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David Kelly, the govern-

ment affairs and special

projects manager with

pal Water District, will

be featured at the Jan.

18 Metro East Division

luncheon. Registration

begins at 11:30 a.m.

at Springhill Suites in

. . .

Rockwall. RSVP.

The Dallas Division

Realtor Panel at its

RSVP.

will present its annual

Feb. 1 lunch meeting at

Maggiano's NorthPark.

Members can expect

to receive a print copy

of the 2024 Member-

ship Directory in their

mailboxes later this

month. A digital flip

book version will be

ers.org soon.

posted on DallasBuild-

the North Texas Munici-

Dennis Baily with the Texas Department of

Transportation and

No. 1

2023 Dallas BA Year in Review: Change

By Gena Godinez Executive Officer

Every change, big or small, can provide new opportunities. When change comes, we have the opportunity to learn something new. We have the chance to set new goals and to grow and develop personally and professionally. Without change, organizations such as ours will become stagnant and irrelevant.

The most significant change this year was in the leadership of the Dallas BA. Phil Crone had been a member of the Dallas BA staff for 17 years, 11 of those as executive officer. Phil stepped down in July to become vice president of Leading Builders of America. Following the departure of Phil Crone, Operations Officer Sheena Beaver served as interim executive officer in addition to executing her current role. She, along with our extremely talented team, kept the Dallas BA ship stable and well-balanced through the new EO search and transitional period.

After 16 years, Misty Varsalone left her position as our director of meetings and events to team up with Past President Michael Turner, assisting him with the operation of his company, Classic Urban Homes. Misty handled roles that were traditionally reserved for several staff members at the Dallas BA. A big part of her success was her passion to serve the Association and its members. We certainly wish her well.

We added a new administrative assistant position to the staff last year. We had not even posted the job when in walked Kris Cox, who was looking for a place to contribute her years of experience as the office administrator of the custom home design/build company she and her husband owned for 15 years in the Texas Hill Country. Kris is the smile that greets everyone as they enter our office and is the liaison between Membership and Accounting, pitching in wherever she is needed. We are excited to announce that Kris will be taking over as our accounting manager.

Becky Warner has decided to retire as our accounting manager after 30 years with the Dallas BA. We are sad to see her leave, but are excited for her to enter the new chapter in her life.

One of the best things about this job is getting to work with so many passionate Association leaders, both past and present. John Porizek, 2022-2023 Dallas BA president, faced many challenges this year. His ability to adapt, problem-solve and communicate helped us to navigate all of the changes and have a successful year. I will forever be grateful for the opportunity that he and the search committee have given me.

I took over the helm in mid-August. I am truly honored to have been selected to manage the operation of such Gena Godinez Executive Officer



a prestigious organization. I am so grateful for the staff, who has without complaint, stepped up into roles that they have never held before. I know that I have some big shoes to fill, but I am confident that with the support of the staff and our members, we will continue to build on the successes that this Association has had over the years, and

Continued on page 6



Spreading Holiday Cheer

The Multifamily Builders Council made their annual \$5,000 donation to The Samaritan Inn at the group's Dec. 5 Christmas Party. The council has raised more than \$133,000 for the organization over the past 26 years. From left are MFBC Vice Chair Adam Sumrow with Republic Elite Multifamily Interiors, LLC; Kellie Maynard of Samaritan Inn and MFBC Chair Corey Pruitt with KWA Construction.

The HomeFront Government Affairs News and Info

David Lehde Director of Government Affairs



Builders and Developers Should Remain Aware of Pending Fee Changes in Dallas and Denton

The Dallas Builders Association recently weighed in, again, on possible fee increases in both Denton and Dallas.

In Denton, the long ongoing discussion on roadway impact fees is heading towards a conclusion and recent City Council instruction is hinting that Dallas BA's advocacy on the issue may be getting through. On December 12, city council members heard an updated recommendation from city staff regarding what the proposed impact fees could be per home. During a council work session, the majority instruction was to assess the roadway impact fee at 20% of the maximum allowable fee.

Key to the discussion is the fact that, due to the updated impact fee study, the maximum roadway fee from which the assessment per home is derived, has doubled. What had been a city-wide average of \$9,808 per home jumped to \$20,538. With discussions at city hall including the idea of assessing the roadway fee at 50% of the maximum, or even higher, the possible outcome per home was alarming. With the current roadway impact fee, 20% equates to around \$2,000 per home.

The city council's instruction of assessing the fee at 20%, even though doubling the current assessed fee, could protect builders and developers from facing an additional \$6,000 more in roadway impact fees per home. It will all depend on the final council vote expected sometime in January.

In the City of Dallas, the recent study related to development and building permits, inspection and contractor fees raised the voices of stakeholders, including the Dallas Builders Association. The study proposed fee

increases that would add thousands of dollars to the cost of construction for both single-family and multifamily homes.

The draft ordinance, that was brought before the city council on Dec. 13, actually saw many of those proposed fees reduced from the version that was presented in the fee study. Still, due to concerns regarding the assumptions made in the study, the possible impact on housing affordability, and the need to have more stakeholder impact after there has been enough time to review and provide analysis of the proposed fees, Dallas BA and fellow stakeholders urged the city council to delay their vote. Citing many of the same concerns as industry stakeholders, the city council postponed action on the item until their Jan. 24 meeting. Their decision on the fees will move quickly at that point with the new schedule likely going into effect at the start of February.

Dallas BA continues to monitor cities for possible moves to four-day work weeks. Dallas BA opposed such a move in the City of Celina. However, the council moved to have the city closed on Fridays. Builders in Celina are encouraged to contact Dallas BA should they run into delays.

In other cities that have moved to a four-day operation schedule, the resulting problems that occur are common. The builder can often lose three or more days on a project that completes tasks on Thursday and is ready to be called in for inspection. As inspectors become overloaded due to the loss of the Friday workday, they can be forced to roll inspections over to the next week, if not cancel the inspection altogether. Weather delays



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exacerbate this matter. As it relates to the administrative process, even when a city has an online permit application, if the notification of approval comes on a Friday, there could be no staff available to post the appropriate fees and release the permit.

Members with questions regarding these advocacy matters can contact the Director of Government Affairs.

Construction Monitor				Dallas Single Family Builders Year-to-Date 12/13/2023	
The Ultimate Lead Sou	rce	www.construction	nmonitor.com	Builder Homes Value	
Dallas Building	Summary		1 Highland Homes 771 \$264,961,202		
Year-to-Date 12/13/2023				2 Bloomfield Homes 700 \$200,935,422	
Residential	Permits	Value	Units	3 First Texas Homes 608 \$189,690,890	
Single Family Homes	17,861	\$5,106,237,367	17880	4 K Hovnanian Homes 348 \$118,047,072	
Duplexes & Twin Homes	236	\$56.371.846	472	5 Lennar Homes 465 \$106,953,382	
Apartments & Condos	410	\$3,480,952,690	44598	6 M/I Homes 319 \$106,218,644	
Other Residential Structures	1,565	\$45.078.629	0	7 CB Jeni Homes 286 \$96,866,848 8 Trophy Signature 364 \$96,532,158	
Swimming Pools & Spas	2,933	\$133.839.817	0	8 Trophy Signature 364 \$96,532,158 9 David Weeklev 222 \$79,789,251	
Garages & Carports	326	\$10.206.487	0	10 Dr Horton-Texas Ltd 278 \$78,789,251	
Res Rmdl, Addn, Int Fin	5.623	\$263,512,234	0	11 Pulte Group 235 \$73,353,068	
Reroof Residential	1,282	\$55,149,496	0	12 Dr Horton 309 \$70.527.861	
Total Residential Const	30.236	\$9.151.347.712	62 050	13 History Maker Homes 170 \$58,169,614	
Total Residential Const	30,230	<i>\$</i> 3,131,347,712	02,330	14 D R Horton 250 \$52,541,634	
				15 Hallmark Land 115 \$50,887,289	
				16 Toll Brothers Inc 110 \$49,402,093	
				17 First Texas Homes 110 \$47,370,290	
				18 Drees Custom Homes 107 \$47,023,545	
Dallas Building Permit Summary			19 Taylor Morrison 127 \$45,445,491		
Week 50 - 12/07/23 to 12/13/23 (permits over \$5,000)			20 Landon Homes 163 \$43,514,700 21 Perry Homes 118 \$41,783,370		
Residential	Permits	Value	Units	22 Shaddock Homes 125 \$39,922,274	
Single Family Homes	496	\$113,010,762	496	23 LGI Homes 214 \$39,512,630	
Demolition	26	\$83,200	0	24 Tri Pointe Homes 143 \$38.082.574	
Grading & Dust	4	\$120,000	0	25 M/I Homes of Dfw 81 \$36,962,490	
Footing & Foundation	112	\$2,380,478	0	26 Ashton Woods Homes 182 \$36,661,970	
Duplexes & Twin Homes	4	\$800,000	8	27 MHI Partnership 84 \$36,516,749	
Apartments & Condos	3	\$7,057,403	731	28 Perry Homes 71 \$32,657,408	
Other Residential Structures	63	\$2,320,657	0	29 American Legend 85 \$30,705,082	
Swimming Pools & Spas	46	\$1,418,435	0	30 Beazer Homes 95 \$30,390,192	
Garages & Carports	5	\$45,000	0	31 Meritage Homes 153 \$29,476,540	
Res Rmdl, Addn, Int Fin	110	\$3,188,732	0	32 TSHH LLC 117 \$28,876,806	
Reroof Residential	42	\$1,662,220	0	33 Grand Homes 94 \$28,718,994 34 Pulte Homes 100 \$28,377,538	
	911	\$132.086.880			
Total Residential Const				35 Megatel Anacapri LLC 137 \$27,400,000	



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Education Committee partners with StrucSure Home Warranty for vast array of classes for 2024

Once again, the Dallas BA education committee has been working hard to bring the members a vast array of classes this year. Courses will be offered virtually, in person or hybrid; check details on class registration pages throughout the year.

2024 offerings will consist of courses to gain hands-on knowledge, ways to build better homes, opportunities to better understand code change requirements and running more efficient business operations. The partnership between StrucSure Home Warranty and the Dallas BA continues to allow new and exciting instructors. As the 2024 Education Title Partner StrucSure demonstrates its commitment to an educated industry for the betterment of our community.

CERTIFICATION COURSES

Individuals looking to achieve individual course certificates will discover over 15 courses to enhance their knowledge. The Dallas BA is licensed through NAHB to offer a plethora of diverse courses, allowing builders, remodelers, trade partners and associates to gain knowledge and set themselves apart from the competition.

@PROJECT SITE SERIES

Gain hands-on insight at classes held on member job sites throughout the metroplex. This series brings the classroom to reality with real-world tips and tricks while avoiding common traps. Learn proper installations, new methods and quality control.

ENERGY & CODES SERIES

Energy series classes cover legislative changes, new code standards, consumer trends and science-based research, optimizing energy efficiency in new home construction. This education series is taught by local experts and addresses major changes in building practices required to pass final inspection and meet state mandates.

MANAGING A BETTER BUSINESS SERIES

The Managing a BETTER Business Series will help attendees gain effective business processes. This year is going to take the concept to a new level by offering better business practices. Through this series of classes, instructors will explore how you can transform your business into a powerful, profit-generating machine by streamlining processes and learning new skills.

BUILDING A BETTER HOUSE SERIES

The nationally award-winning Building a BETTER House Series will cover everything from concept to completion: teaching participants how to Build a Better House. Classes feature diverse instructors with hands-on learning. Topics cover every step in the building process, from soils and foundations to the latest design trends.

DALLAS BA LEADERS DBA LEADERS is a yearlong program aimed at advancing industry leaders throughout the Dallas metroplex. Throughout the year, participants attend monthly sessions that focus on cultivating leadership traits and applying their knowledge to their daily operations.

Class details can be found at

DallasBuilders.org or by contacting Operations Officer & Education Director Sheena Beaver at <u>sheena.</u> <u>beaver@dallasbuilders.com</u> or (214) 615-3881.

Updates are also published in *Punch List* each week.





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Today, we express our sincere gratitude to all those who have placed their trust in us—the builders within the Dallas Builders Association.

As we embark on the next quarter century, we raise a toast to the future. With FraserCon by your side, you can rely on our expertise and unwavering commitment to excellence. Together, let's build a stronger, more concrete future.

Jason Fraser Founder

HomePro hosts Spike Appreciation After Hours on November 30



The Dallas BA's top ranked Spikes are T.W. Bailey, 2,010 Spike credits, left, and John Bynum, 1,510 Spike credits, center, joined here by Pat Nagler, who is a 244-level Spike.



John Porizek congratulates Matt Mitchell, James Andrews Custom Homes, for winning a BBQ set.



Tom Goll with Harrison Homes wins a Yeti Cooler.

John Bynum hits All-Time Big Spike status!



The Association's newest members of the Spike Club are Tony Paez of DFW Design and Build and Dallas BA Immediate Past President John Porizek of M/I Homes of DFW. They have each recruited six new members, attaining the Blue Spike level.

Dallas BA Past President John Bynum of John P. Bynum Construction was honored at the Nov. 30 Spike Appreciation After Hours for having reached the highest level of membership recruitment – All-Time Big Spike. With 1,500 credits to his name, John is among the highest ranked Spikes in the National Association of Home Builders federation.





Jake Murillo with V Luxury Homes wins a Mini Solo Stove.



Robin Grist with Edge Home Finance wins a BBQ seasoning kit.



Larry Walden with Siemens is the cash door prize winner.



Frank Murphy with Wynne/Jackson wins a Yeti Rambler.



Erika Herman with 1-800 Water Damage wins a waterproof speaker.



Chris Clay with 2-10 Home Buyers Warranty wins a BBQ set.



Metropark Builders wins a wireless meat thermometer.



Steve Puckett with Prosperity Bank wins a Meater Wireless Thermometer



Tag Gilkeson with Tag & Associates wins a gas griddle. With him is Chris Clay, 2-10 Home Buyers Warranty.



L'Tanya Williams with IdeaPro Investments wins a BBQ set.



Caleh Alexander of Envera Systems wins a Yeti 26 oz cup.



Hunter McAnally with Empire Today wins a Mini Solo Stove.

Dallas BA 2023 Year in Review: Change

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Page Six

we will become bigger and stronger than ever before. This Association has definitely had to deal with some huge challenges over the last few years, but challenges such as ours create an unbreakable bond and we will forever be better for it.

2023 was another busy and successful year for Dallas BA advocacy. Our director of government affairs, David Lehde, successfully advocated for an amendment by the Dallas City Council that changed the city's adoption of the 2021 IECC from mandating an "Electric Vehicle Ready Space" for one-to-two-family dwellings and townhouses.

By adopting Dallas BA's recommended amendment, the City Council not only avoided adding cost for a product not used by many but also avoided a waste in materials that are already in short supply.

The Association was also successful in getting an amendment to the City of Fate's updated Roadway Impact Fee, saving builders more than \$2,000 in additional immediate increases in construction costs per home.

On March 29, Dallas BA members chartered a bus and rode en masse to Austin for TAB's Legislative Rally Day. They joined with other HBAs from across the state to deliver an important message to legislators: Protect Texas Housing. The Dallas BA service area includes the districts of a quarter of the members of the Texas Senate and one-fifth of the Texas House. The show of economic strength our members provided was as important as ever.

In June, Governor Abbott signed Dallas BA priority legislation into law. HB 3492, initiated by Dallas BA and coordinated with TAB, ensures that municipalities and counties base development review and inspection fees on the governmental entity's cost of performing these services as opposed to the valuation of the plans, project, or components being assessed. The Association's government relations team and members made multiple trips to Austin to offer testimony on the bill. This was in addition to Dallas BA members and staff making the industry's voice heard during Rally Day meetings at the State Capitol.

Dallas BA was also active in the effort to find relief for builders and developers as they face a shortage of distribution transformers. In April, the Association brought builder and development members, electric power providers, and NAHB together for a panel discussion and update in an effort to address inventory and delivery concerns. Advocacy on the issue went further in June as Dallas BA staff and members spoke with the delegation of Congressional members in Washington, D.C. during our National Legislative Conference.

The year wrapped up with the Oct. 12 Shootout presented by BGE at Elm Fork, raising valuable funds for the Association's political action committee, HOMEPAC of Greater Dallas.

Because of the efforts of our Communications Department, run by Barcie Vilches and Holly Pemberton, the Dallas BA remains more visible than ever before. Now in its 64th year, *The Dallas Morning News* Home of the Week feature continued to promote Dallas BA's builders, both single- and multifamily, and land developers by featuring their properties each Sunday. The program was expanded to include The News' print and online publications.

The Association's websites drew approximately 140,000 visitors in 2023, which was above the projected goal. Social media followers also saw an increase. This number climbed to more than 18,550. *The Home Builder* was reformatted in January to make it even more accessible to members. The Association's official newspaper got more than 25,000 views last year.

Members of the Dallas BA continue to be recognized for being the best in their fields. Our members claimed three of the five NAHB Designee of the Year awards presented at the International Builders' Show in



INNOVATIVE RESIDENTIAL PLANS



Las Vegas. They were Tag Gilkeson, Builder Designee of the Year; Scott Roberts, Certified Aging-in-Place Specialist (CAPS) Designee of the Year; and Matt Mitchell, Green Professional Designee of the Year.

In February, Association members Humphreys & Partners Architects and JPI Construction were recognized at the 38th annual Best in American Living Awards hosted by NAHB.

Several members celebrated notable milestone anniversaries as members of the Association. Our oldest member, Oncor Electric Delivery, commemorated an incredible 75 years of continuous membership. Also recognized for three-quarters of a decade of membership was A.A. Porter Lighting Fixture Company Inc. Harold Peek of Peek Properties, past president of both the Dallas BA and the Texas Association of Builders, has been a member for an impressive 60 years. Associated Truss & Lumber also celebrated 60 years as a member. Celebrating their half-century anniversary last year were Fashion Glass

& Mirror, Capital Distributing, and Wolverton Co.

The 44th Annual McSAM Awards, presented by StrucSure Home Warranty, drew more than 430 entries and almost 500 attendees to the April 22 gala at The Statler in Dallas. The Association's ARC Awards recognizing outstanding custom building and remodeling projects was merged last year with the McSAM Awards. Congratulations to winners in 73 categories, including M/I Homes of DFW. Builder of the Year: Hillwood Communities, Developer of the Year, Homes by J. Anthony, Custom Builder of the Year; Traditional Classic Homes, Remodeler of the Year; and The Commons at Spring Creek by Centre Living Homes, Builder Neighborhood of the Year. David Weekley Homes won the prestigious People's Choice Builder of the Year honors. Pecan Square by Hillwood Communities was named People's Choice Community of the Year.

Approximately 75 companies Continued on page 7



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Dallas BA 2023 Year in Review: Change

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that made D Magazine's annual Best Builders in Dallas list were members of the Dallas BA. Many members were also category winners at TAB's Star Awards in July. J. Anthony Custom Homes, dba Homes by J. Anthony was a Custom Builder Grand Award winner and Alair Homes was the recipient of the Remodeler Grand Award. Bob Cresswell of Cresswell Custom Homes was recognized by the National Association of Home Builders for personally having been a member of the Association for more than 50 years. Cresswell served as the Dallas BA's 55th president in 1998. His father, Roy Cresswell, was the Association's 34th president in 1977.

The Dallas BA was a sponsor of the Construction Industry Education Foundation's Design Build Competition. Several area high school construction trades programs competed at Collin College. The competition promotes career awareness of the construction industry through hands-on experience in the construction process and a firsthand look at future opportunities.

The Professional Women in Building Council made a \$10,000 donation to Collin College's Excellence Fund, which provides scholarships that allow students to continue their pursuit of a career in the construction industry. Later in the year, the Young Professionals Council donated another \$6,000 to the scholarship fund. In September, Collin College honored the Association with a Legacy Patron President's Circle Award.

The sold-out Spring State of the Industry Summit presented by Hotchkiss Insurance focused on the 2023 outlook from builders and developers from all parts of the construction industry and development services officials from area municipalities. In the fall, we hosted our second State of the Industry Summit featuring NAHB President and CEO Jim Tobin and Phil Crone, vice president of Leading Builders of America. More than 100 members turned out for their discussion of key issues impacting the market in the North Texas region.

Thank you to James Hardie Building Products, who hosted the April 27 Crawfish Boil. Approximately 175 members turned out to enjoy more than 400 pounds of crawfish and all the trimmings. The Hamburger Man provided burgers grilled onsite, courtesy of Atmos Energy.

Five custom builders showcased

six homes in the May 6 scattered site Parade of Homes[™] in Dallas: Alexander Hunt Distinct Homes, Classic Urban Homes, Hoffmann Homes, Keen Homes and Richard Miller Custom Homes. The event benefited Operation Finally Home, whichn provides custom mortgage-free homes to combat wounded U.S. military veterans.

The ninth Operation Finally Home project was launched last summer and was the third house being constructed on lots donated by the City of Irving. Garvey Homes stepped up as captain to build a custom, mortgagefree home with ADA features for a wounded veteran. U.S. Army Sergeant First Class Samasoni Lelea and his family were surprised during a special groundbreaking ceremony on Aug. 30 with the news that they will receive a new mortgage-free home. Lelea is a two-time Purple Heart recipient who served his country for 20-plus years including three active duty deployments to Iraq. The project is currently underway, and donations are still needed in labor, materials, and monetarily.

StrucSure Home Warranty presented the Installation of Leadership, held on Sept. 30 at the Westin Galleria. Adam Lingenfelter of Lingenfelter Luxury Homes took the helm as president. Other officers installed were Kelly Hoodwin of Altura Homes, first vice president; Matt Walls of Winston Custom Homes, vice president/secretary; Tiffany Acree of StrucSure Home Warranty, associate vice president; and James Falgout of James L. Falgout, PC, treasurer.

Joe Chamberlain was posthumously awarded the Hugh Prather Trophy, the highest honor bestowed by the Association. It has been presented annually for the past 73 years to a builder, remodeler, or developer member who has done the most for the betterment of the community and the industry as a whole. Tiffany Acree accepted the Clyde J. Anderson Associate of the Year award for 2023. Past President Donnie Evans again earned the Shorty Howard Award as the year's top recruiter, his sixth time being honored. Tim Lansford of Luxury Homes of Texas was recognized as the newest Honored Life Director.

Andersen Windows & Doors also presented the Dallas BA Golf Open at Brookhaven Country Club. Nearly 288 golfers enjoyed perfect weather, an awards dinner, and lots of prizes.

Thanks to the efforts of Director of Membership Coleman Yates, the

Association reached an overall membership in September of 1,180. This is the highest number of overall members the Dallas BA has had in over 5 years. Dallas BA Spikes continue to recruit at a high level, and overall they recruited 138 new members to the Association.

Continued on page 8

Members receive TAB 'Of the Year' Awards

The Texas Association of Builders TAB swore in its 2024 president, Don Allen, and handed out five "Of the Year" awards at the prestigious 2023 Excellence in Leadership Dinner on Nov. 15 at The San Luis Resort in Galveston, Dallas BA members received three "Of the Year" awards, which are given annually to recognize exemplary service and leadership contributions to the homebuilding industry by its members.

DEVELOPER OF THE YEAR

Upon assuming the role of the TAB Membership Committee Chair, Justin Webb took immediate and decisive action by establishing a "membership champions" list comprised of local HBA officers, executive officers and member advocates dedicated to the ambitious goal of expanding TAB membership to over 10,000.

Over the past two years, Justin has demonstrated unwavering diligence in maintaining regular communication with these dedicated membership advocates, consistently driving efforts to foster membership growth. As a result of his strategic and persistent approach, TAB is currently experiencing its highest membership numbers in over three years and is on the verge of surpassing the significant 10,000-member milestone.

J.B. SANDLIN BUILDER OF THE YEAR

Tilson Custom Home Builders has been a paragon of unwavering commitment and support to TAB for decades. As major donors to HOMEPAC, they actively champion TAB's advocacy initiatives and have generously contributed thousands of dollars to the Texas Builders Foundation.

Demonstrating a profound



Justin Webb, Altura Homes

dedication to the industry, Tilson Homes encourages its employees to take leadership roles within TAB, with many serving as senior officers, committee chairs and voting members on various committees, task forces and councils.

Moreover, Tilson Homes has played a pivotal role in community development by allowing employees to facilitate construction training at local HBAs.

ASSOCIATE OF THE YEAR

Throughout 2023, RESNET® played a crucial role in supporting members following the enactment of Texas House Bill 3215 - a pivotal update to the state's universal energy code compliance pathway. Committed to being a conduit for the latest energy code information, RESNET® conducted an extensive educational initiative. They offering remote Zoom at Noon education webinars throughout the year. Moreover, RESNET® sponsored and facilitated training classes at all 26 local associations, covering the expenses for trainers and materials.

Notably, RESNET® took a prominent role as the Education Center sponsor, exhibitor and presenter of an education session at the 2023 Sunbelt Builders Show.

Dallas BA 2023 Year in Review: Change

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After Hours events averaged 133 attendees. Thank you to Struc-Sure Home Warranty, Corradi USA, Nebraska Furniture Mart, The Jarrell Company, Elite Home Selections, Heritage Hardwood Floors, Dal-Tile, Texas Door & Trim and HomePro for hosting After Hours in 2023!

Divisions and Councils continued to have helpful and insightful programming and speakers at their events. Dallas Division had realtor/lender panels, land development experts and vendor panels to shine a light on different facets of the residential construction industry.

Metro East focused on economic development, interior design trends, residential market updates, and government affairs in their respective cities. On May 21, Metro East wrapped up the most successful Cars For CASA in its 18-year history. The vintage car, truck, and bike show boasted approximately 400 entries and an attendance of over 3,000. The division presented a check for \$100,938 to Lone Star CASA, a non-profit organization that provides trained volunteer advocates to children who have been removed from their homes due to abuse or neglect. To date, Metro East has donated almost \$822,000 to the group.

The Dallas BA education program served just under 500 industry professionals, once again showing why it is one of the most successful in the nation. Three diverse series were offered: the ever-popular Building a Better House series, the hands-on series, @Project Site, and the newly adapted Managing a Better Business series. The business series will continue into 2024 with two final sessions. This deep-dive business coaching approach continues to gain popularity thanks to Donny Mack's knowledge and passion for fellow members. All the series are made successful through the leadership of the education com-

Continued on page 9



Author of New Market. New You.

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Professional Women in Building

On Nov. 15, more than 60 men and women heard Cory Boydston and Audrey Lam share their experiences and insights about their mentorship journey throughout their careers. To learn more about upcoming Professional Women in Building programs, visit dallasbuilders.org.





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Dallas Division Holds Successful Coat Drive The Association's Dallas Division has been organizing a coat drive for many years. Last year they asked members to bring coats, socks, scarves and winter hats to their December lunch meeting featuring Fred Balda, president of Hillwood Communities. Dozens of warm articles of clothing were collected and donated to North Dallas Shared Ministries. In the photo above, Joe Mazza brings the collected winter apparel to the ministries' warehouse. North Dallas Shared Ministries is a faith-based service agency focused on improving the quality of life for people in need. A part of Catholic Charities, this group is a first responder to the community's most vulnerable, helping those in crisis move toward a better life.

Dallas BA 2023 Year in Review: Change

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mittee and the determination of each Series Leader.

The 156 hours of coursework taught in 2023 included new instructors and committee volunteers. Fifty of these hours were held during the sold-out DBA LEADERS Program. This year was the largest graduating class. The program has an eye toward the future and will incorporate further course components tailored to members' needs.

The Education Committee and staff Operations Officer and Education Director Sheena Beaver successfully pioneered a hybrid course option with the National Association of Home Builders. This model was then offered to other associations throughout the nation, helping to promote qualitybuilding practices to all industry professionals from coast to coast.

The Professional Women in Building Council held five extremely successful events that featured wellknown leaders throughout the nation. They have achieved a lot in their first few years and have a lot of momentum going into 2024. They are focused on building their membership and increasing their involvement in the community.

This year the Association was saddened by the loss of far too many

friends of the housing industry. We said farewell to two past presidents: our 37th President, Brad Camp, and our 70th President, Joe Chamberlain. We also lost two of the Association's highest-ranking Spikes: Honored Life Director Geanie Vaughan of Lee Lighting; and Barbara Bynum of John P. Bynum Construction, another dedicated membership recruiter, a high ranking Spike, and the wife of the Association's 45th president John Bynum. Other deaths were Scott Park of Park Place Homes, who had served as president of the Metro East Division and been a member for almost five decades; Mary Frances Burleson of Ebby Halliday Realtors, an industry icon and member for over 40 years; Collin County builder members Tom Riordan of Plano and Blake Christie of Lavon; and finally, to Pierce Allman, co-founder of Allie Beth Allman and Associates.

Thank you to all who continue to be champions for the Dallas BA. Last year 182 companies partnered our events, meetings and classes. The efforts from our membership and staff continue to be nothing short of extraordinary. A huge thank you is owed to them as well as our 2023 Industry Investors Hotchkiss Insurance Agency, StrucSure Home Warranty, BGE, Fox Energy Specialists, DuPont, FACETS, Atmos Energy and Perma Pier.

HOME OF THE WEEK ACCEPTING SUBMISSIONS

The Home of the Week presented in partnership with The Dallas Morning News, is open to multifamily builders and land developers in addition to single-family builders. The feature will highlight homes (in all stages of completion), apartment/condo complexes and master-planned communities. These projects will be promoted in both the print and online Dallas News, on DallasBuilders.com and on social media.

This service is FREE to Dallas BA builder members.

Open to Multifamily Builders and Land Developers

Currently filling feature dates January - March

INTERESTED? Contact Holly Pemberton at 214-624-3176 or Holly.Pemberton@DallasBuilders.com



Members enjoy Casino Christmas presented by KJ Custom Screens & Outdoor Living





























View the complete Casino Christmas Photo Gallery



THE HOME BUILDER

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NEW MEMBERS

BUILDERS

Bennett Construction and Design LLC Marc Bennett 469-684-6116 BUILDERS - RESIDENTIAL

EWG Development, LLC Eric Gouin 281-536-7073 BUILDERS - RESIDENTIAL

Graham Hart Home Builder Shawn Goff 214-626-8590 BUILDERS - RESIDENTIAL

Q F C S LLC Larry Hayes 214-270-5184 BUILDERS - RESIDENTIAL

TatumTek Modular Edwin Tatum 214-537-1158 BUILDERS - RESIDENTIAL Spike: Doug Bowerman, Susser Bank

Thomas Cusick Custom Homes Tom Cusick 214-728-9396 BUILDERS - RESIDENTIAL Spike: Dave Hambley, Lee Lighting

Walker Properties Joshua Walker 214-897-3062 BUILDERS - RESIDENTIAL

Wildcatter LLC Michael Briseno 469-929-9453 BUILDERS - RESIDENTIAL

ASSOCIATES FCC Environmental Jeff Sullivan 214-357-4357 SITE PREPARATION/ MANAGEMENT

Joseph Chris Partners Erica Lockwood 281-359-0060 PROFESSIONAL SERVICES Spike: Taylor Humphrey, Pacesetter Homes

PRC Real Estate Group-Brokered by Vylla Home Karen Peoples 214-244-5088 REAL ESTATE Rockhill Capital and Investments Brent Libby 214-975-0843 FINANCIAL SERVICES

Sika RMax Greg Kaplan 972-999-6457 INSULATION Spike: Matt Walls, Winston Custom Homes

Stego Industries Scott Balo 877-464-7834 FOUNDATION Spike: Shelley Balo, Huber Engineered Woods

AFFILIATES/ ADDITIONALS

Hillwood Communities Nick Moore 214-232-7269 BUILDERS - LAND DEVELOPER

Rockhill Capital and Investments Neal Heckel 214-869-4943 FINANCIAL SERVICES

Local: 817.546.0160

Toll Free: 1.866.448.0961

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> See complete contact information for all Dallas BA members at

DallasBuilders.org.

Milestone Anniversaries

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15 Years Sterling Brook Custom Homes, LLC

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Milestones Presented by:





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Multifamily Builders Council partners with Milwaukee Tool for Christmas Party



Multifamily Builders Council Board of Directors: front row, Brian Webster, KWA Construction; Charlie James, BBLbc, LLLC; John Schmidt, Cadence McShane Construction Company; Clay Pyle, Nationwide Gutter; back row, Lee Thomas, Billingsley Company; J.W. Turner, Turner Forest Industries; Lucky Ivy; Advanced Concrete Surfaces; Kenny Hammons, Trinisic Residential; Vance Turner, Turner Forest Industries; Adam Sumrow, Republic Elite Multifamily Interiors; and Corey Pruitt, KWA Construction. Unavailable for photo: Brady Bates, TrussWorks; and Gary Daily Jr., Blackburn Construction



Congratulations to the 2023 recipient of the John Turner Superintendent of the Year Award, Jeremy Hogan with JPI Construction, second from the left. With him are J.W. Turner of Turner Forest Industries, far left, and Vance Turner of Turner Forest Industries, far right, the sons of the award's namesake, John Turner. MFBC Council Chair Corey Pruitt of KWA Construction is second from right.













Thank You to These Partners!



View the complete MFBC Christmas Photo Gallery



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