Representing The Interests of the Home Building, Multifamily Construction and Remodeling Industry in the Greater Dallas Area

HOME BUILDER

www.DallasBuilders.org

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March 2023

No. 3



Dallas Builders

BRIEFLY

The Multifamily Builders Council meets April 4 for a lunch meeting at Association offices. Craig Johnson with Collin College will be the featured speaker. RSVP.

. . .

The Custom Builders/ Remodelers Edition of Speed Networking has been set for Tuesday, April 11, at Dallas BA offices. Ten builders/ remodelers will meet one-on-one with 10 associates in 10-minute rotations. Associates that have not participated in a speed networking event within the last 6 months will be given priority registration. Watch for details in Punch List and on DallasBuilders.org. . . .

The Dallas Division returns to its usual location of Maggiano's at NorthPark Center in Dallas for its April 6 lunch meeting. Registration begins at 11:30 a.m. <u>RSVP</u>.

March 13 is final entry deadline for McSAM Awards

Final deadline to submit entry applications and materials is March 13 for the 2023 McSAM Awards presented by StrucSure Home Warranty. The awards gala will be held on Saturday, April 22, at the Statler Hotel.

The official call for entries is available at <u>McSAMAwards</u>. com.

This year's awards show will include 74 categories and two People's Choice Awards: Community of the Year and Builder of the Year.

New this year, several categories previously exclusive to the ARC Awards, have been added to the McSAM line up. These include categories for custom builders: Best Interior Design, Best Kitchen, Best Architectural Design - Modern, Traditional and Transitional and Custom Builder of the Year.

Several remodeling categories have also been added: Best Addition, Best Kitchen Remodel, Best Bathroom Remodel Best Whole House Remodel and Remodeler of the Year.

Other awards categories will be in the areas of Professional Achievement; Marketing, Advertising, Signage, Online; Interior Merchandising; Design, Home/Builder/Developer and Community of the Year.

Sales Achievement Awards, which are non-judged volume-based recognitions, will be made in six dollar volume categories ranging from \$5 million to over \$45 million.

Partnership opportunities are available starting at \$500 and up to \$5,000.

Market directly to decision makers including volume builder CEOs, division presidents, custom builders, remodelers, architects, brokers, builders, developers, interior designers and sales and marketing professionals.

Contact Dallas BA Director of Meetings and Events Misty Varsalone, 214-615-5012, if you are interested in partnering.

Last year more than 400 entries were submitted, and attendance at the awards gala also exceeded 400.

McSAM Awards gala tickets will be discounted through March 31. Tables of 10 are available, as well as rooms at the Statler. <u>Details</u>.





Every two years Dallas BA members travel en masse to Austin to join fellow builders and associate members from across the state in order to advocate the industry's stance on housing related issues before the Legislature. This is a FREE event for Dallas BA members only and includes bus transportation to and from Austin, lunch, and dinner for attendees. Event registration is mandatory and must be made prior to March 15 to attend.

REGISTER TO ATTEND

Partners

ALTURA

Texas State Capitol

Members receive NAHB awards

Dallas BA members claimed three of the five National Association of Builders Designees of the Year awards for 2022 that were presented recently at the International Builders' Show

in Las Vegas.

They are Tag Gilkeson, Builder Designee of the Year; Scott Roberts, Certified Aging-in-Place Specialist (CAPS) Designee of the Year; and Matt Mitchell, Green Professional Designee of the Year.

Awardees are selected based on notable professionalism as NAHB designation holders. "We are extremely proud to honor these industry professionals who have committed the time and effort to enhance their skills and have helped bring awareness to the education programs offered by NAHB," said NAHB Education Commit-

M/I HOMES

Government Affairs News and Info

David Lehde Director of Government Affairs



Are You Registered for Rally Day?

The most important thing you can do for your industry in Texas right now is to register to attend Rally Day. The deadline to register for Rally Day is March 15.

The key grassroots event for the Association's legislative efforts at the Texas Legislature, Rally Day provides our members an opportunity to travel as a team to the Texas Capitol on March 29 to meet with our service area's State senators and Representatives. This is part of a statewide effort where we will join HBAs from around the state to impress upon the legislature the economic benefit that home building brings to Texas and the need for a regulatory environment that protects the availability of housing.

It is critical for our state legislators to understand the depth and breadth of our membership, as it pertains to the housing sector, as well as the economic impact it has on Texas. Rally Day provides that opportunity via the small group meetings that are pre-scheduled with the legislators and their staff from our service area.

For those who may be on the fence about attending Rally Day, rest assured that you do not have to know anything about the legislature or any pieces of legislation to participate. We will have a team captain for each meeting. These are staff or members who have been in these meetings many times before and have an understanding of the policy items Dallas BA will be highlighting that day. Your presence helps in supporting that message. And, as the meetings progress, we have found that almost every member finds some point in the meetings where they can relay insight from their field that helps bring the message home. You are all experts on what is occurring in the market and the struggles your industry faces.

Basically, just be yourself.

On the morning of March 29, members will board the bus and travel to Austin. There is usually a brief ceremony held on the Capitol steps and Dallas BA will meet for a brief lunch nearby, followed by meetings in the Capitol. Members begin to reboard the bus for the return home around 4 p.m. that day.

We ask that if you are planning to

attend, please contact us and get your Rally Day registration form in as soon as possible, as we have to secure logistical details a couple of weeks in advance.

Rally Day partnerships are still available. Please contact the Director of Government Affairs at <u>David.Lehde@</u> <u>DallasBuilders.com</u>. for more information. Details will also be discussed during the March 9 Government Relations Committee meeting hosted here at Dallas BA.

Local Update

Multiple municipalities are making code and fee updates. Prosper recently approved their local adoption of the 2021 I-codes, including the International Residential Code and Energy Conservation Code. Dallas BA was provided an early draft and offered review. Prosper has made use of the often mentioned COG Regional Amendments.

Dallas will continue its code adoption in early March. The proposed amendments have been posted for review. This includes the IRC, IBC, and IECC. Dallas BA has reviewed the amendments and submitted preliminary concerns regarding problematic energy code proposals. Those proposals call for electric vehicle charging station ready and solar ready requirements.

The EV Ready Space provision mandates that one- and two-family dwellings and townhouses have a designated parking space that is to be provided with a higher volt dedicated branch circuit for the use of electric vehicle charging stations. There are requirements related to multifamily as well.

This provision is not a requirement in the 2021 I-codes, rather it is an option listed in the appendix. In 2021, the Regional Codes Coordinating Committee (RCCC) voted down an attempt to make it a reeommended amendment in the NCTCOG regional amendments.

Also added via amendment are Solar Ready provisions that require electrical panel space to be reserved for the installation of a dual pole circuit breaker for future solar use. This was also not a requirement in the 2021 I-codes and only an option in the appendix. An attempt to make it a



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recommended requirement in the regional amendments was voted down at the RCCC.

In a rebuttal, Dallas BA voiced that these items would more appropriately be addressed via an option accompanied by an incentive, to better meet the city's goals, as opposed to a mandate that will be paid for by homeowners who for a product most of them will never use.

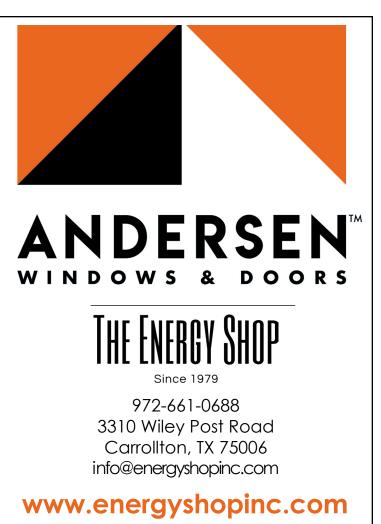
The City of Denton will hold its public hearing to set the rate per home for roadway impact fees on March 7. The maximum allowable fee presented in the city's impact fee study has increased to \$20,538, a sizable increase over the current \$9,808. Council discussions have centered around whether to set the rate at 30%, 40% or 50% or the maximum fee, with possible increases phased in per year after that.

Federal Update

At the federal level, NAHB recently

joined six other organizations to send a joint letter to U.S. Secretary of Energy Jennifer Granholm, voicing concerns over a recent rulemaking proposal that will only add to the challenges new housing faces in securing transformers for developments. The joint stakeholders' letter warned Granholm that a proposed efficiency rule, related to distribution transformers, would require manufacturers to "transition to a different type of steel, which is largely untested, less flexible and more expensive." The letter also warned that the existing supply chain of the alternative steel is limited and mostly foreign-sourced, creating unnecessary cost burdens and further delay. Housing developments across the nation are already facing delays in securing needed transformers.

Dallas BA is monitoring the supply challenges of distribution transformers here on a local level.



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BARCIE VILCHES, Editor

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Solarbord Radiant Barrier roof sheathing reduces the cost of heating and cooling a home. Using **heat-reflecting foil** laminated onto our OSB, Solarbord stops up to 97% of the sun's radiant energy before it can penetrate the attic space. When you stick Solarboard where the sun shines, your attic can be up to 30 degrees cooler. And a cooler attic means a cooler house. Use Solarbord, your customers will thank you.

SOLARB RD.

SEND RADIANT HEAT BACK WHERE IT CAME FROM

COOLER ATTIC. COOLER HOUSE.

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West Fraser

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Members receive national designation awards at IBS

continued from page 1

tee Chair Jim Carr, CGP, GMB.



Builder Designee of the Year

Tag Gilkeson, CAPS, CGA, CGB, CGP, CGR, CMP, CSP, GMB, GMR, Master CGP, Master CSP, MIRM is the owner of Tag & Associates, LLC, a design/build company located in Carrollton. In addition to his record-holding number of certifications, Tag is a graduate of the DBA LEADERS program, class of 2019.

He got his start in the real estate and construction industry in 1999 after obtaining his Texas REALTOR® license. In 2009, he turned his attention to gaining more knowledge in his field by earning an associate's degree in architecture and bachelor's degree in construction management.

A believer in lifelong learning, Gilkeson is passionate about education and works diligently as an NAHB Education approved instructor, educating his industry peers while doing what he loves best, teaching.



Certified Aging-in-Place Specialist (CAPS) Designee of the Year

Scott B. Roberts, CAPS, CGP, is the owner of Creative Architects located in Garland. He is an industry veteran and a true professional with an incredible knowledge of the architectural industry and has designed and planned a variety of projects since establishing his firm in 1982. Over the course of his career, Roberts has designed both residential and nonresidential structures to include elderly housing, recreational facilities, as well as single and multifamily housing. He has also served as a judge for many design competitions, spoken at seminars, written articles for magazines and has been an active leader in the Dallas BA and the City of Garland.

He was the recipient of the Dallas BA's Clyde J. Anderson Associate of the Year Award in 2019. Scott graciously lends his time and talents to design homes for Operation Finally Home recipients in partnership with the Dallas Builders Association.



Build from the sky down.



Green Professional Designee of the Year

Matt Mitchell, CAPS, CGB, CSP, GMB, is the owner of James Andrews Custom Homes LLC in Dallas, Texas. Mr. Mitchell has been a builder and REALTOR® since 2002 and has been actively involved in the Dallas BA since he first joined in 2011. He served as the Association's president in 2020 – 2021 and served as the education committee chairman.

Matt is a graduate of the DBA LEADERS program class of 2019. He is an active education committee member and aids in the development of the education programing. His quest for knowledge has earned him several college degrees, including an associate of arts and science degree in construction management from North Lake College.

Mitchell also uses his designations when speaking to groups and encouraging individuals to increase their knowledge base by taking classes and earning designations to show proficiency in their profession. He also lists his designations on his resume/ bio and website for clients to review.

INSPECTION REPORTS ANALYSIS



Upcoming Classes: March & April

Presented by

Certification Hybrid Class: Land Development: Getting Started, Business Management & Financing - March 30

Becoming a land developer is not for the meek. But successful land development can substantially increase revenue and profit for smaller builders. This course will introduce participants to the land acquisition and development process and explore the crucial first steps to becoming a successful developer. You will develop strategies for finding land development opportunities for small projects (two to 50 lots) and discuss which business structure is best for your business. Participants will get a balanced perspective on what it takes to develop land and, more importantly, learn approaches to limit risk and maximize profits. The level of content in this course is for the novice learner.

Students will be introduced to

the land acquisition and development process and review the first five steps of this eight-step process: finding land, market analysis, tying up land/preliminary investigation, concept plans and due diligence.

As a building professional who is new to the land development business, you will develop strategies for finding land development opportunities for small building projects (2-50 lots) by examining real-world examples.

And you will have the opportunity to review key business structures and financing options for running a small volume land development business.

This course is required for the following CGB and GMB professional designations.

It also provides three hours of continuing education credits for these NAHB designations: CAPS, CGA, CGB, CGP, CGR, CMP, CSP, GMB,





Tiffany Acree, CGA, CGP Senior VP of Sales 817.726.6880 tacree@strucsure.com www.strucsure.com REINSURED BY LLOYD'S

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GMR, Master CGP, Master CSP, and MIRM.

Instructor will be Ed Harrison, CGB, GMB, of Harrison Homes. Since 1983 Ed Harrison and Harrison Homes Custom Builders has built fine custom homes in Dallas, Ellis, Tarrant and Hill Counties. Over those years we have won numerous awards for our outstanding design and quality.

Time: 9 a.m. – 2 p.m. Cost: \$199 Member/\$299 Non-Member Hybrid

Register for Land Development Class.

Certification Hybrid Class: Marketing and Sales for Building Professionals- April 5

Customers today are both demanding and selective and, thanks to technology, they are very well educated. How do you stand out from the crowd and make your brand relevant? This course gives you an overview of the many types of marketing and sales tools to help you build your unique brand and a positive reputation so you can engage and motivate potential customers, clients and referral partners to choose your product or remodeling services. The course includes exclusive resources for learning more about the sales and marketing techniques described.

As a graduate of this course, participants will be able to:

■ Identify social media and emerging technology to enhance marketing.

Describe time-tested and cutting-edge tactics to increase the effectiveness of advertising, promotions and public relations.

■ Identify a variety of methods to generate and qualify sales leads.

 Describe positive strategies to gain the agreement and close the sale.
Describe follow-through tech-

niques that lead to great referrals.

This course is required for the following CGB and CGR professional designations.

Instruction will be Tim Lansford, CGB, GMB, CGR, CGP, CAPS, CGA, CSP, CMP, MASTER CSP, MASTER CGP, MIRM, Blast Seminars and Luxury Homes of Texas. He is a veteran homebuilder, remodeler and real estate broker with 25+ years in the industry. Tim has over three decades of applied leadership experience spanning multiple industries. He is a speaker at residential construction industry events, including The International Builders' Show®. He also conducts regular educational sessions for NAHB.

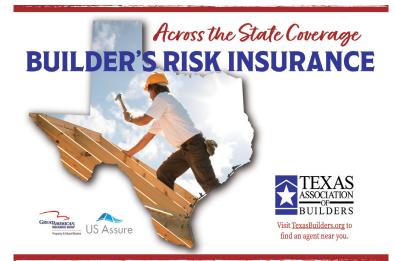
Time: 9 a.m. – 4 p.m.

Cost: \$199 Member/\$299 Non-Member

Hybrid

Register for Marketing and Sales for Building Professionals.

IMPORTANT: Both classes require 48-hour advance registration. If you plan to attend in person you will need to bring your laptop and charger, no exceptions. The in-person location is Dallas Builders Association



eadership program returns for 2023.

The Association's DBA LEAD-ERS program returns in 2023, helping builders, associates and affiliates advance their career by learning and utilizing key leadership skills. This comprehensive yearlong program is aimed at advancing industry leaders throughout the DFW metroplex and is designed for all levels.

Over the course of 10 months, participants will be required to attend monthly sessions focusing on cultivating leadership traits and applying this knowledge to daily business operations.

Topics to be covered include project management, spokesperson training, team leadership, communication techniques and precision thinking. Participants will learn everything from critical path analysis to overcoming presentation anxiety to effectively dealing with conflict.

Following the two-day retreat on

Leadership and Team Building that will kick off the program April 12 and13, future sessions include:

May 12- Communicate Like a Leader

June 14 – Spokesperson Training July 12 - Bargaining, Negotiating, and Closing the Deal

Aug. 9 – Leading Your Team

Sept. 13 - Balance and Renewal Oct. 11 - Precision Thinking and

Problem-Solving Skills for Leaders

Nov. 8 - Project Management Fundamentals

Dec. 13 - Leadership Program Review, Lunch and Graduation

Each session will be from 10 a.m. to 3 p.m. with lunch provided.

The program, which is facilitated by Tim Lansford of Blast Seminars and Luxury Homes of Texas, will feature guest speakers throughout several sessions. It is limited to 20 participants.

Lansford is a veteran home-

What does the Leaders Program offer? builder, remodeler and real estate broker with 25+ years in the industry. He has over three decades of applied leadership experience spanning mul-

tiple industries. Thank you to the Education Title Partner StrucSure Home Warranty for helping to cultivate future industry forerunners.

Cost is \$795 for members and \$995 for non-members. Registration and details.





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Corradi USA hosts February After Hours



Allen Powell, Architecture Unlimited, wins a JBL Flip 5 Portable Bluetooth Speaker, presented by Priscilla Olivas with Corradi USA.



Alfredo Sardi and Priscilla Olivas with Corradi USA present a wine gift bag to Sue Turk, Boston National Title.



Alfredo Sardi and Priscilla Olivas with Corradi USA present Ahmad Farahani, Iconick Homes, with a Wenger SwissGear Hardside Spinner Carry-On Luggage.



Matt Mitchell, James Andrews Custom Homes, wins a Milwaukee Impact driver kit with battery, charger and tool bag.



Susan Horak with Owner Managed Homes is the cash door prize winner.



Gail Murphy with Wynne/Jackson wins a Corradi USA cooler.

Total Residential Const



Auriel Brown with Zonda wins a

\$100 Princi Italia gift card.

Almost 150 members and quests attended the Feb. 23 After Hours hosted by Corradi USA.

	•			Dallas Single Family Bu Year-to-Date 02/2
Construction Monit	or	www.constructio	amonitor com	Builder Hom 1 Highland Homes
Dallas Building Permit Summary Year-to-Date 02/22/2023				2 M/I Homes 3 Lennar Homes 4 Landon Homes 5 J Anthony Properties
Residential	Permits	Value	Units	6 Bloomfield Homes 7 Dr Horton-Texas Ltd
Single Family Homes	913	\$316,578,726	926	8 Tshh LLC
Duplexes & Twin Homes	34	\$9,025,800	68	9 David Weekley
Apartments & Condos	59	\$75,857,835	802	10 American Legend 11 First Texas Homes
Other Residential Structures	57	\$3,380,457	0	12 Grand Homes
Swimming Pools & Spas	225	\$20,703,693	0	13 Toll Brothers Inc 14 MHI Partnership
Garages & Carports	16	\$1,258,902	0	15 LGI Homes
Res Rmdl, Addn, Int Fin	400	\$28,146,148	0	16 K Hovnanian Homes 17 Perry Homes
Reroof Residential	85	\$3,978,194	0	18 Endurance Homes
Total Residential Const	1.789	\$458.929.728	1.796	19 Drees Custom Homes 20 D R Horton
Dallas Building	Permit Su	mmary		21 Gehan Hornes 22 Kelley Development 23 Hallmark Land 24 Beazer Hornes 25 K Hovnanian 26 Trophy Signature
Week 8 - 02/16/23 to 02/22/23 (permits over \$20,000)				27 GRBK Edgewood LLC 28 D R Horton
Residential	Permits	Value	Units	29 History Maker Homes
Single Family Homes	96	\$37,440,034	96	30 Trophy Signatures 31 Shaddock Homes
Demolition	19	\$222,500	0	32 Sandlin Custom
Grading & Dust	2	\$53,500	0	33 Jed Dolson 34 Olivia Clarke Homes
Footing & Foundation	46	\$434,433	0	35 Pulte Group
Duplexes & Twin Homes	10	\$1,575,000	20	36 Lifetime Home 37 Monaco-Pinnacle
Apartments & Condos	1	\$15,563,850	60	38 DFH Coventry LLC
Other Residential Structures	8	\$241,696	0	39 Dallas Const 40 Robert Elliott Custom
Swimming Pools & Spas	31	\$1.382,915	0	41 Whittle Highlands
Garages & Carports	1	\$22,000	0	42 Canterbury Custom 43 Ashton Woods Homes
Res Rmdl, Addn, Int Fin	68	\$2,724,216	0	44 Tri Pointe Homes 45 Tradition Homes LLC
Reroof Residential	11	\$350,089	0	45 Tradition Homes ELC 46 Robert Elliott Custom

293

\$60,010,228

176

uilders 22/2023 nes 60 39 55 29 4 22 41 17 13 20 14 9 12 26 9 7 Value \$26,304,366 \$15,801,246 \$10,449,500 \$10,120,791 \$9,376,885 \$8,200,000 \$7,853,492 \$7,526,850 \$7,400,425 \$6,650,747 \$5,482,282 \$5,251,850 \$5,482,282 \$5,251,850 \$4,938,433 \$4,399,810 \$3,843,891 \$3,666,851 \$3,500,000 \$2,798,652 \$2,697,900 \$2,590,600 \$2,506,955 \$2,500,000 \$2,500,000

714,280

\$1,650,700 \$1,640,500 \$1,600,000 535,512

\$1,281,200



Thursday, March 23 6-8 p.m.

Hosted By



5600 Nebraska Furniture Mart Dr, The Colony

Enjoy food, beverages and prizes while networking with fellow industry professionals

Builder Jackpot – \$700

Builder must be present at time of drawing to be eligible to win the Builder Jackpot. After Hours is FREE to attend, but reservations are requested.

DallasBuilders.org



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SEVEN REASONS YOU NEED TO UPDATE YOUR PROFILE NOW The centerpiece of the Association's consumer website, DallasBuilders.com, is an interactive builder search tool that allows visitors to find Dallas BA members in the area, price point and style they are looking for. Thousands of potential homebuyers are visiting DallasBuilders.com each month (almost 7.000 in January). Make sure you get seen.



Builder Search



Aboutus

Let people know all about your company and the products and services you offer by adding both short and long descriptions in your Member Profile. The short description shows up on the search results page and the longer one is visible when someone clicks on your listing

IMPORTANT! Unless you have entered

your information on cities, type of

construction, price range and more whenever a consumer uses these filters in their search, you won't show up.

Add a Company Description



Help Visitors Find You



When your website is added to your Member Profile a live link will show up on your listing. And don't forget to add social media links and as many key words as you want. These are used when a visitor uses the Advanced Search option.





Add Your Logo

Your logo is your company's brand, so it's important that you display it as often as you can. When you add your logo to your Member Profile, it shows up on the search results page and draws visitors



Add Photos



Give visitors a sneak peek of the type of homes you build by adding photos to your Dallas BA Member Profile. You can add up to 10 photos!

It's Easy to Do! And Free!

Simply log in to your member profile to start adding all the elements that will

contact DallasBA staff for assistance









DallasBuilders.com is an award-winning website that has received top honors from both the Texas Association of Builders and the National Association of Home Builders





Professional Women in Building Council

The Professional Women in Building Council makes a \$10,000 donation to Collin College's Excellence Fund, which provides scholarships that allow students to continue their pursuit of a career in the construction industry. Collin's Construction Management program currently has double the national rate of female participation in the industry. Katie Youngblood with HHS Residential LLC presented the check to Craig Johnson, who heads up the program. PWB's next meeting will be held at Dallas BA offices on April 19. Featured speaker will be Dallas City Council member Cara Mendelsohn. Make reservations here.

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Compass Point Community Builders L.L.C. Elbert Thomas 469-337-4915 **BUILDERS - RESIDENTIAL** Spike: Frederick Brown, B & J Custom Homes, Inc.

Dazzling Homes Corp Monick Gandhi 817-937-8342 **BUILDERS - RESIDENTIAL** Spike: Chris Clay, 2-10 Home **Buyers Warranty**

H & H Properties Sara Halev 903-217-9424 **BUILDERS - RESIDENTIAL**

HHR Construction LLC Hector Hernandez 469-285-1200 BUILDERS - RESIDENTIAL

Ratcliff Company LLC Evan Ratcliff 214-494-8480 BUILDERS - REMODELER Spike: Kevin Key, Key Residential

VictorE Homebuilders, LLC Victor Salvino 214-236-0553 **BUILDERS - RESIDENTIAL**

SUSTAINING ASSOCIATE A Better Blind, Inc. Adger Colley 214-471-8170 WINDOWS Spike: Donnie Evans, Altura Homes

ASSOCIATES ALY Kelly Reber 214-796-4829 DESIGN/ARCHITECTUR-AL SERVICES

Ecofence &Outdoors Brittney Semple 866-724-8050 OUTDOOR LIVING

Edit Your Brand Lauren Thorsen 972-743-8709 MARKETING/PROMO-TIONAL SERVICES Spike: Jennifer Johnson Clarke, Olivia Clarke Homes

Gatsby Glass Mark Power 214-301-0355 BATH Spike: TW Bailey, Bailey Family Builders

Groov Rvan Glick 515-421-8415 MARKETING/PROMO-TIONAL SERVICES

J&S Plumbing Services Jazmin Rodriguez 972-329-8994 PLUMBING Spike: Matt Walls, Winston Custom Homes

JWilliams Staffing Renette Fountain 945-225-9263 REAL ESTATE

Moen Erin Sanden 214-970-4094 PLUMBING



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Plans by Land Michael Land 972-250-2005 DESIGN/ARCHITECTURAL SERVICES Spike: Mike Mishler, Mishler Builders

Pulsar Alarm Systems LTD Vibhau Talati 732-429-3130 SECURITY/SAFETY/ ACCESSIBILITY

SHW Insurance Services, Inc. (SHWINS) **Richard Poling** 888-654-6565 INSURANCE/WARRANTY Spike: Tiffany Acree, StrucSure Home Warranty

Top Tier Custom Landscape Brian Black 817-229-8372 OUTDOOR LIVING Spike: Casey Gerwer, J Anthony Custom Homes

Window World Jerell Thomas 225-706-2100 WINDOWS

AFFILIATES / ADDITIONALS

Amherst Construction LLC Joe Herzog 512-409-5403 **BUILDERS - RESIDENTIAL**

Amherst Construction LLC **Rich Rodriguez** 512-579-2213 **BUILDERS - RESIDENTIAL**

Amherst Construction LLC Clegg Welborn 737-610-8535 **BUILDERS - RESIDENTIAL**

Gatsby Glass Crystal Cardenas 214-507-3937 BATH Spike: TW Bailey, Bailey Family Builders

See complete contact information for all Dallas BA memberrs at

DallasBuilders.org.

Milestone Anniversaries



PDL Floor Designs – 30 Years

Ryan and Leon Dagerman accept the 30-Year Milestone Award representing three decades of continuous membership in the Association.

Creekside Mirror & Glass – 20 Years

Steve McCloud of Creekside Mirror & Glass proudly displays his company's Milestone Award for 20 years of continuous membership in the Dallas BA.

45 Years Bill D. Bennett Construction Inc. K. Hovnanian Homes Ferguson Bath, Kitchen & Lighting Gallery

35 Years Malone Custom Builders LLC The Sherwin-Williams Company

30 Years Insurance One Agency L.C.

20 Years Dixie Plywood & Lumber Co.



LDJ Gutters and Construction LLC Operation Finally Home Tellus Group LLC

5 Years Best Insulation LLC **IES Residential** Luxury Homes of Texas Optimum USA Capital Finance Group Visionary Sales Environments

Milestones Presented by:



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Presented by

April 27 5-8pm

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The Hamburger Man will also be grilling burgers on-site courtesy of



Dallas BA Parking Lot: 5816 W. Plano Pkwy. Plano, TX

Get Tickets at wwww.DallasBuilders.org/calendar



In conjunction with The Dallas Morning News, the Dallas BA is accepting submissions for the Home of the Week. Homes in all stages of completion - from conceptualization to on-the-market properties - are eligible. Featured builders (land developers and multifamily included) will submit an article describing their home and a high quality photo/rendering. Projects will be showcased on DallasNews.com, on DallasBuilders.com and on Dallas BA social media sites. Contact the Dallas BA office at 214-624-3176 or send an email to Holly Pemberton.

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Members recognized at BALA in Las Vegas

Dallas BA members Humphreys & Partners Architects and JPI Construction have been recognized at the 38th annual Best in American Living Awards hosted by the National Association of Home Builders in February.

Jefferson Lumen received silver in the Development 4-7 Stories, For Rent category.

The luxury development located in Irving, which was designed by Humphreys & Partners and built by JPI Construction, showcases 430 highend apartment homes with an extensive amenity package including a rooftop lounge overlooking Lake Carolyn, a resort-style pool with lounge



seating and outdoor breezeway lounges.

The Dallas-based architecture firm won two additional awards.

The Chorus, previously named 9th Avenue North, in Nashville, won the highest honors in the On-the-Boards Multifamily Project category.

Humphreys & Partner's Bozeman, MT, property, Penrose, won gold in the Development up to 3 Stories, For Rent category.



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