Representing The Interests of the Home Building, Multifamily Construction and Remodeling Industry in the Greater Dallas Area

# HOME BUILDER

### www.DallasBuilders.org

VOLUME LXX





Dallas Builders



Dallas BA President John Porizek of M/I Homes of DFW presents Executive Officer Phil Crone a commemorative plaque to mark his 17 years with the Association. See <u>pages</u> <u>6 and 7</u> of this issue for Phil's open letter to the membership and photos from the June 14 farewell party.

The Metro East Division hosts a lunch meeting July 20 at Springhill Suites in Rockwall. The program will feature David Lehde, Dallas BA Director of Government Affairs, who will give a legislative update. <u>RSVP.</u>

# Dallas BA takes builder issues to Washington during June Leg Con

A delegation of the Dallas Builders Association's members and staff were on Capitol Hill on June 7 to talk with our service area's members of Congress. With the prospect that building more homes can tame inflation and ease the affordability crisis, Dallas BA addressed 3 major issues that impact home building.

Over the past year, the nationwide shortage of electrical distribution transformers has worsened. With delivery delays stretching well over a year, Dallas BA voiced the importance of Congress utilizing the Defense Production Act to boost output at existing facilities in order to regain adequate supply. We also urged that they oppose a proposal by the Department of Energy to change a key manufacturing standard in the production of transformers because it would severely exacerbate the current supply shortage.

We are already seeing results on this issue as not long after our members were on the Hill, Representative Richard Hudson (R-N.C.) and Sen. John Barrasso (R-Wyo.) introduced identical House and Senate bills. The Protecting America's Distribution Transformer Supply Chain Act would delay rulemaking on energy-efficiency standards for distribution transformers for five years.

Regarding energy codes, the Association discussed the

Continued on page 2



July 2023

The Dallas BA delegation at NAHB's Legislative Conference included David Lehde, Michelle Carter-Love, Matt Robinson, Kent Conine, Tim Lansford, Frank Murphy, John Porizek and Michael Turner.

# Young Professionals contribute to Collin College Excellence Fund

The Young Professionals Council has donated \$6,000 to the Collin College Construction Management Program's Excellence Fund. The check consisted of proceeds from the group's spring bowling tournament.

The Excellence Fund assists students financially on a needs-based basis and helps keep them on track for the program. "While Collin College has one of the state's lowest tuition starting at \$1,500/ semester, many students are living paycheck to paycheck oftentimes trying to support their family," said Dallas BA Executive Officer Phil Crone, who guest-lectured the class after the check presentation. "The fund is there to give them a hand up when they need it and has kept several students in the program and on track for a career in our industry."

The Young Professionals Council provides programs aimed at Dallas BA members aged 40 and under. Upcoming council events can be found on DallasBuilders.org.



Young Professionals Chair Ben Romski, Union Main Homes, and McKenzie Sheppard, RPRE, present a \$6,000 check to Craig Johnson as a contribution to the Collin College Construction Management Program's Excellence Fund.

# The HomeFront Government Affairs News and Info

David Lehde Director of Government Affairs



### From D.C. to Texas, June Was Productive on Regulatory Front

#### continued from page 1

importance of continuing the effort to repeal a provision from the 2021 Inflation Reduction Act that would force municipalities to adopt, possibly unknowingly, more stringent energy codes in return for grants. The caveat of not being able to amend the codes to best match a local jurisdiction's needs will not only limit energy choices for consumers, but also worsen the current housing affordability crisis.

Dallas BA also informed our members of Congress about the need for 2.2 million new construction workers that will be needed to keep up with the nation's housing demand over the next 3 years.

With the DFW region already facing a shortage of 25,000 workers, we asked Congress to reauthorize the Workplace Innovation and Opportunity Act to help ease the shortage and fully fund the Job Corps program, which helps train skilled labor for the industry.

During our time in Washington, D.C. members and staff rom Dallas BA met with U.S. Representatives Colin Allred, Michael Burgess, Jasmine Crockett, Jake Ellzey, Pat Fallon, Lance Gooden, Ronny Jackson, Beth Van Duyne, Marc Veasey and the staff of Representative Keith Self.

Dallas BA's congressional meetings were part of the National Association of Home Builders Legislative Conference which saw hundreds from our industry advocate for home building.

#### **Governor Abbott Signs Builder Priority Legislation**

June also saw the finish line for three priority home builder bills that had made it through a challenging 88th Texas Legislature. Governor Greg Abbott recently signed the three pieces of legislation into law.

House Bill 3492, authored by Representative Lynn Stucky and carried in the Senate by Senator Drew Springer, was Dallas BA's priority legislation for the 88th Texas Legislature.

Dallas BA teamed with the Texas Association of Builders, who also listed HB 3492 as priority legislation, to secure a bill author and sponsor.

HB 3492 ensures that municipalities and counties base development review and inspection fees on the governmental entity's cost of performing these services as opposed to the valuation of the plans, project or components being assessed. The legislation also helps ensure transparency.

Under the Texas Constitution, regulatory fees assessed by a municipality that are not proportional to the operating costs of the program for which the fee is charged and that return more than what it costs to run the program in association with the regulation can result in a fee that is an unauthorized occupations tax.

HB 3492 provides methods that will lead to reduced fees which will ultimately be passed on to future home buyers. The law becomes effective on Sept. 1, 2023.

House Bills 2022 and 2024, authored by Representative Jeff Leach and sponsored by Senator Phil King, were the top legislative priorities for the Texas Association of Builders for the 88th session.

HB 2022, which makes the first substantive changes to the Texas Residential Construction Liability Act (RCLA) in 20 years, improves the dispute resolution process by which a builder makes an offer to repair construction defects. HB 2024 helps the



5816 W. Plano Pkwy., Plano, Texas 75093. Telephone 972-931-4840. **BARCIE VILCHES**, Editor

homeowner by incentivizing that a written warranty be offered by builders and remodelers in order to reduce the length of the statute of repose for residential construction.

If a written warranty is offered, the statute of repose is lowered from 10 to 6 years. If no written warranty is offered, the statute of repose remains at 10 years. This brings Texas in line with many of its peer states that have reduced times in their similar statutes.

Members are strongly encouraged to consult with legal counsel before making changes to contracts, especially the duration of warranties offered. HB 2022 becomes effective on Sept. 1 and HB 2024 is effective immediately.

House Bills 3492, 2022 and 2024 will help address the affordability issues facing homeowners and potential home buyers across the state.

Dallas BA will now turn its focus to monitoring how local government entities enforce measures in light of the new laws and advocate that the protections those statutes offer home builders and home buyers are interpreted correctly.

Members who have questions about these and other advocacy efforts are urged to contact the Director of Government Affairs.



Don Allen. David Lehde, Frank Murphy, Congresswoman Beth Van Duyne, Kent Conine. Heather Laminack

David Lehde, Micheal Turner, Congressman Colin Allred. Michelle Carter-Love





Tim Lansford, John Porizek. Joshua Correa, Phil Crone Michell Carter-Love, Congresswoman Jasmine Crockett, Michael Turner

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# **Services held for Past President Brad Camp**

Services were held last month for Past President L. Bradley Camp, who passed away May 30 following a courageous battle with lung cancer. He was 86.

Mr. Camp had personally been a member of the Dallas BA for 58 years, serving as the Association's 37th president in 1980. He was a Senior Life Director with the National Association of Home Builders.

"Brad was a true gentleman and homebuilder at heart," said Kent Conine, past president of the Dallas BA and Texas Association of Builders and past chairman of NAHB. "He was an integral part of the growth of the housing industry and our Association in the Dallas area and took extreme pride in bringing area families into homeownership."

In 1965, Camp and S. Foster Yancey, Jr. formed Yancey-Camp Construction Co., which built homes, commercial property and developed subdivisions across the North Texas area. He was known for being an aggressive advocate of free enterprise and embodied an entrepreneurial spirit.

Brad Camp was a real estate broker and an officer at Oak Cliff Savings, Exchange Savings and Wentwood Companies. He was a partner in the Dallas Cowboys, Dr Pepper and 7-Up, chairman of Crestone Development, Ltd., a partner of Savvy Distilling Co., founder of Carrollton 1st National Bank and founder and director at Windsor Savings. He had also served in the Air Force Reserve.

Mr. Camp was an elected Life Member of the Keepers of the Quaich in Edinburgh, Scotland; a national officer of the Chaine de Rotisseurs; a member of Testavin; and president of Our Lady of Perpetual Help School Advisory Council. He was a member of the Sons of the American Revolution, a trustee of the Catholic Foundation, a member of the Sierra Club of Metro Dallas and a member of the Knights of Malta.

He attended Holy Trinity, Christ the King and Our Lady of Perpetual Help schools, Jesuit High School and graduated from Hillcrest High School in Dallas. He was a 1960 graduate of the University of Oklahoma.

Survivors include his wife of 56 years, Barbara; two sons, Lawrence Bradley Camp III and Robert Yancey Camp; and two grandsons, Robert Yancey Camp II and Charles Hayne Camp; sisters Rita Beck and Marian Camp; and numerous nieces and nephews.

In lieu of flowers, the family requests that donations be sent to the <u>Brad Camp Scholarship Fund at Our</u> <u>Lady of Perpetual Help</u> whose purpse is the prepare children to make positive contributions to their community.

Expressions of sympathy may be shared at <u>www.Sparkman-Hillcrest.</u> <u>com</u> for the Camp family.



L. Bradley Camp





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### Make the Most of Your Marketing Dollars and Partner at These Upcoming Events



# Upcoming Classes: July & Aug.



Business Basics: Managing a Better Business Class - July 26

This class will address:

■ Why do people own their own business?

■ What does it take to run a successful business?

Wearing multiple hats

■ Three functional areas of a company: sales, administration & production

■ Elements for Success: The Six P's of Success: purpose, planning, process, people, performance, progress Teaching the class will be NAHB Master Instructor Donny Mack, CAPS, CGP, CGR, GMB, with Mack Professionals/Beaver Builders.

He is one of only 12 individuals across the country who have earned this prestigious title.

Time: 10 a.m. to 1 p.m. Cost: \$35 Member/ \$55 Non-Member Hybrid Register for Business Basics.

#### What You Don't Know About Succo Can Still Hurt You: Building a Better House Series - Aug. 10

Topics will include:

■ Waterproofing – Non-Stucco items necessary for successful stucco performance;

■ Stucco application for general IRC compliance; and

■ Designated drainage behind stucco (IRC 2021 compliance).

Class instructor Rhondalyn Riley is a highly qualified professional who is well known within both the residential and commercial building industries throughout the State of Texas. Since 1993, she has been actively involved in on-site construction projects as an inspector and consultant for both custom home builders and in commercial projects.

Time: 10 a.m. to 1 p.m. Cost: \$35 Member/ \$55 Non-Member Hybrid Register for What You Don't Know About Stucco.

# **AFTER HOURS**

Thursday, July 27

6-8 p.m.

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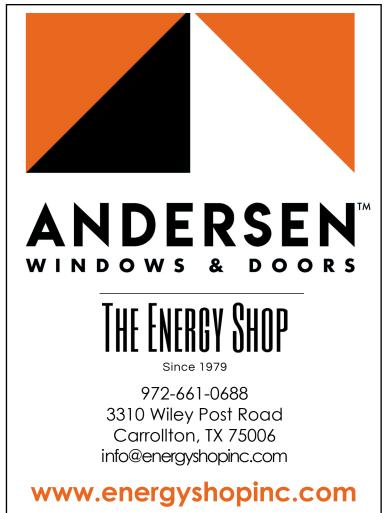


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# Executive Officer Phil Crone bids Dallas BA farewell

Executive Officer Phil Crone will step down from that position effective July 7 after accepting a position as Vice President of Leading Builders of America.

In his new role, he will be heavily involved with the code development process and with numerous legislative and regulatory challenges facing the housing industry across the nation.

Phil started working for the Dallas BA's government affairs team in 2006 while attending law school at SMU. In 2012, he became the Association's seventh Executive Officer.

Following is his open letter to the Associaiton membership.

Thank you for the honor and privilege of working with you for the last 17 years. Our journey together has been truly fulfilling, and I am profoundly grateful for all that has been afforded to me during my tenure. I have gained lifelong friends and I have benefited tremendously from your collective wisdom and support.

While it is with a heavy heart that I leave the Dallas BA, I am looking forward to the next phase of my career. I will continue to do my best to keep our industry in the business of ensuring that everyone has a roof over their head and an affordable place to call home.

Working with our dedicated team here at the Dallas BA, I have witnessed firsthand the profound impact we have made in building the nation's strongest housing market. I am immensely proud of our accomplishments, which include emerging strongly from the Great Recession, forming lasting partnerships with Operation Finally Home and Collin College, and launching successful programs, events and initiatives, including those that kept us working safely during the COVID-19 crisis and rebuilding from the damage our office sustained during the winter storm in 2021.

I'm forever thankful for you entrusting me with the roles and responsibilities of Executive Officer at a young age and during challenging times for the Association more than a decade ago. Thank you to past presidents Keller Webster, the late Joe Chamberlain, Jeff Dworkin, Frank Murphy, Donnie Evans, Michael Turner, Alan Hoffmann, Matt Robinson, Justin Webb, Matt Mitchell and Andrew Pieper, as well as our current President, John Porizek. Your passion and dedication made my time as Executive Officer an enjoyable experience and will continue to be a positive example for future Association leaders, including my successor.

I am confident that the Dallas BA will continue to thrive, thanks to our experienced, talented, and dedicated staff, as well as the passion and support of you, our volunteer leadership. As such, I look forward to witnessing the association's ongoing success.

Please accept my heartfelt thanks for the opportunity of working with you and the entire team at the Dallas Builders Association. The memories and friendships Heidi and I have formed during my time here will remain with us for the rest of our lives.

### Association gives Executive Officer Phil Crone proper send-off June 14 Phil is a huge advocate of housing affordability and is



#### Past Presidents Gather for Phil's Send-Off

From left, John Porizek, M/I Homes of DFW, 2023; Andrew Pieper, Hillwood Communities, 2022; Donnie Evans, Altura Homes, 2016; Mike Mishler, Mishler Builders, 2006; Michael Turner, Classic Urban Homes, 2017; Frank Murphy, Wynne/Jackson, 2015; Phil Crone; Matt Mitchell, James Andrews Custom Homes, 2021; Alan Hoffmann, Hoffmann Homes, 2018; Jeff Dworkin, JLD Custom Homes, 2014; and Matt Robinson, BGE, 2019



### Pharewell, Phil!

From left, Becky Warner, Accounting Manager; Coleman Yates, Director of Membership; Sheena Beaver, Operations Officer/Director of Education (serving as Interim Executive Officer); John Porizek of M/I Homes, Dallas BA President; Executive Officer Phil Crone; David Lehde, Director of Government Affairs; Misty Varsalone, Director of Meetings and Events; Holly Pemberton, Creative and Marketing Coordinator; Kris Cox, Administrative Assistant (not shown: Barcie Vilches, Director of Communications)

'We been very fortunate to have Phil at the helm of the Association as well as his participation at the state and national levels. Not only has he influenced policy that enables the homebuying community to afford homes, he has guided the Dallas BA to greater heights, and we've earned many awards and achievements under his tutelage. In addition to those accomplishments, he has participated in many community service activities around the Dallas area and has impacted many lives including those less fortunate and those who have served in our military. We hope not to say goodbye to Phil but we will see you down the road as he broadens his outreach to the housing industry.'

– Kent Conine, Past Dallas BA & TAB President, Past NAHB Chair & National Housing Hall of Fame Inductee



Ronnie Lyles of Operation Finally Home makes a presentation to Phil Crone.



Phil and Heidi Crone take a turn in the photo booth at his Pharewell Party.

<u>View All Pharewell</u> <u>Phil Party Photos.</u>

always at the forefront of current proposed municipality policy changes that can directly impact the ability to purchase a home. During the covid pandemic, when local counties did not want to recognize the housing industry as essential, and we faced the risk of being shut down, Phil was instrumental in making his voice heard to keep the housing industry recognized as essential, allowing home building operations to continue through the pandemic."

- John Porizek, M/I Homes of DFW, Dallas BA President

### Thank you to these contributors, who made this event possible!

Hotchkiss Insurance Agency **Bush Rudnicki Shelton** StrucSure Home Warranty BGE, Inc. Texas Door & Trim **Bloomfield Homes** James L. Falgout, PC **Mishler Builders** Classic Urban Homes Hoffmann Homes Texas Home Energy Professionals Tom Sadler & Associates Wynne/Jackson Inc. **Coventry Homes KJ Custom Screens** & Outoor Living Altura Homes JLD Custom Homes Susser Bank Helvex USA Jerry Carter Homes Greater Ft. Worth Builders Association **Texas Executive Officers** Council Texas Asssociation of Builders HomeKey Systems Nielsen's Remodeling Construction Co. **Tommy Ford Construction** Showhomes **Burgess Construction** Consultants

### July 2023

# Ninth Operation Finally Home project now underway: member involvement needed

A Town Hall Meeting was held on June 1 to call for donations and discuss details for the Association's next Operation Finally Home project to build a mortgage-free custom home for a deserving American hero.

Approximately 50 individuals attended the meeting either in person or virtually.

This is the ninth home the Dallas BA has been a part of and the third house being constructed in Irving. By council vote, the City of Irving has donated four lots to Operation Finally Home for first responders and U.S. military veterans.

Garvey Homes volunteered to lead the construction of this home a few short months ago. During this time, they have submitted and received approval of a budget, managed the donations and had plans drawn to incorporate the needs of the recipient, who will not be disclosed until the surprise reveal is held.

The home consists of four bedrooms, three bathrooms, a two-car garage, and is 2,242 square feet. Spe-



### Board / Associate VP Election Deadline Is 9 a.m. July 14

Builder members are reminded to vote for directors for the 2023-2024 term, and associate members will cast their vote for the 2023-2024 Associate Vice President. Official ballots were emailed on June 22. If you did not receive your ballot and would like to vote, please contact <u>Director of Communications Barcie Vilches</u>. cial considerations include a smooth transition from the drive to the garage, 36-inch interior & exterior doors, a roll-in shower and many other ADA features.

During the meeting, Ronnie Lyes with Operation Finally Home shared details of the selected recipient and the numerous awards and medals they have received throughout their career.

The next steps forward will include a recipient surprise and groundbreaking event, Notes of Love event and, lastly, the home dedication.

Stay tuned for announcements through Association communications DallasBuilders.org.

In the meantime, we are accepting material, services, and monetary donations for Project #9.

If you are interested in donating to this project, please contact Sheena Beaver at <u>sheena.beaver@dallasbuild-</u> <u>ers.com</u> or 214-615-3881.



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Garvey Homes will serve as builder captain for the Association's ninth Operation Finally Home project: a 2,242-sq.-ft. home with ADA features in Irving.





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# **Celebration of life held** for builder Scott Park

A celebration of life remembrance was held June 28 for longtime builder Scott Park of Park Place Homes. He passed away unexpectedly on June 21 at age 72.

Scott was a past president of the Dallas BA's Metro East Division, and served on the Association's board of directors. He was a Texas Association of Builders director and an alternate director of the National Association of Home Builders.

In addition, he also volunteered his time on the Civil Service Commission at the City of Garland.

Scott began his career in real estate immediately after graduation from Texas Tech in 1972, and for 40 of the last 44 years was a partner alongside his brother Todd at the Garland-based custom homebuilding company, which was founded by their father.

Park Place Homes has been a Dallas BA member since 1975.

Scott was a great fan of college football and especially his beloved Red Raiders. "At some point he would be yelling at the TV about a referee's bad call or the coach for calling a bone headed play," Todd recalls. "Many a Monday morning were spent critiquing that weekend's games."

Later in life, he developed an interest in Formula I racing. Scott also had a passionate interest in history and aviation, particularly the World



Scott Park

War II era. For years, he was an active member of the Confederate Air Force, primarily serving as a ground marshal, and occasionally an air boss directing planes during air shows all over the country.

He also served as a docent at the Frontiers of Flight Museum at Love Field for many years.

Survivors include his wife Kelly; three daughters, Kristan (Chris) Clinkscales of Abilene, Andrea Park of Wylie, and Erica (Donnie) Brunson of Wylie; six grandchildren, Austin, Colby, Brady, Reese, Parker and Blakely; and his brother Todd (Lynn) Park of Garland.

In lieu of flowers, Scott would have appreciated a memorial to any local animal control or adoption shelter.



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THURSDAY, JULY 13





## **Milestone Anniversaries**



#### Bob Bobbitt Co. – 45 Years

Builder Bob Bobbitt proudly displays his Membership Milestone plaque recognizing the company's 45 years of continuous membership in the Association.

*K. Hovnanian Homes – 45 Years Jim Besaw of K. Hovnanian Homes receives a Membership Milestone plaque signifying 45 years of continuous membership in the Dallas BA.* 





#### Hillwood Communities – 35 Years

Past President Andrew Pieper accepts a Membership Milestone plaque on behalf of Hillwood Communities, which has been a continuous member of the Dallas BA for 35 years.



#### Green Electronic Solutions – 25 Years Mark, Brian and Jack Green of Green Electronic Solutions receive a Membership Milestone plaque signifying a quarter century of continuous

membership in the Dallas BA.

## Members named to D Magazine's Best Builders in Dallas list

Seventy-eight companies that made *D* Magazine's annual Best Builders in Dallas list are members of the Dallas Builders Association.

Congratulations to: Alair Homes Alexander Hunt Distinct Homes Alford Homes Allgood/Pfannenstiel Atrium Fine Homes Attaway Homes Austin Taylor Group Axiom Builders Bailey Family Builders, Inc. Barnett West Custom Homes Bauhaus Modern Homes Bean Co Homes Beechwood Custom Homes Bella Custom Homes Bob Bobbitt Company Inc Bob Thompson Homes Caprock Custom Homes CJB HOMES Classic Urban Homes Cleve Adamson Custom Homes Coats Homes Crescent Estates Custom Homes Cresswell Custom Builders Crow Bar Constructors Inc. Dave R. Williams Homes David Leite Custom Homes Desco Fine Homes Double Door Custom Homes Inc Garvey Homes George Davis & Associates George Lewis Custom Homes Hartman Construction, Inc. Hayes Signature Homes Haynsworth Custom Homes Hoffmann Homes Holmes Builders Hudson Construction

Jarrett Construction Jim Johnson Group Jim Scott and Sons Builders JLD Custom Homes Joe Kain Homes Inc. Key Residential Knox Built Construction LRO Residential Malone Custom Builders Mark Clifton Homes McKinley Built Homes Milan Custom Build Millennial Design + Build LLC Mishler Builders Montgomery Custom Homes More Design + Build Mosaic Building Co. Nixon Custom Homes Platinum Homes by Mark Molthan Richard Miller Custom Homes **RJA** Construction Ron Davis Custom Homes S&H Design Development, LLC S&R Development Shaddock Custom Shaddock Homes Sharif & Munir Custom Homes, Inc. Sleepy Hollow Homes Southgate Homes Stark Homes, LLC Starr Construction Starside Custom Builders Sterling Brook Custom Homes Sustainable Structures of Texas Tatum Brown Custom Homes Thomas Development + Construction Thomas Signature Homes Tim Jackson Custom Homes Tommy Ford Construction Victor Myers Custom Homes Westchester Custom Homes

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Caldwell Residential, LLC Ben Caldwell 214-471-5455 BUILDERS - RESIDENTIAL

Creekview Custom Homes Lee Allen 214-629-6050 **BUILDERS - RESIDENTIAL** Spike: Les Owens, LRO Residential

Shedio LLC John Bearg 972-757-9114 **BUILDERS - REMODELER** Spike: Jeff Dworkin, JLD Custom Homes

Construction Monitor				Dallas Single Family Builders Year-to-Date 06/21/2023	
Dallas Building Permit Summary Year-to-Date 06/21/2023			Builder Homes 1 Highland Homes 345 \$131,533		
Residential Single Family Hornes Duplexes & Twin Hornes Apartments & Condos Other Residential Structures Swimming Pools & Spass Garages & Carports Res Rndl, Addr., Int Fin Reroof Residential Total Residential Dallas Buildir Week 25 - 06/15/23 to C Residential Single Family Homes Demolition	Permits 7,156 197 181 542 1,306 144 2,339 546 12,411	Value \$2,191,794,261 \$46,693,956 \$359,387,366 \$20,821,051 \$62,775,452 \$6,161,884 \$154,245,804 \$23,172,192 \$2,865,051,904 Summary	00) e Units 8 399	2 First Texas Homes      266      \$93,12        3 Bloomfield Homes      215      \$82,67        4 K Hovnanian Homes      216      \$71,237        5 Trophy Signature      240      \$71,239        6 Mil Homes      166      \$83,297        7 Lenar Homes      219      \$85,427        9 Dr Horton-Texas Lid      328,398      \$33,788        11 CB Jeni Homes      95      \$33,787        12 Toll Brothers Inc      70      \$22,004        13 David Weekley      72,831,316      \$28,137        15 Hallmark Land      61      \$27,474        15 Hallmark Land      61      \$27,474        17 Mil Homes      10 \$27,747      \$28,137        19 LGI Homes      10 \$25,144      \$25,144	
Grading & Dust Footing & Foundation Duplexes & Twin Homes Other Residential Structures Swimming Pools & Spas Garages & Carports Res Rend, Addn, Int Fin Reroof Residential Total Residential Const	3 41 28 31 123 2 70 29 <b>736</b>	\$ \$179,64 \$9,570,04 \$671,50 \$3,045,60 \$20,00 \$1,746,16 \$972,90 <b>\$99,698,08</b>	7 0 8 56 0 0 0 0 0 0 4 0 5 0	20 Dress Custom Homes      51      \$23.48        21 American Legend      47      \$23.10        22 Taylor Morrison      52      \$22.40        23 Puils Group      60      \$19.00        24 Gehan Homes      52      \$18.61        25 Tarbit Loc      46      \$17.86        25 Tarbit Loc      46      \$17.86        25 Tarbit Loc      46      \$17.86        27 Mertiage Homes      73      \$14.90        20 Mertiage Homes      56      \$14.49        20 Mertiage Homes      \$0      \$14.20        20 Putle Homes      \$0      \$14.20	

### **Business Growth Partners**

Business Growth Partners specializes in helping builders, remodelers and associate members grow, systemize and streamline their businesses and, in the process, help them increase their bottom line. They work only with builders association members.

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EVA-LAST USA INC Marc Minne 945-249-2719 OUTDOOR LIVING

### ASSOCIATES

Edge Home Finance Corporation Pat Nagler 214-402-4019 FINANCIAL SERVICES

North Dallas Bank & Trust Co. Daniel Cahill 972-716-7121 FINANCIAL SERVICES

PCR Pools and Spas LLC Kevin Tito 972-884-0220 PROFESSIONAL SERVICES

Real Floors Commercial Bill Gaynor 720-503-4442 FLOORING Spike: Adam Sumrow, Republic Elite Multifamily Interiors, LLC

#### AFFILIATES/ ADDITIONALS

ARTISTRY Texas, LLC Adrian Jacobs 972-979-8326 **BUILDERS - RESIDENTIAL** 

Tavlor Morrison Scott Moore 469-216-3096 **BUILDERS - RESIDENTIAL** 

Shedio LLC Sean Ward 415-969-0583 **BUILDERS - REMODELER** 

Taylor Morrison Raymond Willburn 469-919-6922 **BUILDERS - RESIDENTIAL** 

### **Milestone Anniversaries** ... Continued



#### Ironwood Connection -25 Years

Phil Hartman of Ironwood Connection displays a Membership Milestone plaque signifying 25 years of continuous membership.



Past Presdient T.W. Bailey Sr. accepts a Membership Milestone plaque recognizing the company's 20 years of continuous Association membership.

**30 Years** Southwest Fence & Deck Inc.

**10 Years** Boise Cascade Company Ranger Technology Solutions Tellus Group LLC - Craig Martin

Wilbow Corporation

Milestones Presented by: STRUCSURE

5 Years ARS Metal Supply **Ellis County Properties** LLC dba Texas Heritage Custom Homes Haus & Co. Homes Modern Design Brothers Prosperity Bank



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# Elite Home Selections hosts After Hours



Lanny Raney with Elite Home Selections presents a door prize to Bob Hansen, Garvey Homes: a voucher for \$1.000 in flooring products from Karastan.



Glenda Palacios with Meletio Lighting also wins a Miele cordless vacuum.



Ahmad Farahani. Iconick Homes. wins a voucher for design services from Redstone Kitchen. Lanny Ranev with Elite Home Selections makes the presentation.

Cash door prize winner is Erika

Herman, 1-800 Water Damage.



Sean Connelly with Builditect Roofing wins a pair of Texas Rangers tickets, presented by Lanny Raney, Elite Home Selections.



Lanny Raney, Elite Home Selections, presents Josh Mayer of Fantastic Turf a Miele cordless vacuum.



Another free design voucher for Redstone Kitchen goes to John Humen with Metropark Builders.



Matt Walls with Winston Custom Homes wins an indoor/outdoor rug from Maasland 1866.

SHOW BAGS

