

THE HOME BUILDER

DallasBuilders
ASSOCIATION

www.DallasBuilders.org



VOLUME LXXI

No. 11

November 2024

Industry Investors



Burgess named Associate of the Year; leadership installed

Burgess Construction Consultants was named the Dallas BA's 2024 Clyde Anderson Associate of the Year during ceremonies held Oct. 11 at the Frontiers of Flight Museum in Dallas.

The aviation-themed Installation of Leadership was presented in partnership with StrucSure Home Warranty.

The award is given annually to the associate member who has done the most to support the Association and the home building industry. The award was renamed in honor of the 2017 recipient, Clyde Anderson, an exem-

plary salesman who applied those skills in service to the Dallas Builders Association, serving it in just about every capacity you could imagine.

A member of the Dallas BA for 28 years, Burgess has played a significant role in the advocacy success the Association has experienced for many years, providing timely information on tax credits and keen insight on building and energy codes in the region.

Kelly Hoodwin, CGA, CMP, of Altura Homes was installed as the 82nd president

[Continued on page 3](#)



Peter Burgess, Russell Burgess and Chris Davis with Burgess Construction Consultants accept the Clyde Anderson Associate of the Year Award. Tiffany Acree, representing last year's honoree StrucSure Home Warranty, makes the presentation.

BRIEFLY

The Nov. 5 Multifamily Builders Council lunch program will feature speakers Dave Levesque, HVAC west regional director, and Aaron McEwin, principal, both with Jordan & Skala Engineers. Topics to be discussed include 2021 and 2024 IECC updates, decarbonization, mechanical environmental changes and more. [Register.](#)

Dallas BA offices will be closed Nov. 28 and 29 for Thanksgiving.

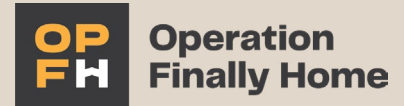
Advertising sales are continuing for the 2025 Membership Directory, which is being published by E&M Consulting. The Association has worked in partnership with E&M on this project for many years. [RATES.](#)

You're Invited: HOME DEDICATION



Garvey Homes, the Dallas Builders Association, the City of Irving, NEC Corporation of America and Operation Finally Home are thankful for the contractors, suppliers, donors and the community who have contributed to honoring U.S. Army Sergeant First Class Samasoni Lelea and his family with a beautiful custom-built, mortgage-free home.

Please welcome the Lelea family to Irving and their new home – we look forward to seeing you!



Wednesday, November 13
ARRIVE BY 9:45 a.m.

Please Park at Heritage Aquatic Center
200 S. Jefferson St., Irving, TX 75060
HOME ADDRESS: 304 S. Britain St. | Irving





The HomeFront

Government Affairs News and Info

David Lehde
Director of
Government
Affairs



2025 Starts Sooner Than You Think

“An investment in knowledge pays the best interest.” – Benjamin Franklin

As we come out of one election season, and head into another election season and the upcoming state legislative session, the advocacy work for a successful 2025 begins now.

Registration Now Open for HOME PAC of Greater Dallas

HOME PAC of Greater Dallas, the political action committee for members of the Dallas BA, has opened registration for its 2025 cycle. HOME PAC of Greater Dallas helps support pro-housing candidates and incumbents for key city, county and selected state level offices.

A core mission of the Dallas Builders Association is advocacy. Successes have included needed code changes, favorable local tax structure, more efficient permitting processes and protection from harmful ordinances and regulations.

As we head into the winter and spring months of 2025, we will be right back into election season, this time for multiple key municipal seats across the Dallas BA service area. In fact, we are pretty much in that season as candidates and incumbents are already mentioning their campaigns.

HOME PAC of Greater Dallas provides another opportunity for Association members to participate in the Association's advocacy efforts.



The Home Builder is published monthly by the Dallas Builders Association at 5816 W. Plano Pkwy., Plano, Texas 75093. Telephone 972-931-4840.

[BARCIE VILCHES](#), Editor

Members interested in participating should contact the Director of Government Affairs or visit <https://dallasbuilders.org/advocacy/>.

Rally Day — Dallas BA's Grassroots Advocacy Event in Austin

Rally Day 2025, the event that allows our members to not only have needed facetime with state legislators, but also gives an up-close view of our state government in process, is scheduled for Feb. 11, 2025.

This is our grassroots day at the State Capitol. As members of the housing and development industry, it is important that we are all aware of any issues that would be detrimental to our industry, especially those issues we as a group have the ability to address before they become requirements or law. Rally Day will provide an opportunity for us to deliver the message to our legislators that housing is important to Texas.

As their constituent, your voice carries weight with these policy makers. Your knowledge of your business and your insight on how regulation will impact it provides the real-world view that the Texas Legislature should keep in mind.

A personal visit to our area's state senators and representatives can make a difference. Rally Day is the perfect event for providing reinforcement to our representatives regarding important issues they will be addressing in the following few months.

The day also offers a great opportunity for networking and fellowship with other Dallas BA members.

As Rally Day 2025 gets closer on

the calendar, members will be provided updates on event logistics and how to participate, as well as information on key policy issues.

Partner opportunities are available and needed. For more immediate information on Rally Day, contact the Director of Government Affairs at David.Lehde@DallasBuilders.com.

On the Local Horizon

The City of Denton is well into the discussion regarding updates to the municipality's water and wastewater impact fees. The City Council was presented the capital improvements study prior to fall.

Both water and wastewater impact fees are assessed per designated service areas. While maximum assessable water impact fees show a decrease in one service area, they are proposed for significant increases in the others.

The maximum assessable impact fees for wastewater show an increase that more than doubles in one service area and more than triples in the others.

While the final study recommendations and fee proposals have been presented to the city's capital improvements advisory committee, the item is not expected to be brought before the City Council in early 2025.

However, members who are currently building or plan to develop and or building in Denton are urged to review the proposed fees and contact the Director of Government Affairs with concerns or comments.

Dallas BA will continue to weigh in with city officials.

In the City of Dallas, with the ForwardDallas 2.0 plan having met

approval, the attention now shifts back to the city's amending of the parking code. The ordinance has a goal preventing Dallas from being "over parked."

However, the proposed language includes a requirement for a Transportation Demand Management Plan for residential projects of 20 units or more. Just drafting the plan itself can impact project costs.

Dallas BA is also concerned about other related caveats that could impact multifamily and single-family developments.

At the regional level, the Regional Codes Coordinating Committee, of which Dallas BA is a voting member, is progressing through its review of the 2024 I-Codes.

This includes the International Residential Code, the International Energy Conservation Code, and the International Fire Code. The RCCC process results in a package of recommended amendments that many area municipalities agree with when adopting new code cycles.

The package is likely to be completed by early 2025. Then various cities around the DFW region will begin their adoption and updating of their local codes.

These are just some of the policy areas where the Dallas Builders Association engaged on behalf of the home building industry. Members are encouraged to join us for our monthly Government Relations Committee meetings to hear more.

And remember to keep an eye out for upcoming updates on Rally Day 2025.

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Hoodwin installed Oct. 11 as 82nd president

continued from page 1

of the Dallas Builders Association at the Oct. 11 gala. Also installed were 2024-2025 officers Matt Walls of Winston Custom Homes, first vice president; Landon Hood of HistoryMaker Homes, vice president/secretary; Matt Robinson of BGE Inc., associate vice president; and Steve Puckett of Prosperity Bank, treasurer.

Chris Clay with 2-10 Homebuyers Warranty received the Shorty Howard Award, given annually to the Association's top membership recruiter. It is Clay's third time to be honored with this award, which is named after one of the Dallas BA's legendary figures, an associate member who lived for bringing in members. Being the Association's top membership recruiter at the time of his untimely death, Shorty Howard set an example that, today, the Dallas BA embraces as the embodiment of commitment.



Outgoing President Adam Lingenfelter presents 2025 President Kelly Hoodwin her official symbol of office, the president's gavel.



Dallas BA's senior officers take the oath of office: Matt Walls, Landon Hood, Matt Robinson and Stephen Puckett.



Chris Clay with 2-10 Homebuyers Warranty accepts the 2024 Shorty Howard Award for membership recruitment.

[View Full Installation of Leadership Photo Gallery >>](#)



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Carol Longacre
Donny Mack
Mike Mishler
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Matt Robinson
Debora Trimpe
Justin Webb



Presented by



December 5
6pm-9pm

The Dallas Builders Association's annual Casino Christmas features casino play, a photo booth, a poker tournament, an ugly holiday sweater contest, a DJ, and more.

Vouv
4445 Sigma Rd.
Dallas, TX 75244

Members: \$35 online/\$40 walk-in
Non-Members: \$40

*poker tournament entrants must purchase ticket to Casino Christmas AND entry fee for the poker tournament

REGISTER

Metro East Division Board Holds Mini Retreat

The Metro East Division Board of Directors met at Shenaniganz Entertainment Center in Rockwall last month for a strategy planning session followed by bowling and fellowship. From left are Scott Roberts, Brian Smith, Meredith Joyce, Phil Smith, Frances Canfield, Mike Mishler, Jerry Carter, Tom Sadler and Larry Baty.



Upcoming Class – November

Presented by



Train the Trainer Class - November 14

NAHB offers a variety of educational courses taught by industry professionals who wish to share their knowledge and experience with their peers.

This course provides these professionals with the training skills needed to effectively use NAHB course materials to teach the NAHB Education curriculum. You will come away with concepts and tools to help you bridge the gap between knowing the information and teaching it to others.

Participants will be able to describe adult learning principles and how they impact training, prepare to teach NAHB instructor-led courses, present information and concepts effectively, use questioning techniques to facilitate learning, use visual aids and more.

Time: 9 a.m. - 5 p.m.
Cost: \$280 members; \$400 non-member

The Expert: Tim Lansford, CGB, GMB, CGR, CGP, CAPS, CGA, CSP, CMP, MCSP, MCGP, MIRM, with Blast Seminars & Luxury Homes of Texas.

[Register for Train the Trainer.](#)

DBA
LEADERS
2025 Details Coming Soon!



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Today, we express our sincere gratitude to all those who have placed their trust in us—the builders within the Dallas Builders Association.

As we embark on the next quarter century, we raise a toast to the future. With FraserCon by your side, you can rely on our expertise and unwavering commitment to excellence. Together, let's build a stronger, more concrete future.

Jason Fraser
Founder

★

Dallas Builders Association
Multifamily Builders Council

CHRISTMAS Party

DECEMBER 10TH
6:00 - 9:00 PM

Attendance is free with a donation at the door of a \$25 minimum value gift card to Walmart or Target. All donations raised are given to The Samaritan Inn.

**The Samaritan Inn has requested gift cards in lieu of toys this year.*

VOUV
4445 SIGMA ROAD, DALLAS, TX

REGISTER

Milestone Anniversaries

Presented by **StrucSure**
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Congratulations to these companies being recognized for continuous membership in the Dallas Builders Association.



Ferguson Bath, Kitchen & Lighting Gallery - 45 Years
Cori Conner



Hull Associates 30 Years
George Hull & Ruth Shotwell



Lee Lighting 25 Years
Dallas BA EO Gena Godinez & Dave Hambley



FraserCon Concrete Experts 20 Years
Nikki Sheely

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California Closets hosts After Hours



Host Adrienne White, California Closets; prize winner John Humen, Harrison Homes; Membership Committee Vice Chair Pat Nagler



Host Adrienne White, California Closets; prize winner Matt Mitchell, James Andrews Custom Homes; Membership Committee Vice Chair Pat Nagler



Host Adrienne White, California Closets; prize winner Allen Bernard with AAA Distributor



Prize winner Justin Jeffery with Slate Plumbing



Cash door prize winner Fran Murphy with Wynne/Jackson Inc.

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HAPPY HOUR



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REGISTER AT [DALLASBUILDERS.ORG/CALENDAR](https://dallasbuilders.org/calendar)

Members win prizes at Oct. Metro East Division Happy Hour



Host Eric Neel, The Jarrell Company; Corneilius Shackelford, Desen Capital



Daniela Yancovich, IC Surface Studio; host Eric Neel with The Jarrell Company




Host Eric Neel, The Jarrell Company; Justin Webb, Altura Homes



Host Eric Neel, The Jarrell Company; Larry Baty, Cadenhead Servis Gas




Mike Mishler, Mishler Builders; host Eric Neel, The Jarrell Company



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CHERI WEINHAGEN




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11:30AM-1:00PM

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Dallas Division Presents Dallas Permit Update

In October, the Dallas Division's lunch program focused on the City's of Dallas's transition of its Development Services Department plus an update on permits and inspections. From left are Tony Rader, City of Dallas; guest speaker Vernon Young, deputy director, City of Dallas; Bob Hansen, Dallas Division director; guest speaker Sam Eskander, deputy director/chief building official, City of Dallas; and Stephen Tusken, City of Dallas.

Young Professionals Present Industry Update

Ted Wilson of Residential Strategies, left, gave an industry update at the Oct. 2 meeting of the Association's Young Professionals Council. With him at right is Council Chair Colin Byrne of Forestar Group.



November is Spike Appreciation Month!

Spikes are one of the most active and dedicated groups within the Association. Their efforts in recruiting and retaining members are crucial to the Association's vitality and help maintain a strong voice for the housing industry.

Member-to-member recruitment is the most effective way to grow any organization, and the Dallas BA Spikes have fully embraced this approach.

The Dallas BA has some of the highest ranking Spikes in the nation.

Leading the pack is Past President T.W. Bailey Sr. with Bailey Family Builders, who has accomplished a feat that no one else in the Association has done. He has surpassed the 2,100-Spike level of new member recruitment and is the highest ranked Spike in the State of Texas and one of the highest ranked in the nation, coming in at No. 15.

The National Association of Home Builders recognizes and rewards peer-to-peer recruiting through the Spike Club. Members of the Spike Club receive several benefits and recognition throughout the year.

Qualifying members receive national recognition on the Spike Wall of Fame and Top 100 leaderboards. Additionally, the NAHB Spike Club includes unique lapel pins for each level of achievement.

These Spike Club levels range from Spike Candidate (1-5.5 credits) to Life Spike (25 credits) to Royal Spike (150 credits) all the way up to All-Time Big Spike (1500+ credits).

The Association's Top Spikes are:

- T.W Bailey – 2117
- John Bynum – 1531
- Bob Cresswell – 1429.50
- Leslie Woods – 1247.00
- Donnie Evans – 400.50
- Michael Mishler – 323.00
- Scott Sandlin – 315.50
- Tim Jackson – 287.00
- Pat Nagler – 272.00
- Mike Phillips – 264.00
- Kristin King – 248.00
- Jerry Carter – 234.00
- James Siepiela – 220.50
- Peter Shaddock – 218.00
- Tommy Ford – 212.50
- Rich Messenger – 176.50
- Jim Johnson – 161.00
- Chris Clay - 158.00
- Kevin McLain – 144.00
- Chris Jackson – 143.00
- Bill Deal – 137.00
- Matt Walls – 136.00
- Jeff Dworkin – 126.50
- Carol Longacre – 118.50
- Michael Turner – 100.50
- Susie Moore – 96.50
- Edward Martin – 95.75
- Jody Hanson – 94.00

HOME OF THE WEEK

ACCEPTING SUBMISSIONS

The Home of the Week presented in partnership with The Dallas Morning News, is open to multifamily builders and land developers in addition to single-family builders. The feature will highlight homes (in all stages of completion), apartment/condo complexes and master-planned communities. These projects will be promoted in both the print and online Dallas News, on DallasBuilders.com and on social media.

Open to Multifamily Builders and Land Developers

This service is FREE to Dallas BA builder members.

INTERESTED?
Contact Holly Marmon at 214-624-3176 or Holly.Marmon@DallasBuilders.com

Currently filling feature dates November - January




NEW MEMBERS

BUILDERS

Ay Development 22 LLC
Yehuda Izmagristo
469-345-3009
BUILDERS - RESIDENTIAL

Brickment Homes
Karnik Radadia
469-894-1050
BUILDERS - RESIDENTIAL
Spike: Christopher Clay, 2-10 Home Buyers Warranty

Bridgeview Construction LLC
Blake Pearce
972-352-0919
BUILDERS - MULTIFAMILY

C'Eller Real Estate Solutions II LLC
Samual Edwards
469-381-2308
BUILDERS - RESIDENTIAL
Spike: Alan Hoffman, Hoffmann Homes

Estorr Construction
David Torres
214-613-1217
BUILDERS - MULTIFAMILY

Fig Tree Homes, LLC
Ian Sears
940-453-6077
BUILDERS - RESIDENTIAL

Summit Homes of Texas
Diem Ho
817-881-8286
BUILDERS - REMODELER
Spike: Christopher Clay, 2-10 Home Buyers Warranty

SUSTAINING ASSOCIATE
RCG Global Enterprises dba Mach 1 Epoxy Flooring of Plano
Reginald Greenwell
214-548-7713
FLOORING
Spike: Christopher Clay, 2-10 Home Buyers Warranty

ASSOCIATES
Classy Closets of DFW
Jerry Caldwell
972-355-7687
HOME LIVING/DECOR

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Daniela Yancovich
469-338-5213
FLOORING
Spike: Jeff Skinner, Black Level AV

Limpiar
Demilade Oloyede
903-718-4174
AUDIO/VIDEO
Spike: Kevin McLain, DuPont

Lonestar Lighting & Technology
Jessica Detmer
713-837-6841
ELECTRICAL

AFFILIATES/ ADDITIONALS
Brickment Homes
Juan Moreno
469-863-2455
BUILDERS - RESIDENTIAL
Spike: Christopher Clay, 2-10 Home Buyers Warranty

Estorr Construction
Danielle Cross
682-559-0485
BUILDERS - MULTIFAMILY
Spike: Chris Graves, Texas Building Supply

Grand Homes Inc.
Paige Fuhrman
972-387-6148
BUILDERS - RESIDENTIAL

Grand Homes Inc.
Katie Williams
972-387-6143
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Epoxy Flooring of Plano
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945-248-3723
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New Members Win Prizes!

Congratulations to these four members who won prizes at the October New Member Welcome Breakfast. This event, held every other month on the second Tuesday, is open to guests and members (new and old!). It provides the opportunity to learn how the Dallas Builders Association can benefit your business. This event is free to attend, but advance reservations are needed. In addition to Yearlong Membership Partner StrucSure Home Warranty, the New Member Welcome Breakfast is presented by AlphaGraphics and Tom Sadler & Associates.



Event Co-Partner Sam Reed with Alphagraphics presents Alpha Graphics Swag Boxes to prize winners Julz Carradine with WFG National Title Company (left) and Nichelle Keithley with Coldwell Banker Apex.



Association EO Gena Godinez presents Dallas BA mugs, mouse pads and coasters to prize winners Emily Tomasik with Paul Davis Restoration of North Dallas (left) and Darryl Waldock with Collier Consulting Inc.

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