

THE HOME BUILDER

DallasBuilders
ASSOCIATION

www.DallasBuilders.org



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No. 7

July 2024

Industry Investors



BRIEFLY



The Dallas Builders Association turns 80 this month!

Lone Star CASA's Community Impact will be the topic of the presentation at the July 18 Metro East Division luncheon. Learn more about the history of CASA and be on hand as almost \$90,000 is presented to the organization. Registration begins at 11:30 a.m. at Springhill Suites in Rockwall. [RSVP](#).

Association offices will be closed Thursday, July 4, in observation of Independence Day.

Dallas BA goes to Washington

By David Lehde
Director of
Government Affairs

In June, the Dallas Builders Association made the most of meetings on Capitol Hill to make the industry's voice heard to the nation's decision makers. A team of members and staff traveled to Washington, D.C. as part of NAHB's national legislative conference.

Meeting with the offices of the 10 U.S. Representative's of the Dallas BA service area, the Association discussed the importance of boosting the nation's housing supply as a key strategy for addressing inflation.

With a nationwide housing shortage of roughly 1.5 million residential units, shelter inflation (inflation relative to both rental and homeownership) has, over the past year, accounted for more than half of overall inflation in the

economy. Association members advised our national policy-makers that the best way to tame that inflation, and ease the nation's housing affordability crisis, is to build more homes.

Home builders across the country continue to face the challenge of elevated construction and regulatory costs. Regulatory costs alone, including codes, zoning issues and the litany of other requirements and fees are responsible for almost a quarter of the final sales price of a new single-family home. For some, that regulatory price tag can be more than \$93,000.

The warning to Congress was clear, America has a housing affordability crisis. With nearly half of U.S. households unable to afford a \$250,000 home, housing related policies should be focused on making

[Continued on page 2](#)



Executive Officer Gena Godinez with National Life Director Jerry Carter, Jerry Carter Homes, and builder member Paul Feret, Tamlyn.

Young Professionals donate \$5,000 to Collin College scholarship fund

The Young Professionals Council on June 25 presented a \$5,000 check to Collin College for its Construction Management Excellence Fund. The check consisted of proceeds from the group's recent bowling tournament.

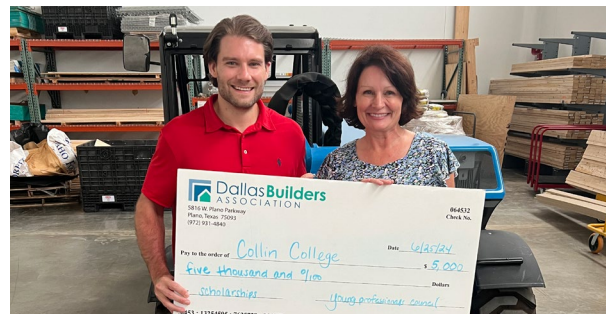
The Excellence Fund assists students financially on a needs-based basis. This program prepares students to work in a wide variety of construction management/

supervisory roles. Key topics include scheduling, budgeting, personnel management, quality assurance and safety.

Monetary contributions can be made [here](#).

The Young Professionals Council provides programs aimed at Dallas BA members aged 40 and under.

Upcoming council events can be found on the events section of [DallasBuilders.org](#).



Young Professionals Chair Landon Hood presents a check to Professor Cheri Weinhagen with the Collin College Construction Management Program.



The HomeFront

Government Affairs News and Info

David Lehde
Director of
Government
Affairs



From D.C. to Dallas to Denton, DBA Advocacy Stays on Target

[Continued from page 1](#)

homeownership more accessible.

During our time on the Hill, three critical issues topped Dallas BA's discussion about how to protect housing affordability.

Dallas BA Visits with Members of Congress

Stop a needless codes decree that will worsen the housing affordability crisis: HUD and USDA recently adopted a rule that will impact the most vulnerable home buyers most; the very demographic the agencies were meant to help. The rule will require that for new home financing to be insured by the agencies, including FHA loans and, due to statute, Veterans Administration home loans, the home would have to be built to the 2021 International Energy Conservation Code (IECC) – unamended.

Studies show that can add up to \$31,000 to the price of a new home, a major cost increase that would price many American families out of buying a new home, while doing little to offer meaningful energy savings.

Just as concerning is word in Washington that the Federal Housing Finance Agency (FHFA) is considering requiring Fannie Mae and Freddie Mac to require new homes and apartments seeking their mortgage loan insurance to use the same rule. All of this effectively nationalizing building energy codes, a blatant federal overreach with dramatic consequences, be they unintended or not.

Dallas BA asked our members of Congress to reverse the problematic policy.

Help fix the distribution transformer shortage: Dallas BA asked the Representatives to address the severe

shortage of distribution transformers by fixing supply chain disruptions and boosting domestic manufacturing.

Protect workforce development initiatives: The Association urged that the tremendously successful Job Corps program, a vital source of trades trained labor for housing and other industries, remain fully funded.

During our time on the Hill, Dallas BA met with the offices of U.S. Representatives Colin Allred, Michael Burgess, Jasmine Crockett, Jake Elzey, Pat Fallon, Lance Gooden, Ronny Jackson, Keith Self, Beth Van Duyne and Marc Veasey.

We appreciate our members of Congress welcoming us in to discuss important housing policy.

Registration Is Open for the Association's Clay Shoot

Registration is now open for the HOMEPAC Shootout, presented by BGE, Inc., to be held Wednesday, September 4. The clay-shoot benefits HOMEPAC of Greater Dallas. This is a fun opportunity to support Dallas BA advocacy and enjoy the outdoors.

The clay shoot will be hosted at the famed Elm Fork Shooting Sports facilities in Dallas. The event will begin with registration and breakfast at 8 a.m., followed by the clay shoot at 9 a.m. Lunch and posting of results will follow the shoot. The event format will be 4-man teams.

Participant entry is \$150 per shooter, which includes breakfast, lunch, and beverages. You can also register a team of 4 for \$600. Shooters must provide their own ammunition (20 or 12 gauge), as well as eye and ear protection.

Partnerships are also available at multiple levels.

For more information, visit [DallasBuilders.org](#).

[DallasBuilders.org](#).

Municipal News

Denton's City Council is currently scheduled for a public hearing on the city's roadway impact fee updates on July 16. Dallas BA has been engaged on this issue for some time and council members have cited the importance of balancing their infrastructure funding mechanism with the goal of keeping housing affordable.

Meanwhile, a shakeup recently occurred in the Development Services Department in the City of Dallas. A department reorganization was announced on June 21. The move puts Planning and Development, along

with Permitting and Inspections, under a new Planning and Development Department. The department also includes a Customer and Team Excellence program to address service needs. Dallas BA has urged efficiency and customer service improvements and hopefully the city's reorganization focuses on those needs.

With the need to deliver housing in Dallas that families can afford, keeping a focus on efficiency in the permitting process, as well as overall planning, design and building ordinances that make sense and do not needlessly add to the cost of a home, is necessary for the Planning and Development Department.



Director of Government Affairs David Lehde speaks with U.S. Rep. Marc Veasey's legislative director.



Members of Dallas BA and Greater Fort Worth BA meet with Congressman and Chairman of the House Committee on Rules Michael Burgess (left) and Congressman Lance Gooden.



Dallas BA and Greater Fort Worth BA delegates also touch base with U.S. Representative Beth Van Duyne.

Representing The Interests of the Home Building, Multifamily Construction and Remodeling Industry in the Greater Dallas Area

THE HOME BUILDER

DallasBuilders ASSOCIATION www.DallasBuilders.org

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[BARCIE VILCHES](#), Editor



Dallas Builders Association Turns 80 This Month!

It all started in 1944. World War II was winding down, and soldiers were coming home to start their families—but the housing industry was not ready for them. There was a shortage of materials and labor, so homebuilders were scrambling.

Our founders stood at a crossroads of need and opportunity in 1944, and they built this Association around it. Together, they tackled the housing challenges facing our Greatest Generation.

They figured out we were better together.

Builders tend to be individualists. By nature and tackle challenges head on. That's why what Hugh Prather did on July 20, 1944, was something special. He invited a group of builders to his office, stuck them in a room and suggested they work together as an association.

The Dallas Builders Association was born that day. And even though its role has evolved over the last 80 years, we've never lost sight of our mission.

We enable our members to build safe, affordable and quality housing.

We safeguard the American dream of homeownership.

We represent an industry that's

the heartbeat of the nation's economy.

It's no accident that this area is one of the nation's best housing markets. We can point to countless milestones in our history, and say: That's a turning point in a neighborhood's development; That drove economic growth; That's a housing standard we created that set the bar nationally.

Everyone deserves a roof over their head and an affordable place to call home. That's why, since the very beginning, we've stood up against regulations and exclusionary zoning that hurt lower income families.

Our advocacy efforts have saved builders thousands of dollars per home, giving hundreds of thousands of people access to communities who would otherwise be denied.

Savings take on many forms. Thanks to the Dallas BA, energy and resource efficient home building quickly moved from an aspiration to an expectation. Initiatives such as Green Built Texas allowed homes to become 30 percent more efficient over a 10-year period.

Housing affordability equals opportunity. Companies land here because of it. Families move here for it. It translates to job growth and economic

growth, and because of that, the entire region wins. After all, homes are where the jobs sleep at night.

Homes provide shelter, which is a basic human need along with food and water. As an organization, we are uniquely able to provide this core need to those who need it most. We take great pride in our charitable partnerships: Operation Finally Home, Patriot PAWS, Lone Star CASA, the Samaritan Inn, Habitat for Humanity, Make-A-Wish ... just to name a few.

We're proud of our Parade of Homes™, our trademark event since 1952. The Parade showcases the best our industry has to offer in décor and technology. People still come from all over to see the Parade. This is one of the nation's most active housing markets—our events are nationally recognized, and so are our members.

Look around town. Our members' names are etched on buildings, highways, streets, the Texas Housing Hall of Honor, even the National Housing Hall of Fame. The Dallas BA has received many accolades. That's what happens when you've done eight decades of good and noble work.

The real credit belongs to the tradespeople. This industry simply

does not exist without our labor force. That's why we've put money and advocacy behind schools and apprenticeship programs that are essential to our future.

Education is a mainstay of our Association. Our education program has won numerous national awards thanks to dedicated industry experts and members who strive to grow in their profession.

It's amazing to think that what started in one room went on to build one of the world's greatest cities and now represents a jurisdiction covering 10 counties and more than 8,000 square miles. We serve 4.5 million people. Dozens more move here each day.

The story of Dallas would be very different without the Dallas Builders Association. Our Association built this area into an American success story.

The foundation of that success was laid 80 years ago in Hugh Prather's office. Since then, it's been guided by many hands. From our presidents, our board members, our dedicated staff and each and every one of our members.

We are now just as we were then...better together.



The Association's inaugural meeting was held on July 31, 1944, at Highland Park Village Town Hall. The first Board – 12 directors – were elected, dues of \$25 were fixed for the remainder of the calendar year, and Hugh Prather was named president and directed to wire a message to the Texas Senators in Washington opposing perpetuation of certain government bureaus as a threat to free enterprise.



HOME PAC
OF GREATER DALLAS
SHOOTOUT
Presented by
BGE

September 4
8am - 2pm

Benefiting the Dallas BA's political action committee, the HOME PAC Shootout presented by BGE Inc. will host 100 shooters in a sporting clay tournament at Elm Fork's 10 station course.

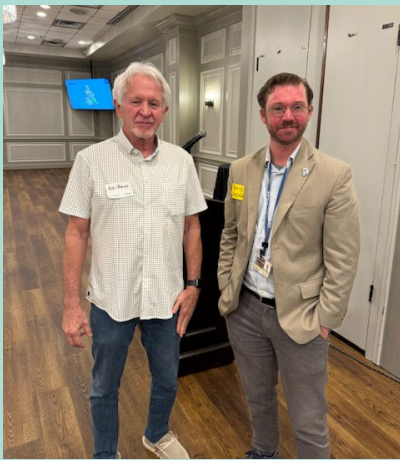
Individual Shooter* - \$150
Team of Four Shooters* - \$600

Registration fees include breakfast, lunch, beverages, 100 sporting clay targets and range fee.
Shooters must bring their own shotgun (12 or 20 gauge), ammo (100 rounds), and eye and ear protection.
Elm Fork's Pro Shop has shotguns for rent and ammo for purchase if needed.

Elm Fork Shooting Sports
10751 Luna Rd.
Dallas, TX 75220

Register

*Only PERSONAL or NON-CORPORATE checks or charges may be accepted by HOME PAC of Greater Dallas.



June Dallas Division Luncheon

Dallas Division President Bob Hansen of Garvey Homes welcomes guest speaker Patrick Blaydes, City of Dallas chief planner, who discussed the Forward Dallas 2.0 Comprehensive Land Use Plan.

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Big Time in Cowtown
at Billy Bob's Honky Tonk
Thursday, July 11
7 - 11 p.m.

Join us at Billy Bob's to support both HOME PAC and the Texas Builders Foundation.

Ticket Prices

June 15 - July 7	Onsite
Adults: \$175	Adults: \$200
Children 13 to 20: \$75	Children 13 to 20: \$100
Children 12 and under: \$25	Children 12 and under: \$25

Tickets are available when registering at **SunbeltBuildersShow.com**



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Presented by



Wednesday, September 25

8:30 - 11 a.m.

Venue Forty | 50 – Addison

Members \$25 | Non-Members \$35



Scott Norman, Texas Association of Builders Executive Officer, will discuss the upcoming legislative session and what TAB's priorities will be in 2025.

Bryan Glashagel, Senior Vice President of Zonda, will share data on the latest on housing trends, the local economy and housing activity in DFW and across Texas.



Scott Rohrig, Zillow Group's Director of Industry Relations, will present findings from Zillow's latest New Construction Consumer Housing Trends Report. He will highlight key insights into buyer behaviors.

Breakfast courtesy of



RSVP & PARTNER INFO >

Nominations open for 2025 Board of Directors, Associate Vice President

Each year the Dallas BA searches the ranks of its members to find those who want to take an active role in the leadership of the Association and the evolution of the home building industry in the area.

The Association Board of Directors and the Associate Vice President are selected by the membership in elections each summer. This is accomplished through a series of steps that will first seek out interested candidates, then affirm their willingness to become a leader.

Once the Nominating Committee completes the review of the interested candidates, it then prepares recommendations and the ballot.

If you are interested in serving on the Board, either as a director of as the Associate Vice President, or both, or know someone who is, now is the time to let the Nominating Committee know. Andrew Pieper of Hillwood Communities is chairman of the committee this year. Deadline to nominate is July 19 at 9 a.m.

Expectations of a Director

Each director is elected for a one-year term, starting in October. They are expected:

1. To attend the Board of Directors Retreat;
2. To attend the Installation of Leadership;
3. To attend Board meetings;
4. To attend all Dallas BA general functions;
5. To invest in HOMEPAC of the Dallas Builders Association;
6. To take an active role in the committee structure of the Dallas BA;
7. To be active in recruiting new members; and
8. To support the special events of the Dallas BA.

Express your interest or make a nomination by clicking on the button below and completing the brief survey. Please note if you are eligible to be considered as an Honored Life Director. According to the Dallas BA bylaws, the Board may elect Honored Life Directors upon nomination for the position by the Nominating Committee. The member shall have:

- Served as a Director for at least seven years.
- Served at least one one year as chairman or president of a committee, council or division or in an elected or appointed position in public office.
- Met all Board of Directors attendance requirements for at least seven years.
- Made extraordinary contributions to the home building industry or the community.
- Obtained a professional education certification.
- Invested in HOMEPAC of Greater Dallas for at least seven years.

Associate Vice President

The Associate Vice President will serve a one-year term and will represent the needs and interests of all Associate members.

Candidates for Associate Vice President shall have served or be currently serving as President of a Division or Chair of a Council, elected or appointed member of the Board of Directors for three (3) of the preceding five (5) years, Chair of the Education, Communications or Membership Committee, or be a Life Director of the Board of Directors with active voting privileges.

MAKE A NOMINATION >

JobTread hosts June 27 After Hours



David Genz with Select Development Group wins a bottle of whiskey and a Yeti. With him are host Eric Fortenberry with JobTread and Membership Chair Myra Baginski with Coldwell Banker Global Luxury.



Eric Fortenberry with JobTread and Membership Chair Myra Baginski congratulate Kevin Bauer with BSB Design, who won a JBL Speaker and a Yeti.



Door prize winner Mike Watson with Blue Chip Insulation receives a bottle of whiskey and a Yeti. With him are host Eric Fortenberry with JobTread and Membership Chair Myra Baginski.



Michelle-Morris-Ocana with MasterCraft General Contracting and Remodeling wins a whiskey smoking set and a Yeti, presented by Eric Fortenberry of JobTread and Myra Baginski.



Host Eric Fortenberry and Membership Chair Myra Baginski offer congratulations to prize winner Holly Loots with Stile & Rail, who won a Carhartt backpack and a Yeti.



Rod Vochatzer with Sherwin-Williams flashes the cash door prize he won while Eric Fortenberry and Myra Baginski look on.

Milestone Anniversaries

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Vent Craft, Inc.

20 Years
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TrussWorks LLC
V Luxury Homes

Milestones Presented by:



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Green Build Scoring Analysis
Net-Zero Energy Analysis

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That means unbiased recommendations, not influenced by product suppliers.



Dallas Open presented by Andersen Windows held June 17 at Brookhaven Country Club



1st Place President's – Ben Gernhauser, Austin Archer, Ryan Willis, Jim Ellinger



1st Placed Master's – Toby Gray, Jared Goff, Chase Steams, Paige Cain



2nd Place President's – Chris Schmitt, Matt Atkins, Clint Vincent



2nd Place Master's – Matt Butler, Richard Wahl, Brendan Pappas, Nathan Segler



3rd Place President's – Brady Davinport, Scott Horn, Nick Tebo



3rd Place Master's – Donnie Evans, Sanders Ott, James Cook, David Foy and Golf Co-Chair Greg Paschall



President's Course Longest Drive – Luke Johnston and Golf Co-Chair Greg Paschall



Master's Course Longest Drive – Trey Johnson



Master's Course Closest to the Pin – Brandon O'Donald (Not shown: Presidents Course Closest to the Pin - Brad Wallin)

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 Sherwin Williams
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 StrucSure Home
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 Texas Door & Trim
 Texas Insulation
 Texas Rubbish
 The Bentwood
 Companies
 Tracy's Custom Home
 Designs
 Vault Construction
 Group
 Windowcraft, Inc.



New federal overtime pay requirements go into effect today, July 1

The U.S. Department of Labor's (DOL) new rule increasing the salary level for determining overtime pay requirements for certain salaried employees goes into effect on July 1.

Beginning July 1, workers categorized as executive, administrative or professional employees earning less than \$43,888 annually will be eligible for overtime pay.

Additionally, the salary level will increase to \$58,656 on Jan. 1, 2025, marking a nearly 65% increase from the current salary threshold of \$35,568, and beginning July 1, 2027, eligibility thresholds will be updated every three years, based on current wage data.

Under the Fair Labor Standards Act, salaried workers classified as executive, administrative, professional, outside sales and computer employees are exempt from overtime pay requirements if a worker earns at or above a defined salary level called the "standard salary."

Under the final rule, salaried workers — which often include construction supervisors — earning less than the finalized standard salary levels per year will be eligible to receive the standard overtime rate for hours worked over 40 in a workweek.

The National Association of Home Builders (NAHB) has remained active on the issue since the rule was first proposed in late 2023, including submitting comments in response to the proposal and joining a coalition of business groups in a lawsuit challenging the final rule.

The complaint, filed in the U.S. District Court for the Eastern District of Texas, alleges that the DOL exceeded its statutory authority and acted arbitrarily and capriciously.

Additionally, NAHB held a webinar with more information to help you understand the final rule, the new salary levels and how your business can ensure compliance. [Watch the webinar here.](#)

Earn cash with TAB Rebates

Friday, Aug. 16, is the deadline to submit new claims in the TAB Member Rebates Program. All claims for residential jobs completed April 1 through June 30, 2024, must be made by this time.

The TAB Rebates Program is an exclusive membership benefit that each builder and remodeler in the Association can easily imple-

ment.

The program helps builder and remodeler members put dollars back in their pockets for using products that they use each day, partnering with over 60 of the leading manufacturer brands in the country.

It offers the same benefits as a Top 5 Builder rebate program, and the same rebate is offered to members regardless of how much vol-

ume you produce.

The average rebate per builder/remodeler company who participated in the program last year was \$1,586.75.

If you are not using the Rebate Program you are missing out on some easy money!

Register for the TAB Member Rebate program at hbarebates.com/tab.



FraserCon: Your Trusted Concrete Experts

Over 25 years of dedicated concrete construction in North Texas, we've experienced the true essence of hard work, perseverance, and growth. Our journey has been filled with grinding, sacrificing, learning, giving, failing, laughing, growing, caring, hoping, persisting, reflecting, loving, living, and winning. Every step of the way, we've embraced the challenges and celebrated the successes.

Today, we express our sincere gratitude to all those who have placed their trust in us—the builders within the Dallas Builders Association.

As we embark on the next quarter century, we raise a toast to the future. With FraserCon by your side, you can rely on our expertise and unwavering commitment to excellence. Together, let's build a stronger, more concrete future.

**Jason Fraser
Founder**

Milestone Anniversaries

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Congratulations to these companies who are being recognized for continuous membership in the Dallas Builders Association.



Stuart Margol Companies – 40 Years
Stuart Margol



Pearson Mechanical – 40 Years
Paul Wetzel



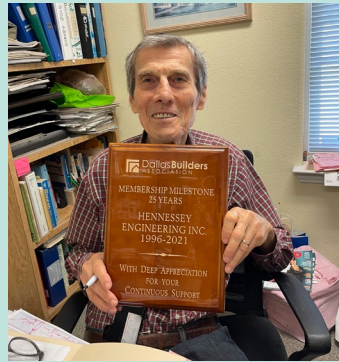
Jim Johnson Group – 35 Years
Jim Johnson, Dallas BA President Adam Lingenfelter



Advanced Window Systems – 25 Years
Sam Shoemaker



Winstead PC – 25 Years
Michelle Thornton



Hennessey Engineering – 25 Years
Peter Hennessey



Altura Homes – 20 Years
Dallas BA EO Gena Godinez, President Adam Lingenfelter, Membership Chair Myra Baginski



Bright Realty – 20 Years
Shelby Acosta, Dallas BA EO Gena Godinez



C & B Electric – 20 Years
Jess Morgan



McKinley Built Homes – 20 Years
Patrick McKinley, Dallas BA President Adam Lingenfelter



Longacre Construction – 20 Years
Dallas BA EO Gena Godinez, Daniel, Bailey, Rhett & Carol Longacre, Membership Chair Myra Baginski

NEW MEMBERS

BUILDERS

Stadia Homes, LLC
Trey Connally
469-371-0091
BUILDERS - RESIDENTIAL

Double R Construction LLC
Joaquin Romero
940-634-9932
BUILDERS - REMODELER

DSM Construction
David Marcus
972-561-0243
BUILDERS - REMODELER

Elevated Custom Homes
Henry Kahn
713-300-2496
BUILDERS - RESIDENTIAL

JRAF Builds
Jesse Rodriguez
214-232-8965
BUILDERS - REMODELER

SUSTAINING ASSOCIATES
DoorWin Windows Inc
Vincent Hsu
945-274-4438
WINDOWS

Stone Folks Countertops
Pat Folks
214-980-2778
KITCHEN
Spike: Myra Baginski, Coldwell Banker Global Luxury

CP Build
Ann Hamilton
801-821-5042
MILLWORK

ASSOCIATES
365 Custom Courts
Coleman Yates
469-908-4689
OUTDOOR LIVING
Spike: Myra Baginski, Coldwell Banker Global Luxury

Allura
Stephanie Caskey
844-425-5872
EXTERIOR CLADDING

BRD New Materials LLC
Alex Wang
945-268-7706
KITCHEN

Divine Flooring
Casey Reed
312-778-5165
FLOORING
Spike: T.W. Bailey, Bailey Family Builders

Renovis Design LLC
John Carroll
214-554-1191
DESIGN/ARCHITECTURAL SERVICES
Spike: George Hanna
Hanna Homes & Con.

Stoneselect LLC
Jose Ruiz
972-781-8471
KITCHEN

AFFILIATES/
ADDITIONALS
Edit Your Brand
Angela Schoening
972-489-2328
MARKETING/PROMOTIONAL SERVICES

The Sherwin-Williams Company
Rodney Vochatzer
469-652-0195
PAINT

Stone Folks Countertops
Allen Vanvalkenburg
352-480-2596
KITCHEN
Spike: Myra Baginski, Coldwell Banker Global Luxury

See complete contact information for all Dallas BA members at DallasBuilders.org.



After Hours

Hosted By:



July 25 | 6pm - 8pm

Enjoy delicious food and beverages while networking with fellow industry professionals.

This event is free to attend, but advance reservations are requested.

Don't forget your business cards!

[Register](#)

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The Builder Jackpot will be \$900!

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HOME OF THE WEEK ACCEPTING SUBMISSIONS

The Home of the Week presented in partnership with The Dallas Morning News, is open to multifamily builders and land developers in addition to single-family builders. The feature will highlight homes (in all stages of completion), apartment/condo complexes and master-planned communities. These projects will be promoted in both the print and online Dallas News, on DallasBuilders.com and on social media.

Open to Multifamily Builders and Land Developers
Currently filling feature dates July - September

This service is FREE to Dallas BA builder members.

INTERESTED?
Contact Holly Pemberton at
214-624-3176 or
Holly.Pemberton@DallasBuilders.com





Abbie Mirata
Vice President of Learning & Development at Woodside Homes

August 21
11:30am - 1:00pm

Abbie is a best selling author, speaker and the founder of The Intrapreneur Project, a professional development and success strategy program to guide driven women in business to be personally fulfilled, grow their professional brand and create inspired impact inside and outside of their organization.



COST:
PWB Members \$25 with promo code
Non-PWB Members \$35

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Register

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The 2023 Legislative Session saw the most consequential changes in residential construction in the last 30 years! In addition to the Statute of Repose (SOR) being lowered to a period of six years when the builder/remodeler provides a one, two and six year written warranty that covers certain elements of the improvements, the Residential Construction Liability Act (RCLA) saw a massive overhaul that is absolutely unprecedented.

- Lowers the structural warranty to six years in order to mirror the lowered SOR;
- Reflects vital Texas Supreme Court decisions regarding arbitration provisions;
- Addresses all-too-common wire fraud in the industry;
- Provides a top-flight sale contingency addendum;
- Includes important pool construction disclosures;
- Updates lot contract provisions;
- Incorporates a revised real estate broker agreement; and
- Provides many other important risk management changes.

As always, the TAB contracts package includes legislatively mandated requirements specific to Texas, the absence of which could result in dire consequences for your business.

Make sure you purchase the contracts package that complies with Texas law!

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