

THE HOME BUILDER

DallasBuilders
ASSOCIATION

www.DallasBuilders.org



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No. 3

March 2024

Industry Investors



BRIEFLY

Join the Young Professionals Council March 20 for a site visit at Collin College, led by Craig Johnson, director of architecture & construction. This event is free for members ages 40 and under. [RSVP](#).

Celebrating its 19th year, Cars for CASA is a staple event in the North Texas area with hundreds of attendees and vehicle entries. Hosted by the Metro East Division, attendees are welcome to enjoy activities such as a 50/50 raffle, good food and viewing vintage autos to cutting-edge cars. The event will be held Sunday, May 19, beginning at 10 a.m. in front of the Rockwall Courthouse. Watch for details.

Leadership program returns

The Association's DBA LEADERS program returns in 2024, helping builders, associates and affiliates advance their careers by learning and utilizing essential leadership skills. This comprehensive yearlong program aims to advance industry leaders throughout the DFW metroplex and is designed for all levels.

Over eight months, participants must attend monthly sessions focusing on cultivating leadership traits and applying this knowledge to daily business operations. Each month's learning objectives are aimed at helping construction professionals advance their careers.

Leading Teams - April 10

- Understand the stages of team development and how to lead teams through each stage.
- Manage and resolve conflicts within teams constructively.
- Promote a culture of collaboration and inclusivity.

Decision Making and Problem Solving - May 8

- Apply critical thinking and creativity to solve complex problems.
- Learn to use decision-making models to make informed choices.
- Develop the ability to evaluate decisions and learn from outcomes.

Emotional Intelligence (EI) and Diversity - June 12

- Increase self-aware-

ness to understand personal strengths and areas for improvement.

- Develop strategies for regulating emotions in professional settings.
- Utilize empathy to connect with team members and enhance team dynamics.

Spokesperson Training - July 10

- Learn to develop and deliver key messages that resonate with target audiences and support organizational goals.
- Gain skills in handling media interviews across various platforms, managing difficult questions, and maintaining poise under pressure.
- Improve public speaking techniques to engage and influence audiences effectively.

■ Develop strategies for effective communication during crises, ensuring messages are clear, compassionate, and consistent.

■ Understand the best practices for using social media as a spokesperson, including content creation and interaction with users.

Effective Communication - Aug. 14

- Master the art of verbal and non-verbal communication to enhance leadership presence.
- Develop active listening skills to improve understanding and empathy.
- Learn techniques for

[Continued on page 10](#)



PWB Provides Scholarships for Construction Management Students

Professional Women in Building Chair Katie Youngblood with Highland Homes; Cheri Weinhagen, professor of construction management at Collin College; Barbara Dabbs, construction management student and former scholarship recipient; and Yvette Lane, student. [See complete story on Page 8.](#)

You're Invited

"NOTES OF LOVE" HOME SIGNING

Let's share words of inspiration and gratitude with an American hero. Garvey Homes, Dallas Builders Association - Dallas Division, the City of Irving, NEC Corporation of America and Operation Finally Home are honored to provide a mortgage-free, custom-built home for U.S. Army Sergeant First Class Samasoni Lelea and his family. Drop in during our open house to write a few words of appreciation on the studs before they get wrapped with dry wall. The Lelea family will feel the love each time they enter their new home!



Orchestrating a brighter world
NEC

Wednesday, March 20th

ANYTIME BETWEEN
9:00 am & 12:00 pm
PLEASE PARK AT HERITAGE AQUATIC CENTER 200
S JEFFERSON ST. IRVING, TX 75060
HOME ADDRESS: 304 S. BRITAIN ST. | IRVING



OPERATIONFINALLYHOME.ORG



The HomeFront

Government Affairs News and Info

David Lehde
Director of
Government
Affairs



There is Plenty for Members to Keep an Eye On

“Public business, my son, must always be done by somebody. — it will be done by somebody or other — if wise men decline it, others will not; if honest men refuse it, others will not.” - John Adams in letter to Thomas Boylston Adams, 2 September 1789

Members should remain aware of new laws intended to help land development.

Builders and developers are encouraged to contact the Dallas Builders Association regarding municipal responses to state law that became effective in September, as a result of legislation that was approved during the 88th state legislative session.

As the recently effective statutes come into play, there could be some growing pains as municipalities begin to interpret how to enforce them. Dallas BA has already had questions brought to us from members.

There were multiple bills in the 88th session related to land development. House Bill 14 (HB 14) is intended to streamline the approval process for property development and building reviews by allowing qualified third parties to review development documents and conduct inspections, helping achieve timely responses to reviews and inspections. The third-party option is triggered when the local authority does not approve, disapprove, or conditionally approve the development documents within 15 days after the date prescribed by law. The documents include applications for plats, plans and development permits.

Builders and developers are encouraged to contact Dallas BA should they have questions regarding how a

municipality is addressing and implementing HB 14, including if a city is introducing new or increased fees.

A reminder that, due to HB 3492 becoming effective law in September, municipalities and counties are prohibited from considering the cost of constructing or improving the public infrastructure for a subdivision, lot, or related property development in determining the amount of the fees for the review and processing of the applicable engineering plans, as well as the inspection of the infrastructure improvement.

This also means that, if a municipality is assessing a fee related to the aforementioned HB 14, and it is doing so on a percentage of the cost of the project that includes the scope of work defined under HB 3492, then it is in conflict with HB 3492.

Also, effective as of September 2023 are the provisions of HB 3699. Along with language correction, removing the defined term “plan from the chapter that addressed the 30-day “shot clock” timeline for plat approval, the legislation protects against unneeded platting and land dedication.

No longer required is the need to plat if streets, alleys, squares, parks, and other parts of the tracts are not intended by the owner of the tract to be dedicated to public use. HB 3699 also prohibits a city from requiring the dedication of land within a subdivision for a future street or alley that is: 1) not intended by the owner of the tract; and 2) not included, funded, and approved in a capital improvement plan adopted by the city, or a similar plan adopted by the county in which the city is located, or the state. It is these plat and dedication related provisions that developers

should keep an eye on.

Dallas BA asks that if a member has a project facing plat and land dedications that seem to not be in line with HB 3699, to please bring it to our attention.

One item that has come up again is the enforcement, and significant cost, of landscaping and tree ordinances. The ordinances used by many cities come with tree preservation, prescribed tree planting and fee-in-lieu provisions. The enforcement of which can cause headaches for the project owner, as well as contractors and surveyors alike.

In 2017, during the special session of the 85th Legislature, new protections were provided under Chapter 212 of the Texas Local Government Code relating to the municipal regulation of the removal of trees on private property. The legislation was a priority of the Dallas BA and involved the hard work of advocacy staff of both Dallas BA and TAB.

The statute requires municipalities to apply a credit of at least 50 percent (40 percent for commercial projects) of the fee assessed for removing a tree on a residential development if the property owner plants a qualified tree. For homes that are a personal residence, a fee may not be assessed to remove a tree less than 10 inches in diameter, and a 100 percent credit

must be provided when a qualified tree is planted.

Specifically, a planted tree must be at least two inches in diameter (4.5 feet above ground) and the municipality can specify the species and method for replanting. The tree may be planted either on the property or in another location mutually agreed upon. Additionally, a municipality may not prohibit the removal of a tree that is diseased, dead or poses an immediate threat to persons or property.

Builders and developers should keep this statute in mind as they face the challenges of tree and landscaping ordinances in various municipalities.

Election season does not end on March 5.

As we reach the end of the first part of the primary election season, it is important to keep in mind that there will likely be runoff elections for multiple Texas Legislature seats, as well as key Congressional seats affecting the Dallas BA service area.

This will be followed by multiple city council races in the spring. A key tool in the Association’s advocacy toolbox is HOMEPAC of Greater Dallas, the non-partisan political action committee.

For more information, members can visit <https://dallasbuilders.org/advocacy/> or contact the [Director of Government Affairs](#).

Representing The Interests of the Home Building, Multifamily Construction and Remodeling Industry in the Greater Dallas Area

THE HOME BUILDER

Dallas Builders Association www.DallasBuilders.org

The Home Builder is published monthly by the Dallas Builders Association at 5816 W. Plano Pkwy., Plano, Texas 75093. Telephone 972-931-4840.

[BARCIE VILCHES](#), Editor

Dallas Building Permit Summary				Dallas Single Family Builders		
Year-to-Date 02/21/2024				Year-to-Date 02/21/2024		
Residential	Permits	Value	Un	Builder	Homes	Value
Dallas Building Permit Summary				Dallas Single Family Builders		
Year-to-Date 02/21/2024				Year-to-Date 02/21/2024		
Single Family Homes	1,968	\$492,092,152	19	1 Lennar Homes	151	\$38,141,132
Duplexes & Twin Homes	28	\$5,800,000	1	2 D R Horton Custom	115	\$21,811,245
Apartments & Condos	66	\$121,999,992	1	3 Pulte Homes Of	78	\$21,234,464
Accessory Dwelling Units	1	\$150,000	0	4 Trophy Signature	58	\$17,524,188
Other Residential Structures	143	\$2,802,105	0	5 Owner	1	\$15,000,000
Swimming Pools & Spas	228	\$13,849,888	0	6 Bloomfield Homes	51	\$14,298,540
Garages & Carports	30	\$606,762	0	7 First Texas Homes	55	\$13,170,570
Res Rmld, Addn, Int Fin	543	\$32,563,759	0	8 CB Jeni Homes	46	\$12,936,448
Reroof Residential	122	\$4,847,756	0	9 Landon Homes	49	\$12,052,000
Total Residential Const	3,129	\$674,712,448	20	10 Highland Homes	34	\$11,423,309
Dallas Building Permit Summary				Dallas Single Family Builders		
Week 8 - 02/15/24 to 02/21/24 (permits over \$5,000)				Week 8 - 02/15/24 to 02/21/24 (permits over \$5,000)		
Single Family Homes	387	\$95,754,562	38	11 Tish LLC	45	\$9,000,000
Demolition	42	\$55,135	0	12 Hhs Residential	43	\$8,581,152
Grading & Dust	2	\$385,720	0	13 Hallmark Land	27	\$8,208,738
Footing & Foundation	176	\$561,433	0	14 Meritage Homes Of	39	\$7,800,000
Duplexes & Twin Homes	14	\$2,800,000	3	15 Brightland Homes Ltd	34	\$7,734,719
Apartments & Condos	1	\$500,000	0	16 Tri Pointe Homes	28	\$7,430,794
Other Residential Structures	45	\$711,500	0	17 Scott Ellis Homes LLC	34	\$6,800,000
Swimming Pools & Spas	85	\$2,747,116	0	18 Starlight Homes	31	\$6,493,480
Garages & Carports	8	\$136,568	0	19 Impression Homes	27	\$6,163,050
Res Rmld, Addn, Int Fin	228	\$15,496,640	0	20 Beazer Homes	26	\$5,200,000
Reroof Residential	38	\$1,694,890	0	21 History Maker Homes	13	\$5,133,935
Total Residential Const	1,026	\$120,843,568	42	22 Camden Homes LLC	22	\$5,038,968
Dallas Building Permit Summary				Dallas Single Family Builders		
Week 8 - 02/15/24 to 02/21/24 (permits over \$5,000)				Week 8 - 02/15/24 to 02/21/24 (permits over \$5,000)		
Demolition	42	\$55,135	0	23 Shaddock Homes	25	\$5,000,000
Grading & Dust	2	\$385,720	0	24 AnaCapri Laguna	25	\$5,000,000
Footing & Foundation	176	\$561,433	0	25 Alexander Hunt	3	\$4,750,000
Duplexes & Twin Homes	14	\$2,800,000	3	26 Taylor Morrison	16	\$4,512,960
Apartments & Condos	1	\$500,000	0	27 Perry Homes	15	\$4,431,296
Other Residential Structures	45	\$711,500	0	28 MHI Partnership	14	\$3,953,472
Swimming Pools & Spas	85	\$2,747,116	0	29 M/I Homes	19	\$3,901,795
Garages & Carports	8	\$136,568	0	30 Normandy Homes	17	\$3,400,000
Res Rmld, Addn, Int Fin	228	\$15,496,640	0	31 David Weekley	12	\$3,305,344
Reroof Residential	38	\$1,694,890	0	32 MM Anna 325 LLC	16	\$3,200,000
Total Residential Const	1,026	\$120,843,568	42	33 Mobile Investments &	20	\$3,000,000
Dallas Building Permit Summary				Dallas Single Family Builders		
Week 8 - 02/15/24 to 02/21/24 (permits over \$5,000)				Week 8 - 02/15/24 to 02/21/24 (permits over \$5,000)		
Demolition	42	\$55,135	0	34 Southgate Homes	8	\$2,963,100



Thank You to the 2024 HOME PAC of Greater Dallas Club Level Members

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Rane Pearson

Lone Star Club
Meredith Joyce
Adam Lingenfelter

Austin Club
Craig Brooks
Corey Ford
Glenn Gehan
Kelly Hoodwin
Frank Murphy
Jerry Parks
Greg Paschall

President's Club
Tiffany Acree
Donnie Evans
David Lawhorn
John Porizek
Matt Robinson
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Jimmy Tanghongs
Alan Tuten
Matt Walls

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Kendall Goshorn
Dave Hambley
Bob Hansen
Landon Hood
Chris Jackson
Michelle Carter Love
Donny Mack
Kevin McLain
Pat Nagler
Jerry Sanders

Why Invest in HOME PAC of Greater Dallas?

Investment in HOME PAC of Greater Dallas is vital to the success of our local advocacy efforts. Changes in local and state laws could be detrimental to your business. Without the participation of HOME PAC of Greater Dallas, decisions affecting the future of the industry will be influenced by other industries and activist groups, many of whom represent interests directly opposed to our own.

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[Make a contribution to HOME PAC](#)



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Upcoming Classes: April



Risk Management & Insurance for Building: NAHB Certificate Course - April 3

In this environment, builders must use comprehensive risk management strategies to reduce construction risks and other exposures. From overarching principles to practical solutions on obtaining the most competitive insurance quotes, this course gives you the tools you need to manage your risk.

Class participants will be able to:

- Grasp and apply insurance terminology;
- Use non-insurance risk management strategies;
- Recognize the basics of the types of insurance coverage that you need; and
- Structure company insurance and risk management programs with help from your brokers and counsel.

Instructor Tag Gilkeson, CAPS, CGA, CGB, CGP, CGR, CMP, CSP, GMB, Master CGP, Master CSP, has been in the real estate and construction industry for over 20 years. He has focused on increasing his skills through education for the last two decades, earning three college degrees including construction management and architectural drafting and design.

Time: 9 a.m. to 4p.m.

Hybrid Class

Cost: \$159 Member/ \$259 Non-Member

[Register for Risk Management & Insurance for Building Class.](#)

2023 National Electrical Code, NFPA 70 Residential Changes: Building a Better House Series - April 9

The State of Texas and TDLR have adopted the 2023 Edition of the National Electric Code (NEC) to be the mandatory minimum standard State-wide, effective Sept. 1, 2023.

This session will focus on changes related to working space, GFCI protection, permissible loads, kitchen island & peninsular receptacles, surge protection, load calculations and tub & shower spaces.

Instructing the class will be Vince Della Croce, a business development manager of Electrical Inspectors for Siemens Smart Infrastructure USA. He is licensed in Florida as a master electrician and in Washington as an

electrical administrator.

Hybrid Class

Time: 10 a.m. to 1 p.m.

Lunch Included

Cost: \$35 Member/ \$45 Non-Member

[Register for Electrical Code Class.](#)

Financial Management: NAHB Certificate Course - April 16

Learn how to start with business

plans, budgets and goals, informed by your local business potential, and choose the most profitable paths to move forward.

This class will cover specific financial tools, including ratio analysis tips, pricing formulas, labor burden calculators, and slippage calculators, which will help you make money on all projects.

Instructor Tag Gilkeson will also

demonstrate the value and use of pro forma analysis to predict profits and cash flows.

Time: 9 a.m. to 4p.m.

Hybrid Class

Cost: \$159 Member/ \$259 Non-Member

[Register for Financial Management Class.](#)



FraserCon: Your Trusted Concrete Experts

Over 25 years of dedicated concrete construction in North Texas, we've experienced the true essence of hard work, perseverance, and growth. Our journey has been filled with grinding, sacrificing, learning, giving, failing, laughing, growing, caring, hoping, persisting, reflecting, loving, living, and winning. Every step of the way, we've embraced the challenges and celebrated the successes.

Today, we express our sincere gratitude to all those who have placed their trust in us—the builders within the Dallas Builders Association.

As we embark on the next quarter century, we raise a toast to the future. With FraserCon by your side, you can rely on our expertise and unwavering commitment to excellence. Together, let's build a stronger, more concrete future.

Jason Fraser
Founder

Become a Certified Aging-in-Place Specialist in just three days this month

Expand your portfolio in just three classes by becoming a nationally recognized Certified Aging-in-Place Specialist. Get the technical, business management and customer service skills essential to competing in the fastest-growing segment of the residential remodeling industry: home modifications for the aging-in-place market.

Millions of Americans are living longer and more active lives. Because they are embracing newly found and changing lifestyles, they need to revitalize their home environment. Identifying this burgeoning opportunity and then developing the skills to interact with this market can help you grow your business dramatically.

■ **Monday, March 25** (9am-4pm) – [CAPS I – Marketing & Communicating with the Aging-In-Place Client](#)

■ **Tuesday, March 26** (9am-

4pm) – [CAPS II – Design Concepts for Livable Homes and Aging-In-Place](#)

■ **Wednesday, March 27** (9am-4pm) – [CAPS III – Details & Solutions for Livable Homes and Aging-In-Place](#)

■ Get a discount by [registering for all three classes!](#)

Marketing & Communicating with the Aging-In-Place Client (CAPS I)

This course equips participants with the knowledge and tools to effectively market and sell services to the aging-in-place (AIP) market.

By completing this course, participants will be able to:

■ Identify access points and marketing opportunities within targeted AIP market segments.

■ Explain how allied professionals can collaborate effectively to serve a targeted AIP market.

■ Identify common challenges of functioning in a real-world environ-

ment for the AIP population.

■ Enhance the client consulting process with effective needs assessment and communication techniques.

Design Concepts for Livable Homes and Aging-In-Place (CAPS II)

To help homeowners make their home a safe and comfortable living environment for the long term, many responsive and innovative products are emerging and service providers are focusing their businesses on creating new homes and renovations that provide design flexibility, pleasing aesthetics, high function and usability for all people, without regard to age, income or ability level, and regardless of life's changes and challenges.

The second CAPS course enables participants to identify common challenges and understand attractive design concepts that create a safe and comfortable environment for clients who want to age in place (AIP) as well as individuals who have a condition that requires home modifications or equipment.

By completing this course, participants will be able to:

■ Identify special considerations for estimating, scheduling and executing livable home and AIP jobs while the client is in residence.

■ Identify legal and contractual considerations for building professionals providing livable home and AIP design solutions for residential clients.

■ Describe the categories of design and how they relate and apply to the three AIP market segments.

■ Describe specific design concepts for the livable home and AIP client. The course presents various methods and techniques for modifying home design, from the perspective of

new construction and retrofitting.

Details & Solutions for Livable Homes and Aging-In-Place (CAPS III)

This course builds on the CAPS I and II courses by introducing design solution techniques, innovative products and best practices for product installation for CAPS professionals to use when creating livable spaces in which to age in place.

Participants will engage in hands-on activities from real case studies.

Graduates will be able to:

■ Create comprehensive designs for aging-in-place projects.

■ Become familiar with available innovative and specialized products.

■ Practice design and installation for key components of in AIP home design.

■ Implement techniques of budget integration into design and product selection.

■ Identify common missteps for design and installation of AIP solutions.

■ Review and apply solutions for common single-room modification cases

■ Identify common installation considerations for modifications of a specified space.

■ Prioritize solutions in a whole house multi-generational case study while being compliant with budgetary constraints with consideration given to phased construction application.

■ Prioritize individual tasks relative to a project's budget and urgency.

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Becky Warner retires after 30 Years; Kris Cox named Dallas BA's accounting manager

Longtime staff member Becky Warner retired Feb. 29 from her position as the Dallas BA's accounting manager. Kris Cox, who joined the Association last spring as an administrative assistant, has assumed accounting responsibilities.

Becky joined the staff in 1983 as a 19-year-old graduate of Executive Secretarial School. She took a decade-long sabbatical to become a full-time mom, rearing two children, Sabrina and Sean. She returned to the Association as receptionist, then quickly transitioned to new duties as communications assistant, where she handled such responsibilities as Home Builder advertising, the Home of the Week program and Home Buyers School.

After several years in this position, Becky added accounting duties to her resume, and became the Dallas BA's full time accounting manager in 2015.

"If I had to name Becky's most valuable asset in the workplace, it would be 'adaptability'," said Director of Communications Barcie Vilches, who has worked with Becky since she came on board the Dallas BA. "She has literally worked in every single department in one way or another. Over the years she has run division meetings, golf tournaments and After Hours; taken photos and proof read

tons of documents; handled the membership database; worked dozens of special events; hauled awards and office supplies; and unloaded boxes and boxes of Parade of Homes magazines. She started working here before we had computers, so members had to call the office to make meeting reservations; it was Becky's job to write all those down on little slips of paper, about a zillion of them every day because we had something like 15-20 divisions and councils at that time."

Becky is also the one who deciphered former Executive Officer Ed Cox's hand-written notes on the Association's history, typing the entire book to submit to the publisher. "No matter what needed to be done, Becky has always been up to the task," Barcie recalls. "Climbing up on the Irving Convention Center's very high marquee to change out the lettering for our Spanish language homebuyer's school, Primera Casa. Retrieving a litter of feral cats that had been born in our office courtyard. Tackling all kinds of daunting office equipment set-up or repair. You name it."

"This Association has meant so much to me," Becky has told fellow staff. "The Dallas Builders Association really is a work family, just a really big one that includes all of our members."

Her retirement plans include traveling with her husband, Darren, to visit family and friends, and to log adventures spanning the country from seashore to mountains.

"Although we are very excited that Becky is able to retire and begin this new chapter in her life, she will be deeply missed," stated Executive Officer Gena Godinez. "My only regret is not being able to work with her longer. Becky always has a positive attitude and is willing to help wherever needed. She has devoted countless hours to assisting Kris Cox with this transition and has agreed to be available for the foreseeable future if any questions arise."

Before relocating to the DFW area, for the past 15 years, Kris Cox and her husband Kyle had owned a design/build custom home company in the Texas Hill Country, where Kris was the office administrator and bookkeeper. She holds a degree in exercise and sports sciences from Texas Tech University.

Kris worked in the fitness indus-



Kris Cox



Executive Officer Gena Godinez presents Becky Warner with a retirement gift at the Feb. 20 Board of Directors meeting: Becky and her husband are huge fans of the Texas Rangers, so the DBA Staff unanimously decided that tickets to World Series Champions Texas Rangers' season opener against the Chicago Cubs would be the ideal gift.



Darren and Becky Warner

DallasBuilders ASSOCIATION

CRAWFISH BOIL

April 4
5:30-8pm

**ALL YOU CAN EAT
Crawfish & Fixin's**

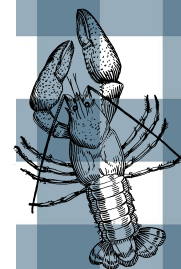
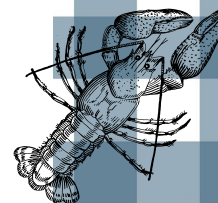
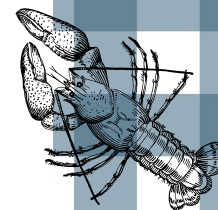
Dallas BA Members: \$30 | Non-Members: \$40

The Hamburger Man will also be grilling burgers on-site courtesy of



Dallas BA Parking Lot: 5816 W. Plano Pkwy. Plano, TX

Get Tickets at www.DallasBuilders.org/calendar





AFTER HOURS

March 28
6pm - 8pm

Hosted By:



Enjoy delicious food and beverages while networking with fellow industry professionals.

This event is free to attend, but advance reservations are requested.

[Register](#)

Lava Cantina
5805 Grandscape Boulevard,
The Colony, TX, USA

The Builder Jackpot will be \$500!

Yearlong Membership Partner:



Dallas Division Hosts REALTOR™/Lender Panel

The Dallas Division on Feb. 8 hosted its annual REALTOR™ / Lender Panel, which provided invaluable insights to a packed crowd at Maggiano's NorthPark. Panelists discussed post-COVID design trends, high-demand areas and evolving financing strategies for homebuyers in today's market. From left are Dallas Division President Bob Hansen, Garvey Homes; Stephen Puckett, Prosperity Bank; Bess Dickson, Briggs Freeman Sotheby's International Realty; moderator Joe Atkins, Joe Atkins Realty; John C. Weber, Compass RE Texas, LLC; and Jill Long, Allie Beth Allman & Associates. The division's next meeting will be held April 4 featuring Gloria Tarpley, secretary of DFW International Airport.

★ APRIL 20, 2024 ★

DESIGNED TO SHINE

GLAM McSAM

PRESENTED BY



The deadline for all entry applications, supporting materials and payment is **March 11**.

Tickets for the event are on sale now

[More Info](#)

Professional Women in Building help fund Collin College scholarships

The Dallas BA's Professional Women in Building council on Feb. 14 presented Collin College with a \$10,000 check for its Excellence Fund, which provides scholarships for students in the school's construction management program.

The presentation was part of the council's Galentine's Day Brunch at Association offices in Plano.

The donation is earmarked for female students and will be awarded March 22 at Collin College's Women in Construction Event. "This contribution is the embodiment of PWB's mission, uplifting women and providing opportunity within the construction industry," said council Chair Katie Youngblood of Highland Homes.

Collin College's construction management program prepares stu-

dents to work in a wide variety of management/supervisory roles, both in residential and commercial areas of construction.

Key topics include scheduling, budgeting, personnel management, quality assurance and safety.

The school's female enrollment is twice the 11 percent national rate of women in the construction workforce, according to the U.S. Bureau of Labor.

"There's an overall awareness that women can and should be doing every job that's out there," said Craig Johnson, director of architecture and construction programs at Collin College.

"The construction industry is now deliberately seeking females because they have a great eye for detail and are good communicators."



Members take time for a photo opp at the Professional Women in Building Council's Galentine's Day Brunch. From left are Teresa Williams, KJ Custom Screens & Outdoor Living; Tiffany Acree, StrucSure Home Warranty; Katie Youngblood, Highland Homes; and Meredith Joyce, Michael Joyce Properties.



Young Professionals Host Homebuilding Start-Up Panel
YP Chair Landon Hood welcomes panelists Steve Langridge, Taft Homes; Jennifer Johnson, Olivia Clark Homes; Ralph Williams, Pycot Homes; and Don Dykstra, Bloomfield Homes.

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Dallas Builders Association
Professional Women in Building

Perspective and How It Can Forever Change Your Life

Debora Trimpe, PhD

April 17
11:30am - 1pm

Dallas Builders Association
5816 W. Plano Pkwy.
Plano, TX

Debora started her career in the homebuilding industry over 40 years ago. She also has her PhD in Psychology. Her specialization is in Industrial and Organizational Psychology, which delves in the psychology of behavior, motivation, and change management. Her subspecialty is in Leadership Coaching Psychology.

PWB Members \$25 (with promo code) | Non-PWB Members \$35



Register at www.DallasBuilders.org/Calendar

NEW MEMBERS

BUILDERS

Ahlers Roofing and Construction LLC
Stephen Orefice
817-793-2424
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Spike: Matt Walls, Winston Custom Homes LLC

Amelia Custom Homes
Jamie Sanchez
682-367-7917
BUILDERS - RESIDENTIAL

BLC Construction Series LLC
Damian Logan
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BUILDERS - RESIDENTIAL

Gold Star Construction
Jay Freischlag
817-266-3940
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Spike: Tag Gilkeson, Tag & Associates, LLC

Keiley & Kassa Investments
Benjamin Keiley
206-566-4096
BUILDERS - RESIDENTIAL

MCR Builders LLC DBA MCR Luxury Homes
Bryan Lurie
972-707-9150
BUILDERS - RESIDENTIAL

Sabre Luxury Homes
Derek Madaras
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BUILDERS - RESIDENTIAL
Spike: Adam Lingenfelter, Lingenfelter Luxury Homes, LLC
Shane Homes
Keith Kieltyka
281-910-5689
BUILDERS - RESIDENTIAL

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Mike Stewart
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BUILDERS - REMODELER
Spike: Michael Mishler, Mishler Builders, Inc.

Texas Material Supply
Khalid Mahmood
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Christina Sedrak-Soliman
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AUDIO/VIDEO

ASSOCIATES
All Pest Solutions
Wendell Daniel
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Farmers Electric Cooperative
Maggie Spurrier
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Galactic Audio Video
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AUDIO/VIDEO
Spike: Tony Prutch, J. Anthony Custom Homes, LLC
J&M Construction Services LLC
Guillermo Martinez
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DRYWALL (SHEETROCK)
Spike: Tony Prutch, J. Anthony Custom Homes, LLC

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Reece Bierhalter
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Dusty York
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Shawn Stephens
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Spike: Fred Hall, BMO Bank N.A.

Viewrail
Joshua Cantrell
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Leadership program returns in 2024

Continued from page 1

providing constructive feedback that motivates and supports team members.

Balance and Renewal - Sept. 11

■ Master techniques for setting boundaries and prioritizing tasks to enhance personal well-being.

■ Understand the impact of work-life balance on productivity and overall happiness.

■ Recognize the signs of stress in oneself and others to proactively address them.

■ Develop a personal renewal plan that aligns with one's values and career aspirations.

Bargaining, Negotiating and Closing the Deal - Oct. 9

■ Master the art of preparing for negotiations, including research and strategy development.

■ Utilize a variety of bargaining techniques to influence outcomes positively.

■ Recognize and counter negotiation tactics effectively.

Motivation/Change Management and Leadership Program Wrap-up - Nov. 6

■ Gain insights into major motivational theories and how they apply to organizational behavior and change management.

■ Master the art of crafting and delivering messages that inspire and motivate teams through periods of change.

■ Develop strategies to build team resilience and adaptability, preparing them to thrive in changing environments.

■ Understand how to design and apply reward systems that motivate desired behaviors and support the change process.

Each session will be from 10 a.m. to 3 p.m., with lunch provided.

The program, which is facilitated by Tim Lansford of Blast Seminars and Luxury Homes of Texas, will feature guest speakers throughout several sessions. It is limited to 20 participants.

Lansford is a veteran homebuilder, remodeler, and real estate broker with 25+ years in the industry. He has over three decades of applied leadership experience spanning multiple industries. He speaks at residential construction industry events, including The International Builders' Show®. He also conducts regular educational sessions for NAHB.

Thank you to the Education Title Partner StrucSure Home Warranty for helping to cultivate future industry forerunners.

The cost is \$795 for members and \$995 for nonmembers. [Registration and details.](#)



Pat Nagler Reaches 250-Spike Level

Congratulations to Pat Nagler with Edge Home Finance Corporation, who has reached the 250-Spike level of membership recruitment. Representatives of the Association's Membership Committee presented Pat with her National Association of Home Builders Spike Club pin at their Feb. 13 meeting. From left are Isaac Harryman, RW Supply & Design; Drake Holtry, Homes For Hope, Pat Nagler; Membership Chair Myra Baginski, Coldwell Banker Realty; Dave Hambley, Lee Lighting; and Tony Paez, DFW Design & Build, LLC

HOME OF THE WEEK ACCEPTING SUBMISSIONS

The Home of the Week presented in partnership with The Dallas Morning News, is open to multifamily builders and land developers in addition to single-family builders. The feature will highlight homes (in all stages of completion), apartment/condo complexes and master-planned communities. These projects will be promoted in both the print and online Dallas News, on DallasBuilders.com and on social media.

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Currently filling feature dates March - June

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