Representing The Interests of the Home Building, Multifamily Construction and Remodeling Industry in the Greater Dallas Area

# THE **HOME BUILDER**

Dallas Builders

www.DallasBuilders.org



VOLUME LXVIII

#### No. 3

March 2021

### Dallas BA's Industry **Investors for 2021**



### BRIEFLY

Entries will open April 1 for the 2021 ARC Awards, which recognize excellence for associates, remodelers and custom builders. This year's gala will be held Aug. 14 at Vouv Meeting & Events in Dallas. A hosted cocktail reception will kick off the black-tie event.

The deadline for entries will be June 25 at 11:59 p.m. ARC entry fees are \$125 per category.

Awards will be given in multiple categories in the areas of: Remodeling and Renovation;

- New Construction;
- Architectural Design;
- Interior Design; and

Individual Achievement.

ARC Awards partnerships range from \$500 for a Silver Partner to \$8,000 for the Title Partner. Visit ARCAwardsEntries.com for details.

. . .

The Sunbelt Builders Show is scheduled for July 13-16 at the Hilton Anatole in Dallas. The largest in Texas, the show draws residential construction industry professionals from around the United States, Canada and Mexico. Informa-

# **Association offices sustain catastrophic** flood damage in recent winter storms

The Dallas BA offices were seflooding resulting from a broken fire sprinkler pipe. Fortunately no members or staff were in the building at that time. However, the entire lower floor was covered in nearly a foot of water and many portions of the ceiling collapsed under the weight of the onrushing water.

Much of the building's interior was either destroyed or heavily damaged. This includes files, office equipment and computers.

Immediate priorities are continuing mitigation efforts, reconnecting staff and moving surviving office supplies to a safe location.

Many of you helped build the Association building and were there to see it christened more than 20 years ago. It's been a second home to staff and members alike.

The Dallas BA has a long road ahead, and it will be many months before we are back in that space. We will need your help getting there. If you would like to contribute to the Dallas BA Building Fund fund, please visit a dedicated page set up on DallasBuilders.org.

The Association will gladly accept verely damaged Feb. 16 by significant financial donations from members and the community. Checks can be mailed to the Dallas Builders Association at 5816 W. Plano Pkwy. Plano, TX 75093. Please indicate "rebuilding fund" in the memo field.

Donations are tax deductible.

Executive Officer Phil Crone states that as the rebuilding progresses, staff and leadership will be reaching out to Association members interested in specific aspects of the work. If you are interested in contributing products or services, please email info@dallasbuilders.com.

Association member Property Loss Associates was selected by the Dallas BA's Board of Directors on Feb. 23 to manage this project. They will be working alongside a task force also appointed by the Board to oversee the day-to-day aspects of rebuilding.

"We have no doubt that the fortitude that kept our industry working last year and the resilience we've shown in leading our region's economic recovery will see us emerge from this stronger than ever," Crone said. "Thank you for your support and assistance."



(Above) Water rushes out a door at the Dallas BA headquarters after hours of flooding. (Below) A burst sprinkler pipe resulted in collapsed ceilings and significant water damage.



# McSAM Awards 2021 entries due May 10

Entry applications and materials are due May 10 for the 2021 McSAM Awards, presented by Struc-Sure Home Warranty. Winners will be announced on Saturday, DALLAS BUILDERS ASSOCIATION July 24, at the Westin McSAN Galleria Dallas. For the first time ever, the AWARDS McSAM Awards will also be live streamed for anyone unable to attend the in-person event, which will have a limited attendance. **STRUCSURE** The official call for entries has been made. Visit McSAMAwards.com for details. lion. The McSAM Awards were created in 1979 by the Sales and Marketing Council of the Dallas Builders Association in recognition of Sales and Marketing excellence. The prestigious McSAM Award is given to builders, developers and associates who have made a significant and creative contribution in residential marketing through specific achievements during the past 12 months.

People's Choice Awards: Community of the Year and Builder of the Year. Awards categories will be in the areas of Professional

Year.

Achievement; Market-

ing, Advertising, Sig-

nage, Online; Interior

Merchandising; Builder/

Developer of the Year;

and Community of the



#### tion is available at Sunbelt-BuildersShow.com.

### INSURANCE

#### Thursday, March 25 9-11:30 a.m. \$15 Members/ \$25 Non-Members



NAHB Chief Economist Robert Dietz will be joined by a panel of housing industry experts, taking a close look at the local and national markets with a heavy focus on lumber.

### **Register at DallasBuilders.org**

Partnership Opportunities Available

This year's awards show will include more than 60 categories and two



Sales Achievement Awards, which are non-judged volume-based recognitions, will be made in four dollar volume categories ranging from \$5 million to \$20 mil-

A variety of partnership opportunities are available starting at \$500. Market directly to decision makers including volume builder CEOs, division presidents, architects, brokers, builders, developers, interior designers and sales and marketing professionals. Contact Dallas BA Director of Member Services Misty Varsalone, 214-615-5005, if you are interested in partnering.

Last year more than 400 entries were submitted, and attendance for the virtual gala exceeded 450.



Dallas BA Executive Officer Phil Crone helps Dallas ISD staff offload the Association's donation of hand sanitizer.

# **Sanitizer donations** help protect vulnerable communities, schools

Since the beginning of the pandemic, the Dallas BA has put nearly 3,000 gallons of hand sanitizer on to area job sites. As the product became more available, demand from the industry waned giving the Association an opportunity to make a difference in the community.

In early February, the Association's leadership decided to donate hundreds of gallons to Plano ISD, Dallas ISD and registration centers helping provide vaccine access to underserved communities

"We are not out of the woods yet and we must be vigilant until we beat this," said Dallas BA President Matt Mitchell of James Andrews Custom Homes. "Kids are still able to catch the virus and spread it to others who can get very sick or worse. The sanitizer is another layer of protection that is safe and simple to use."

Dallas BA staff loaded the sanitizer on rental trucks and trailers and Executive Officer Phil Crone, with help one Saturday from his wife Heidi, made the deliveries. "Our staff was happy that our leadership decided to make this donation to such worthy causes," he said. "Many in our community are not as fortunate as our industry and Association have been over the last few months. We are thrilled to do our part to keep schools safe and ensure equitable access to life saving vaccines."

The Dallas BA still has a small amount of hand sanitizer available to purchase for \$10 per gallon as well as KN95 masks. These can be purchased online at DallasBuilders.org.

# The HomeFront

### -Gov't Affairs News and Info

### **Dallas BA Advocacy Efforts Include Tracking City Operations**

In addition to keeping up with municipal operations after the recent winter storms, Dallas BA advocacy efforts continue without pause.

In Dallas, an effort that began early in 2020 has resulted in a permit process improvement that should aid the city in addressing delays in application approvals. In addition to some software hiccups, Dallas faced the challenge of having enough staff to manage the permit process. Dallas BA worked with multiple council members and key city staff to make recommendations. The City Council voted on Jan. 27 to authorize an agreement for supplemental permit plan review and inspection services with third party vendors. This was among the primary recommendations Dallas BA submitted to the city.

Dallas is now having discussion regarding flexibility in requirements for parking minimums for different types of developments. An effort to avoid one-size-fits-all traps that can be a roadblock to needed housing units. Dallas BA will continue to monitor the issue

The Association continues to weigh in on fee increases in Flower Mound, where the Town Council on Feb 1 approved an increase of permit fees and the addition of other building related service fees, including, site development/grading and tree surveys. Dallas BA opposed the proposed fee schedule due to concerns about the amount at which impact fees would be levied and the unequal calculation per square foot in homes of different sizes. The fees are effective immediately for new permit applications and can viewed via this website: https://www. flower-mound.com/170/Building-Information-and-Permits

Flower Mound has proposed sizable increases to their Impact Fees. Dallas BA presented comments to the Council regarding our concerns about the impact on housing attainability and affordability, as well as the resulting impact on the local economy. Due to concerns about the size of the increase in Roadway Impact Fees, the agenda item was tabled at the Feb. 1 Council meeting and was scheduled to be brought back on Feb.15, but postponed until March due to weather. Dallas BA has followed up with multiple Council members and the Mayor.

The City of Denton is reviewing their comprehensive plan and seeks to draft updates later this year. Dallas BA took part in a development stakeholder meeting with the city's consultant on Feb. 25 to offer input regarding key impediments builders and developers face in the process, as well as policy approaches Denton should consider moving forward. Dallas BA cited how application and review procedures, fees, and design ordinances, as well and land resource dedications not only hurt housing availability in the future, but also the city's ability to attract commercial development that follows rooftops.

Members of the city council and city staff have been working towards making Denton more efficient in the development and building process in recent years. Dallas BA will continue to work with the city on that vision.

The Dallas Builders Association on Feb. 18 opposed the City of Grand Prairie's 120-day moratorium on the acceptance of any development related applications or permits for single-family attached, single-family townhouse, single-family - hybrid housing (build to rent), 2-family/duplex, 3&4 family, and multifamily apartment uses.

Offering comments for the City Council's public hearing, Dallas BA questioned both the appropriateness and lack of data presented as justification, which is required by state statute. Dallas BA also warned against taking such an action at a time when housing attainability challenges are already exacerbated by the COVID-19 pandemic and its impact on the economy. The Association recommended postponing the agenda item as it was being brought for a public hearing in a meeting scheduled beyond the city's typical first and third Tuesdays at a time when many citizens and stakeholders were facing challenges with travel, internet access and even electrical and gas power concerns due to the week's devastating winter storms.

The ordinance draft allows applicants for multifamily developments. as described in the ordinance, to apply



for a waiver from the moratorium that must be voted on by the City Council within 10 days of receiving the request, per state law. Council moved the ordinance forward at first reading. The ordinance passed by slim margin at the City's Planning and Zoning committee and, at the publishing of this article, the City Council is slated to have its final reading and vote on the ordinance in early March.

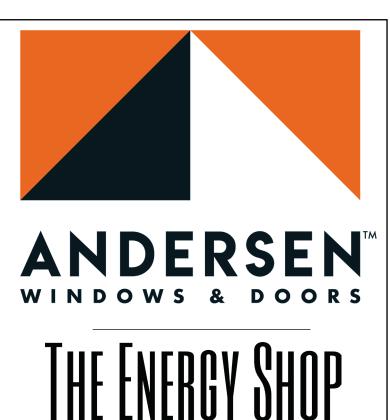
As with previous state legislative sessions in Austin, Dallas BA continues to coordinate with the Texas Association of Builders to weigh in on key pieces of legislation. This year, one of our key advocacy tools, Rally Day, will be presented in a different forum. Due to COVID safety protocols, Dallas BA plans to host a meeting venue offsite from the Capitol. Due to distancing needs attendance will be limited and attendees will be responsible for their own transportation to the venue.

Enough cannot be said about how TAB and Dallas BA are working to stay effective in the different environment that results from pandemic protocols. We appreciate our members who are doing the same to help us achieve our various advocacy goals.

A key advocacy tool is the Associations related HOMEPAC of Greater Dallas. Even after one of the busiest November election seasons we have seen, the area is already well into a new election cycle for this Spring's municipal council races. The ability to support candidates who understand the need for a regulatory environment that takes housing into consideration is one that cannot be taken for granted.

Information regarding Dallas BA advocacy efforts is available from the Director of Government Affairs at David.Lehde@DallasBuilders.com.





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### www.energyshopinc.com

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BARCIE VILCHES, Editor







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Dates and Topics May Change, Check Dallasbuilders.org for Information

#### March

March 16 (10am-11:30) - Building Science II - Building a Better House March 17 - (9am-4pm) - Marketing & Communicating with the Aging-in -Place Client (CAPS I) - Certification

March 24 - (9am-4pm) - Design Concepts for Livable Homes and Aging-in -Place (CAPS II) - Certification

March 31 - (9am-4pm) - Details and Solutions for livable Homes and Aging -in-Place (CAPS III) - Certification

March TBD (10am-11:30am) - #EpicFails - @Project Site

#### April

April 7 (4pm-5pm) - Winning New Customers - Building a Better Business April 8 (9am-4pm) - Universal Design Essentials - Certification April 29 (10am-11am) - Foundations I, Simple Solutions - Building a Better House

April TBD (10am-11:30am) - Retaining Walls - @Project Site

#### May

May 5 (9am-4pm) - Marketing and Sales for Building Professionals -Certification

May 5 (4pm-5pm) - Superior Execution - Building a Better Business May 19 (10am-11:30am) - Foundations II, Complex Systems - Building a Better House

#### June

June 2 (4pm-5pm) - Pro-Active Customer Engagment - Building a Better Business

June 9 (9am-4pm) - Project Management - Certification

June 23 (10am-11:30am) - Insulation - Building a Better House

#### July

July 14 (10am-11:30am) - Landscaping - Building a Better House

#### August

August 4 (4pm-5pm) - Building a Winning Team - Building a Better Business

August 11 (9am-4pm) - Estimating and Scheduling for Profitable Business Operations - Certification

August 18 (10am-11:30am) - Lighting Class - BBH

August 18 (10am-11:30am - Lighting - @Project Site (possibly in conjunction with BBH)

#### September

September 1 (4pm-5pm) - Team Engagment - Building a Better Business September 8 (9am-4pm) - Project Management - Certification

September 15 (10am-11:30am) - HVAC & Water Heaters - Building a Better Business

September TBD (10am-11:30am) - Exclusive BMC Millwork Tour & Class - @Project Site

#### October

October 6 (4pm-5pm) - Hiring & Retaining Top Talent - Building a Better Business

October 7 (9am-4pm) - Construction Contracts and Law - Certification October 14 (9am-4pm) - Marketing & Communicating with the Aging-in-Place Client (CAPS I) - Certification

October 21 (9am-4pm) - Design Concepts for Livable Homes and Aging-in-

# **Tiffany Acree named March CGA Designee of the Month**

### Presented by **OUPONT**

Tiffany Acree, CGA, CGP, senior vice president of sales with StrucSure Home Warranty, has been selected as the March Certified Graduate Associate Designee of the Month.

In 2000, Tiffany became the first person in the nation to earn the CGA designation from the National Association of Home Builders.

She received the Texas Association of Builders Presidential Distinguished Service Award in 2018 in recognition of outstanding support to the state association. She is currently serving as co-chair of the regional trade show, Sunbelt Builders Show.

Tiffany is a Life Director of the Dallas BA, the Greater Fort Worth BA and the TAB.

She has worked in the warranty industry for almost 30 years and has been with StrucSure for 14 years.

StrucSure Home Warranty is a strong supporter of state and local programs, serving as the Dallas BA's Education Title Partner and Membership for more than a decade. Other title partnerships include the McSAM Awards and annual Installation of Leadership.

In 2012 StrucSure was honored as the TAB Associate of the Year, and received the same recognition from the Dallas BA in 2016.

Tiffany and her husband of 19 years live in Arlington with a son, Greyson, who is 11.

What do your designations add to your business? It is important to hold designations to give you and edge on your competition, a great way to get to know your clients and what builders/ remodelers go through daily.

How do your customers respond to your designation? They appreciate the fact that I have those designations and understand that if an associate member doesn't know what obstacles and hurdles their clients face, then how will they ever get to know the builder's business or relate to them? I also feel that when my clients see my CGA and CGP designations that it shows them I have taken the time to be an expert and I have invested interest in the homebuilding industry and am not just a salesperson.

Why did you choose the Certified Graduate Associate and Certified **Green Professional designations?** Having my CGA and CGP have taught me what my clients need and helped me understand their business. They have also helped me in a personal way.



I made long lasting relationships taking the classes.

Why do you choose to be involved in Dallas BA Education? StrucSure is a member of more than 23 local home builder associations, and the Dallas BA has the best education classes in Texas and, in my opinion, the best in the nation. I am proud to be able to partner with the award-winning, world class Education Series the Dallas BA has developed.

What advice would you give to someone new starting out in the industry or a new member of the Association? First, join your local association. Then, take advantage of your membership and take a class today.

### Upcoming Classes: March & April Presented by STRUCSURE

Building Science II - Building a Better House Series - March 16

Join Instructor Matt Mitchell, as he breaks down the science of building. Learn how the Texas climate zone affects homes and how to mitigate the degradation. Matt will discuss the forthcoming IECC code which reclassified some of the counties in north Texas, tune it to find out which ones and how that will affect current techniques. Building Science II will take a deeper dive into how home systems connect and play a role in the house as a whole. Topics include diagnostic testing, HERS score, roofs, insulation, HVAC systems and net zero ready preparations.

#### Time: 10 - 11:30 a.m.

Cost: \$25 Member / Non-Member: \$35 Series partners: Texas Builders Resource Group, DuPont and Samsung Builder Services.

#### Certified Aging-in-Place Specialist in Three Courses - March 17, 24 & 31

CAPS is new and improved, developed by NAHB in collaboration with Home Innovation Research Labs, NAHB 50+ Housing Council, and AARP. The program teaches the technical, business management and customer service skills essential to competing in the fastest growing segment of the residential remodeling industry: home modifications for the agingin-place. Expand your consumer base by becoming a certified aging in place specialist. As the population matures homeowner need change. CAPS I - Marketing & Communicating with the Aging-in-Place Client - March 17 CAPS II - Design Concepts for for Livable Homes and Aging-in-Place - March 24 CAPS III - Details and Solutions for Livable Homes and Again-in-Place - March 31 Time: 9 a.m. to 4 p.m. Cost: \$199 Member / \$299/Non-Member.

Universal Design Essentials - Certification Series - April 8

This course parallels the NAHB Certified Aging-in-Place Specialist (CAPS) courses by shifting the focus from custom accessibility-related modifications to successful integration of Universal Design as part of far more single-family residential construction projects (new construction as well as remodeling, affordable to luxury).

Concepts discussed will enable industry professionals to produce marketable projects that support the changing needs of clients. The audience for this course includes CAPS graduates, home building industry professionals, health care professionals and the home buying consumer. While it is a novice level course and welcomes participants with little or no prior knowledge of the subject matter, having

taken the CAPS courses will help participants understand the differences between "universal" and "accessible."

Date: April 8

Time: 9 a.m. - 4 p.m. Cost: \$199 Member / Non-Member: \$299

#### Foundations I - Simple Solutions: Building a Better House Series - April 29

Let's take a look at what the differences are (pros and cons) or these three less expensive foundation systems as well as what to be aware of. This course will focus on slab on grade, waffle mat and pier & beam

#### Time: 10 - 11:30 a.m.

Cost: \$25 Member / Non-Member: \$35 Series partners: Texas Builders Resource Group, DuPont and Samsung Builder Services



Place - Certification

October 28 (9am-4pm) - Details and Solutions for livable Homes and Aging-in- Place (CAPS III) - Certification

October TBD (10am-11:30am) Soils & Concrete Lab Testing Tour & Class - @Project Site

#### November

November 3 (4pm-5pm) - Compensation & Rewards That Inspire Top Performance - Building a Better Business

November 9 (9am-4pm) - Advanced High-Performance Building: Project Management - Certification

November 11 (10am-11:30am) Construction Technology - Building a Better House

#### December

December 1 (4pm-5pm) - Keeping Score - Building a Better Business December 8 (9am-4pm) - Universal Design Essentials - Certification

#### Presented in partnership with



#### Winning New Customer: Building a Better Business - April 7

Are you attracting your "ideal" customer? Business coach Rich Allen will help you define and identify your "ideal" customer and how to get the right messaging to your target audience. Following this class you will be able to create a sales process that gets you the results you need and want. Rich is on a mission. His purpose and passion are focused on one single objective - to help business owners create a Radically-Engaged Team and unlock the power that only comes from having team members who are passionately committed to the long-term success of the business. Time: 4 - 5 p.m. Cost: \$25 Member/Non-Member: \$35

#### war ran ty noun \ wor-ən-tē, wär-\

A representation, especially in writing, made by a seller or company to a purchaser of a product or service that a refund, repair, or replacement will be made if the product or service proves defective or unsatisfactory, especially within a given time period.

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# Dallas permitting fully operational following storm, emergency home repair program established

The Dallas Builders Association continues to work closely with the City of Dallas to overcome crippling permitting delays that negatively impacted homeowners and businesses. Like many others, the City of Dallas was not spared the wrath of February's broken pipes and prolonged power outages.

The Oak Cliff Municipal Center was without power for almost a week and many plan reviewers working from home were without internet access. However, the city has been fully operational since Feb. 22.

Additionally, the third party plan reviewers hired earlier this month as a result of the Association's advocacy, continued to work uninterrupted through the winter storm. Many of these individuals work remotely outside of the DFW Metroplex.

Dallas BA members experiencing permitting delays either from the winter storm or otherwise are encouraged to contact the association at info@dallasbuilders.com. Please include background information on the project's address and specific circumstances including the date the permit application was completed and recent correspondence with staff.

In recent weeks, the Association has been very pleased with the responsiveness and proactivity of city staff to our inquiries on behalf of our members. We are optimistic it will continue and commend Sustainable Development and Construction Director Kris Sweckhard for his leadership.

Additionally, the City of Dallas has created an Emergency Home Repair Program that will be voted on by City Council on Feb. 24. The program will provide \$2,000,000 to allocate to organizations that will qualify low-to-moderate income homeowners to offer them a grant up to \$10,000 to repair their home that was damaged due to the storm. The organization must be able to administer case management and procure contractors.

The Eligible Repairs are:

- Wall/Floor removal
- Sewer lines
- Gas lines
- Water lines and/or water damage
- Roof
- Electrical System
- HVAC units

 Plumbing fixtures – including sink pipes and toilets damaged by frozen condition
Mold remediation

The Eligible Participants need to: Be homeowners within the City of Dallas

Have household incomes at or below 80% of the area median income (AMI),
Have Experienced damage(s) to their primary residence caused by the 2021 Texas Severe Winter Storm, which risks causing harm to the life, health, or safety

of the occupants Applications will be accepted starting on Thursday, Feb. 25, 2021.

### NOW ACCEPTING SUBMISSIONS



INTERESTED? Contact Holly Pemberton at 214-624-3176 or holly.pemberton@dallasbuilders.com



# Bring Your Crew for Crawfish & Brew!



# April 226-8pmDallas BA Parking Lot

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Lone Star Green Homes Shahed Altaf 214-918-2533 **BUILDERS - RESIDENTIAL** 

Owner Managed Homes Susan Horak 214-551-2149 **BUILDERS - RESIDENTIAL** 

Towers Holdings LLC Francisco Torres 214-883-1043 **BUILDERS - RESIDENTIAL** 

SUSTAINING ASSOCIATES Property Loss Advocates Brandon Overton 719-339-7653 PROFESSIONAL SERVICES

ASSOCIATES Bilco Brick Clayton Colen 972-227-3380 EXTERIOR CLADDING

CRDN Brad Johnson 303-991-0600 CLEANING/RESTORATION/ MAINTENANCE Spike: Clint Dorris, Property Loss Advocates

First Response Restoration Michael Buckham 832-982-8765 CLEANING/RESTORATION/ MAINTENANCE Spike: Clint Dorris, Property Loss Advocates

### Milestone Anniversaries

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> **10 Years** United Texas Bank

**5** Years First American Title, Builder Services Division Green Brick Partners Natural Stone Designs Taylor-Duncan Interests LLC Tim Jackson Custom Homes LP Universal Screens

> **Milestones** Presented by:

**STRUCSURE** 

J & C Interior Trim LLC Jaime Graciano 469-767-3386 MILLWORK Spike: Donnie Evans, Altura Homes

**NEW MEMBERS** 

KJA Cleaning Services Kimberley Burns 972-978-3665 CLEANING/RESTORATION/ MAINTENANCE Spike: Donnie Evans, Altura Homes

M.L. Johnson & Associates Inc. Mike Johnson 972-442-7758 OUTDOOR LIVING Spike: Donnie Evans, Altura Homes

MC Surfaces Kori Anderson 281-784-1700 FLOORING

Pavecon Public Works Daniel Kilman 972-263-3223 CONCRETE Spike: Donnie Evans, Altura Homes

Primary Residential Mortgage, Inc. Jim Mitzel 214-736-9466 FINANCIAL SERVICES

tion has updated information for con-

sumers, contractors and the media to

provide guidance on winter storm re-

covery. It It is important for all home-

owners to know how to safely navigate

damage to their home, recover house-

hold goods that encountered water and

avoid being further victimized by un-

scrupulous individuals posing as con-

the Association's consumer website,

make sudden decisions related to ex-

tensive repoars before they have done

their homework. They such watch out

ers in the mailbox or door to door.

The guidelines can be found on

Homeowners are cautioned not to

1. Contractors soliciting with fly-

2. Contractors who ask for a

signed contract to assess the damage

or speak with your adjuster. The fine

print may bind you to do business with

tractors.

DallasBuilders.com.

for red flags such as:

Progressive Foam Technologies, Inc. Chris Troth 330-600-2474 INSULATION Spike: Donnie Evans, Altura Homes

Raul Ruiz Realty Raul Ruiz 972-765-6660 REAL ESTATE Spike: Andrew Pieper, Hillwood Communities

Round Table Associates Brent Harris 940-206-7686 FINANCIAL SERVICES

Superdry Restoration Inc. Edward Lopez 855-242-7024 CLEANING/RESTORATION/ MAINTENANCE Spike: Jake Murillo, V Luxury Homes

**AFFILIATES / ADDITIONALS** MC Surfaces Lexie Jones 903-931-3587 FLOORING

The Shaddock Companies Peter Shaddock Jr. 972-526-7700 BUILDERS - LAND DEVELOPER

### **Dallas BA offers guidance** on winter storm recovery

INNOVATIVE RESIDENTIAL PLANS

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The Dallas Builders Associathem.

> 3. A request for a large down payment or a bid in the entire amount of the insurance settlement.

Builders, remodelers and consumers must be aware of state laws that apply to contractors in declared disaster areas. Specifically, the law requires a "disaster remediation" contract must be in writing.

Also, a disaster remediation contractor is prohibited from requiring payment prior to beginning work or charging a partial payment in any amount disproportionate to the work that has been performed. The statute exempts contractors that have held a business address for at least one year in the county or adjacent county where the work occurs.

In the wake of the recent storm, the State of Texas has established a process for out of state plumbers to assist with recovery. Resources can be accessed at DallasBuilders.com.

Thursday, April 1 6-8 p.m. Hosted By



#### Savoy House - Dallas Trade Mart West

Enjoy food, beverages and prizes while

networking with fellow industry professionals

### Builder Jackpot – \$500

Builder must be present at time of drawing to be eligible to win the Builder Jackpot. It is FREE to attend, but please make reservations.

All guests are expected to follow venue specific health and safety protocols and agree to be bound by the COVID-19 Liability Waiver found at DallasBuilders.org/COVID-Waiver.

### DallasBuilders.com

Construction Monitor				Single Family Builders Year-to-Date 02/24/2021		
The Ultimate Lead So	urce	www.construction	nonitor.com		Homes	Value
Dallas Metro Building Permit Summary Year-to-Date 02/24/2021				1 D R Horton 2 Bloomfield Homes 3 D R Horton Custom	401 176 198	\$66,961,597 \$58,171,187 \$49,109,180
Residential	Permits	Value	Units	4 TSHH LLC	139	\$43,447,197
Single Family Homes	3,969	\$1,093,333,465	3969	5 Lennar Homes	141	\$30,235,018
Duplexes & Twin Homes	24	\$4,803,917	48	6 Highland Homes	104	\$30,097,740
Apartments & Condos	238	\$602,604,409	7445	7 William Crist 8 D R Horton Express-	117 77	\$27,752,802 \$25,660,220
Mobile Homes	230	\$105,600	0	9 K Hovnanian Homes	76	\$25,660,220
			0	10 First Texas Homes	70	\$23,415,908
Other Residential Structures	64	\$2,827,929	1	11 Lennar Homes	66	\$22,069,583
Swimming Pools & Spas	622	\$24,677,717	1	12 D R Horton Homes	76	\$22,050,729
Garages & Carports	30	\$1,570,927	0	13 David Weekley	59	\$21,628,267
Res Rmdl, Addn, Int Fin	431	\$23,360,475	0	14 LGI Homes	111	\$18,489,174
Reroof Residential	98	\$3,239,975	0	15 Robson Ranch	51	\$17,936,586
Total Residential Const	5.477	\$1,756,524,544	11 464	16 Drees Custom Homes		\$17,405,505
Total Residential Const	5,477	\$1,750,524,544	11,404	17 Gehan Homes	61	\$14,876,135
Dallas Metro Building Permit Summary				18 Southgate Homes 19 Trendmaker Homes	35 42	\$13,919,525 \$13,288,353
Week 8 - 02/18/21 to 02/24/21 (permits over \$20.000)				20 M/I Homes	42 50	\$12,601.001
Residential	Permits	Value		21 American Legend	32	\$12,182,034
	956			22 Ashton Woods Home		\$12,118,926
Single Family Homes		\$298,571,296		23 Shaddock Homes	36	\$11,377,163
Demolition	29	\$8,500		24 Darling Homes of	30	\$11,204,018
Grading & Dust	2	\$161,690	0	25 Impression Homes	49	\$11,080,928
Footing & Foundation	126	\$516,083	0	26 History Maker Homes		\$10,886,952
Duplexes & Twin Homes	1	\$315,000	2	27 Meritage Homes	54	\$10,612,972
Apartments & Condos	12	\$58,280,176		28 Toll Brothers Inc 29 Pulte Homes	24 71	\$10,253,500 \$10,099,668
Mobile Homes	1	\$105,600		30 Grand Homes	22	\$10,099,668
				31 Riverside	49	\$9,361,080
Other Residential Structures	14	\$621,726		32 Meritage Homes of	30	\$9,341,800
Swimming Pools & Spas	116	\$4,371,779	0	33 Landon Homes LP	23	\$9,166,045
Garages & Carports	11	\$610,448	0	34 American Legend	39	\$9,120,070
Res Rmdl, Addn, Int Fin	68	\$2,585,407	0	35 Cambridge Homes	22	\$8,399,000
Reroof Residential	18	\$587,581	0	36 Antares Homes	29	\$7,676,921



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