitol Annex Development Company Cody Barrington 817-980-8614 BUILDERS - RESIDENTIAL

Dettaglio LLC Eric Pastore 469-600-6264 BUILDERS - RESIDENTIAL

Fairmont Development, LLC Collin Fahrenkopf 601-988-3012 BUILDERS - RESIDENTIAL

Forrest Construction Group, LLC Celina Abeyta 817-319-3488 BUILDERS - RESIDENTIAL

Milestone Anniversaries

Milestones denote continuous Dallas BA membership.

40 Years

Riseman Development Company

20 Years

Centricity
Factory Builder Stores

15 Years

Earthcore Industries, L.L.C. Home Builders Insurance Services

10 Years

American Legend Homes

5 Years

Builders Post-Tension, Donald Moore



Haywood Construction Travis Knox 214-808-8840 BUILDERS - REMODELER

Hometown Classic Builders James Stovall 972-800-7381 BUILDERS - RESIDENTIAL Spike: Chris Clay, 2-10 Home Buyers

MeadowBrook Homes, Inc. Ronald Riseman 214-739-1661 BUILDERS - RESIDENTIAL

Operation Renovation Kevin Sounders 469-443-6771 BUILDERS - REMODELER

Pure Green Homes LLC dba GH Builders USA Jonathan Gallo 972-768-5850 BUILDERS - RESIDENTIAL

Pytcher Homes Joseph Pytcher 817-637-7001

BUILDERS - RESIDENTIAL

Walker Properties Remodeling | Construction Joshua Walker 214-562-0669 BUILDERS - REMODELER

ASSOCIATES

Adooring Designs Shane McCullough 214-506-1294 DOORS Spike: Alan Hoffmann, Hoffmann

Allied Truss, LLC Ashtyn Brown 903-586-1982 ROOFING

Homes

Custom Industrial Coatings LLC Tom Huemiller 972-384-1280 PAINT Spike: Tim Jackson, Tim Jackson

Custom Homes LP

Eco-Soil Stabilizers Korbie Contreras 830-964-2158 SITE PREPARATION/MANAGE-MENT

Forney Enterprise Systems LLC Juan Vaquera 972-890-0673 AUDIO/VIDEO

Jasmine Energy Daniel Godwin 972-998-5334 ENERGY EFFICIENCY Spike: Chris Jackson

Trash Busterz, LLC BJ Danaher 469-442-8077 SITE PREPARATION/MANAGE-MENT Spike: William Folse, J.W. Homes, LLC

Willow Bend Mortgage Daniel Carson 214-845-5860 FINANCIAL SERVICES

AFFILIATES/ADDITIONALS

Aprilaire Lonnie Valdez 469-667-1768

Pure Green Homes LLC Catherine Gallo 469-368-2552

Pure Green Homes LLC Nancy Mbugua 214-516-5025

Pure Green Homes LLC Peter Mbugua 214-597-1732



Nortex Foundation Designs. Inc

817.379.0866

info@nortexfoundation.com www.nortexfoundation.com





WE ARE FRASERCON WE BUILD DREAMS

We provide the foundation for families and companies to grow their vision for their future.

We provide hope for our team and opportunities to work, grow, and improve daily to achieve their dreams.



FRASERCON.COM

Community Can!

SUNBELT BUILDERS SHOW

JULY 14-17, 2020

GAYLORD TEXAN | GRAPEVINE, TEXAS



REGISTER AT SUNBELTBUILDERSSHOW.COM

PRESENTING SPONSORS











INSURANCE GROUP

EDUCATION SPONSOR



STICK IT WHERE THE SUN SHINES.





Solarbord Radiant Barrier roof sheathing reduces the cost of heating and cooling a home. Using **heat-reflecting foil** laminated onto our OSB, Solarbord stops up to 97% of the sun's radiant energy before it can penetrate the attic space. When you stick Solarboard where the sun shines, your attic can be up to 30 degrees cooler. And a cooler attic means a cooler house. Use Solarbord, your customers will thank you.

SEND RADIANT
HEAT BACK WHERE
IT CAME FROM