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VOLUME LXX No. 6 June 2023

Industry Investors

















BRIEFLY

The Dallas Division meets for lunch June 1 at Maggiano's Little Italy at NorthPark Center in Dallas. The pogram will be "Residential Construction Market & Trends" featuring Alan Hoffmann, Hoffmann Homes; Richard Miller, Richard Miller Custom Homes; and Michael Munir, Sharif & Munir Custom Homes. RSVP.

Join the Young Professionals Council June 8 from 8:30 to 10 a.m. for a networking breakfast at Association offices. This event is free with reservations.

The Metro East Division hosts a lunch meeting June 15 at Springhill Suites in Rockwall. The program will feature Debi Fuller, lead professor of interior design at Collin College Technical Campus. RSVP.

June 15 is deadline for board nominations

The Dallas Builders Association is now accepting nominations for both the 2023-24 Board of Directors and the position of Associate Vice President.

The deadline for nominations is Thursday, June 15, at 9 a.m.

Board service is a rewarding experience. It gives members the chance to serve their industry while greatly enhancing their knowledge of the challenges and opportunities faced by the Association.

Each director is elected for a one-year term, starting in October.

The Associate Vice President will also serve a one-

year term and will represent the needs and interests of all associate members.

Candidates for Associate Vice President shall have served or be currently serving as President of a division, elected or appointed member of the Board of Directors for three of the preceding five years, chair of the Education, Communications or Membership Committee, or be a Life Director of the Board of Directors with active voting privileges.

Elections will commence with online voting in late June.

Click here to submit a nomination for either the board or AVP position.

You're Invited

TOWN HALL MEETING

Join us in giving an American hero a real homecoming in Irving, Texas!

Operation Finally Home is dedicated to providing mortgage-free homes and home modifications for wounded, ill and injured veterans, first responders and their families. Join us to learn more and help us provide this 9th home in partnership with the Dallas Builders Association! As we finalize the details of this project, we need to determine who can help—and we need you!

Building Suppliers - we need building suppliers to donate materials to build the home.

Subcontractors - we need contractors and subcontractors to donate time and/or people within their expertise to complete the home.



OPERATIONFINALLYHOME.ORG

Thursday, June 1st

2:30 -3:30 PM

DALLAS BUILDERS ASSOCIATION 5816 W. PLANO PKWY PLANO, TX 75093

Please RSVP to <u>Dallas Builders Association</u> O: (972) 931-4840

If you can't make it to the DBA offices, there will be a Zoom link available once you register.

Metro East wraps up most successful Cars For CASA in its 18-year history!

The Metro East Division's May 21 Cars For CASA vintage car, truck and bike show boasted approximately 400 entries and an attendance of over 3.000.

Dave Hambley of Lee Lighting, one of the show's organizers, said they expect to make more than \$100,000 this year.

All proceeds benefit Lone Star CASA, a non-profit organization that provides trained volunteer advocates to children who have been removed from their homes due to abuse or neglect. To date Metro East has donated more than \$670,000 to the group.



Cars for CASA planning team Dave Hambley, Doug Bowerman, Larry Baty and Greg Paschall gather with volunteers following the most successful car show in this event's 18-year history.



The HomeFront

Government Affairs News and Info

David Lehde Director of Government Affairs



The Battle to Protect Reasonably Priced Housing

The battle to protect reasonably priced housing in the Dallas BA service area means outreach across the region, in Austin, and even Washington, D.C.

Spring brought with it the excitement of municipal elections in the Dallas BA service area.

Through interviewing of candidates, as well as engagement from the political action committee of the Association, HOMEPAC of Greater Dallas, our industry has the opportunity to gauge those running for city council seats and get an idea of their philosophy, and even history, relating to the regulation of the housing sector.

The majority of service area builder supported city council candidates, in the key races where HOMEPAC of Greater Dallas engaged, won on May 6, with one advancing to a runoff. Races that involved the action committee's recommended candidates include Dallas City Council races, where every district seat was up for vote, as well as Denton, Frisco, McKinney, and others.

84.6% of the supported candidates had a favorable outcome on election day. Now, for all stakeholders, the real work begins. Dallas BA will continue to focus on being a resource for all of the area's decision makers as they evaluate ordinances and fees that impact residential development and construction.

During May, some unwelcome challenges were faced by the City of Dallas after the city's network faced a ransomware attack. The city quickly began the work to restore its online capabilities. Unfortunately, in the wake of the attack, Dallas' Development Services Department's (DEV) ability to receive permit applications was also impacted. DEV staff had to move quickly and get the word out that it was accepting hard copies for the interim as their team worked to restore online services.

Dallas' DEV team is also engaged in the important process of selecting a new Deputy Building Official. Dallas BA has participated on a panel of stakeholders that has been given the opportunity to weigh in on what qualities should be brought to the table.

The City of Dallas has a very active group of trade organizations that represent the real estate and development and construction industries. This includes the Dallas Builders Association. The stakeholders also include the Dallas Independent School District as it looks to address facilities needed to educate a growing student population. It will be important that the deputy building official continue the predecessor's efforts to engage and keep stakeholders apprised of policy changes, as well as evaluate our needed input.

Dallas BA has continued to support our industry's agenda at the State Legislature. On May 16, yours truly was in Austin to testify on TAB and Dallas BA priority legislation before the Senate Committee on Local Government.

HB 3492, by Representative Lynn Stucky, provides property owners with significant relief from a hidden tax that arises in the form of overcharges on development inspection fees. Specifically, these over charges occur when a municipality assesses the fees based on how expensive the infrastructure is that they are evaluating as opposed to how much it actually costs to provide the inspection and service that you are paying for.

The parameters that limit the fees to the cost of service actually come



Dallas BA's David Lehde and TAB's Scott Norman testify before the Senate Committee on Local Government.

from the state's constitution. Anything that goes beyond what is related to the time and administrative procedures required by a municipality to inspect the infrastructure can constitute an illegal occupations tax.

The Legislature, in 2019, passed similar legislation in House Bill 852, related to building inspection fees. It confirmed that the inspection fees for the construction of a residential building should not be based upon the project's value or cost of construction.

Unfortunately, this same practice has persisted on the development side. The overcharges are adding up. As construction costs have increased in the past two years the inspection fees, because of being inappropriately based on a percentage of valuation, increased as well. And the fees have varied, even though the time to inspect items should be the same.

The inappropriate practice of basing fees on the percentage of project valuation is further increasing home prices.

The Association's testimony in May is in addition to previous testimony and support letters on this and other legislation. The industry's legislative agenda, guided by TAB's government relations staff, has been a big one.

The effort to provide reasonably priced housing continues to face challenges at the federal level. The U.S.

Department of Housing and Urban Development (HUD), the Federal Housing Administration (FHA), and the U.S. Department of Agriculture (USDA) have proposed increasing the stringency of energy codes for newly constructed homes to qualify for HUD - insured and USDA - insured housing.

NAHB is following this issue closely. This comes on the heels of an NAHB victory earlier this year when the federation advocated having the repeal of section 50131 (from last year's IRA) included in H.R. 1. Section 50131 of the IRA makes use of grants to pressure state and local governments to adopt costly and restrictive energy codes. The program not only has a negative impact on housing affordability, as well as the impact on an adopting city's local economy, but it also undermines the local energy code adoption process by limiting amendments to the code that accommodate local conditions.

New homes being built are already more energy efficient. It does not make sense to make the process so restrictive that it prices American families out of the new home market and prevents them from taking advantage of those existing energy savings. It would be more productive to consider available incentives.

Direct questions on advocacy items to the Director of Government Affairs.



The Home Builder is published monthly by the Dallas Builders Association at 5816 W. Plano Pkwy., Plano, Texas 75093. Telephone 972-931-4840.

BARCIE VILCHES, Editor

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SEND RADIANT HEAT BACK WHERE IT CAME FROM

Services held for Past President Chamberlain

Services were held last month for Joe Chamberlain of Caprock Custom Construction, who passed away on May 7.

Chamberlain served as the Dallas BA's 70th president in 2013, in the midst of some challenging transitions for the Association as it was working to push through the impacts of the Great Recession and get back on to a firm financial footing.

"He approached his role at the Dallas BA with the same dogged determination that saw him through some of the Vietnam War's most intense combat and that led to several successful business ventures in the decades that followed," said Association Executive Officer Phil Crone. "Joe always had his loving wife Kay at his side for encouragement and, when needed, a swift kick in the pants as he put it."

Joe served in the U.S. Marine Corps from 1968 to 1971, coming back from Vietnam with a newfound understanding of the importance of service in life, as well as an overall sense of purpose and a strong drive to succeed.

After his honorable discharge, Chamberlain got his real estate license and began building HUD Homes in Gilmer, TX, while he attended college. He had gotten his start in construction when he was still at Bryan Adams High School, working with multifamily builder K.K. Stanfield near Fair Park.

1976 was a busy year for Joe; he married high school sweetheart Kay, studied electrical engineering at Texas Tech and started a company that would become a Top 20 Five Star Distributor of GE Mobile Communications operating in 52 counties.

After 15 years he sold the company and retired and did what most people only dream of doing — he and Kay bought a 60-foot yacht and for the next three years sailed along the Atlantic Coast and in the Caribbean, winning the Caribbean 1500 twice. During that time, they spent only one night off the boat, even weathering Hurricane Gordon.

In 1998, Joe hung up his captain's cap and moved back to Texas, where he taught electrical engineering for both Rockwall High School and Collin County Community College for the next four years.

Caprock Custom Construction was formed in 2001, designing and building custom homes in the Rockwall/Heath area. The company has been a member of the Dallas BA since 2002, and Joe was a strong believer in the importance of maintaining the

venerable heritage of the Association while securing a vibrant future.

He served as president of the Metro East Division, where he was actively involved in the group's Cars for CASA project, which raises funds for Lone Star CASA. Chamberlain was a member of the Dallas BA's Government Relations Committee since 2009 and became chairman in 2012. He also chaired the Membership Committee and the Association's Benefits Health Trust. A prolific membership recruiter, Joe attained the Red Spike level with 122 credits.

Caprock was named the ARC Awards Custom Builder of the Year in 2017 and was selected a D Home MagazineBest Builder annually for over a decade.

At the state level, Joe served as Area I Vice President from 2014 to 2016. He was a trustee of the TAB political action committee and served on its Government Relations Committee for three years. Nationally, he was an NAHB director and a Gold Key Member of its political action committee, BUILDPAC.

Chamberlain was also very civically involved. He served two terms as a City of Heath councilman, was a Planning and Zoning Commissioner



Joe and Kay Chamberlain

and served on the Lake Ray Hubbard Takeline Committee. His family donated the land for Heath's Amy Parks – Heath Elementary School; Heath's Public Works facility is situated on his family homestead.

Other civic involvement included the Rockwall Men's Republican Club and the Rockwall Chamber of Commerce. He volunteered as a youth coach for many years.

Survivors include his business partner and wife of 48 years, Kay Chamberlain; and sons Chad Walker and Chip Chamberlain, who is also with Caprock Custom Construction.



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Dallas Division holds Top Shot Challenge May 11



1st Place: Title Partner Aaron Park, Main Street Lumber & Millwork, and Top Shot Richard Miller, Richard Miller Custom Homes

> 2nd Place: Brian Weerstra, Premier Property Resources





3rd Place: Jason Vaile, Sharif & Munir Custom Homes



Dallas Single Family Builders Year-to-Date 05/17/2023 Construction Monitor Dallas Building Permit Summary Year-to-Date 05/17/2023 Highland Homes Bloomfield Homes Trophy Signature M/I Homes K Hovnanian Homes 273 \$105,048,652 205 \$65,399,271 215 \$64,277,745 149 \$58,545,350 163 \$55,998,739 Residential Single Family Homes Duplexes & Twin Homes Apartments & Condos Other Residential Structu Swimming Pools & Spas Garages & Carports Res Rmdl, Addn, Int Fin Reroof Residential \$1,607,139,656 5 K Hovnanian Homes 6 Lennar Homes 7 First Texas Homes 8 Landon Homes 9 Dr Horton-Texas Ltd 10 Perry Homes 11 CB Jeni Homes 12 MHI Partnership 13 Toll Brothers II 14 History Maker Homes 15 Hallmark Land 16 Taylor Morrison \$202,868,350 2347 \$16,995,072 0 \$48,915,031 0 \$4,016,402 0 \$108,186,927 0 \$14,936,589 0 \$2.033,949,312 7.853 Total Residential Const 8 844 Dallas Building Permit Summary Week 20 - 05/11/23 to 05/17/23 (permits over \$5,000) 15 Hallmark Land 16 Taylor Morrison 17 Drees Custom Ho 18 American Legend 19 Gehan Homes 20 Tshh LLC 21 David Weekley 22 Pulte Group 23 M/I Homes of Dfw Value \$167,190,027 \$15,000 Grading & Dust \$0 \$644,397 \$362,500 \$237,696 \$814,344 \$2,253,363 \$115,000 \$3,889,725 10 Tshh LLC 21 David Weekley 22 Pulte Group 23 M/I Homes of Dfw 24 Meritage Homes 25 Tradition Homes 26 Ag Ehc Ii (Lgih) Multi 27 LGI Homes 28 Perry Homes 29 Dr Horton 30 D R Horton Texas Ltd Grading & Dust Footing & Foundation Duplexes & Twin Homes Apartments & Condos Other Residential Structures Swimming Pools & Spas Garages & Carports Res Rmdl, Addn, Int Fin \$769,561 0 \$176,291,616 521 Total Residential Const

New Member Welcome

Tuesday, June 13 9 - 10:15 a.m. Breakfast

Network with the Association's newest members while learning how to make the most of your membership. Hosted by StrucSure Home Warranty, Alphagraphics Irving | Las Colinas and Tom Sadler & Associates.

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Milestone Anniversaries



Bob Cresswell Has Been a Member for More Than Half a Century!

1st Vice President Adam Lingenfelter and President John Porizek congratulate Bob Cresswell of Cresswell Custom Homes, who has personally been a member of the Association for more than 50 years. Cresswell served as the Dallas BA's 55th president in 1998. His father, Roy Cresswell, was the Association's 34th president in 1977.



Gartex Masonry – 40 Years

Kevin Cox and his team at Gartex Masonry proudly display their Membership Milestone plaque recognizing the company's four decades of continuous membership in the Association.

Malone Custom Builders LLC – 35 Years

Shelley Malone of Malone Custom Builders LLC receives a Membership Milestone plaque signifying 35 years of continuous membership in the Dallas BA.



BSB Design – 25 Years

Accepting a Membership Milestone plaque in recognition of 25 years of continuous Association membership are Travis Ritenour and Kevin Bauer.

Milestones Presented by:



AFTER HOURS

Thursday, June 29 6-8 p.m.

Hosted By

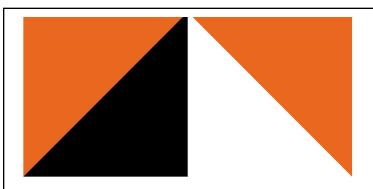


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June Classes



Building a Better House Series: Energy Code Training - June 15

Learn about a new opportunity to comply with the Texas Energy Code – The HERS® Index. HB 3215 updated the state's universal energy code compliance pathway to allow builders to use the HERS Index (in addition to 2018 IECC backstops) for energy code compliance across the state, in lieu of the state energy code or any stretch code adopted by municipalities. This one-hour class will teach you what HB 3215 means for Texas building professionals

Time: 11:30 a.m. to 1:30 p.m. Cost: \$35 Member/ \$55 Non-Member. Register for Energy Code Training.

Certification Hybrid Class: Understanding Today's New Home Buyer - June 21

This course will explore the dynamics of personalities, generations, cultures, and their relationship to today's home buyer. It will examine how different buyer profiles choose to look for new homes all the way to making their home buying decision.

This course is required for the CSP professional designation.

Time: 9 a.m. to 4 p.m. Cost: \$199 Member/ \$299

Non-Member.

Hybrid

Instructor: Tim Lansford, CGB, GMB, CGR, CGP, CAPS, CGA, CSP, CMP, MASTER CSP, MASTER CGP, MIRM, Blast Seminars and Luxury Homes of Texas.

Register for Today's Buyer.

Building a Better House Series: All About Roofs - June 22

Learn all about working with specialty roof systems from award winning roofing contractor Paul Ra-

mon with Ramon Roofing Inc.

You will learn the pros and cons of using different kinds of specialty roof systems and how they can make a positive impact for your home building business.

Time: 10 a.m. to 1 p.m.

Cost: \$35 Member/ \$55 Non-Member.

Hybrid

Instructor: Paul Ramon, Ramon Roof-

Register for All About Roofs.

Certification Hybrid Class: Risk Management & Insurance for Building - June 28

In this environment, builders must use comprehensive risk management strategies to reduce construction risks and other exposures. From overarching principles to practical solutions on obtaining the most competitive insurance quotes, this course gives you the tools you need to manage your risk.

Graduates of this course will be able to:

- Grasp and apply insurance terminology;
- Use non-insurance risk management strategies;
- Recognize the basics of the types of insurance coverage that you need; and
- Structure company insurance and risk management programs with help from your brokers and counsel.

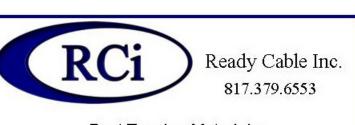
Time: 9 a.m. to 4 p.m.

Cost: \$199 Member/ \$299 Non-Member.

Hybrid

Instructor: Tag Gilkeson, CAPS, CGA, CGB, CGP, CGR, CMP, CSP, GMB, Master CGP, Master CSP, Tag & Associates, LLC.

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Young Professionals Bowling Tournament raises funds for Collin College Scholarship



Highest Team Score: Kevin Laz- Most Strikes: John Highest Individual ares, Adam McDaniel, Colin Goe- Brewer with Acme bel, Ryan Gaughan and Sam Brick Sandell, all with Forestar





Score: Landon Gosset, UnionMain Homes

Homes



Title Partner UnionMain Homes Team: Landon Gossett, Colin Byrne, Daniello Corello, Ben Romski, Logan Parker, Angel Ortiz

Beazer Homes: Mattie Fair-

Young Professionals Council Commit-

tee: Ryan Gaugha, Forestar; Landon

child, LandDesign; McKenzie Shep-

pard, RPRE; Ben Romski, UnionMain Homes: Danielle Corello, UnionMain

The Young Professionals Bowling Tournament on May 17 brought together members from across the residential construction spectrum for a fun night of networking, bowling, food and community service.

The council raised \$5,000 for the Collin College Excellence Fund, which provides scholarships to construction students.

A presentation to the college will be held in June at its Technical Campus in Allen.



The Alair Homes Team

Acme Brick Team



Pape-Dawson Engineers Team



Pella Windows & Doors Team





K Hovnanian Homes Team









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CWDesigns Carie Woody 574-286-9719 **BUILDERS - REMODELER**

Drew Walling Custom Homes Drew Walling 214-718-3739 **BUILDERS - RESIDENTIAL**

Hanna Homes & Construction George Hanna 214-892-0660 BUILDERS - RESIDENTIAL

Mattamy Homes Al Tuten 469-620-8209 **BUILDERS - RESIDENTIAL**

Mosaic Building Company Taylor McCabe 469-585-8799 **BUILDERS - RESIDENTIAL** Spike: Dan Glanville, Hotchkiss Insurance Agency, LLC

NTX Property Pros LLC Jamie Osmanovic 940-367-0761 BUILDERS - REMODELER

Quest View Properties LLC Arthur McDonald 214-475-3052 BUILDERS - RESIDENTIAL Spike: Siyan Fayiga, Crux Engineering & Construction



Newest Spike Club Member

Myndi Luevano of Energy Ogre has become the Association's newest member of the Spike Club, having recruited six new members.

Red Rock Companies Omar Oweis 512-924-7279 **BUILDERS - LAND DEVELOPER** Spike: Adam Lingenfelter, Lingenfelter Custom Homes

Scott Ellis Homes LLC Scott Ellis 903-453-7117 **BUILDERS - RESIDENTIAL**

Stallings Custom Homes LLC Thomas Stallings 214-395-9638 **BUILDERS - RESIDENTIAL** Spike: Taylor Stark, Stark Custom Homes

SUSTAINING ASSOCIATES

Action Gypsum Supply Andrew Pasos 972-445-9270 DRYWALL (SHEETROCK) Spike: Jose Araujo, Stone **Drywall Solutions**

Craftsman Concrete Floors Jeremy Cox 214-663-5848 FLOORING Spike: Ajee Montes, Changing Roots

DK Painting, Inc. Danny Katave 972-437-4949 PAINT Spike: Corey Pruitt, KWA Construction, L.P.

DLV Roofing Dallas LLC Jason Flannery 469-936-0212 ROOFING

ASSOCIATES

Abel Lumber Josh Barrett 940-299-9750 **DOORS** Spike: Adam Lingenfelter, Lingenfelter Custom Homes

Builder Closets, Inc. John Hanna 940-323-9568 HOME LIVING/DECOR Spike: Donnie Evans, Altura Homes

GreenWorks Service Co. Michael Craycraft 855-349-6757 FOUNDATION

K&S Insurance Rob Kanuth 940-367-6205 INSURANCE/WARRANTY Spike: Donnie Evans, Altura Homes

Nora Pinero Realty Group Nora Pinero 201-679-0149 REAL ESTATE

REHAU Construction, LLC Kendra Barnes 800-297-6371 **PLUMBING** Spike: Phil Smith, FACETS Appliances, Kitchens & Baths

Symmtrex Light Steel Framing System Lisa Sodolak 469-842-7794 LUMBER/FRAMING/ CARPENTRY

ThreadKore Jeff Buchmann 704-907-5421 PROFESSIONAL SERVICES Spike: Bill Deal, Maverick Warranties & Insurance

AFFILIATES/ ADDITIONALS

Abel Lumber Clint Vinson 214-998-9454 DOORS

Nora Pinero Realty Group Gabriel Amador 201-681-5299 REAL ESTATE

ThreadKore Mike Moxley 678-628-9913 PROFESSIONAL SERVICES

Quest View Properties LLC Michelle McDonald 214-475-3052 **BUILDERS - RESIDENTIAL**

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25 Years

Energy Shop, Inc.

20 Years

Jones and Sons Construction, Inc. / Jones and Sons Framing, LLC

15 Years

DFW Concrete

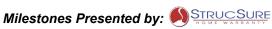
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Classic Superoof Keen Homes Texas Counter Fitters

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M7 Solutions, LLC Pacesetter Homes Post Tension Services of Texas



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Jarrell Company hosts May After Hours



John Humen with Metropark Builders won the Builder Jackpot of \$800 dollars!



Host Eric Neel, The Jarrell Company, and Dennis Jaglinski, N3 Luxury Living, who won an Avanti Beverage Cooler



TW Bailey with Bailey Family Builders, who won a Frigidaire Beverage Center



Matt Eytcheson, Grand Openings, won a KitchenAid Blender courtesy of Whirlpool.



Carol Leonard, Steel One, LLC dba TBP Windows & Doors, won a Heston Pan courtesy of Milestone.



Nielsen Hernandez, Nielsen's Remodeling & Construction, who won a Miele Coffee Maker; Sean Hodge, Miele; and Eric Neel, Jarrell



Randy Herman, 1-800 Water Damage, won a bourbon gift set courtesy of GE/Monogram.



James Moore with Keen Homes was the cash door prize winner.



Anna Matlick, Jarrell; John Humen, Metropark Builders, who won a GE Opal Ice Maker courtesy of GE/Monogram; Eric Neel, Jarrell; and Tim Stolar, Lee Lighting



Tanner Brooks, Alair Homes -Lowry, won a KitchenAid Blender courtesy of Whirlpool



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HOME OF THE WEEK ACCEPTING SUBMISSIONS

The Home of the Week presented in partnership with The Dallas Morning News, is open to multifamily builders and land developers in addition to single-family builders. The feature will highlight homes (in all stages of completion), apartment/condo complexes and master-planned communities. These projects will be promoted in both the print and online Dallas News, on DallasBuilders.com and on social media.

Open to Multifamily Builders and Land Developers

This service is FREE to Dallas BA builder members.

INTERESTED?
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Holly.Pemberton@DallasBuilders.com





Currently filling feature dates May - July