Representing The Interests of the Home Building, Multifamily Construction and Remodeling Industry in the Greater Dallas Area

# HOME BUILDER

Dallas Builders

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www.DallasBuilders.org



VOLUME LXVIII

STRUCSURE

HOTCHKISS

(J) JamesHardie

BRIEFLY

The Metro East Division's

annual Cars for CASA will be

held Sunday, May 16, at the

Rockwall County Courthouse.

More than \$15 million worth of

vintage cars, trucks and motor-

cycles will be showcased from

10 a.m. to 1:30 p.m. The event

benefits Lone Star CASA, an

for children under the care of Child Protective Services. Over

organization that advocates

the past 15 years, Cars for

CASA has raised more than

Lighting at 972-922-6518 or

\$550,000 for the organization.

Contact Dave Hambley of Lee

carsforcasa@lonestarcasa.org for information or visit Lone-

No. 5

the state and national levels and our

media contacts to address this issue.

Recent stories have appeared in both

not occur quickly unless the Biden Ad-

ministration and Congress aggressively

engage on this issue as the NAHB, TAB and the Dallas BA have repeatedly asked

them to. We unfortunately expect these

challenges to continue for at least the

majority of this year as the economy

reopens more slowly in other regions.

formed and up to date on progress with

this and the other numerous issues we

We will continue to keep you in-

Despite these efforts, progress will

print and television media.

# Dallas BA's Industry Investors for 2021

By Phil Crone Executive Officer We understand that the unprecedented challenges with availability and pricing of lumber and other critical

and pricing of lumber and other critical materials has created significant challenges for your business and difficult conversations with current and prospective home buyers. In an effort to help facilitate those

conversations and explain what is occurring in the market, I have drafted a letter that you can share with consumers. The text of that letter is included below for you to borrow from as you wish.

We are working with officials at

Dear Dallas BA Builder Members,

Housing affordability has been a critical issue across the country for years, as factors such as a shortage of lots and labor have led to a limited supply. As lumber and other material prices reach all-time highs amid a supply shortage, this crisis only gets worse. Unfortunately, I continue to receive new reports each week of critical materials on allocation or that are completely unavailable.

are following.

Please know that the Dallas Builders Association, along with the Texas Association of Builders and National Association of Home Builders, is doing everything in its power to address this issue. This includes pleading with Congress and the Biden Administration to investigate the cause of these issues and take any legal action necessary to stabilize these critical supply chains.

We recognize that you are doing everything possible to avoid pricing consumers out of homes while still maintaining competitive prices necessary to operate your businesses. Over the next several months, we strongly encourage you to inform your customers that 1) supply chain volatility will continue until, at least, the third quarter of this year; and 2) that these issues will likely have a negative impact on prices and may require substitutions for certain materials as permitted by code requirements.

Additionally, you should advise your customers of any contractual escalation clauses. These are common in fixed-price contracts, including those promulgated by our Association, that protect consumers from unconscionable situations.

As always, please keep us apprised of what you are seeing in the market and especially new challenges. We will do the same as we make progress with the regulators and policy makers who can preserve your ability to provide the wealth-creating opportunity of homeownership.



# Board authorizes return of in-person meetings

The Dallas BA Board of Directors on April 27 authorized the full return of in-person Association meetings and events. Individual divisions, councils, committees and boards will have discretion on the nature and location of meetings as their budgets allow.

When practicable, virtual access is still encouraged especially for business meetings such as committee and division/council board meetings. "We have found that virtual meetings offer a level of convenience that will keep them with us even when they are not necessary for health reasons," said Dallas BA President Matt Mitchell. "If it makes sense for your group to keep meeting virtually, by all means, do it." venues, including, but not limited to masks, social distancing and sanitization. Remember that they are exercising the same rights as business and private property owners that the Association vigorously defends at all levels of government.

Participants should also be respectful of the fact that individuals still have varying degrees of comfort interacting at this time. "CDC guidance states that those fully vaccinated can gather indoors without masks. As of this month everyone has now had that opportunity," said Dallas BA Executive Officer Phil Crone. "Those who are not vaccinated or are still not comfortable socializing should continue to distance and mask while at Association events or forego attending until they are fully protected. We've long been eager to reconnect the industry and are grateful that official guidance now deems it safe to do so."

StarCasa.org.

Advertising sales are now open for the 2022 Membership Directory, which is being published by E&M Consulting. Members can expect to receive calls and other correspondence from the company, which has worked in partnership with the Dallas BA on this project for many years.

The Home Builder is also available online at DallasBuilders. org/publications. You'll find the

current month's issue, as well as archived issues.

Sincerely, Phil Crone Executive Officer Ongoing repairs to recent flood damage will delay the return of meetings to the Dallas BA office. Participants are expected to respect and abide by the rules and guidelines in place at various



Legislative Rally Day 2021: In what has been a legislative session full of challenges in Austin, the Dallas Builders Association produced a highly effective advocacy event on April 13. Dallas BA members traveled to Austin and the State Capitol to participate in the Association's Rally Day, presented by StrucSure Home Warranty. Details on page 2.





Dallas BA members visit with Rep. Candy Noble during Rally Day in Austin: Mike Mishler, Tim Jackson, Rep. Noble, Justin Webb, John Porizek.



The HomeFront

#### -Gov't Affairs News and Info

### Spring Advocacy — No Time to Stop and Smell the Flowers

In what has been a legislative session full of challenges in Austin, the Dallas Builders Association produced a highly effective advocacy event on April 13. Dallas BA members traveled to Austin and the State Capitol to participate in the Association's Rally Day, presented by StrucSure Home Warranty.

The Capitol's pandemic protocols and the ever-changing legislative calendar, further impacted by Texas' recent winter storms, meant Dallas BA had to be flexible and adapt.

With pandemic protocols in mind, Dallas BA took a smaller group of attendees for its 2021 Rally Day and still managed to cover many meetings with state senators and representatives from our service area's delegation.

This year's Rally Day was timely as key builder issues were already being heard before committees and even voted on in the legislative chambers. So as legislators weighed the issues, Dallas BA members and staff were able to provide insight on key legislation that affects housing and the state's economy.

Key among the issues raised by our members was the need to support Dallas BA priority legislation, House Bill 2590 and its Senate companion bill SB 1947. The legislation closes loopholes that deprive homeowners of a permit fee refund when already statutory timeframes are exceeded. It helps ensure municipalities join residents as mutual stakeholders in ensuring applications are reviewed in a timely manner.

Association members also urged support for legislation such as SB 877 that allows for third party building inspections during a declared disaster.

Other policy items discussed during our Rally Day meetings included the need for amendments to update the existing alternate compliance paths to the state energy code, legislation to prevent local government overreach into employment matters of private businesses, and requests for support of legislation that provide additional funding and reforms for construction trades education programs.

Dallas BA staff and members have already had follow up with legislative members on these issues, including testimony on legislation related to development processes and an additional virtual meeting with the Chairman of the Senate Business and Commerce Committee, Sen. Kelly Hancock. The real-world information provided by our members on Rally Day came in addition to other testimony that has been provided to the legislature by Dallas BA staff and membership throughout this session.

Dallas BA's Rally Day was an important and successful part of the Association's advocacy mission. We appreciate the participation of our members.

The Association's outreach to those who represent our area is always an ongoing mission. Dallas BA members and staff are scheduled to discuss key policy with the members of our service area's U.S. Congressional delegation in early May. Obviously, lumber prices and demand, needed housing finance reform and preventing federal intrusion into the energy codes development process will be addressed.

Advocacy at the local level remains just as intense as the Association continues to tackle issues on multiple fronts. Dallas BA government relations staff has already begun weighing in on a very early discussion Dallas City Council is having on roadway impact fees. Key council members shared Dallas BA's concerns about the impact on housing affordability during an April meeting of the city's Transportation and Infrastructure Committee. The effort to address permitting timelines in Dallas and other areas such as Forney remain ongoing. The Association is also monitoring the process related to tax certificates in Denton County and contractor bond requirements in Collin County; both can have an impact on our developers. Members who become aware of issues in these and other cities and counties are encouraged to contact the Association. We appreciate those cities and counties continuing the working relationship we have built over recent years.

David Lehde Director of Government Affairs



The work on the drafting of regional amendments to the 2021 International Residential Code, Building Code, Energy Conservation Code, Fire Code, and others continues through Dallas BA's participation on the North Central Texas Council of Government's Regional Codes Coordinating Committee. This involves the time of not only staff, but also members who volunteer their time to offer their expertise during subcommittee meetings that are long in duration and intensely technical in discussion. In partnership with building, fire, and other code officials in the region, we are making good headway in adapting the codes to fit the true needs of our region, while working to protect against needless cost increases. The recommended amendments that come from the committee's work are frequently adopted into local codes of our area's municipalities.

HOMEPAC of Greater Dallas recently released its Spring Municipal Election Voting Guide covering key races in various cities across the service area. The work involves hours of research and interviews. After an intense November election season that covered not only municipal elections, but also county and state elections, there was no break before heading into the Spring cycle. Much like our Government Relations Committee, HOMEPAC of Greater Dallas serves an important role in overall advocacy efforts.

Members who have questions about these or other policy updates can contact the Director of Government Affairs as David.Lehde@dallasbuilders.com.



Dallas BA members and staff visit with Rep. Tan Parker during Rally Day in Austin: Justin Bryant, Bailey Longacre, Carol Longacre, David Lehde, Rep. Parker.

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BARCIE VILCHES, Editor

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# Lee Lighting hosts **April 1 After Hours**



Lee Lighting hosted the Association's first in-person indoor event of 2021. The limited attendance After Hours was held April 1 at Lee Lighting's showroom at the Dallas Trade Mart. From left are company representatives Dave Hambley, Tim Stolar, Jane Gough, Claire Pardue and Justin Reed



Angela Fischer, Milwaukee Electric Tool, wins a Lee Lighting Savoy Fan



Gloria Hennesee with Lee Lighting and door prize winner Ryan Henderson with Our Country Home, who won a Savoy House Ceiling Fan



Kirk Collins with Brothers Cabinetry



Jake Murillo, V Luxury Homes, wins a \$250 gift card to Lee Lighting



Kristina Garcia with Lee Lighting presents a Minka Roto XL Ceiling Fan to Tom London with Thomas Signature Homes.



Gloria Hennesee with Lee Lighting presents a \$25 Lowe's gift card to

## **Dallas BA rebuilding** milding campaign underway

The rebuilding fund campaign to restore Association offices following catastrophic damage sustained during winter storms in February is now underway.

Damage was caused by significant flooding resulting from a broken fire sprinkler pipe. The entire lower floor was covered in nearly a foot of water and many portions of the ceiling collapsed under the weight of the onrushing water.

Much of the building's interior was either destroyed or heavily damaged. This includes files, office equipment and computers.

At press time, several members have contributed to the fund. These include Andersen Windows, Coats Homes LLC, Ligenfelter Custom Homes, LLC, StrucSure Home Warranty, Anderson Hanson Blanton, Highland Classic Homes, Elite Remodeling, Tommy Ford Construction, FraserCon Concrete Experts, Lorraine Urey with Texas Association of Builders, Keen Homes, Wynne/Jackson Inc., Hudson Construction Group and Robert Hansen.

The National Association of Home Builders has also provided assistance.

Staff is currently working from home and from office space in Plano donated by longtime member Burgess Construction Consultants

Many members helped build the Pa

christened more than 20 years ago.

"The Dallas BA has a long road ahead, and it will be many months before we are back in that space," stated Executive Officer Phil Crone. "We will need everyone's help getting there. If you can contribute to the Dallas BA Building Fund, please visit the dedicated page set up on DallasBuilders.org."

Make online donations at Dallas-Builders.org/Building Fund, or checks can be mailed to the Dallas Builders Association at 5816 W. Plano Pkwy. Plano, TX 75093. Please indicate "rebuilding fund" in the memo field.

Donations are tax deductible as a business expense.

If you are interested in contributing products or services, please email info@ dallasbuilders.com.

Association member Property Loss Advocates is managing this project, working alongside a task force appointed by the Board

to oversee the day-to-day aspects of rebuilding. Michael Turner of Classic Urban Homes is chairman. "The fortitude that kept our in-

dustry working during the pandemic and the resilience we've shown in leading our region's economic recovery will see us emerge from this stronger than ever," Crone said.



#### **KEY CLUB MEMBERS**

BRONZE KEY \$1,000	SILVER KEY \$5,000	GOLD KEY \$10,000	PLATINUM KEY \$15,000	TITANIUM KEY \$25,000
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Joint	Joint	Individual	Individual	Individual
or	ð	0	O	<b>0</b> 7**
	KEY \$1,000 2 <b>0</b> <b>0</b> <b>0</b> 8" X 4" <b>0</b> Joint	KEY \$1,000     KEY \$5,000       2     4       Image: Ima	KEY \$1,000         KEY \$5,000         KEY \$10,000           2         4         6           Image: Im	KEY \$1,000         KEY \$5,000         KEY \$10,000         KEY \$15,000           2         4         6         8           Image: Ima

# StrucSure

Company wins a \$50 Cabela's gift card.

Shawn Keen, Our Country Homes.



Senior associate member Joe Mazza wins a \$15 Starbucks gift card.



Doug Adams with Reliable Chevrolet wins a \$15 Starbucks gift card.



## THE WESTIN GALLERIA SATURDAY, JULY 24TH



Tickets available now at DallasBuilders.org/calendar

Frank Murphy with Wvnne/Jackson is the cash door prize winner.

The next After Hours will be held May 20 at FACETS Appliance, Kitchens & Baths.



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# All Access Continuing Education Pass: Members Only Exclusive

The All Access Continuing Education Pass gets you into all of the 2021 continuing education classes! Pass holders will also have access to all Continuing Education on-demand videos. No need to hassle with paying each time you attend. Additionally, there are BONUS courses for All Access Pass holders for one LOW price of \$199.

Here's what you get:

The convenience of easy, quick registration. Just simply enter your Pass promo code and you're done.

Registration to all Continuing Education classes. Classes are instructed by industry experts covering hot topics affecting North Texas.

■ 24/7 Access to continuing education on-demand videos.

With the Pass, all you need to do is register your attendance for each class so we know to expect you!

In addition to discounts, All Access Passholders will enjoy bonus classes at no extra charge along with a post-class video.

Purchase yours today at dallasbuilders.org/upcoming-classes

The 2021 Continuing Education All-Access Pass does not include Certification classes, Leadership Program or classes not hosted by the Dallas Builders Association.

After purchasing the Pass you will receive an email detailing instructions on how to register as a pass holder.

2021 all-access pass classes and on-demand videos:



On Demand - Exterior Wall Weatherization, It's in the Details - @Project Site

On Demand - Tips & Strategies for Mastering your Virtual Sales Presentation

On Demand - Vision / Standards / Non-Negotiables - Building a Better Business

On Demand - Building Science I -Building a Better House

On Demand - Structure & Accountability - Building a Better Business

On Demand - Building Science II -

Building a Better House On Demand - Winning New Custom-

ers - Building a Better Business

On Demand - Advanced Framing - @ Project Site

On Demand - Foundations I, Simple Solutions - Building a Better House On Demand - Retaining Walls - @ Project Site

On Demand - Superior Execution -Building a Better Business

#### May

May 19 - Foundations II, Complex Systems - Building a Better House

#### June

June 2 - Pro-Active Customer Engagement - Building a Better Business June 23 - Insulation - Building a Better House

#### July

July 14 - Landscaping - Building a Better House

#### August

Aug. 4 - Building a Winning Team -Building a Better Business Aug. 18 - Lighting Class - Building a Better House Aug. 18 - Lighting - @Project Site (in conjunction with BBH)

#### September

Sept. 1 - Team Engagement - Building a Better Business Sept. 15 - HVAC & Water Heaters -Building a Better House Sept. TBD - Exclusive BMC Millwork Tour & Class - @Project Site

#### October

Oct. 6 - Hiring & Retaining Top Talent - Building a Better Business Oct. TBD Soils & Concrete Lab Testing Tour & Class - @Project Site

#### November

Nov. 3 - Compensation & Rewards That Inspire Top Performance -Building a Better Business Nov. 11 (10am-11:30am) - Construction Technology - Building a Better House

#### December

Dec. 1 - Keeping Score - Building a Better Business





# **BIG ENOUGH TO BUILD THE JOB** Small enough to build the relationship.

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# **Thomas, Jackson named April** & May Designees of the Month Presented by **OUPONT**

The Education Committee each month highlights a different designation and an outstanding member who promotes that designation and is committed to continuing their education.

Owner and third-generation contractor Matthew Thomas was selected as the CGB Designee of the Month. He earned his Certified Graduate Builder (CGB) designation in 2013, the same year he also became a Certified Green Professional (CGP).

Thomas Development and Construction has been a member of the Dallas Builders Association since 2010 and has participated in numerous education events and the 2018 and 2019 Parade of Homes™.

Matthew Thomas has more than 20 years of extensive commercial and residential construction experience, having built numerous homes and done countless renovations, as well as constructed multi-million-dollar buildings, hotels, industrial warehouses and mixed-use developments.

The CGB designation allows experienced builders to sharpen their business management skills and better understand the constantly evolving home building industry. CGB courses focus on effective management in the office and on the job site, examine all stages of new home construction and cover topics such as scheduling, estimating, job cost procedures, accounting principles and basic contract law.

Thomas is LEED AP, an Energy Star Partner, a Certified Graduate Builder, a Certified Green Professional and is Green Advantage Certified for residential and commercial.

His belief in the science of building as well as his desire to always provide the very best for his homeowners drives him to continually expand his industry knowledge and not stick to a cookie cutter building formula. If there's a better way, he's learning about it and implementing it.

Thomas Development and Construction has been voted a D Home Best Builder for the last six years. Homes have been featured in numerous publications and home tours including Architectural Digest, Dwell, D Home,



Matthew Thomas, CGB, CGP

Modern Luxury, The Dallas Morning News, Culture Map, Builder Magazine, AIA Home Tour 2015 and 2018, and the Parade of Homes<sup>TM</sup> 2018 and 2019. The builder has won multiple Dallas BA ARC Awards.

Thomas personally manages every project and consults daily with clients on status, finishes, and costeffective design. "I am readily available throughout the entire process," he says, "with open communication, an honest approach and goals designed to achieve every homeowner's vision.'

Tim Jackson has a long-standing history of servitude to the construction industry. The many years he has spent giving back has caused positive ripples felt throughout local, state and national levels.

After graduating from Texas Tech in 1985 with a Bachelor of Business-Finance degree, Tim began his long career in the homebuilding industry. In 2003 he earned designations as a Certified Graduate Builder, a Certified Green Professional and ultimately a Graduate Master Builder.

Tim is a Life Director of the Dallas Builders Association and the Texas Association of Builders (TAB). He has chaired many committees and served as the president of the Dallas BA in 2009 and president of TAB in 2016.

Tim is a board member of the National Association of Home Builders (NAHB) and currently serves as the NAHB state representative.

Tim has received many awards, including the Dallas BAARC Awards Custom Builder of the Year in 2006 and 2010.

the prestigious Hugh Prather Award from the Dallas Builders Association, the most prestigious award bestowed by the Association. It is given annually to a builder who has done the most for the betterment of his community and the housing industry.

One of Tim's career highlights occurred in 2013 when Tim Jackson Custom Homes built and furnished a mortgage-free home for a combatwounded veteran through Operation FINALLY HOME. In addition, he is also actively involved with Habitat for Humanity.

Tim joined the Association in June of 1997; since that time he has reached over 270 Spike credits, making him one of the Dallas BA's most prolific membership recruiters.

He is a past recipient of the APEX Award, A Dallas BA award recognizing builders' professionalism in dealing with associates.

The Graduate Master Builder (GMB) certification is the ultimate symbol of the building professional; the GMB certification is for experienced In 2014, he was honored with housing veterans. It provides advanced



#### Tim Jackson, CGB, CGP, GMB

knowledge of the building business, covering topics such as risk management, land acquisition and financial management.

To learn how to become a Certified Professional or to find out about other educational opportunities, see the course calendar at DallasBuilders. org or contact Sheena Beaver at education@dallasbuilders.com.

> TEXAS ASSOCIATION

> > UILDER

# **Upcoming Classes:** May & June Presented by STRUCSURE

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• 6.0 CE for AIBD

except HCCP

Homes of Texas

Foundations II - Complex Foundations - Building a Better House Series - May 19

Expert Tony Childress, owner of Childress Engineering, will expand on Foundations I to discuss more complex systems. He will cover Tella Firma, Pier & Beam and Void Box, including their strengths and weaknesses and what builders and trades in the metroplex need to know and the codes change.

Time: 10 - 11:30 a.m. Cost: \$25 Member / Non-Member: \$35

Series partners: Texas Builders Resource Group, DuPont and Samsung Builder Services.

#### Project Management (CGB, CGR) Virtual Certification Course - June 2

Learn project management concepts and strategies designed to help you increase your professional value and the value you bring to your company and customers.

This course will teach you the basics of successful project management. A successful project is built on time, on budget, and to the customer's satisfaction.

The course explains the role of project managers during each phase of a project, including the pre-construction, construction and post-construction phases

Project management tools and effective management of trade contractors will also be discussed.

As a graduate of this course, participants will be able to:

- Explain the basics of successful project management;
- Execute the pre-construction project management functions and responsibilities;
- Implement the tools available for efficient project management;
- Manage trade contractors effectively;
- · Perform project management duties during the project;
- · Complete duties and responsibilities of post-project management.



### **HOW THE NATION'S BEST BUILDERS PROTECT THEIR BUYERS**

The Project Management course quali-

• 6 CE for all NAHB Certifications

Instructor: Tim Lansford, CGB, GMB,

CGR, CGP, CAPS, CGA, CSP, CMP,

MASTER CSP, MASTER CGP,

MIRM, with Blast Seminars & Luxury

builder, remodeler and real estate broker

with 25+ years in the industry. Tim has

over three decades of applied leadership

experience spanning multiple indus-

tries. Tim is a speaker at residential

construction industry events, including

The International Builders' Show®.

He also conducts regular educational sessions for the National Association

Cost: \$199/member \$299/non-member

**Pro-Active Customer Engagement -**

**Building a Better Business - June 2** 

session, business coach Rich Allen will

help owners and staff understand why

customer engagement is essential for

with your customers in ways that gener-

ate more business and how to leverage

current clients to become a powerful

advisor in 2007, Rich Allen was an offi-

cer in the U.S. Army and held executive

positions with both Texas Instruments

counting from Arizona State University

and an M.B.A. in international business

from the University of Texas at Dallas.

Cost: \$25 member / \$ 35 non-member

Title Partner StrucSure Home Warranty.

These classes are presented by

and Pella Corporation.

Time: 4 - 5 p.m.

In this Building a Better Business

He will dive into how to engage

Prior to becoming a small business

Rich holds a B.S. degree in ac-

of Home Builders' (NAHB).

Time: 9 a.m. - 4 p.m.

all businesses.

sales force.

Tim Lansford is a veteran home-

## **2019-2021 TAB CONTRACTS**

#### **TEXAS ASSOCIATION OF BUILDERS IS HERE TO HELP PROTECT YOU!**

The Texas Residential Construction Contracts reflect the most recent legislative changes affecting the homebuilding industry in Texas. Overall, more than 50 enhancements have been made to the various contracts and agreements, including arbitration procedures, latent defect claim issues, code compliance matters and attorney's fees.

Here are a few eye-catching benefits in the 2019-2021 contracts package.

- New Flood Notice Requirements.
- New Homeowner Maintenance Form.
- New Job Rules Addendum to the Independent Contractor Form.
- ▶ Updated Express Home Warranty that reflects current building practices and updated standards.
- Also, the fixed price contracts help protect you from rising lumber costs. They include a detailed escalation clause to address unforeseen increases in the price of various supplies, such as lumber, and are a great tool to help ensure you are protected throughout the building process.

#### Purchase online at TexasBuilders.org.

NOTE: You must be an active BUILDER member to purchase the co



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Tiffany Acree, CGA, CGP Senior Vice President of Sales 817-726-6880 • tacree@strucsure.com www.strucsure.com







Now, not only does StrucSure Home Warranty offer the nation's best warranty, our sister company, SHW Insurance Services, is approved to sell the TAB Builder's Risk Insurance Program. Visit www.shwins.com/buildersrisk for a free quote.

#### THE BEST HOMES IN AMERICA ARE PROTECTED BY STRUCSURE HOME WARRANTY

# Members catch up on networking at Crawfish Boil









LandDesign stepped up as the title partner for the Crawfish Boil on April 22. More than 150 members enjoyed the outdoor event at Dallas BA headquarters. Representing LandDesign, from left, are Andrew Acuna, Jagger Javenes, Brian Dench, Heth Kendrick, Marla Ponton and Kenton Miersma.













# **ACCEPTING SUBMISSIONS**



**INTERESTED?** Contact Holly Pemberton at 214-624-3176 or holly.pemberton@dallasbuilders.com

#### Page Seven

# **NEW MEMBERS**

#### BUILDERS

37 BUILT LLC Sean Parsons 214-495-1950 BUILDERS - RESIDENTIAL Spike: Alan Hoffmann, Hoffmann Homes

B. B. Maverick Signature Homes Brett Cochran 214-727-6867 BUILDERS - RESIDENTIAL

Dean Custom Homes and Properties, LLC Stacy Dean 940-391-3744 BUILDERS - RESIDENTIAL

Holz + Stein Development Carlos Rodri 469-515-2514 BUILDERS - RESIDENTIAL

Interurban Construction Brian Petersen 214-240-1709 BUILDERS - RESIDENTIAL

JPI Construction LLC Patrick McKeen 214-668-4713 BUILDERS - MULTIFAMILY

### Milestone Anniversaries

**25 Years** Jarrett Construction

**30 Years** Tatum Brown Custom Homes.

10 Years Affiliated Bank Chandler Cabinets Inc. Daltile KJ Custom Screens & Outdoor Living Nix Door and Hardware Oldham Lumber Co. Inc. Pulte Group RH Residential Renovations

#### 5 Years Axiom Builders Constructionologists LLC Drais Custom Homes, Inc. Gulf Professional Property Management, Inc. Hoffmann Homes (Alison Charley) In Phase Audio LLC Lingenfelter Custom Homes, LLC Matlock Real Estate Group Tom Riordan Custom Builder, LLC Trinity Green Services

Milestones Presented by:



Splendor Builders LLC Juan Hernandez 972-919-9700 BUILDERS - RESIDENTIAL

Oak Crest Custom Homes Chris Rodden 214-202-5007 BUILDERS - RESIDENTIAL

Starr Construction Diana Sanchez 469-569-8013 BUILDERS - RESIDENTIAL

Stonehollow Homes, LLC Ryan Hayes 469-907-2155 BUILDERS - RESIDENTIAL Spike: Chris Clay, 2-10 Home Buyers Warranty

Wan Bridge Group, LLC Jaymee Lee 214-469-9069 BUILDERS - RESIDENTIAL

SUSTAINING ASSOCIATES Stewart Title Company Patricia Rissanen 972-308-8051 INSURANCE/WARRANTY Spike: Taylor Humphrey, Pacesetter Homes

Top Con Concrete Inc. Giovanni Rodriguez 469-708-6533 CONCRETE Spike: Jeff Dworkin, JLD Custom Homes

ASSOCIATES

CCMC Mathew Eberius 469-246-3509 PROFESSIONAL SERVICES Spike: Spencer Taylor, Taylor-Duncan Int.

Closet Envy Teresa Renson 470-273-1939 HOME LIVING/DECOR Spike: Cassian Bernard, M/I Homes

Davidson Bogel Real Estate David Davidson Jr 214-526-3626 REAL ESTATE Spike: Andrew Pieper, Hillwood Comm.

Fairway Independent Mortgage Corporation Anya Thakkar 949-254-4624 FINANCIAL SERVICES Spike: Jake Murillo, V Luxury Homes

Goodwin & Company Jennifer Powers 214-445-2756 PROFESSIONAL SERVICES

HomePro Kendall Goshorn 972-245-5777 AUDIO/VIDEO

Interior Logic Group Tony Soerries 713-501-0109 FLOORING Spike: Alan Hoffmann, Hoffmann Homes Moss Utilities, LLC Richard Duffy 972-890-7218 UTILITIES Spike: Audrey Beard, Neighborhood Mgmt

Pilo Consulting LLC Eliran Pilo 469-600-5082 PROFESSIONAL SERVICES

Smith & Ragsdale Interior Design Abbey Ragsdale 214-702-6747 DESIGN/ARCHITECTURAL SERVICES Spike: Michael Turner, Classic Urban Homes

Texas Title Jennifer Kuczaj 972-733-3800 INSURANCE/WARRANTY Spike: Tom Sadler, Tom Sadler & Associates

TriggerPoint Media Andy Cruz 512-381-5555 MARKETING/PROMOTIONAL SERVICES

west 16th design Rey Guerrero 214-801-4343 DESIGN/ARCHITECTURAL SERVICES

#### **AFFILIATES / ADDITIONALS**

CCMC Brett Wiklund 469-246-3513 PROFESSIONAL SERVICES Spike: Spencer Taylor, Taylor-Duncan Interests LLC

Closet Envy Rhonda Ray 972-977-2220 HOME LIVING/DECOR Spike: Cassian Bernard, M/I Homes

Closet Envy Shannon Fisher 714-234-7071 HOME LIVING/DECOR Spike: Cassian Bernard, M/I Homes

Dean Custom Homes and Properties Benton Beaty 940-391-3264 BUILDERS - RESIDENTIAL

Stewart Title Company Misty Di Paola 214-531-1331 INSURANCE/WARRANTY Spike: Taylor Humphrey, Pacesetter Homes

Stewart Title Company Bette LeMay 649-401-0434 INSURANCE/WARRANTY Spike: Taylor Humphrey, Pacesetter Homes

Stewart Title Company Kim Read 940-391-0817 INSURANCE/WARRANTY Spike: Taylor Humphrey, Pacesetter Homes

west 16th design Graciela Guerrero 214-801-2121 DESIGN/ARCHITECTURAL SERVICES

# **AFTER HOURS**

### Thursday, May 20 6-8 p.m.

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## Builder Jackpot – \$600

Builder must be present at time of drawing to be eligible to win the Builder Jackpot. It is FREE to attend, but reservations are required.

All guests are expected to follow venue specific health and safety protocols and agree to be bound by the COVID-19 Liability Waiver found at DallasBuilders.org/COVID-Waiver.

# DallasBuilders.org

Operation Minite 2			Year-to-Date 04/21/2021			
Construction Monito	irce	www.construction	monitor.com		omes	Value
Dallas Matra Building Barmit Summany			1 D R Horton	852	\$189,216,713	
Dallas Metro Building Permit Summary Year-to-Date 04/21/2021		2 Bloomfield Homes 3 D R Horton Custom	354 335	\$119,216,534 \$82,851,130		
			4 D R Horton Express-	225	\$66,948,866	
Residential	Permits	Value	Units	5 TSHH LLC	223	\$66,894,368
Single Family Homes	8,773	\$2,378,239,720	8773	6 David Weekley	181	\$64,835,832
<b>Duplexes &amp; Twin Homes</b>	64	\$9,933,727	128	7 Highland Homes	188	\$58,583,018
Apartments & Condos	296	\$850,102,517	10404	8 Lennar Homes	267	\$56,483,466
Mobile Homes	1	\$105,600	0	9 First Texas Homes	157	\$55,678,342
Other Residential Structures	172	\$8,596,939	1	10 K Hovnanian Homes	144	\$45,856,448
		+ - / /	1	11 Lennar Homes 12 Drees Custom Homes	126 125	\$41,353,981
Swimming Pools & Spas	1,632	\$66,586,261		12 Drees Custom Homes 13 History Maker Homes	207	\$38,772,344 \$37,997,856
Garages & Carports	80	\$7,132,902	0	14 William Crist	141	\$35,183,682
Res Rmdl, Addn, Int Fin	1,130	\$65,736,340	0	15 Robson Ranch	100	\$34,763,469
Reroof Residential	285	\$10,204,767	0	16 Darling Homes of	81	\$32,847,170
Total Residential Const	12.433	\$3,396,638,976	19.307	17 Pulte Homes	222	\$30,451,988
	,	++,+++,++++++++++++++++++++++++++++++++	,	18 Gehan Homes	132	\$30,100,248
Dallas Motro Build	ing Porm	it Summany		19 Ashton Woods Homes	91	\$27,523,417
Dallas Metro Building Permit Summary			20 LGI Homes	159	\$27,082,059	
Week 16 - 04/15/21 to 04/21/21 (permits over \$20,000)			21 Meritage Homes	124	\$25,774,164	
Residential	Permits	Value		22 D R Horton Homes 23 M/I Homes	86 97	\$25,015,131 \$23,755,176
Single Family Homes	1,075	\$280,478,400	1075	24 Impression Homes	103	\$23,003,293
Demolition	41	\$559,800	0	25 Trendmaker Homes	72	\$22,584,989
Grading & Dust	1	\$1,500	0	26 BBL Building	167	\$22,496,598
Footing & Foundation	149	\$671,437		27 John Houston Custom	79	\$22,227,198
	5	\$862,000		28 Sandlin Custom	69	\$21,835,675
Duplexes & Twin Homes	-			29 Hallmark Land	53	\$19,003,291
Apartments & Condos	9	\$40,922,462		30 Grand Homes	44	\$18,964,064
Other Residential Structures	21	\$871,087	0	31 American Legend	46	\$17,987,022
Swimming Pools & Spas	129	\$6,729,466	0	32 Shaddock Homes	50 73	\$16,975,306 \$16,547,746
Garages & Carports	7	\$387,192	0	33 American Legend 34 CB Jeni Homes	73	\$16,351,783
Res Rmdl, Addn, Int Fin	109	\$6,559,018		35 Trophy Signature	65	\$16,159,832
Reroof Residential	20	\$519,381	õ	36 Beazer Homes Texas	53	\$16,087.279
	1 566	\$338 561 728		37 Toll Brothers Inc	38	\$15,996.665
Total Residential Const	1.566	\$338.561.728	1.598			



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