# HOME BUILDER

Dallas Builders association

www.DallasBuilders.org



November 2022 **VOLUME LXIX** 

# Dallas BA's Industry **Investors for 2022**

















# **BRIEFLY**

The annual Dallas BA Golf Open presented by Andersen Windows is sold out, but two great partnership opportunities remain. These are Dinner Partner and Prize Partner. More than 300 people will be attending the tournament on Monday, Nov. 7, at Brookhaven Country Club. Details.

Young Professionals will host a Happy Hour at Quarterback Corner in the Cowboys Club in Frisco Nov. 15. Details

The Dallas Division meets Dec. 1 at Maggiano's Little Italy at NorthPark Center in Dallas. The program will be "Economic FAIRcast," featuring Britt Fair of Fair Texas Title. Lunch and registration begins at 11:30 a.m. Builders pay \$20 with advance online registration; associates pay \$25. Register.

Learn how Dallas BA membership can benefit your business at the Dec. 5 New Member Welcome Breakfast. This free event kicks off at 9 a.m. at Association offices in Plano. Special thanks to Yearlong Membership Partner StrucSure Home Warranty and breakfast partners Alphagraphics Irving/Las Colinas and Tom Sadler & Associates. Register.

Thursday, Dec. 1, is the deadline to submit new claims in the TAB Member Rebates Program. All claims for residential jobs completed July 1 through Sept. 30, 2022, must be made by this time. The program helps builder and remodeler members put dollars back in their pockets for using products they use each day, partnering with over 50 of the leading manufacturer brands in the country. Details.

Look inside for more Association classes and events coming in November and December.

The Dallas BA will soon send its membership lists to the publisher for the 2023 Membership Directory. Update your information by visiting your member portal.

# What's Ahead for Housing? Nov. 10 State of the Industry Summit to feature stellar line up

The State of the Industry Summit, presented by Hotchkiss Insurance Agency Nov. 10, features an incredible speaker lineup and will address key issues impacting the market in the immediate aftermath of the midterm elections.

The event will begin with Dr. Rob Dietz, NAHB's chief economist and senior vice president for economics and housing policy. He will provide a forecast of what's to come for the national economy, supply chains, interest rates and what impact those factors will have on single- and multifamily builders in the North Texas area.

The second half of the program will break down the impact of the midterm elections, held just two days prior, on housing at both the federal and state levels. Lake Coulson, NAHB's vice president of government affairs, and Scott Norman, Texas Association of Builders executive vice president, will be on hand to let attendees know what to look for and what issues they may have to contend with in the months ahead with a new Congress and the start of the state legislative session in January.

The event, held at Vouv Dallas, begins with breakfast at 8:30 a.m. followed by the program at 9 a.m.

In addition to Title Partner Hotchkiss Insurance Agency, program partner is West Fraser. Additional partnerships are available; details can be found

Tickets are \$25 per person and are





Scott Norman Lake Coulson

# November is Spike Appreciation Month!

November is National Spike Appreciation Month. This month, members are encouraged to recognize one of the most active and dedicated groups in the Association.

Thanks to the efforts of Dallas BA Spikes, the housing industry voice in Dallas is incredibly strong! "We are better off together and behind the same shield," says Dallas BA Past President Andrew Pieper of Hillwood Communitie. "It's better than going at it alone."

With more than 2,100 Spike credits, Past President T.W. Bailey of Bailey Family Builders is not only the highest ranked Dallas BA Spike, but also one of the highest ranked in the entire nation.

He emphasizes that "everyone in the home building industry needs to belong to their local association."

Donnie Evans of Altura Homes, incoming president of the Texas Association of Builders, a Dallas BA past president and multiple-year Shorty Howard Award honoree, explains to prospects how the Association is working on everyone's behalf to make this the best industry to be working in.

2021 and 2022 Shorty Howard Awardee Chris Clay of 2-10 Home Buyers Warranty, mentions that in his experience, "If you get involved with the Association it will pay you back."

Spikes understand and communicate the vital importance of membership in the Dallas BA effectively to prospective members of the Association.

The National Association of Home Builders recognizes and rewards peerto-peer recruiting through the Spike Club. Members of the Spike Club receive several benefits and recognition throughout the year. Qualifying members will receive national recognition on the Spike Wall of Fame and Top 100 leaderboards.

Additionally, the NAHB Spike Club includes unique and valuable lapel pins for each level of achievement. These Spike Club levels range from Spike Candidate (1-5 credits) to Life Spike (25 credits) to Royal Spike (150 credits) all the way up to All-Time Big Spike (1,500+ credits).

"Our members are the lifeblood of the Dallas Builders Association," said Executive Officer Phil Crone. "That's why recruiting new members is key to strengthening the home building industry."

The Dallas BA has some of the highest ranking Spikes in the nation. The Association's Top 25 Spikes are:

- T.W Bailey 2,100.50
- John Bynum 1,476.00
- Bob Cresswell 1,377.50
- Barbara Bynum 501.00 ■ George Lewis - 455.50
- Michael Mishler 316.50
- Donnie Evans 316.00 ■ Tim Jackson - 282.00
- Phil Jobe 281.00
- Mike Phillips 247.00 ■ Kristin King - 246.00
- Jerry Carter 234.00
- James Siepiela 220.50 ■ Peter Shaddock - 218.00
- Tommy Ford 211.50
- Pat Nagler 210.00 ■ Rich Messenger - 173.50
- Jim Johnson 160.00 ■ Chris Jackson - 143.00
- Kevin McLain 140.00
- Richard Harwood 130.00
- Bill Deal 125.00 ■ Joe Chamberlain - 122.00
- Matt Walls 118.50
- Jeff Dworkin 117.00

Thank you to Yearlong Membership Partner StrucSure Home Warranty!

# **Spike Appreciation After Hours**

Hosted by





and 8.23) ■ NEW Injury Incident Reporting Form (document 8.6) "Builders should strongly consider

incorporating these updates into upcoming projects," said Dallas BA Executive Officer Phil Crone. "They're drafted by some of the top construction attorneys in the state and updates like these endeavor to keep builders ahead of emerging trends in litigation."

The Bush Rudnicki Shelton Law Firm will offer guidance on the updates at Dallas BA offices on Dec. 14. The 2021-2023 contracts include immense changes which reflect the outcome of

If you have purchased the contracts package, you can log in anytime to your TAB Info Hub and click on "Digital Downloads" to access the contracts, including the updates.

the TAB Store to purchase the contracts package for only \$399.99 plus tax. This is a great investment in protecting you and your business.

Access your TAB Info Hub and

The 2021-2023 residential contracts subscription expires on Aug. 31, 2023.

Please contact the Texas Association of Builders' office if you have any questions.





# Thank You to the 2022 HOMEPAC of Greater Dallas Club Level Members

# **Capitol Club**

Joshua Correa Rane Pearson Justin Webb

**Lone Star Club Donnie Evans** 

### **Austin Club**

Adam Lingenfelter Carol Longacre Mike Mishler Jerry Parks Greg Paschal Andrew Pieper Matt Robinson James Rudnicki John Todd Michael Turner

### President's Club

Tiffany Acree Trey Aston Ryan Bell Matthew Butler Bobby Byrd Joe Chenault Jeff Dworkin Corey Ford Alan Hoffmann Ryan Joyce Matthew McLemore Frank Murphy John Porizek **Chris Thomas** Matt Walls

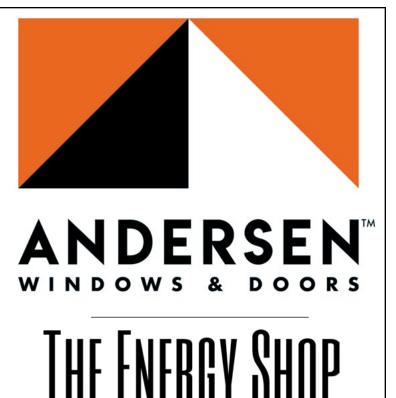
## Senator's Club

Cole Baker Doug Bowerman Jerry Carter Chris Clay Mark Covington Jim Falgout Siyan Fayiga Matt Mitchell Mike Phillips Steve Puckett Kelly Reynolds Scott Roberts Tom Sadler Brian Webster Jim White

# **Century Club**

Ryan Bish Mark Dann Jordan Dwyer Kenny Hammons Vicente Ibarra Chris Jackson Dennis Jaglinski **Bryan Jones** Kyle Joyce Jack Lowe Donny Mack Kevin McLain Jake Murillo John Porizek Jerry Sanders Phil Smith Trevor Squibb Clint Yeager

# Make a contribution to HOMEPAC



Since 1979

972-661-0688 info@energyshopinc.com 3310 Wiley Post Road Carrollton, TX 75006

www.energyshopinc.com

"Andersen" and all other marks where denoted are trademarks of Andersen Corporation. ©2022 Andersen Corporation. All rights reserved



The Home Builder is published monthly by the Dallas Builders Association at 5816 W. Plano Pkwy., Plano, Texas 75093. Telephone 972-931-4840.

**BARCIE VILCHES**, Editor

# The HomeFront -Gov't Affairs News and Info

# **Local Advocacy and How Members** Can Participate

As we come through this fall's heated general elections, there are still some other items on the government agenda that members should be aware

The City of Denton is now getting into the heart of its discussions on potential updates to roadway impact fees. The municipality's Capital Improvements Advisory Committee, a subcommittee of its Planning & Zoning process, was presented a review of the 2022 Roadway Impact Fee study on October 26. A developer town hall was scheduled for Oct. 27. With November upon us, the Denton City Council gets its first in depth view via a workshop.

City council could consider a date for a public hearing on the study and ordinance in its early December meeting. With a public hearing advertisement and 30 days' notice required, Council's public hearing and approval of the roadway impact fee study could occur by early January. All of this timeline, of course, is subject to change.

Builders and developers who do business in Denton should be looking at how this will impact their projects. The roadway impact fee has not seen its rate changed since 2016, when Dallas BA was successful in advocating for those fees to be implemented at a lower rate than studied. With significant growth continuing in Denton County, it is important that the city's leaders not increase fees to a level that would not only price families out of their choice of a home, but also hurt Denton's ability to be competitive with surrounding areas.

Dallas BA will be weighing in on this issue.

The Town of Prosper is also considering fee changes. At this time, it is not expected that either the singlefamily or multifamily permit fee will see a change. However, there are fees related to residential alteration or addition, demolition, fence and irrigation, plumbing, electric, mechanical, and late inspections that have proposed increases. Inspections for solar, generators and flatwork could also increase.

Prosper is also currently in review of the 2021 I-codes. The city indicates they would make use of the North Central Texas Council of Government's Regional Codes Coordinating Committee recommendations, along with their own local amendments. The town council could approve the building code updates as early as Jan. 10.

Prosper is also planning an update to new online permitting software

soon. Builders should be sure to check the city's website for information as it becomes available. Dallas BA will provide more information as it becomes

Dallas BA is asking our members to be on the lookout for any problematic building or development code proposals in the cities where they do business. In recent months, we have become aware of multiple cities having discussions about the costly idea of having home builders be responsible for design and construction to set up any new home for electric vehicle charging stations. Some discussions have even bordered on having EV charging stations provided. This, or course, is a bad idea that only adds further challenges to providing homes that hard working Texans can afford.

Dallas BA's Director of Government Affairs has already made it known that the Association is opposed to requirements for aftermarket products to be charged to new homeowners who may not want, nor even can afford, the product being serviced.

Obviously, with municipalities considering amendments to ordinances and fee updates, and recent elections meaning some new decision makers will be filling seats in next January's Texas legislative session, it is important that the voice of the industry be heard. This is why participation of our members in Association advocacy efforts is key.

There are multiple ways, both upcoming and ongoing, that members can take the opportunity to get engaged.

Association members who wish to participate or learn about our advocacy activities, or just get an update on local, state and federal regulatory movements that can impact our Dallas BA members, can join in on our Government Relations Committee meetings. Meetings are open to Association members only and information about dates and times can David Lehde Director of Government **Affairs** 



be found in *Punch List* or by contacting the Director of Government Affairs at David.Lehde@DallasBuilders.com. Our next GRC meeting will be Thursday, Dec. 8, at 9 a.m.

Another opportunity for Association members to participate in advocacy efforts is through HOMEPAC of Greater Dallas.

HOMEPAC of Greater Dallas is the political action committee for members of the Dallas BA. It is an essential part of the Association's advocacy program. As we roll into 2023, with spring municipal elections in key area cities, the government arena will only become more intense. It will be important that those elected decision makers understand the need for a regulatory environment that does not negatively impact home building, as well as the boost it brings to the local and state economy. HOMEPAC of Greater Dallas helps support pro-housing candidates and incumbents for key city, county, and selected state level offices.

Members interested in participating should contact the Director of Government Affairs or visit https:// dallasbuilders.org/advocacy/.

Members should put March 29, 2023, on their calendar for their opportunity to take part in Rally Day at the Capitol in Austin. The grassroots event sees Dallas BA join other HBAs from around Texas as we speak to our area's state representatives and senators about issues that impact housing, local businesses and property rights. Dallas BA will soon begin announcing details and registration for Rally Day. Partners are also needed to help make it a success. Rally Day is the day before TAB Winter Board meetings. So don't miss out.



"Excellence in Engineering"

Texas Firm Registration No. F-6417

Nortex Foundation Designs. Inc 817.379.0866

> info@nortexfoundation.com www.nortexfoundation.com

Local: 817.546.0160 Toll Free: 1.866.448.0961 Email: RFP@FoxEnergySpecialists.com www.FoxEnergySpecialists.com



Scan the QR Code below to Request a Proposal from your Mobile Device!



**Utility Incentive Support** 

**Programs We Service:** Green Built™ **Accurate Energy Testing** 





# **Energy Modeling Experts** Energy Plan Analysis for IC3 & REMRate

Green Build Scoring Analysis **Net-Zero Energy Analysis** 



**Fast Administrative Support** 

# STICK IT WHERE THE SUN SHINES.



West Fraser



Solarbord Radiant Barrier roof sheathing reduces the cost of heating and cooling a home. Using **heat-reflecting foil** laminated onto our OSB, Solarbord stops up to 97% of the sun's radiant energy before it can penetrate the attic space. When you stick Solarboard where the sun shines, your attic can be up to 30 degrees cooler. And a cooler attic means a cooler house. Use Solarbord, your customers will thank you.

SEND RADIANT
HEAT BACK WHERE
IT CAME FROM

# **Upcoming Classes: November & December**



### Client Management: Managing a Better Business Series - Nov. 2

Gain perspective on how to manage your clients from some of the best housing industry professionals around—Past President Matt Mitchell of James Anderson Custom Homes and John Todd of Elite Remodeling.

This class will cover:

- How to deal with difficult clients
- How to effectively manage leads
- Competitive proposals
- Negotiating with clients
- Solutions to being underbid

Time: 10 a.m. - 1 p.m. Cost: \$35 Member/\$55 Non-Member In-Person and Virtual Options

Register for Client Management.

### Energy Code Update - The Good, The Bad and The Ugly: Building a **Better House Series - Dec. 6**

Expert James Rodriguez of Fox Energy Specialists decodes what to expect in the upcoming IECC updates and when the new regulations take charge.

The published version of the 2021 International Energy Conservation Code (IECC) was released early in 2021 and has now been under review by many municipalities across the metroplex.

This edition of the IECC has many significant changes when compared to previous editions currently enforced across the State of Texas (i.e., 2015, 2018 IECC). Even if adopted with local amendments, builders will still need to plan for substantial impacts to their current energy packages.

Topics to be covered include:

- 45L Tax Reduction;
- Climate Zone Changes affecting DFW;
- Mandatory Requirements of the 2021 IECC;
  - Building Envelope Changes;
  - Mechanical System Changes;

  - Prescriptive Path; ■ Performance Path;

  - ERI Path;
  - State Approved Alternative

Paths (i.e., HB 3215, ENERGY STAR): and

■ North Texas Local Amendments.

Time: 10 a.m. - 1 p.m.Cost: \$35 Member/\$55 Non-Member In-Person Only

Register for Energy Code Update. Building a Better House Series partners are DuPont, Samsung and Texas Builders Resource Group.

### Tools & Technology: Managing a **Better Business Series - Dec. 7**

Learn which tools and technology builder members use to maximize their profits and streamline their timelines in a 3-hour boot camp with real-life applications and demonstrations.

Instructor panelists Joshua Correa, Divino, Homes; John Todd, Elite Remodeling; Tim Lansford, Luxury Homes of Texas: Diane Hatfield, Alair Homes, and Donny Mack, Beaver Builders, will discuss tools they use to manage their own businesses.

Other topics will include:

# ■ CRM solutions

- Change orders
- How panelists manage their sales pipeline
  - What apps are vital to them?
  - Ghant charts
  - Budgeting tools
  - Strategies / Systems/ Processes
- Tools used to save time/ money/ improve client satisfaction
  - Lead times tips

Time: 10 a.m. - 1 p.m. Cost: \$35 Member/\$55 Non-Member In-Person and Virtual Options

Register for Tools & Technology.

# 2021-2023 TAB Contracts Updates

The Bush Rudnicki Shelton Law Firm will offer guidance on the updates to the 2021-2023 Texas Association of Builders contracts package. The 2021-2023 contracts include immense changes which reflect the outcome of the last legislative session.

In 2021 Significant modifications have been made to Disclosure Provisions, Materials Escalation Clause, Termination by Builder Procedures, Arbitration Provisions, Insurance Requirements, Definition of Construction Costs among others.

Updates include:

- NEW Cost-Plus on Builder's Lot Construction Contract (document 3.2);
- NEW Pricing Terms and Non-Solicitation Addenda (documents 8.22 and 8.23); and
- NEW Injury Incident Reporting Form (document 8.6)

Class information is specific to builders. Builder non-members may attend; however, they must be a member to purchase the contracts package through the Texas Association of Builders.

Time: 10 a.m. - 12 p.m.Cost: \$35 Member/\$55 Non-Member

In-Person Only **ADVANCED REGISTRATION** REQUIRED FOR THE CONTRACTS

The All Access Continuing Education Pass gets you into all continuing education classes for only \$249.

Pass holders will also have access to all Continuing Education on-demand

Classes are offered throughout the year and are instructed by industry experts covering hot topics affecting North Texas.

The Pass offers the convenience of easy, quick registration. Just simply enter your Pass promo code and you're

This program is brought to you by StrucSure Home Warranty.

DETAILS.

# **PWB** features Jennifer Clarke Johnson Nov. 16

Jennifer Clarke Johnson, president and founder of Olivia Clarke Homes, will be the guest speaker at the Nov. 16 meeting of Professional Women in Building.

The Happy Hour event begins at 4 p.m. at Dallas BA offices.

Award-winning builder Jennifer Clarke Johnson has established one of the nation's first female-led homebuilding companies.

Knowing that women make 91 percent of homebuying decisions, Jennifer recognized her unique opportunity to build a brand that "delivers the lifestyle that we, as women, want to create for ourselves and our families," she said.

Since founding Olivia Clarke Homes in January 2021, she's produced an elevated, intriguing, and unique brand and customer experience resulting in true buyer connection. She assembled a dynamic team of top-notch individuals to build her company from the ground up, and the market has reacted with admiration and acceptance of not just the brand, but of Jennifer's leadership.



Jennifer Clarke Johnson

Prior to launching Olivia Clarke Homes, she held leadership positions with other homebuilding companies. Jennifer has earned national recognition as a member of the 2016 Professional Homebuilder's Class of 40 Under 40 and as 2017 Project Manager of the Year. Olivia Clarke Homes was a two-time award recipient at the 2022 McSAM Awards.

Register for the Nov. 16 Professional Women in Building meeting.



PWB board member Katie Youngblood of Highland Homes welcomes October keynote speaker Jean Ann Brock, co-founder of Highland Homes, known for her innovative approach to sales, marketing and architec-

# **Association survey reveals** 'long way to go' on permitting

In a recent survey Dallas BA members were asked how long recent permits, submitted since May 1, took for approval. The results indicate that there is still a long way to go before this issue is corrected.

Out of the 90+ homes included in the survey, more than 80 percent took more than 10 weeks.

Builders also reported significant delays at various stages of the process.

Fifty-five percent waited more than four weeks for prescreen (the time the submittal is being reviewed for completeness), 83 percent waited more than four weeks for zoning review, and more than 70 percent of homes took three or more weeks for water/waste-

It should be noted that some of

those processes occur contemporane-

"While I really appreciate the efforts being made by Andrew Espinoza and his team, this survey shows that we have a long way to go before we see reasonable timelines that are on par with surrounding cities," said Dallas BA Executive Officer Phil Crone.

"We've urged the city to find ways to publish accurate and actionable data regarding how long it is taking people so that we can dive into and solve the root cause of what is holding up these

Members with stuck projects are encouraged to reach out to the Dallas BA. To date, the Association has helped more than 200 member-built homes move more quickly through the system.

# COVERT+ASSOCIATES

METROPLEX DESIGN SOURCE FOR EXCITING. INNOVATIVE RESIDENTIAL PLANS 972-783-4660



Christmas Party

Presented by **SAMSUNG** 

December 6 | 6-9pm

COST:

FREE with new, unwrapped toy (min

\$20 value); RSVPs REQUIRED

Register

Post Tension Materials Rebar & Lumber

"Building your success one square foot at a time" www.readycable.net

**Multifamily Builders** and Land Developers

**ACCEPTING SUBMISSIONS** 

The Home of the Week presented in partnership with The Dallas Morning News, is now open to multifamily builders and land developers in addition to single-family builders. The feature will highlight homes (in all stages of completion), apartment/condo complexes and master-planned communities. These projects will be promoted in both the print and online Dallas News, on DallasBuilders.com and on social media.

INTERESTED? Contact Holly Pemberton at 214-624-3176 or holly.pemberton@dallasbuilders.com

# RAM Windows hosts Oct. 20 After Hours



Past President Jeff Dworkin with JLD Custom Homes proves that it pays to attend After Hours, the Association's popular networking event, by winning the Builder Jackpot of \$1,000.



Aaron Cantrell with Cus- Sue Turk of Boston Natom Media wins a Keep tional Title is the cash Thermal Grocery door prize winner. Bag.





Joe Benetz with RAM Windows awards an Amazon Echo Dot to Ben Yager with Yager Equipment Sales.



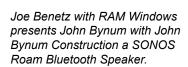




Joe Benetz with RAM Windows presents Harley Taylor with ProHD Construction a folding camp chair.

Joe Benetz with RAM Windows poses with John Humen with Metropark Builders and his ToughBuilt XL Massive Mouth Rolling Tool Box

> Joe Benetz RAM Windows awards Gail Murphy with Wynne/Jackson a Gourmia Air Fryer.



Jeff Dworkin not only won the \$1,000 Builder Jackpot, but earlier in the evening won a SO-NOS Roam Bluetooth Speaker.



Joe Benetz with RAM Windows congratulates Jeremy Doll with Mortgage 300, who won a Keep Cool Thermal Grocery Bag.







Dr Robert Dietz Chief Economist and Senior Vice President for Economics and Housing Policy National Association of Home Builders



Scott Norman Texas Association of Builders



Lake Coulson Vice President Government Affairs National Association of Home Builders

Registration & Breakfast

9:00 - 11:30am Program Presented by



### What's Ahead for Housing: The Economic and Political Landscape **After the November Elections**

The State of the Industry Summit provides a glimpse into the strength of the residential construction industry and examines the distinct challenges and opportunities anticipated in the Dallas area. This 2-hour morning event features a housing economic update and looks into the most relevant policy issues and their impact on the housing industry.

> Register now at www.DallasBuilders.org

Dallas BA Member: \$25 Non-Member: \$35



Joe Benetz with RAM Windows congratulates Ross Burris with Alford Homes, who won a ToughBuilt XL Massive Mouth Rolling Tool Вох.



Greg Paschall with Richardson Ready Electric wins a \$50 Amazon Gift Card.



Doug Mercer with NTX Flooring Solutions wins an Amazon Echo Dot.



Roger Diebel with Helvex wins a Best Buy Gift Card.

### **Construction Monitor** Dallas Building Permit Summary Year-to-Date 10/19/2022 Residential 14679 Single Family Homes 14,676 \$4,613,280,163 **Duplexes & Twin Homes** \$14,886,704 \$1,589,382,319 Apartments & Condos 200 16621 \$80,000 \$36,238,937 Other Residential Structures 678 Swimming Pools & Spas 3,403 \$173,540,659 Res Rmdl, Addn, Int Fin 2,798 \$174,278,503 Remof Residential \$48 476 744 **Total Residential Const** 23,029 \$6,664,690,688 31,464

Dallas Building	g Permit Su	mmary	
Week 42 - 10/13/22 to 10/19/22 (permits over \$20,000)			
Residential	Permits	Value	Units
Single Family Homes	171	\$67,358,131	171
Demolition	16	\$125,000	0
Footing & Foundation	106	\$844,466	0
Apartments & Condos	1	\$1,176,000	15
Other Residential Structures	45	\$1,489,931	0
Swimming Pools & Spas	60	\$3,662,010	0
Garages & Carports	10	\$602,215	1
Res Rmdl, Addn, Int Fin	78	\$6,277,936	0
Reroof Residential	24	\$1,092,004	0
Total Residential Const	511	\$82,627,680	187

# Dallas Single Family Builders Year-to-Date 10/19/2022 563 \$202,440,143 518 \$165,250,625 349 \$142,175,843 255 \$125,599,830 486 \$124,805,938

Builder

1 First Texas Homes
2 Bloomfield Homes
3 Highland Homes
4 M/I Homes
5 D R Horton
6 TSHH LLC
7 Meritage Homes
8 Lennar Homes
9 K Hovnanian Hom
10 American Legend
11 Landon Homes
12 Ashton Woods Ho
13 D R Horton Expret
14 Gehan Homes
16 Toll Brothers Inc
17 Shaddock Homes
16 Toll Brothers Inc
17 Shaddock Homes 99.971, 390
882,211,000
882,211,000
882,211,000
882,211,000
883,1683,648
881,599,525
880,305,317
880,180,500
887,490,393
885,693,4787
880,180,500
887,490,393
885,693,4787
841,182,879
844,587,482
845,697,482
845,697,482
845,697,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
846,597,482
847,597,482
847,597,482
847,597,482
847,597,482
847,597,482
847,597,482
847,597,482
847,597,482
847,597,482
847,597,482
847,597,482
847,597,482
847,597,482
847,597,597,597,597
847,597,597,597
847,597,597
847,597,597
847,597
847,597
847,597
847,597
847,597
847,597
847,597
847,597
847,597
847,597
847,597
847,597
847,597
847,597
847,597
847 17 Shaddock Homes
18 LGH Homes
19 Mentage Homes of
20 Putte Group
21 KB Homes
22 Trophy Signature
23 Pacesetter Homes
24 Mattamy Texas LLC
25 History Maker Homes
26 Tradition Homes LtC
27 Altura Builders Dfw
28 Taylor Morrison
19 Camden Homes LLC
19 BLP Edmonts

# Andersen Windows hosts sold out MFBC golf tourney



1st Place: Chris Schmitt (pictured), Matt Atkins, Chris Cuny, Edward Beecherl, all with Teague, Nall and Perkins, Inc.



2nd Place: Wade Construction team of Dale 3rd Place: KWA Construc-Smith, Danny Jones, Ron Prather and Skip



tion team of Brian Webster (pictured), Corey Pruitt, Richie Keene, Heath Harris

























THANK YOU,

**PARTNERS** 

**Advanced Concrete Surfaces** Alliance Bank Allied Interior Solutions **BBL** Building Company

Interiors Samsung **Shreve Land Constructors** Spring Valley Construction Company **Specialty Concrete** Subfloor Systems Texas Counter Fitters Trinsic Residential Trussworks

Republic Elite Multifamily





















- MIRROR IMAGING OF TAB PERFORMANCE STANDARDS
- **⊘** SOIL MOVEMENT AND SETTLEMENT COVERAGE
- FAST AND FAIR CLAIMS MANAGEMENT
- **⊘** REINSURANCE PROVIDED BY A-RATED LLOYD'S OF LONDON
- FLEXIBLE PROGRAMS TO MEET EVERY HOMEBUILDER'S NEEDS



Contact me to learn how we can save you money and add value to your projects with our 10-year, insurance-backed warranties that mirror the TAB Standards.

Tiffany Acree, CGA, CGP Senior Vice President of Sales 817-726-6880 • tacree@strucsure.com www.strucsure.com



# The Home Builder

ADVERTISE!

Approximately 2,100 copies of the Association's monthly newspaper flipbook, The Home Builder, are emailed to member firms of the Dallas BA, along with their employees who have signed up to receive communications.

AFFORDABLE RATES >>

**INFORMATION >>** 





Now, not only does StrucSure Home Warranty offer the nation's best warranty, our sister company, SHW Insurance Services, is approved to sell the TAB Builder's Risk Insurance Program. Visit www.shwins.com/buildersrisk for a free quote.

THE BEST HOMES IN AMERICA ARE PROTECTED BY STRUCSURE HOME WARRANTY

# **NEW MEMBERS**

### **BUILDERS**

BPV Homes LLC Andy Burt 469-400-0001 **BUILDERS - RESIDENTIAL** Spike: Eric Messer, EMRO Homes Construction

Concord Roofing & Construction Doug Robinson 214-299-6110 **BUILDERS - RESIDENTIAL** 

GM Concepts LLC Gorge Martinez 214-298-6452 **BUILDERS - RESIDENTIAL** 

Private Development Group LLC **Enoch Correa** 469-767-4965

**BUILDERS - RESIDENTIAL** Spike: Joshua Correa, Divino Homes

### SUSTAINING ASSOCIATE

Heritage Stonecraft LLC Lynn Marshall 972-496-3899 MILLWORK

Reliant Overhead Russ Brown 214-513-9322 **DOORS** Spike: Adam Lingenfelter/Matt Walls, Lingenfelter Custom

WTS Paradigm, LLC Lance Gardner 608-597-6129 PROFESSIONAL SERVICES Spike: Adam Lingenfelter, Lingenfelter Custom Homes

Homes/Winston Custom Homes

## ASSOCIATES

Alliance Waste Services LLC Esmeralda Valenciana 817-875-3613 CLEANING/RESTORATION/MAIN-TENANCE Spike: John Porizek, M/I Homes of DFW, LLC

American Dream Rain Gutters Natalie Wendell 972-488-8377 OUTDOOR LIVING Spike: John Porizek, M/I Homes of DFW, LLC

Axolotl Maurice Levine 203-800-9863 DOORS

Blue Lagoons Construction, LLC Pete Baczynski 214-865-7606 OUTDOOR LIVING Spike: Adam Lingenfelter, Lingenfelter Custom Homes

Custom Electronic Systems Ed Childs 214-351-1920 AUDIO/VIDEO

Fisher & amp; Paykel Quin Lloyd 817-601-6360 KITCHEN Phil Smith, FACETS Appliances, Kitchens & Daths

Freedom Title

Rhonda Kevlin 972-899-5950 FINANCIAL SERVICES Spikes: Stephen Puckett, Prosperity Bank / Adam Lingenfelter, Lingenfelter Custom Homes

Galaxy Modern Janelle Alcantara 214-455-6542 REAL ESTATE Spike: Steve Puckett, Prosperity Bank

LG Electronics USA, Inc Dave Bradlaw 682-777-6687 KITCHEN Spike: Phil Smith, FACETS Appliances, Kitchens & Baths

Mortgage Solutions of Colorado Dawn Dawson 972-739-2350 FINANCIAL SERVICES Spike: Kelly Hoodwin, Altura Homes

Omniview Window and Door Jeff Smith 817-334-0707 WINDOWS Spike: Billy Rousseau, RJA Construc-

Peggy Peters Luxury Peggy Peters 214-521-7355 REAL ESTATE

Tree Mann Solutions Preston Willms 214-433-4774 PROFESSIONAL SERVICES

WoodWorx Custom Cabinetry Todd Omert 210-219-5910 MILLWORK Spike: Adam Lingenfeler, Lingenfelter Custom Homes

Yorktown Realty Capital Zach Ghormley 972-482-4236 FINANCIAL SERVICES

# AFFILIATES / ADDITIONALS

2-10 Home Buyers Warranty Jeanine Jones 214-470-9335 INSURANCE/WARRANTY Allgood/Pfannenstiel General Contractors, LLC Brandon Pridgen 972-489-6890 **BUILDERS - RESIDENTIAL** 

Atmos Energy Corporation Megan Foster 972-835-6392 UTILITIES

Axolotl John DeRosa 203-800-9863 **DOORS** 

Mortgage Solutions of Colorado Robert Stern 214-727-6324 FINANCIAL SERVICES

Pacesetter Homes Taylor Humphrey 469-712-5412 **BUILDERS - RESIDENTIAL** 

Slate Plumbing Justin Jeffrey 214-549-3504 **PLUMBING** Spike: Richard Miller, Richard Miller Custom Homes

WTS Paradigm, LLC Justin Pratt 608-662-2164 PROFESSIONAL SERVICES

WTS Paradigm, LLC Cyndie Roche 608-662-1919 PROFESSIONAL SERVICES



Yearlong Membership Partner:

# Baginski Earns Life Spike Honors

Myra Baginski with Coldwell Banker Realty Southlake | DFW has earned the title of Life Spike after having recruited 25 new members into the Association. To learn more about the Spike program and its benefits, contact Dallas BA Director of Membership Coleman Yates.

# **Milestone Anniversaries**

### 60 Years

Peek Properties

### 45 Years

Lightfoot Guest Moore & Co. PC.

### 20 Years Creekside Mirror & Glass

15 Years Southwestern Interiors

10 Years Housing Capital Company a Division of US Bank

Platinum Homes by Mark Molthan

All American Garage Doors, Inc. Amailey Plumbing, LLC CBG Building Company LLC Ellie Construction + Design ESSL, LLC

Fair Texas Title Gutman Custom Homes Series LLC

Maker Bros. LLC Nixon Custom Homes SafeHaven Pest Control

# Milestones Presented by:



# **MODEL CONSTRUCTION SAFETY PLAN**

The Texas Association of Builders Model Construction Safety Program & Jobsite Safety Standards Package® (Model Safety Plan) Version 4.0 includes:

- · User Guide and the Model Safety Plan
  - · Crystalline Silica Standards
- · Training Webinar
- · Completion Certificate
- OSHA's Permit Required Confined Spaces

Members 🧨 🤈

Package for Non-Members is \$699.99 (plus tax)

Purchase the current Model Safety Plan at: TexasBuilders.org





info@TexasBuilders.org 🖂 TexasBuilders.org 🌐

313 East 12th Street, Ste. 210 Austin, TX 78701 💿



Natural Stone • Landscape • Masonry Supplies

Since 1999, Rock Materials has been serving the Texas residential and commercial building industries with one goal, to provide the best customer experience.



# The Builder's Choice!



DALLAS

972-393-8083

1854 E. Belt Line Road Coppell, TX 75019

HOUSTON 13315 Theis Lane Tomball, TX 77375

281-353-3100

www.rockmaterials.com



# LEAVE THE INSURANCE TO US

We understand that when your most valuable assets are secure, you have the freedom to pursue what really matters, like building and running your business. At Hotchkiss Insurance, protecting your business is our priority.

**CALL US TODAY** | 1.866.972.1535 | hiallc.com

- **➤** General Liability
- **>** Builders Risk
- **>** Workers' Compensation **➤ Commercial Auto**
- **>** Equipment
- **>** Umbrella



The package will significantly modify the following areas:

- Disclosure Provisions
- Materials Escalation Clause
- Termination by Builder Procedures
- Definition of Construction Costs
- Public Improvement District (PID) Notice
- Arbitration Provisions
- Insurance Requirements
- Express Limited Home Warranty

Check out the latest updates and make sure your contracts are up-to-date

- NEW Cost-Plus on Builder's Lot Construction Contract
- NEW Injury Incident Reporting Form
- NEW Pricing Terms & Non-Solicitation Addenda

The Texas Residential Construction Contracts reflect the most recent legislative changes affecting the homebuilding industry in Texas.

# Purchase online at TexasBuilders.org

You must be an ACTIVE BUILDER MEMBER to purchase the contracts.

- info@TexasBuilders.org
- TexasBuilders.org
  - 313 East 12th Street, Ste. 210 Austin, TX 78701











# BIG ENOUGH TO BUILD THE JOB Small enough to build the relationship.

For over 20 years, Frasercon has been a mainstay in commercial and residential concrete construction in Dallas Fort Worth. Along the way we've built quality relationships and construction projects.

FraserCon's Dallas Forth Worth Office 2425 Parker Road, Building 3A Carrollton, TX 75010 972-939-9888 • frasercon.com