

THE HOME BUILDER

DallasBuilders
ASSOCIATION

www.DallasBuilders.org



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April 2024

Industry Investors



Professional Women in Building participate in Collin College event

By Sheena Beaver
Dallas BA
Operations Officer

Members of the Association's Professional Women in Building Council participated March 22 in the annual Collin College Women in Construction event, which encourages and connects emerging female industry professionals.

The event had a great turnout. Currently enrolled students primarily filled the seats with a few previously established women leaders who work in the industry. Student demographics vary at the college; some are just out of high school, while others are starting on a second career change.

Cheri Weinhagen, professor of construction management at Collin College, moderated the event, which hosted guest speakers such as Meredith Chapman of K.



Hovnanian Homes, who is vice chair of the Dallas BA's Professional Women in Building Council.

Following the inspiring speeches, a panel of women experts was held. Included were Dallas BA members Katie Youngblood, Highland Homes; Teresa Williams, KJ Custom Screens & Outdoor Living; and Tiffany Acree, StrucSure Home Warranty,

who shared some of their struggles and how they overcame them in a male-dominated industry.

One of the biggest takeaways was that each speaker encouraged the students to find a mentor and join groups dedicated to the construction industry.

At the conclusion of the event, each student picked a numbered miniature hard

hat and was handed an envelope corresponding with their number.

The big reveal was the envelopes held scholarship amounts ranging from \$250 to \$1,000 for each student to use to further their education.

The Dallas BA's PWB Council has donated \$10,000 to Collin College for the last two years and plans to do it again next year.

BRIEFLY

Advertising sales have begun for the 2025 Membership Directory, which is being published by E&M Consulting. Members can expect to receive calls and other correspondence from the company, which has worked in partnership with the Dallas BA on this project for many years. Rates can be viewed [HERE](#).

New members and veteran members alike are invited to the Member Welcome Breakfast on April 17. Network with the Association's newest members while learning about the great benefits and discounts available through membership. This orientation is presented by StrucSure Home Warranty. [RSVP](#).

2024 McSAM Awards gala is April 20 Presented by Southern Roofing

The McSAM Awards presented by Southern Roofing will be held on Saturday, April 20, at the Statler Hotel in Dallas.

Tickets are on sale now at [DallasBuilders.org](#). Tables of 10 are also available.

Awards will be announced in more than 80 categories, including a People's Choice Award for Builder of the Year. Approximately 500 entries were received

this year, which is the largest number since 2008.

More than 60 Sales Achievement Awards, non-judged volume-based recognitions, have been made in six dollar volume categories ranging from \$5 million to over \$35 million.

Amy Vanderoef, Emmy-nominated TV host of *Good Morning Texas*, will be this year's master of ceremonies.

A graduate of the Ameri-

can Musical and Dramatic Academy in New York City, she began her performing career with the New York USO, entertaining U.S. military forces and veterans at military bases and hospitals.

She also worked as a performer for the U.S. Department of Defense, entertaining American Armed Forces stationed overseas in countries such as Bosnia, Macedonia,

[Continued on page 2](#)



Amy Vanderoef



The HomeFront

Government Affairs News and Info

David Lehde
Director of
Government
Affairs



Association Advocacy Stretches from the Region to Capitol Hill

In the City of Dallas, the proposed ordinance that updates development and building fees was brought back to the City Council on March 27 for a final vote.

The city's original fee study proposed increases that would have added thousands of dollars to the cost of construction for both single-family and multifamily homes. The study even proposed an increase for one fee that was more than 2,500%.

The draft ordinance, which was brought before the city council on Dec. 13, actually saw many of those proposed fees reduced from the version that was presented in the fee study after City Council members heard from the Dallas BA and fellow stakeholders. Still, due to concerns regarding the assumptions made in the study, the possible impact on housing affordability, and the need to have more input from those stakeholders, the City Council postponed action on the item until their Jan. 24 meeting. After hearing more from Dallas BA, the council postponed their decision again until the March 27 City Council meeting.

This allowed city staff to make needed changes in ordinance language that was requested by Dallas BA. Builders and developers should review the updated fee schedule and plan accordingly.

In the City of Heath, Council members recently voted to approve amendments to the city's landscaping and irrigation ordinance. While most of the ordinance appears to restate what is already required by state statute and Texas Commission for Environmental Quality guidelines, Dallas BA has asked the Council for clarity regarding if the ordinance's

requirement for a permit application to install an irrigation system is intended to be enforced in the extraterritorial jurisdiction (ETJ) and whether it only applies to systems that are supplied by city-owned facilities.

Heath's ordinance also updates the approved tree planting list. As Heath continues to struggle with answers regarding water supply, Dallas BA will continue to monitor the city for any related ordinances that impact development.

In other parts of the region, Dallas BA continues to provide our members with opportunities to build connections with area decision makers.

Dallas BA's Volume Builders & Developers Committee hosted Denton County Judge Andy Eads on March 28. Judge Eads offered a timely update on the county's economic growth, major roadway plan and long-term expectations.

The residential construction sector received good news on the workforce front in March. An NAHB lead advocacy effort, which included the participation of Dallas BA members and government relations staff, resulted in the saving of the Job Corps program. Appropriations action in late summer 2023 had threatened to eliminate the needed \$1.76 billion in funding for the highly successful trades education program. And North Texas Job Corps, the Job Corps campus in McKinney, could have been affected.

Dallas BA members and staff visited with a member of the House Appropriations Committee to discuss the need for the funding to be reinserted into what is commonly known as the "Labor H" appropriations bill. NAHB's advocacy endured and House

lawmakers agreed in March to approve Senate appropriations' move to maintain the Job Corps funding through the end of fiscal 2024.

Job Corps provides free career training and education for 16- through 24-year-olds. The program trains trades for 10 industries and countless careers, offering students an opportunity to work hard, grow, and begin a career or apprenticeship.

However, the carousel of policies affecting our industry never stops spinning. Recently, the White House announced controversial emissions regulations that will impact the cost and availability of certain vehicles. This comes at a time when families continue to deal with inflation. And it can impact housing affordability as well. There is a constant push by some to have the total cost of electric vehicles hidden by requiring new homes to be constructed with EV charging equipment or infrastructure. It should

not be the responsibility of working-class families to pay for aftermarket equipment for a vehicle that many plan not to purchase, nor can afford.

Dallas BA has already defeated such requirements in the region. But you can expect more to be proposed. When the government oversteps its boundaries to pick marketplace winners and losers, more is lost.

Obviously, advocacy to our federal policy makers is important. And Dallas BA will engage them again this year in our meetings with our service area's Congressional delegation as part of NAHB's National Legislation Conference in Washington, D.C., on June 12. The meetings occur during the week of NAHB's Spring Leadership meetings.

Dallas BA members planning to, or interested in attending the meetings in Washington, should contact Dallas BA's [Director of Government Affairs](#) with any questions.

McSAM Awards set for Saturday, April 20

continued from page 1

Iceland, Germany and Croatia.

Judges selected from across the nation represent the many disciplines contributing to new home sales and marketing, as well as geographic diversity.

Partnership opportunities are available starting at \$1,000 and up to \$5,000. Market directly to decision makers including volume builder CEOs, division presidents, custom builders, remodelers, and sales and marketing professionals.

Partners committed to date include Title Partner Southern Roofing, along with Neighborhood Management, David Weekley Homes, Pro-Source Wholesale, Newland/Brookfield Properties, First National Mortgage, Builder Guides DFW, Anderson Han-

son Blanton, Texas Door and Trim, Highland Homes, Fireside Hearth and Homes, The Jarrell Company, Southwest Sales, Partners in Building, Drees Custom Homes, Land Pro Creations, Burgess Construction Consultants, Pacesetter Homes DFW, Independence Title, Hillwood Homes, Integrity Group and Toll Brothers.

Contact Dallas BA Director of Meetings and Events Jasmine Streete, 214-615-5012, for partnership information

Representing The Interests of the Home Building, Multifamily Construction and Remodeling Industry in the Greater Dallas Area

THE HOME BUILDER

Dallas Builders Association

www.DallasBuilders.org



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[BARCIE VILCHES](#), Editor



Jarrell Co. hosts Metro East Happy Hours



Chris Clay with host David Matlick of The Jarrell Company



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David Matlick, Truman Nixon



David Matlick, Fred Hall



David Matlick, Jeff Skinner



David Matlick, Kathy Thompson



David Matlick, Sean Stephens



David Matlick, David Roffino



Tag Gilkenson, David Matlick

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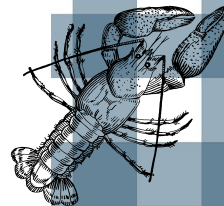
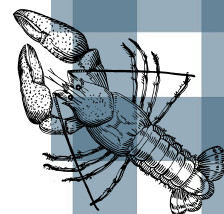
Dallas BA Members: \$30 | Non-Members: \$40

The Hamburger Man will also be grilling burgers on-site courtesy of



Dallas BA Parking Lot: 5816 W. Plano Pkwy. Plano, TX

REGISTER



Upcoming Classes: April



Risk Management & Insurance for Building: NAHB Certificate Course - April 3

In this environment, builders must use comprehensive risk management strategies to reduce construction risks and other exposures. From overarching principles to practical solutions on obtaining the most competitive insurance quotes, this course gives you the tools you need to manage your risk.

Class participants will be able to:

- Grasp and apply insurance terminology;
- Use non-insurance risk management strategies;
- Recognize the basics of the types of insurance coverage that you need; and
- Structure company insurance and risk management programs with help from your brokers and counsel.

Instructor Tag Gilkeson, CAPS, CGA, CGB, CGP, CGR, CMP, CSP, GMB, Master CGP, Master CSP, has been in the real estate and construction industry for over 20 years. He has focused on increasing his skills through education for the last two decades, earning three college degrees including construction management and architectural drafting and design.

Time: 9 a.m. to 4p.m.

Hybrid Class

Cost: \$159 Member/ \$259 Non-Member

[Register for Risk Management & Insurance for Building Class.](#)

2023 National Electrical Code, NFPA 70 Residential Changes: Building a Better House Series - April 9

The State of Texas and TDLR have adopted the 2023 Edition of the National Electric Code (NEC) to be the mandatory minimum standard State-wide, effective Sept. 1, 2023.

This session will focus on changes related to working space, GFCI protection, permissible loads, kitchen island & peninsular receptacles, surge protection, load calculations and tub & shower spaces.

Instructing the class will be Vince Della Croce, a business development manager of Electrical Inspectors for Siemens Smart Infrastructure USA. He is licensed in Florida as a master electrician and in Washington as an

electrical administrator.

Hybrid Class

Time: 10 a.m. to 1 p.m.

Lunch Included

Cost: \$35 Member/ \$45 Non-Member

[Register for Electrical Code Class.](#)

Financial Management: NAHB Certificate Course - April 16

Learn how to start with business

plans, budgets and goals, informed by your local business potential, and choose the most profitable paths to move forward.

This class will cover specific financial tools, including ratio analysis tips, pricing formulas, labor burden calculators, and slippage calculators, which will help you make money on all projects.

Instructor Tag Gilkeson will also

demonstrate the value and use of pro forma analysis to predict profits and cash flows.

Time: 9 a.m. to 4p.m.

Hybrid Class

Cost: \$159 Member/ \$259 Non-Member

[Register for Financial Management Class.](#)



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Today, we express our sincere gratitude to all those who have placed their trust in us—the builders within the Dallas Builders Association.

As we embark on the next quarter century, we raise a toast to the future. With FraserCon by your side, you can rely on our expertise and unwavering commitment to excellence. Together, let's build a stronger, more concrete future.

Jason Fraser
Founder

OPFH: Notes of Love add special touch to wounded veteran's new custom home

Operation Finally Home and Garvey Homes, along with the Dallas Builders Association, the City of Irving and NEC, honored U.S. Army Sergeant First Class Samasoni Lelea and his family March 20, with a special Notes of Love event at the Lelea family's new home that is currently under construction in Irving.

Lelea is a two-time Purple Heart recipient who served his country for 20-plus years including three active duty deployments to Iraq.

After the home is framed in and prior to drywall being installed, members of the community, along with individuals who have been a part of the build, gathered at the build site in Irving, where they wrote inspirational phrases, scripture and notes of appreciation on bare studs and headers. Based on the response from the previously selected families, this event is very special to the veterans, as they know their house is wrapped in love

and support.

The family currently lives in Alaska and were unable to travel to the event, but professional photographer Stephen Goodgame was able to capture photos of the messages and attendees. The City of Irving filmed much of the event and had a special viewing with the Lelea on a video chat.

A home dedication ceremony will be held when the house is completed and the keys are turned over to the Lelea family. Stay tuned for announcements through Association communications.

In the meantime, the Association is accepting material, services and monetary donations for Project #9.

If you are interested in donating to this project, please contact Sheena Beaver at sheena.beaver@dallasbuilders.com or 214-615-3881.

[Donate to this project](#)



Former Operation Finally Home recipients U.S. Army Major Eric King & U.S. Navy Hospital Corpsman Third Class Velez and their families were among attendees at the March 20 Notes of Love events for Sgt. Lelea. The three veterans will be neighbors in the Irving community.



Ronnie Lyles with Operation Finally Home discusses the program that helps provide mortgage-free homes for wounded U.S. veterans.



Notes of Love attendees included Amanda Fowler, Garage Door Magic; Project Builder Captains Bob Hansen and Tim Garvey, Garvey Homes; and Greg Paschall, Richardson Ready Electric.



Eclipse the Ordinary: Join the Dallas Builders Association and Shine Brighter Together

By Gena Godinez
Executive Officer

The 2024 membership drive, presented by StrucSure Home Warranty, will take place April 23-24 from 9 a.m. to 5 p.m. Teams will be led by members of the Executive Committee and Board of Directors.

Each team will come to the Dallas BA office to make calls during an assigned two-hour window.

We will provide each team with leads that we have sourced, but you will be much more successful if you

call on people that you know. Use our website at dallasbuilders.org to determine if your contacts are already a member.

Membership drive teams will compete to win cash prizes and bragging rights, of course. In addition we will have cash prizes for the top 3 individual recruiters.

New members who join by 5 p.m. on April 24 will receive exclusive no strings attached incentives provided by our associate members.

We are still looking for addi-

tional incentives to include that will be advertised to all new prospects for membership.

If you are interested in participating on a team or if your company would like to include a no strings attached incentive, please contact gena.godinez@dallasbuilders.com.

Gena Godinez,
Executive Officer



Speed Networking matches associates with custom builders



Adrienne White and Lori Mann Chase discuss California Closet services with Gregory Loudon of GoLoudon LLC.

Fashion Glass & Mirror also participated in the March 5 Speed Networking event at Association offices. At right, Tabitha Hill and Mark Poe visit with Julio Quiroz of AB-TX Construction.



Tony Paez of DFW Design and Build LLC listens to a presentation by Doug Boyles and Long Huynh of Pepco Sales and Marketing.




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Dallas BA Leadership Program returns

The Association's Leadership Program returns in 2024, helping builders, associates and affiliates advance their careers by learning and utilizing essential leadership skills.

Over eight months, participants attend monthly sessions focusing on leadership traits and applying this knowledge to daily business operations.

Leading Teams - May 8

■ Understand the stages of team development and how to lead teams through each stage.

■ Manage and resolve conflicts within teams constructively.

■ Promote a culture of collaboration and inclusivity.

Decision Making and Problem Solving - June 5

■ Apply critical thinking and creativity to solve complex problems.

■ Learn to use decision-making models to make informed choices.

■ Develop the ability to evaluate decisions and learn from outcomes.

Emotional Intelligence (EI) and Diversity - July 10

■ Increase self-awareness to understand personal strengths and areas

for improvement.

■ Develop strategies for regulating emotions in professional settings.

■ Utilize empathy to connect with team members and enhance team dynamics.

Spokesperson Training - Aug. 14

■ Learn to develop and deliver key messages that resonate with target audiences and support organizational goals.

■ Gain skills in handling media interviews across various platforms, managing difficult questions, and maintaining poise under pressure.

■ Improve public speaking techniques to engage and influence audiences effectively.

■ Develop strategies for effective communication during crises.

■ Understand the best practices for using social media as a spokesperson, including content creation and interaction with users.

Effective Communication - Sept. 11

■ Master the art of verbal and non-verbal communication to enhance leadership presence.

■ Develop active listening skills to improve understanding and empathy.

■ Learn techniques for providing constructive feedback that motivates and supports team members.

Balance and Renewal - Oct. 9

■ Master techniques for setting boundaries and prioritizing tasks to enhance personal well-being.

■ Understand the impact of work-life balance on productivity and overall happiness.

■ Recognize the signs of stress to proactively address them.

■ Develop a personal renewal plan that aligns with one's values and career aspirations.

Bargaining, Negotiating and Closing the Deal - Nov. 6

■ Master the art of preparing for negotiations, including research and strategy development.

■ Utilize a variety of bargaining techniques to influence outcomes positively.

■ Recognize and counter negotiation tactics effectively.

Motivation/Change Management and Leadership Program Wrap-up - Dec. 11

■ Gain insights into major motivational theories and how they apply

to organizational behavior and change management.

■ Master the art of crafting and delivering messages that inspire and motivate teams.

■ Develop strategies to build team resilience and prepare them to thrive in changing environments.

■ Understand how to design and apply reward systems that motivate desired behaviors.

Each session will be from 10 a.m. to 3 p.m., with lunch provided.

The program, which is facilitated by Tim Lansford of Blast Seminars and Luxury Homes of Texas, will feature guest speakers throughout several sessions. It is limited to 20 participants.

Lansford is a veteran home-builder, remodeler, and real estate broker with 25+ years in the industry. He has over three decades of applied leadership experience spanning multiple industries. He speaks at residential construction industry events, including The International Builders' Show®. Thank you to Education Title Partner StrucSure Home Warranty for helping to cultivate future industry forerunners.

The cost is \$795 for members and \$995 for nonmembers. [Registration and details.](#)



TOP SHOT HANDGUN CHALLENGE Presented by **FRENCHINSPECTION**

MAY 2, 2024

MISSION RIDGE RANGE AND ACADEMY
4340 Mapleshade Ln.
Plano, TX

5:30pm Registration
6:00pm Tournament
Reception to follow

The 2st Annual Dallas Division Top Shot Handgun Challenge presented by French Inspection held at the Mission Ridge Range & Academy will host a field of 50 shooters to see who is the Top Shot!

Shooter registration includes range fees, targets, eye & ear protection, food, and beverages (after shooting). Handguns will be available for use if needed, but ammo must be purchased through Mission Ridge to use them. Shooters can also bring their own handguns and ammo, but cannot use any upgrades that assist in target accuracy (enhanced sights, laser sights, red dot sights, etc.)

Register



Open



2024 Dallas BA Open Golf Tournament



Monday, June 17, 2024

9:00 am Registration
10:00 am Shotgun Start

Golfer Fees
\$150 individual
\$600 team

For more information on this event, please contact Jasmine Streeete at 214-615-5012 or Jasmine.Streeete@DallasBuilders.com

Register

Young Professionals visit Collin College



Young Professionals Council member Peter Burgess of Burgess Construction moderates a breakout session with Collin College students.

The Association's Young Professionals Council recently visited Collin College to engage with its students in the Construction Management Program.

Several council members emphasized the value of hands-on experience in residential construction, either through working on construction sites or through internships with construction companies.

Some common themes that emerged from their discussions included the importance of gaining practical experience through internships or apprenticeships, networking with industry professionals and obtaining

relevant certifications or qualifications.

"Our continued partnership with Collin College just makes sense," said Council Chair Landon Hood with Beazer Homes.

"The programs offered by the technical campus translate directly to the job site. Anyone even remotely connected to the homebuilding industry knows we need more builders, plumbers, electricians, HVAC contractors, etc. These students are hungry to get into our industry and help us provide homes to families in DFW. The YP group will continue to support the College with our time and scholarship fund philanthropic effort."

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Dallas Builders Association
Professional Women in Building

Perspective and How It Can Forever Change Your Life



Debora Trimpe, PhD

April 17
11:30am - 1pm

Debora started her career in the homebuilding industry over 40 years ago. She also has her PhD in Psychology. Her specialization is in Industrial and Organizational Psychology, which delves in the psychology of behavior, motivation, and change management. Her sub-specialty is in Leadership Coaching Psychology.

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Register at www.DallasBuilders.org/Calendar



Dallas Builders Association
Young Professionals

Bowling Tournament

May 15





5:30pm Registration/Happy Hour
6:00pm Tournament

3805 Belt Line Rd.
Addison, TX 75001

Proceeds benefit the Dallas BA's Collin College Scholarship Fund, which allows the next generation of our industry to pursue a career in construction.

Play as a team of 5 bowlers for \$300 or play as an individual for \$25. Non-members \$50 per person.

Register at DallasBuilders.org/calendar



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Dallas BUILDERS ASSOCIATION

AFTER HOURS

Hosted By: **STARPOWER**

April 25 | 6pm - 8pm

Enjoy delicious food and beverages while networking with fellow industry professionals.

This event is free to attend, but advance reservations are requested.

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Victor Myers
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10 Years

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Construction Monitor The Ultimate Lead Source www.constructionmonitor.com				Dallas Single Family Builders Year-to-Date 03/20/2024		
Dallas Building Permit Summary Year-to-Date 03/20/2024				Builder	Homes	Value
Residential	Permits	Value	Units	1 D R Horton Custom	333	\$71,854,729
Single Family Homes	3,789	\$1,010,638,234	3807	2 Lennar Homes	211	\$51,863,816
Duplexes & Twin Homes	45	\$9,200,000	92	3 Highland Homes	96	\$39,585,785
Apartments & Condos	68	\$130,416,658	151	4 Trophy Signature	135	\$38,271,853
Accessory Dwelling Units	6	\$525,000	5	5 Pulte Homes Of	127	\$35,889,951
Other Residential Structures	248	\$5,832,509	0	6 Bloomfield Homes	122	\$33,571,976
Swimming Pools & Spas	401	\$21,962,868	0	7 First Texas Homes	110	\$32,615,073
Garages & Carports	61	\$1,619,362	0	8 CB Jeni Homes	100	\$29,362,192
Res Rmdl, Addn, Int Fin	902	\$4,356,966	0	9 Tshh LLC	94	\$18,800,000
Reroof Residential	205	\$7,813,593	0	10 Landon Homes	81	\$18,452,000
Total Residential Const	5,725	\$1,232,365,184	4,055	11 Perry Homes	48	\$17,968,155
				12 M/I Homes	47	\$16,749,378
				13 Taylor Morrison	47	\$16,613,086
				14 Beazer Homes	63	\$15,292,900
				15 Owner	1	\$15,000,000
				16 Hallmark Land	43	\$14,986,976
				17 David Weekley	49	\$14,010,585
				18 Tri Pointe Homes	48	\$13,713,066
				19 Brightland Homes Ltd	57	\$12,420,596
				20 American Legend	28	\$11,612,530
				21 Impression Homes	50	\$11,508,922
				22 Camden Homes LLC	49	\$10,438,968
				23 Meritage Homes Of	51	\$10,200,000
				24 History Maker Homes	25	\$9,954,110
				25 Scott Ellis Homes LLC	46	\$9,200,000
				26 Megatel Homes Inc	45	\$9,000,000
				27 Drees Custom Homes	22	\$8,653,472
				28 Hhs Residential	43	\$8,581,152
				29 MHI Partnership	23	\$8,358,479
				30 Shaddock Homes	39	\$8,221,206
				31 Starlight Homes	38	\$7,893,480
				32 Toll Brothers Inc	25	\$6,711,405
				33 Mattamy Texas LLC	12	\$6,177,501
				34 Arroyo Cap II-2 LLC	30	\$6,000,000
				35 Mattamy Texas LLC	29	\$5,816,064
				36 Tradition Homes	8	\$5,559,557

Dallas Building Permit Summary			
Week 12 - 03/14/24 to 03/20/24 (permits over \$5,000)			
Residential	Permits	Value	Units
Single Family Homes	380	\$175,900,709	380
Demolition	23	\$121,118	0
Footings & Foundation	68	\$551,141	0
Duplexes & Twin Homes	1	\$200,000	2
Accessory Dwelling Units	1	\$75,000	1
Other Residential Structures	26	\$552,437	0
Swimming Pools & Spas	53	\$2,782,305	0
Garages & Carports	18	\$307,600	0
Res Rmdl, Addn, Int Fin	101	\$4,470,088	0
Reroof Residential	39	\$1,255,031	0
Total Residential Const	710	\$186,215,408	383

Dallas Division will feature program on DFW Airport April 4

The Dallas Division meets for lunch April 4 at Maggiano's Little Italy at NorthPark Center in Dallas. The program will be "50 Years of DFW Airport and Its Continued Impact on Growth of the Region" featuring Gloria Tarpley, secretary of the DFW Airport Board of Directors.

Tarpley is a long-time civic volunteer in Dallas. A retired lawyer who specialized in commercial litigation, Gloria practiced law in Houston, and later in Dallas.

She most recently served Dallas as a member of the City of Dallas Planning Commission for the last 10 years, serving as chair of the Commission from 2014 to 2019.

Prior to serving on the Planning Commission, Gloria was a member of the original Ethics Commission for the City of Dallas, serving for eight years as commissioner.

She has been very active in East Dallas and the White Rock Lake area where she has lived for the last 32 years.

In addition to her service to the City of Dallas, Gloria has been a longstanding alumni volunteer for Rice University, her alma mater. She served six years on its board of directors, including a stint as president of



Gloria Tarpley

the Association of Rice Alumni.

Grand Openings is the meeting partner for April. Yearlong Dallas Division partners are FACETS Appliances, Kitchens & Baths; U.S. LBM; Truss; Trinity Floor Company; Samsung Appliance; StrucSure Home Warranty; and Prosperity Bank.

Fees are \$25 for builders with online registration and \$35 at the door and \$30 for associates with online registration and \$35 at the door.

Make reservations for this meeting [HERE](#).

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HOME OF THE WEEK ACCEPTING SUBMISSIONS

The Home of the Week presented in partnership with The Dallas Morning News, is open to multifamily builders and land developers in addition to single-family builders. The feature will highlight homes (in all stages of completion), apartment/condo complexes and master-planned communities. These projects will be promoted in both the print and online Dallas News, on DallasBuilders.com and on social media.

This service is FREE to Dallas BA builder members.

INTERESTED?
Contact Holly Pemberton at
214-624-3176 or
Holly.Pemberton@DallasBuilders.com

Open to Multifamily Builders and Land Developers

Currently filling feature dates May - July