Representing The Interests of the Home Building, Multifamily Construction and Remodeling Industry in the Greater Dallas Area

HOME BUILDER

www.DallasBuilders.org

VOLUME LXX



August 2023



Dallas Builders

BRIEFLY

Join the Young Professionals Aug. 2 for a networking event from 5:30 to 7:30 p.m. at Association offices. Enjoy food, beverages, cornhole and washers. RSVP.



Andrew Espinoza, director/chief building official for the City of Dallas, at its Aug. 3 luncheon. He will discuss the city's new selfcertification program and other upcoming initiatives. The program will also feature a Q&A session. <u>RSVP</u>.

New and longtime members alike are invited to the Member Welcome Breakfast on Aug. 7. Network with the Association's newest members while learning how to maximize your Dallas BA membership. Thank you to Yearlong Membership Partner StrucSure Home Warranty. <u>RSVP</u>.

Metro East Division donates over \$100,000 to Lone Star CASA

The Metro East Division on June 15 presented a check for \$100,938 to Lone Star CASA, a non-profit organization that provides trained volunteer advocates to children who have been removed from their homes due to abuse or neglect.

All proceeds from Metro East's May 21 Cars For CASA were donated to the organization. The vintage car, truck and bike show boasted approximately 400 entries and

Rush for the Goal

an attendance of over 3,000. This is the largest donation in the division's 18-year history. To date Metro East has donated almost \$822,000 to the group.

"We were excited to once again bring together car enthusiasts and supporters of CASA to raise awareness and funds for this worthy cause," said Dave Hambley of Lee Lighting, one of the show's organizers and a former CASA board member.

Mike Mishler, Larry Baty, Doug Bowerman, Greg Paschall, Dave Hambley and Jerry Carter present the largest check ever to Lone Star CASA Board Member Mark Cross.



The Association's month-long membership drive gets underway in August. The drive corresponds with NAHB offering double Spike credits and a statewide drive being coordinated by the Texas Association of Builders.

Incentives, courtesy of StrucSure Home Warranty, are available when members are recruited directly or a prospect joins after referral to Director of Membership Coleman Yates.

A call-a-thon is scheduled for Aug. 7 from 12 to 4 p.m. at the Dallas BA office in Plano. Lunch will be provided. Some leads will be available; however, drive participants are urged to use their own networks for recruitment prospects.

Recruiters who bring in

two or more new members will earn a \$50 Visa gift card for each one.

Annual recruitment incentives, listed below, will also apply during the contest period.

- 2 members Dallas BA Swag
- 4 members \$50 Gift Card
- 6 members \$100 Gift Card
- 8 members \$500 Gift Card

Call-a-thon participants will be placed in 5-person teams, with the winning team receiving an exclusive dining experience at the Tower Club of Dallas.

The top individual membership recruiter for the month of August will receive a \$500 gift card.



Government Affairs News and Info

Some Local, Some State, Some Fun

Denton Expected to Resume Update to Roadway Impact Fees

The City of Denton will soon restart the discussion on its roadway impact fees. Builders and developers, as well as those who work with them, should be paying close attention to how this will impact new home construction.

The roadway fee has not seen its rate change since 2016, when Dallas BA was successful in advocating for those fees to be implemented at a lower rate than studied.

It is currently anticipated that the item could be brought before the Council in September.

In a process that involved committee review in late 2022, the Denton City Council originally planned to hold its hearings on the Roadway Impact Study and the ensuing fee adoption as early as March of 2023.

The hearing was delayed a month and then delayed indefinitely, as council members voiced their desire for more information regarding what the options before them would mean in both the overall funding of the roadways listed in the city's improvements plan, as well the impact on single and multi-family homes that would be assessed the fees per rooftop and unit.

The 2016 fee was implemented at a rate per rooftop of 20% of the maximum assessable fee allowed. However, that maximum fee has increased from \$9,808 for the city-wide average per single family home to \$20,538.

In meetings held earlier this year, council members were evaluating whether to set the rate actually collected per home at 30%, 40%, 50%, or some other percentage of the maximum fee allowed.

While that would be a major increase per home, it was not as devas-

tating as the rate of 75% that had been raised in discussion. However, those discussions were under a previous city council and even at just 30% of the maximum, the fee could increase more than \$4,000 per rooftop from the 2016 rate. With a maximum of 50%, that fee increase moves north of \$8,000, with the assessment being more than \$10,000 per home.

With significant growth continuing in Denton County, it is important that the city's leaders, including those recently seated council members, not increase fees to a level that would not only price families out of their choice of a home, but also hurt Denton's ability to be competitive with surrounding areas.

Dallas BA Legislative Wrap-Up, presented by StrucSure Home Warranty, Aug. 8

With keeping housing attainable for Texas families in mind, home builders had a highly successful legislative session in Austin this year. This effort was spearheaded by the Texas Association of Builders government relations staff and included the work of Dallas BA. Leading this effort was TAB CEO Scott Norman.

Scott will be here at the Dallas BA to present a wrap-up of the 88th Texas Legislature and the success our industry had in getting legislation passed ... and killed. The Aug. 8 members only event is free but requires registration. Registration can be done under the event listing on the calendar at www.DallasBuilders.org.

Among the bills to be discussed will be a Dallas BA and TAB priority bill related to development review and inspection fees and needed changes to both the Residential Claims Liability Act and the Statute of Repose. Dallas BA was heavily engaged in the effort to advance HB 3492, in coordination with TAB. The legislation, which becomes effective on Sept.1 of this year, prohibits municipalities and counties from considering the cost of constructing or improving public infrastructure in determining the amount of the inspection fees.

Rather, the municipality or county must use the actual cost to review a plan or inspect the infrastructure. Furthermore, the legislation requires the governmental entity to calculate what the actual cost is to provide the inspection and provides entities with a method for determining how to calculate these costs.

Using the methods outlined in the legislation will lead to reduced fees which will ultimately be passed on to future home buyers. The bill was authored by Rep. Lynn Stucky (R) and sponsored in the Senate by Sen. Drew Springer (R).

HB 2022 and HB 2024, both by Rep. Jeff Leach (R) and Sen. Phil King (R), were the top priority bills for TAB this year.

HB 2022 makes needed changes to the Residential Claims Liability Act (RCLA). The legislation includes statutory language changes to reflect precedent case law, clarifies that liability should only apply to actual home defects, allows for follow-up inspections to allow for the repairs, and increases contractor's deadline to make an offer of repair by 15 days.

The bill also prohibits the contractual waiver of RCLA provisions. The bill helps return RCLA to its true intent. The law becomes effective on Sept. 1.

HB 2024 helps the homeowner by requiring that a written warranty be offered by builders and remodelers in order to reduce the Statute of Repose for latent defects of one and two- family homes or townhouses (of not less than three stories) to a period of six years.

David Lehde Director of Government Affairs

If a builder/remodeler provides a written warranty, the statute of repose (the absolute time a builder could be subjected to litigation for construction defects) would be reduced to a lesser number of years.

This change brings Texas in line with many of its peer states that have reduced the times in their similar statutes. With two-thirds majority approval, this law is now in effect as of June 9.

The Legislative Wrap-Up, presented by StrucSure Home Warranty will dive deeper and will be an interesting way to learn more about the advocacy done on your behalf.

HOMEPAC Shootout, presented by BGE, Inc.

The Association is excited to present another fun opportunity for members to assist with our industry's advocacy efforts. And with this one, you don't even have to sit through one of my government relations updates.

Registration is now open for the HOMEPAC Shootout that will be hosted at Elm Fork Shooting Sports on Oct. 12. The Association's clay shoot benefits both HOMEPAC of Greater Dallas and the Association's issues fund. Partner opportunities are available.

Registration and partner information can be found in the event listing under the calendar at www.Dallas-Builders.org.

For more information about these and other advocacy related issues and events, members can contact the Dallas BA's <u>Director of Government Affairs</u>. Although with that, you probably will have to sit through a bit of an update.



The Home Builder is published monthly by the Dallas Builders Association at 5816 W. Plano Pkwy., Plano, Texas 75093. Telephone 972-931-4840.

BARCIE VILCHES, Editor

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Oct 17 - 3-5 p.m.

Associates will have 10 minutes of one-on-one face time with each builder in a rotation. Builders will have an opportunity to hear about new, innovative products, services, and special offers from 10 Associates.

Only two Associates from the same industry per event. Open only to Associates that service volume builders.

Associates: \$500 + door prize (\$50+ value) Volume Builders: FREE

REGISTER

AFTER HOURS

Thursday, August 24

6-8 p.m.

Hosted By



2320 LBJ Frwy, Suite 100, Dallas

Enjoy food and beverages while networking with fellow industry professionals. Door prizes include: Mavericks tickets w/parking, RTIC backpack cooler, beach bag w/ accessories, stadium chair, cornhole set

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Current Electrical: Building a Better House Class - Aug. 2

Topics will include:

- Wiring
- Codes
- Breakers

Class instructor is Greg Paschall, Richardson Ready Electric.

In addition to Education Title Partner StrucSure Home Warranty, Building a Better House Series partners are DuPont and Texas Builders Resource Group.

Time: 10 a.m. to 1 p.m. Cost: \$35 Member/ \$45 Non-Member Hvbrid Register for Current Electrical Class.

What You Don't Know About Stucco Can Still Hurt You: Building a Better House Series - Aug. 10

Topics will include:

■ Waterproofing – Non-Stucco items necessary for successful stucco performance;

Stucco application for general IRC compliance; and

Designated drainage behind stucco (IRC 2021 compliance).

Class instructor Rhondalyn Riley is a highly qualified professional who is well known within both the residential and commercial building industries throughout the State of Texas. Since 1993, she has been actively involved in on-site construction projects as an inspector and consultant for both custom home builders and in commercial projects.

In addition to Education Title Partner StrucSure Home Warranty, Building a Better House Series partners are DuPont and Texas Builders Resource Group.

Time: 10 a.m. to 1 p.m. Cost: \$35 Member/ \$55 Non-Member Hybrid Register for What You Don't Know

About Stucco.

2023-2025 TAB Contracts Class -Sept. 7

The Bush Rudnicki Shelton Law Firm will offer guidance on the updates to the 2023-2025 Texas Association of Builders contracts package which will be released Sept. 1. The 2023-2025 contracts include changes from the past legislative session that reflect the most sweeping consequential changes to Texas residential construction law in last 30 years.

Time: 10 a.m. to 12:30 p.m. Cost: \$35 Member/ \$45 Non-Member Register for 2023 Contracts Class.

Former Dallas Builders Association Executive Officer Phil Crone urges builders not to miss the Sept. 7 TAB Contracts Class.





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Dallas BA members win TAB Star Awards

Congratulations to Dallas BA members who were award winners in the Texas Association of Builders' recent Star Awards.

J. Anthony Custom Homes, dba Homes by J. Anthony was a Custom Builder Grand Award winner and Alair Homes was the recipient of the Remodeler Grand Award.

Other Dallas BA category win-

ners were:

■ UtilityOn - Best Business Solution

■ HomePro Home Technologies - Best Showroom/Sales Center

■ bathtubs.com/American Acrylic - Best Website

■ Runway Proptech LLC, Runway Metaverse - Best Product

■ Tiffany Acree, StrucSure Home



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■ Sierra Viscardis, CLM Mortgage - Mortgage Industry Professional of the Year

■ Casey Gerwer, J. Anthony Custom Homes, dba Homes by J. Anthony - On-Site Sales Professional of the Year

■ Brandi Powers, Tilson Home Corporation - Sales Manager of the Year

■ J. Anthony Custom Homes, dba Homes by J. Anthony, Bellagio - Best Landscape Design - Individual Residence

■ Johnson Development, Trinity Falls - Best Poolscape for a Community

■ Alair Homes - Best Promotional 30-60 Second Video

■ Johnson Development, Trinity Falls - Best Special Event

■ J. Anthony Custom Homes, dba Homes by J. Anthony, Woodlake - Best Architectural Design (2M - 2.5M)

■ Lingenfelter Custom Homes, Cameron Project - Best Architectural Design (2.5M -3M)

■ Lingenfelter Custom Homes, Cooks Project - Best Architectural Design - Attached Home

■ J. Anthony Custom Homes, dba Homes by J. Anthony, Blondy Jhune -Best New Custom Home (2M - 2.5M)

■ J. Anthony Custom Homes, dba Homes by J. Anthony, Ethel Marie -Best Owners Suite (2M - 3M) ■ J. Anthony Custom Homes, dba Homes by J. Anthony, Lucas Sales Brochure - Best Sales Brochure

■ Wan Bridge, The Residences at Rayzor Ranch - Best Architectural Design

■ HRS Build, Monterey Wellness Addition - HRS Build

■ Alair Homes, Lorraine Ave. -Best Kitchen Renovation (50K - 100K)

■ USI Design & Remodeling, Perfectly Combustible - Best Kitchen Renovation (100K - 150K)

■ HRS Build, Calculus Interior Design - Best Overall Interior Design (400K - 500K)

■ USI Design & Remodeling, Working From Home - Best Specialty Room (75K - 125K)

HRS Build, Wellness Addition
 Best Specialty Room (Over 800K)

HRS Build, Devonshire Cozy Cottage - Best Whole House Renovation (700K - 775K)

Divino Homes, Riverview Remodel - Best Whole House Renovation (Over 1M)

■ Grand Homes, Grand Whitehall - Best Bathroom Design (750K - 1M)

■ Grand Homes, Grand Whitestone - Best Interior Merchandising (1M - 2M)

■ Grand Homes, Grand Alexandria III - Best Product Design (500K - 600K)

■ Grand Homes, Grand Whitehall - Best Product Design (750K - 1M)



Page Seven

Members, get aboard Association's ninth Operation Finally Home project



Garvey Homes will serve as builder captain for the Association's ninth Operation Finally Home project in Irving.



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The Association's next Operation Finally Home project to build a mortgage-free custom home for a deserving American hero is now underway, and members are being called on for donations.

This is the ninth home the Dallas BA has been a part of and the third house being constructed in Irving. By council vote, the City of Irving has donated four lots to Operation Finally Home for first responders and U.S. military veterans.

Garvey Homes volunteered to lead the construction of this home a few short months ago. During this time, they have submitted and received approval of a budget, managed the donations and had plans drawn to incorporate the needs of the recipient, who will not be disclosed until the surprise reveal is held.

The home consists of four bedrooms, three bathrooms, a two-car

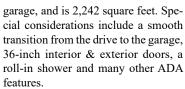
barvey

Homes

Dallas Builders

Operation

Finally Home



During a June 1 Town Hall meeting, Ronnie Lyes with Operation Finally Home shared details of the selected recipient and the numerous awards and medals they have received throughout their career.

The next steps forward will include a recipient surprise and groundbreaking event, Notes of Love event and, lastly, the home dedication.

Stay tuned for announcements through Association communications DallasBuilders.org.

In the meantime, the Association is accepting material, services and monetary donations for Project #9.

If you are interested in donating to this project, please contact Sheena Beaver at <u>sheena.beaver@dallasbuild-</u> <u>ers.com</u> or 214-615-3881.

Construction Monitor			
The Ultimate Lead Source www.constructionmonitor.com Dallas Building Permit Summary			
Year-to-Date 07/19/2023			
Residential Single Family Homes	Permits 8,904	Value \$2,641,962,606	Units 8919
Duplexes & Twin Homes	201	\$47,693,956	402
Apartments & Condos	225	\$381,546,066	5984
Other Residential Structures	718	\$25,304,627	0
Swimming Pools & Spas Garages & Carports	1,566 180	\$76,556,368 \$7,248,984	0
Res Rmdl, Addn, Int Fin	2,958	\$172,223,053	o
Reroof Residential	690	\$29,783,515	0
Total Residential Const	15,442	\$3,382,318,848	15,305
Residential Permits Value Units			
Single Family Homes	383	\$119,618,492	383
Demolition	11	\$72,330	0
Grading & Dust Footing & Foundation	4 50	\$560,000 \$343,585	0
Apartments & Condos	1	\$191,450	2
Other Residential Structures	44	\$878,368	0
Swimming Pools & Spas	78	\$4,973,447	0
Garages & Carports	10 138	\$537,700	0
Res Rmdl, Addn, Int Fin Reroof Residential	138 40	\$3,348,682 \$2,332,461	0
Total Residential Const	759	\$132,856,520	385
Dallas Single Family Builders			
Year-to-Dat	te 07/19/2	2023	
Builder	Homes		
1 Highland Homes	422 344		
2 First Texas Homes		\$110,856,243	
3 Bloomfield Homes		\$104,363,667	
4 K Hovnanian Homes 5 Trophy Signature		\$79,281,663 \$78,771,108	
5 Trophy Signature 6 M/I Homes		\$78,771,198 \$71,337,933	
7 Dr Horton-Texas Ltd		\$68,666,146	
8 Lennar Homes			
9 Landon Homes		\$66,478,240 \$42,421,700	
10 David Weekley	98		
11 CB Jeni Homes		\$39,095,20	7
12 D R Horton		\$35,823,88	
13 Perry Homes		\$35,532,71	
14 Toll Brothers Inc		\$32,308,49	
15 History Maker Homes 16 Hallmark Land		\$32,032,30 \$31,517,58	
16 Hallmark Land 17 LGI Homes			
18 MHI Partnership	173 64		
19 Drees Custom Hor			
20 M/I Homes of Dfw	51	\$27,747,69	
21 Meritage Homes		\$25,476,54	
22 Taylor Morrison		\$24,607,35	9
23 American Legend		\$23,105,08	
24 Pulte Group		\$22,003,13	
25 Ashton Woods Homes		\$19,813,27	
26 Gehan Homes		\$18,615,36 \$17,866,12	
27 Tshh LLC		\$17,866,124	
28 Beazer Homes 29 Tradition Homes		\$16,759,132 \$16,448,463	
30 Pulte Homes		\$16,448,463 \$14,917,198	
31 Meritage Homes of	58 f 60		
		,,,00	-

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> Phil Crone, Vice President, Leading Builders of America



November 9 Venue Fortv | 50 8:30 Registration/Breakfast 9-11:30 a.m. Program Partnerships Available

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Benefiting the Dallas BA's HOMEPAC Thursday, October 12, 2023 8 a.m. - 2 p.m. Elm Fork's Woods & Meadows courses.

Individual Shooter* - \$150 Team of Four Shooters* - \$600 Registration fees include breakfast, lunch, beverages, 100 sporting clay targets and range fee. Shooters must bring their own shotgun (12 or 20 gauge), ammo (100 rounds) and eye and ear protection. Elm Fork's Pro Shop has shotguns for rent and ammo for purchase if needed.

*Only PERSONAL or NON-CORPORATE checks or charges may be accepted by HOMEPAC of Greater Dallas. REGISTER

The Dallas Builders Association invites you to attend the Installation of its 81st President

Saturday, September 30

Presented By

StrucSure

6:00pm - 10:00pm Cocktails, Dinner & Presentation

The Westin Galleria Dallas 13340 Dallas Pkwy., Dallas, TX

Attire: Business/Cocktail

\$150 each or \$1,500 (table of 10) if purchased by 9/8 \$175 each or \$1,750 (table of 10) if purchased after 9/8

HOME OF THE WEEK ACCEPTING SUBMISSIONS

The Home of the Week presented in partnership with The Dallas Morning News, is open to multifamily builders and land developers in addition to single-family builders. The feature will highlight homes (in all stages of completion), apartment/condo complexes and master-planned communities. These projects will be promoted in both the print and online Dallas News, on DallasBuilders.com and on social media.

This service is FREE to Dallas BA builder members.

Open to **Multifamily Builders** and Land Developers

INTERESTED? Contact Holly Pemberton at 214-624-3176 or Holly.Pemberton@DallasBuilders.com





Currently filling feature dates August - October

NEW MEMBERS

BUILDERS

Build Worx Construction Heath Gage 903-521-2443 **BUILDERS - REMODELER**

Danes Custom Homes Tina Roostai 214-535-6160 **BUILDERS - RESIDENTIAL**

George C Fuller Contracting Company George Fuller 972-540-5980 **BUILDERS - RESIDENTIAL** Spike: Tiffany Acree, Struc-Sure Home Warranty

Kent Development LLC Austin Kent 503-505-4032 **BUILDERS - RESIDENTIAL** Spike: Chris Clay, 2-10 Home Buyers Warranty

Starside Custom Builders Cindy Warren 214-535-9169 **BUILDERS - RESIDENTIAL**

V&D Associates Vishal Solipuram 469-912-0703 **BUILDERS - LAND** DEVELOPER

Villa Surfaces Jaime Villarreal 214-769-2981 **BUILDERS - REMODELER** Spike: Chris Jent, The Avant Group

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ASSOCIATES

East Texas Brick Jason Jones 903-581-0002 EXTERIOR CLADDING Spike: Donnie Evans, Altura Homes

JobTread Software Eric Fortenberry 972-388-1001 PROFESSIONAL SERVICES Spike: Dan Glanville, Hotchkiss Insurance Agency, LLC

McLain Dowd Interiors Erica McLain 650-441-9898 DESIGN/ARCHITECTUR-AL SERVICES Spikes: Kevin McLain, Du-Pont & Dave Hambley, Lee Lighting

Staxmatic Scott Beech 469-817-9661 HVAC

Milestone Anniversaries



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> **15 Years** Grenadier Homes

Hanson Construction Consulting, Inc. 5 Years

Bank of Texas Tesch Development & Management

Milestones Presented by:

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AFFILIATES/ ADDITIONALS

East Texas Brick Bill Odom 903-312-8725 EXTERIOR CLADDING Spike: Donnie Evans, Altura Homes

George C Fuller Contracting Company Jana Condren 469-247-2990 **BUILDERS - RESIDENTIAL** Spike: Tiffany Acree, Struc-Sure Home Warranty

Villa Surfaces Cristina Villareal 469-243-4704 **BUILDERS - REMODELER** Spike: Chris Jent, The Avant Group

Do Business with a fellow member of your Association.

See complete contact information for all Dallas BA members at

DallasBuilders.org.

Membership recruiters achieve Spike honors



Dallas BA Director of Government Affairs David Lehde. right, congratulates Dave Hambley of Lee Lighting, who has attained Green Spike status (50 Spike credits) in recognition of his efforts to recruit new members.

The Association's newest Life Spike is Rod Vochatzer with Kelly-Moore Paint Co. He has recruited 25 new members into the Dallas BA.





Dan Glanville with Hotchkiss Insurance Agency is now an official member of the prestigious Spike Club after recruiting six new members.

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Heritage Hardwood Floors hosts After Hours



Greg Pascall, Richardson Ready Electric, wins a Carhartt backpack with goodies, presented by host Marylee Lajoie, Heritage Hardwood Floors.



Builder George Davis wins 1,200 square feet of wood look laminate in dark brown.



Jake Murillo, V Luxury Homes, wins 600 square feet of brown porcelain wood-like tile. With him are hosts Paul and Marylee Lajoie, Heritage Hardwood Floors.



Hunter Brooks, Alair Homes - Lowry, wins a \$50 gift card to Lucy's Looks.



John Humen, Metropark Builders, wins a 50" Philips HDTV, presented by hosts Paul and Marylee Lajoie with Heritage Hardwood Floors.



Rogel Diebel with Staxmatic wins a \$150 Ruth Chris gift card.



Dallas BA Treasurer Jim Falgout wins a \$50 Lucy's Looks gift card.



Andrey Shelokovskiy, 360 Painting, wins a Caymus Napa Cab Magnum.



Madison Parker, Elite Remodeling, wins 600 square feet of gray porcelain tile.



Mira Sariyeva, Granite Master, wins a Capri Blue candle.





Susan Wright First Woman President Texas Association of Builders

Debra Trimpe First Woman President Dallas Builders Association

Heather Laminack First Woman President Greater Fort Worth Builders Association

COST: PWB Members \$25 with promo code Non-PWB Members \$35 5816 W. Plano Pk-wy. Plano, TX





Celebrate National Associates Appreciation Month at Trivia Night.

ADVANCE REGISTRATION IS REQUIRED! \$20 per person – Dallas BA members only

Trivia is not a spectator sport! Please only register if you plan on participating in the trivia gameplay.

> 5:30pm Registration 6:00pm-8:00pm Trivia Awards to Follow Play

Dallas Builders Association 5816 W. Plano Pkwy Plano, TX 75093

Register

Partnerships will be open for Builders and Associates. Donations are being requested for prizes.