

THE HOME BUILDER

DallasBuilders
ASSOCIATION

www.DallasBuilders.org



VOLUME LXVIII

No. 4

April 2021

Dallas BA's Industry Investors for 2021



BRIEFLY

Visit DallasBuilders.org/ continuing-education to view a series of on-demand webinars created for members.

The 2021 Marketing Guide is now online! The Guide provides a snapshot of all the various advertising and promotional opportunities available to members. It gives information on partnership levels, event details and benefits to expect with your marketing investment. You'll find the Guide under the News & Media tab of DallasBuilders.org.

Advertising sales are now open for the 2022 Membership Directory, which is being published by E&M Consulting. Members can expect to receive calls and other correspondence from the company, which has worked in partnership with the Dallas BA on this project for many years.

Don't forget to use the Dallas BA's job board, which is free to members. Set up your account to post job openings for full or part-time staff, as well as summer interns. You can find it at DallasBuilders.com/constructioncareers.

Periodicals Postage Paid at Plano, TX, and Additional Offices

The long-awaited return of in-person meetings

By Phil Crone, Executive Officer

Writing this column comes with a deep sense of reflection looking back and optimism looking forward. The last event held in our office was an education class on Friday, March 13, 2020. No one could have predicted what was in store for us in the weeks that followed, staving off an industrywide shutdown, or that we would be dealing with the impact of the pandemic for well over a year.

Although it will be many more months before we are back in our office thanks to the damage from the winter storm, it is now time to reconnect the industry in a way that only the Dallas Builders Association can. On March 23, the Dallas BA's Executive Committee recommended the full return of in-person meetings beginning May 1. The measure will be considered by the Board of Directors at their next meeting on April 27.

The arrival of safe and effective vaccines and their availability to all adults is a game changer. All have been proven to nearly, if not entirely, eliminate bad outcomes if the virus and its emerging variants are encountered. Getting the vaccine is, of course, completely up to you.

Looking ahead, we'll have two

significant challenges with our meetings: 1) the unavailability of our office and 2) the need to find the right balance between virtual and in-person meetings. On the first issue, committees and division and council leaders will need to find appropriate venue(s) for group meetings. To the second point, the appropriate venue may, from time to time, be virtual.

Virtual meetings offer significant convenience. In fact, our office rebuild will give us an opportunity to update our conference rooms to this new reality. If you are on a committee, division or council board you should be discussing these issues and creating a plan at your next meeting.

Finally, please follow and respect whatever rules or guidelines various venues have in place regarding masks, distancing, etc. They are simply exercising the same rights as business and private property owners that we defend vigorously at all levels of government.

I am very much looking forward to seeing you in person on a much more regular basis and to the interactions that no virtual meeting platform can substitute for. For information on upcoming events and meetings both in person and virtual, be sure to check out the calendar on DallasBuilders.org.

Crawfish Boil

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April 22 | 6-8pm



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Non-Members: \$40

The Hamburger Man will also be grilling burgers on-site courtesy of



Get Tickets at
www.DallasBuilders.org/calendar

ARC Awards makes official Call for Entries

Entries are now being accepted for the 2021 ARC Awards presented by Ferguson Bath, Kitchen & Lighting Gallery.

The ARC Awards were created to recognize housing industry excellence. Entries may be submitted by custom builders who build fewer than 50 homes annually in the DFW metroplex or who have an annual sales volume of less than \$25 million; remodelers at all volume levels; developers who de-

velop subdivisions for custom builders; and associates who provide services to remodelers and custom builders.

For 2021, projects that are completed between Jan. 1, 2019, and the present may be submitted.

This year's gala will be held Aug. 14 at Vouv Meeting & Events in Dallas. A hosted cocktail reception will kick off the black-tie event.

The deadline for entries will be June 25 at 11:59 p.m. ARC entry fees are

\$125 per category.

Awards will be given in multiple categories in the areas of:

- Remodeling and Renovation;
- New Construction;
- Architectural Design;
- Interior Design; and
- Individual Achievement.

ARC Awards partnerships range from \$500 for a Silver Partner to \$2,000 for a Platinum Partner. Visit ARC-AwardsEntries.com for details.



Presented by
FERGUSON
Bath, Kitchen & Lighting Gallery

Dallas BA launches rebuilding campaign

The Dallas BA has launched a rebuilding fund campaign to restore Association offices following catastrophic damage sustained during winter storms in February.

Damage was caused by significant flooding resulting from a broken fire sprinkler pipe. The entire lower floor was covered in nearly a foot of water and many portions of the ceiling collapsed under the weight of the onrushing water.

Much of the building's interior was either destroyed or heavily damaged. This includes files, office equipment and computers.

Staff is currently working from home and from office space in Plano donated by longtime member Burgess Construction Consultants

Many members helped build the Association building on Plano Parkway and were there to see it christened more than 20 years ago. It's been a second home to staff and members alike.

"The Dallas BA has a long road ahead, and it will be many months before we are back in that space," stated Executive Officer Phil Crone. "We will need everyone's help getting there. If you are able to contribute to the Dallas BA Building Fund, please visit the dedicated page set up on

ers.org.

The Association will gladly accept financial donations from members and the community. Make online donations at DallasBuilders.org/BuildingFund, or checks can be mailed to the Dallas Builders

Association at 5816 W. Plano Pkwy. Plano, TX 75093. Please indicate "rebuilding fund" in the memo field.

Donations are tax deductible. As the rebuilding progresses, staff and leadership will be reaching out to Association members interested in specific aspects of the work. If you are interested in contributing products or services, please email info@dallasbuilders.com.

Association member Property Loss Associates is managing this project, working alongside a task force appointed by the Board to oversee the day-to-day aspects of rebuilding. Michael Turner of Classic Urban Homes is chairing the task force.

"We have no doubt that the fortitude that kept our industry working during the pandemic and the resilience we've shown in leading our region's economic recovery will see us emerge from this stronger than ever," Crone said. "Thank you for your support and assistance."

DallasBuilders.org/BuildingFund

Spike Club Presentations



Pieper, de Garza Reach Spike Club Status

Dallas BA Vice President/Secretary Andrew Pieper with Hillwood Communities and Margaret de Garza of Waterworks are the Association's newest Spike Club members. Andrew and Margaret qualified for the recruitment recognition by bringing in six new members. To learn more about the benefits of recruiting new members, contact staff Director of Membership Coleman Yates at 214-615-5004.



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THE HOME BUILDER

Dallas Builders Association www.DallasBuilders.org

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BARCIE VILCHES, Editor



The HomeFront

-Gov't Affairs News and Info

From DFW to Austin, Dallas BA Weighs in on Regulatory Environment

David Lehde
Director of
Government
Affairs



With area City Councils and the Texas Legislature considering updates to regulation that impacts home building, Dallas BA saw a busy March on the advocacy front. While some ordinance updates that started the process in 2020 came to a head in March, there are other local and state policy areas where the Association will be weighing in well into April and beyond.

Denton is in the process of reviewing and updating the city's Comprehensive Plan. Denton Plan 2040 is the document that guides the course on how the city aims to manage growth. Like most cities, the document is a vision for what the city would like to be for the next 20 years, usually including a land use map. Comprehensive plans are often referred to when municipalities update development and building regulations.

Dallas BA participated in a stakeholder meeting in late February to offer preliminary critique and recommendations. The Association stressed the importance of avoiding conflicts between city departments that result in multiple and unnecessary reviews of development applications, providing development incentives, and the need to ensure developments get sufficient credit for their contribution to Denton's tree canopy.

We also urged they recognize the stress costly fees, takings for open space and parks, and over regulation of building design can have on the pricing of needed homes.

Denton will continue to review and draft the plan over the coming months and recently held its first public meeting for input. Dallas BA will continue to voice the industry's concerns throughout the process.

Recent ordinance changes in Flower Mound and Grand Prairie rightfully raised alarm. March started off with Dallas BA, again, speaking out against Flower Mound's proposed egregious increases to roadway impact fees for residential development.

The fee increases will add thousands of dollars in costs to the construction of homes and risk pricing young families out of the option of considering Flower Mound for a new home.

After hearing from Dallas BA, council members Ben Bumgarner and Jim Engel, as well as Mayor Steve Dixon, also voiced opposition to the level of fee increases. Bumgarner and Engel voted in opposition to the significant

increase. The ordinance passed by a slim margin. Dixon, as Mayor, does not have a vote on such issues, but was able to secure agreement that the town should follow up with a work session on the issue so the Town Council can have a clear understanding of what the fee increases really mean to the community.

Also, in early March, Dallas BA again opposed Grand Prairie's rushed approval of a questionable 120-day moratorium on the acceptance of any development related applications or permits for single-family attached, single family townhouse, single family – hybrid housing (build to rent), 2-family/duplex, 3&4 family, and multifamily apartment uses.

Reiterating our opposition at final reading, Dallas BA questioned both the appropriateness and lack of data presented as justification, which is required by state statute. The Association stressed that renters are tomorrow's homeowners, and a family does not need a mortgage to be invested in the community.

Due to increased housing demand in the Association's service area, cities have seen significant upticks in permit applications. Dallas BA continues to reach out to cities across the service area regarding permitting delays, as well as any conflicting development regulations. Members are encouraged to contact Dallas BA should they run into prolonged timelines for permit approvals.

With the publishing of the 2021 I-Codes, Dallas BA staff and members have been heavily engaged in the process that drafts regional amendments to codes such as the International Residential Code (IRC), Energy Conservation Code (IECC), Fire Code (IFC) and others.

The Association's participation on the Regional Codes Coordinating Committee affords the industry an opportunity to strike a reasonable balance in code amendments that can later be adopted by area municipalities.

With subcommittee meetings occurring almost weekly and taking up to three or more hours, it is a grinding endeavor. Dallas BA appreciates our members investing their time to support better codes. The RCCC is looking to finish the drafts in the next few months. Dallas BA will provide an update, as well as monitor local adoptions.

Now that the Texas Legislature is

well into the 87th session, Dallas BA government relations staff is, in coordination with TAB, monitoring and engaging on proposed legislation that impacts housing.

With permit delays and resulting costs to homeowners in mind, legislation supported by Dallas BA was recently filed in the Texas Legislature. It would aid builders who are forced into a possible permit delay by clarifying language in state statute regarding when a permit fee is to be refunded if a decision is not provided.

Companion bills introduced in the House by Representative Jeff Leach and in the Senate by Senator Drew Springer would close the loopholes depriving homeowners of their right to a permit fee refund when statutorily imposed time frames exist.

With housing demand across the state resulting in an increase in permit applications, it is important to avoid lengthy and unnecessary delays that cost homeowners thousands of dollars due to carried interest on construction loans, rising material costs and prolongment of temporary habitation.

The Association is also working for reforms that add flexibility to the energy code. At a time when material shortages are common, these reforms would provide a more performance-centric and less product-specific path for compliance.

Legislative Rally Day

April puts Rally Day 2021 in the spotlight for Dallas BA advocacy. Every two years, Dallas BA members travel to Austin to join fellow builders and associate members from across the state to advocate the industry's stance on housing related issues before the Legislature.

Due to the pandemic, there have been new challenges, but the Association continues to adapt.

Dallas BA appreciates our Partners who have signed on to support this important event (as of time of publishing):

- Lunch Partners** — Altura Homes and Hotchkiss Insurance Agency
- Governor Partner** — BGE, Inc.
- Senator Partner** — Winstead, P.C.

We appreciate the participation of membership in our advocacy efforts and will provide more updates soon.



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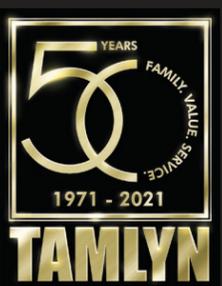
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State of the Industry Summit addresses housing's headwinds

The Dallas BA's March 25 State of the Industry Summit examined some of the significant challenges facing the housing industry in 2021.

The virtual event, presented by Hotchkiss Insurance Agency, saw more than 100 members log in to hear from NAHB Chief Economist Dr. Rob Dietz, Texas A&M Real Estate Center Chief Economist Dr. Jim Gaines and Foxworth-Galbraith Vice President David Yessian.

High demand and struggling supply was a central theme from all speakers. Dr. Dietz reported that 96 percent of builders surveyed were experiencing shortages or delays in obtaining building materials. David Yessian shared slides showing the price trends for various dimensions of lumber that were far into uncharted territory.

Yessian confirmed fears that there will not be a quick fix to the situation, with high prices likely lingering into the third quarter of the year. Dietz and Dallas BA Executive Officer Phil Crone discussed ongoing advocacy efforts to address the lumber supply crisis and secure a long term trade deal with Canada. Each hopes to bring more immediate relief.

Dr. Gaines contributed a localized look at the housing affordability issue. He illustrated how median home prices

have risen sharply in all of the state's metro areas. Most significantly in Austin, where median prices now exceed \$165 per square foot.

According to Gaines, the region's job market recovered significantly over the summer, but has since stalled due to increased COVID-19 cases and the recent winter storm.

On the employment subject, Dr. Dietz shared that, unlike previous recessions, women have been most significantly impacted by this one due to school closures, which still have nearly half of the nation's children confined to remote learning. He emphasized that reopening schools will play a key role in recovering lost jobs.

In spite of increasing pressures on young families, millennials, aged 26-40, represent more than 40 percent of all new home buyers thanks to higher savings rates among that age group. However, both Dr. Dietz and Dr. Gaines expressed concern that inflationary pressures may push rates higher in 2021.

All told, the theme for the rest of the year will be strong demand pushing against constrained supply that will hopefully improve as the nation emerges from the acute phase of the health crisis.

In addition to presenting partner Hotchkiss Insurance Agency

To access the presentations shared during the Summit look for this story in the blog section of DallasBuilder.org under "News and Media."

A second State of the Industry Summit is expected to be held Nov. 10 at Venue Forty|50 in Addison. Watch the calendar at DallasBuilders.org and email for details starting in the fall.



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Here's what you get:

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In addition to discounts, All Access Passholders will enjoy bonus classes at no extra charge along with a post-class video.

Purchase yours today at dallasbuilders.org/upcoming-classes

The 2021 Continuing Education All-Access Pass does not include Certification classes, Leadership Program or classes not hosted by the Dallas Builders Association.

After purchasing the Pass you will receive an email detailing instructions on how to register as a pass holder.

2021 all-access pass classes and on-demand videos:

On Demand - Exterior Wall Weath-



erization, It's in the Details - @Project Site

On Demand - Tips & Strategies for Mastering your Virtual Sales Presentation

On Demand - Vision / Standards / Non-Negotiables - Building a Better Business

On Demand - Building Science I - Building a Better House

On Demand - Structure & Accountability - Building a Better Business

On Demand - Building Science II - Building a Better House

On Demand - Winning New Customers - Building a Better Business

April

April 28 - Advanced Framing - @Project Site

April 29 - Foundations I, Simple Solutions - Building a Better House

April TBD - Retaining Walls - @Project Site

May

May 5 - Superior Execution - Building a Better Business

May 19 - Foundations II, Complex Systems - Building a Better House

June

June 2 - Pro-Active Customer Engagement - Building a Better Business

June 23 - Insulation - Building a Better House

July

July 14 - Landscaping - Building a Better House

August

Aug. 4 - Building a Winning Team - Building a Better Business

Aug. 18 - Lighting Class - Building a Better House

Aug. 18 - Lighting - @Project Site (in conjunction with BBH)

September

Sept. 1 - Team Engagement - Building a Better Business

Sept. 15 - HVAC & Water Heaters - Building a Better House

Sept. TBD - Exclusive BMC Millwork Tour & Class - @Project Site

October

Oct. 6 - Hiring & Retaining Top Talent - Building a Better Business

Oct. TBD Soils & Concrete Lab Testing Tour & Class - @Project Site

November

Nov. 3 - Compensation & Rewards That Inspire Top Performance - Building a Better Business

Nov. 11 (10am-11:30am) - Construction Technology - Building a Better House

December

Dec. 1 - Keeping Score - Building a Better Business

Upcoming Classes: April & May

Presented by STRUCSURE HOME WARRANTY

@Project Site Class – Elements of ADVANCED FRAMING and ways to save on today's costly lumber materials - April 28

Join in-person at the project site OR virtually for this upcoming class.

Advanced framing refers to a variety of framing techniques designed to reduce the amount of lumber used and waste generated in the construction of a wood-framed house. This class will explain the many elements and ways you can save in lumber and have a better framed and insulated house. Expert Donny Mack will highlight techniques including floor framing with various types of spans, wall framing including 2x6 studs with 24" on center OC spacing, California corners, interior wall intersections, single headers, window and door openings, blocking and bridging, single, top plates, minimal use of cripples, sheathing, bracing, in-line vs. stacked framing.

Time: 10 - 11:30 a.m.

Cost: \$25 Member / Non-Member: \$35

Series partners: Texas Builders Resource Group, DuPont and Milwaukee Electric Tool.

Foundations I - Simple Solutions: Building a Better House Series - April 29

Let's take a look at what the differences are (pros and cons) or these three less expensive foundation systems as well as what to be aware of. This course will focus on slab on grade, waffle mat and pier & beam.

Time: 10 - 11:30 a.m.

Cost: \$25 Member / Non-Member: \$35

Series partners: Texas Builders Resource Group, DuPont and Samsung Builder Services.

Marketing & Sales for Building Professionals (CGA, CGB, CGR) – Virtual Certification Course - May 5

The days of "build it or remodel it and they will buy" are a thing of the past. Today customers are both demanding and selective and, thanks to the world of technology, they are very well educated. So how do you stand out from the crowd and make your brand relevant? This course will give you an overview of the many types of marketing and sales tools available today to help you build your unique brand and a positive reputation so you

can engage and motivate potential customers, clients and referral partners, to choose your product or remodeling services.

As a graduate of this course, participants will be able to:

- Identify social media and emerging technology to enhance marketing.
- Describe time-tested and cutting-edge tactics to increase the effectiveness of advertising, promotions and public relations.
- Identify a variety of methods to generate and qualify sales leads.
- Describe positive strategies to gain the agreement and close the sale.
- Describe follow-through techniques that lead to great referrals.

Time: 9 a.m. - 4 p.m.

Cost: \$199/member \$299/non member

Superior Execution - Building a Better Business - May 5

What Sets your business Apart from Your Competition? Business coach Rich Allen will help you define and identify your "Queen Bee Role" and how to systemize your operations and delivery systems and create WOW moments for your customers.

Rich is on a mission. His purpose and passion are focused on one single objective – to help business owners create a Radically-Engaged Team and unlock the power that only comes from having team members who are passionately committed to the business's long-term success.

Time: 4 - 5 p.m.

Cost: \$25 Member / Non-Member: \$35

Foundations II - Complex Foundations - Building a Better House Series - May 19

Expert Tony Childress, owner of Childress Engineering, will expand on Foundations I to discuss more complex systems. He will cover Tella Firma, Pier & Beam and Void Box, including their strengths and weaknesses and what builders and trades in the metroplex need to know and the codes change.

Time: 10 - 11:30 a.m.

Cost: \$25 Member / Non-Member: \$35

Series partners: Texas Builders Resource Group, DuPont and Samsung Builder Services.



2021 Class Schedule

Dates and Topics May Change, Check Dallasbuilders.org for Information

June

June 2 (4pm-5pm) - Pro-Active Customer Engagement - Building a Better Business

June 9 (9am-4pm) - Project Management - Certification

June 23 (10am-11:30am) - Insulation - Building a Better House

July

July 14 (10am-11:30am) - Landscaping - Building a Better House

August

August 4 (4pm-5pm) - Building a Winning Team - Building a Better Business

August 11 (9am-4pm) - Estimating and Scheduling for Profitable Business Operations - Certification

August 18 (10am-11:30am) - Lighting Class - BBH

August 18 (10am-11:30am) - Lighting - @Project Site

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May 10

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Milestone Anniversary



Woodmont Cabinetry – 25 Years
Gene Eichenseer of Woodmont Cabinetry displays the recognition his company has received for 25 years of continuous membership in the Dallas BA. The Milestone Program is possible through the partnership of Struc-Sure Home Warranty.

Spike Award

Aldo Quiroga – Life Spike
Congratulations to Aldo Quiroga of JMCA Meta Works, who has gained the distinction of Life Spike status by bringing 25 new members into the Association. Aldo has been an active member of the Dallas BA for almost 5 years, serving on the Membership, Education and Young Professionals Committees.



8th Operation FINALLY HOME project underway in Irving

By Sheena Beaver,
Dallas BA Director of Education
The Dallas Builders Association's eighth Operation FINALLY HOME project is well underway.

Jake Murrillo, the owner of V Luxury Homes, graciously stepped forward to build the home. He is no stranger to voluntarily building homes for those in need, as this is his second custom-built mortgage-free house for a deserving veteran. During the Town Hall meeting, he humbly provided details of the project and its various specialty modifications.

Designed by Scott Roberts of Creative Architects, the home features two stories with a wide garage, handicapped vehicle access, wide doors throughout the house, roll-in showers with additional accessibility amenities built-in. A no-step front entry along with a large outdoor covered patio with roll-in access allows unrestricted movement throughout. The home is specifically designed for total first floor living with additional family space upstairs and features reinforcement in walls for grab bars. Jake says he is excited to build the well throughout the design and looking forward to the next steps. He is currently taking donations for materials and services and asks that members consider participating in this worthy cause.

By Council vote, the City of Irving donated four lots to Operation



Scott Roberts of Creative Architects designed the Association's eighth Operation FINALLY HOME project.

FINALLY HOME for first responders and U.S. military veterans. Their graciousness was a well-received invitation for the honorable men and women to call Irving home. In 2019 the first lot was utilized, and a home was constructed for Army Major Eric King. Major King spoke during the recent Town Hall and noted that he is looking forward to having another veteran recipient to call a neighbor. Since receiving his home, Major King has established the foundation whatsnextvets.org to help others acclimate after their service.

At a virtual Town Hall meeting earlier this year, Ronnie Lyes with Operation FINALLY HOME shared details of the newly selected recipient and the numerous awards and medals they have received throughout their career.

The next steps forward will include a recipient reveal, a groundbreaking event, a Notes of Love event, and, finally, a dedication. Stay tuned for announcements on how and when these will occur. The Dallas BA will keep members and donors updated through email communications and on the DallasBuilders.org website.

In the meantime, we are accepting material, services, and monetary donations for Project #8.

If you are interested in donating to this project, please contact Sheena Beaver at sheena.beaver@dallasbuilders.com or at 214-615-3881.



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NOTE: You must be an active BUILDER member to purchase the contracts.



NEW FOR 2021! TAB BUILDER'S RISK INSURANCE PROGRAM APPROVED AGENCY



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Taking entries now!

HOME OF THE WEEK

Feature Dates
April 18 - June 13

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Alair Homes Frisco
Mike Scarlett
972-439-8545
BUILDERS - RESIDENTIAL

Aspen Square Homes LLC
Sanjeev Jain
214-628-3000
BUILDERS - RESIDENTIAL
Spike: Chris Clay, 2-10 Home Buyers
Warranty

Catena Homes
Sal Jafar
972-701-5564
BUILDERS - RESIDENTIAL

Creative Homes
Jason Gray
972-723-5553
BUILDERS - RESIDENTIAL

Gramercy Custom Homes
Kevin Metz
214-584-6225
BUILDERS - RESIDENTIAL

Khaf Corp
Sam Bigvand
469-996-4300
BUILDERS - RESIDENTIAL

Laguna Garden Homes, LLC
Mark Esposito
214-755-2515
BUILDERS - RESIDENTIAL

Michael Joyce Properties
Meredith Joyce
512-965-6280
BUILDERS - LAND DEVELOPER
Spike: Donnie Evans, Altura Homes

Mike Cusack Homes
Mike Cusack
214-682-6279
BUILDERS - RESIDENTIAL
Spike: Chris Clay, 2-10 Home Buyers
Warranty

Milan Custom Build
Richard Bragg
469-333-8880
BUILDERS - RESIDENTIAL

Nixon Brothers Construction, LLC
Truman Nixon
972-210-9107
BUILDERS - RESIDENTIAL

Pegasus Custom Homes, LLC
Chance Pryor
972-343-8034
BUILDERS - RESIDENTIAL

Provident Realty Advisors
Rylan Yowell
972-385-4121
BUILDERS - LAND DEVELOPER
Spike: John Porizek, M/I Homes of
DFW, LLC

Ultimate Choice Luxury Homes
Cory Stone
972-581-9994
BUILDERS - RESIDENTIAL

SUSTAINING ASSOCIATES

McLaughlin Stone & Masonry Sup-
ply, LTD
Brian McLaughlin
940-627-6679

OUTDOOR LIVING
Spike: Adam Lingenfelter, Lingenfel-
ter Custom Homes, LLC

ASSOCIATES

Alside Supply
Steve O'Neal
817-417-0960
WINDOWS
Spike: Matt Mitchell, James Andrews
Custom Homes

Renlita Doors North America, LLC
Jason Roysce
903-583-7500

DOORS
Spike: Mark Molthan, Platinum
Homes by Mark Molthan

Roofstock
Jessica Donnelly Godwin
888-402-6913
PROFESSIONAL SERVICES

Tamlyn
Dana Madden
281-499-9604
EXTERIOR CLADDING

AFFILIATES / ADDITIONALS

Michael Joyce Properties
Ryan Joyce
512-965-6280
BUILDERS - LAND DEVELOPER
Spike: Donnie Evans, Altura Homes

Provident Realty Advisors
Daniel Twigge
559-901-9694
BUILDERS - LAND DEVELOPER
Spike: John Porizek, M/I Homes of
DFW, LLC

Tag & Associates, LLC
Mari Alford
214-762-6066
BUILDERS - RESIDENTIAL

Tag & Associates, LLC
Tallon Graf
469-544-1000
BUILDERS - RESIDENTIAL

Tag & Associates, LLC
Sharmeen Hameed
469-544-1000
BUILDERS - RESIDENTIAL

Tag & Associates, LLC
Sara Haque
469-544-1000
BUILDERS - RESIDENTIAL

Tag & Associates, LLC
Shannyn Pierce
469-534-7278
BUILDERS - RESIDENTIAL

Tag & Associates, LLC
Kavius Reynolds
469-499-7245
BUILDERS - RESIDENTIAL

Tag & Associates, LLC
Reza Sajadirad
469-544-1000
BUILDERS - RESIDENTIAL

See complete contact
information on all
Association members at
DallasBuilders.org.

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Construction Monitor				Single Family Builders		
Year-to-Date 03/17/2021				Year-to-Date 03/17/2021		
Dallas Metro Building Permit Summary				Builder	Homes	Value
Residential				1 D R Horton	587	\$123,535,153
Single Family Homes	5,863	\$1,622,725,392	2 Bloomfield Homes	235	\$77,384,521	
Duplexes & Twin Homes	51	\$8,003,247	3 D R Horton Custom	276	\$69,654,010	
Apartments & Condos	249	\$645,464,499	4 TSHH LLC	164	\$49,388,823	
Mobile Homes	1	\$105,600	5 Lennar Homes	214	\$46,238,403	
Other Residential Structures	114	\$6,114,681	6 Highland Homes	141	\$44,313,532	
Swimming Pools & Spas	1,019	\$41,283,617	7 First Texas Homes	111	\$40,539,939	
Garages & Carports	61	\$6,037,787	8 David Weekley	101	\$36,821,657	
Res Rmdl, Adn, Int Fin	714	\$39,173,562	9 K Hovnanian Homes	114	\$36,540,166	
Reroof Residential	148	\$5,306,574	10 D R Horton Express-	119	\$36,217,906	
Total Residential Const	8,220	\$2,374,214,912	11 William Crist	136	\$33,217,410	
			12 Drees Custom Homes	91	\$28,855,642	
			13 History Maker Homes	144	\$23,923,442	
			14 Lennar Homes	71	\$23,578,259	
			15 Robson Ranch	63	\$22,123,548	
			16 D R Horton Homes	76	\$22,050,729	
			17 Darling Homes of	53	\$21,823,684	
			18 Gehan Homes	93	\$21,651,987	
			19 Ashton Woods Homes	66	\$19,218,314	
			20 Trendmaker Homes	59	\$18,942,123	
			21 MI Homes	73	\$18,648,010	
			22 LGI Homes	111	\$18,489,174	
			23 Meritage Homes	93	\$18,448,968	
			24 Pulte Homes	125	\$17,123,458	
			25 American Legend	38	\$14,696,883	
			26 American Legend	64	\$14,694,801	
			27 Southgate Homes	36	\$14,261,525	
			28 Impression Homes	63	\$14,204,866	
			29 Hallmark Land	37	\$13,778,661	
			30 Shaddock Homes	42	\$13,725,806	
			31 John Houston Custom	49	\$13,457,100	
			32 Grand Homes	30	\$13,043,599	
			33 Beazer Homes Texas	41	\$12,418,165	
			34 CB Jeni Homes	51	\$11,817,982	
			35 Riverside	61	\$11,618,400	
			36 Megatel Homes Llc	33	\$11,382,100	
			Total Residential Const	934	\$229,504,752	

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