

THE HOME BUILDER

DallasBuilders
ASSOCIATION

www.DallasBuilders.org



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Industry Investors



BRIEFLY

The Multifamily Builders Council will hold its next lunch meeting April 1 at Dallas BA offices. [Register.](#)

Register for the Dallas Division's April 3 lunch meeting by March 31. The meeting begins at 11:30 a.m. at Maggiano's Little Italy at NorthPark Center.

The Association's next New Member Welcome Breakfast is scheduled for April 8. Learn how Dallas BA membership can benefit your business while networking with new members. Thank you to 2025 Yearlong Membership Partner StrucSure Home Warranty. Breakfast will be provided by Alphagraphics and Tom Sadler and Associates.

Dallas BA makes industry's voice heard at Legislative Rally Day

By David Lehde
Director of
Government Affairs

Members and staff from the Dallas Builders Association on Feb. 11 traveled to Austin for Rally Day at the State Capitol.

Enduring the rainy weather, teams from the Association met with more than 30 legislators and their staffs to discuss the most pressing regulatory concerns our industry has for the 89th Legislature. Covering topics from fees, to permitting, to zoning and other regulations, Dallas BA advocated for the home building industry's needs, as well as provided examples of our economic benefit to both the Dallas Service Area and across the State of Texas.

Home building benefits the state's economy, contributing an estimated \$71.5 billion annually. More than 42,000 construction jobs were added in Texas last year. That results in part from 4.4% in construction growth. Still, just as is needed nationwide, Texas needs new construction workers.

But this economic benefit faces threats. Texas saw a rise of 40% in median home prices between 2019 and 2023, according to data from the Texas Comptroller. And the Lone Star State lags behind most other states when it comes to its national ranking in home ownership.

The impacts of over regulation can stifle home ownership. The Texas Real

Estate Center at Texas A&M University estimates that for every \$1,000 increase to the average priced home, about 22,000 families can be priced out of that market.

So, the message from teams from the Dallas BA was simple: The legislature should work to build on Texas' reputation for providing the American Dream.

It was impressed upon legislators to avoid regulation that could negatively affect the ability to provide homes to

[Continued on page 2](#)



Representative Ben Bumgarner, center, was among Texas state legislators that Dallas BA delegates met with in Austin during Rally Day Feb. 11. On hand to discuss housing issues with him were, from left, Jerry Carter, Jerry Carter Homes; staff Director of Government Affairs David Lehde; Association President Kelly Hoodwin, Altura Homes; Dallas BA Executive Officer Gena Godinez; Kent Conine, Conine Residential Group; Donnie Evans, Altura Homes; and Matt Robinson, BGE, Inc.



The Dallas BA was recognized at the Texas Association of Builders board meeting in February with a HOMEPAK Star Award in recognition of industry advocacy efforts.



The HomeFront

Government Affairs News and Info

David Lehde
Director of
Government
Affairs



Dallas BA Makes Industry's Voice Heard at Rally Day

[Continued from page 1](#)

Texans at a price they can afford. We also cited the need for more transparency, notification, and thresholds as it relates to the process local entities may engage in related to impact fees and moratoriums.

Members and staff also relayed the importance of continuing to support career and technical education, and workforce training, in Texas.

Dallas BA joined other local HBA's as more than 650 home building advocates from statewide spread the important news of housing. The premier grassroots event of the Association occurs every two years when

the Texas Legislature is in session.

Local Regulations Loom Big Into Spring

From Dallas to Denton and other points in the service area, local ordinances and fees are being discussed. Dallas BA recently weighed in on a parkland dedication ordinance amendment in Dallas, stating our concern about any new and different calculations applied to new single-family homes.

Dallas drafted amendments due to requirements related to multifamily dedications resulting from HB 1526 in the 88th session. That legislation

did not include application for single-family after concerns were raised.

The City of Dallas is still working on a draft for amendments to the parking code. The intent is to reduce parking minimums and better apply the calculations of space as needed per multifamily development.

In Denton, the discussion is about what rates should be applied per dwelling unit as the city updates their water and wastewater impact fees. The committee of jurisdiction has already been presented with a study, and now the draft will likely go before the city's public utilities board for input related to the city's overall fee schedules. Sometime in the next few months, the City Council will weigh in with a final decision.

Across the region, local governments are awaiting the final recommendations for regional amendments to the 2024 I-Codes, including the International Residential Code (IRC) and International Energy Conservation Code (IECC).

The Dallas BA is a voting member of the Regional Codes Coordinating Committee at the North Central Texas Council of Governments, whose work is to draft and approve the recommendations. The drafts are now in the final stages, and the goal is to provide an example for area municipalities to adopt in their local process that better align codes to our region and avoid needlessly driving up costs.

Oh, yeah, and the State Legislature is in full swing

Dallas Builders ASSOCIATION

Thank you to all the Rally Day Partners!

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Meredith Joyce, Michael Joyce Properties; Representative Keith Bell; Mike Mishler, Mishler Builders, Inc.; and Dallas BA Director of Government Affairs David Lehde.



David Genz, Select Custom Home; Representative Matt Shaheen; Chris Clay, 2-10 Home Buyers Warranty; Dallas BA Vice President/Secretary Landon Hood, HistoryMaker Homes; Alexis Miller, James Hardie Building Products; and Rane Pearson, RPPE, LLC.

Representing The Interests of the Home Building, Multifamily Construction and Remodeling Industry in the Greater Dallas Area

THE HOME BUILDER

Dallas Builders ASSOCIATION www.DallasBuilders.org

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[BARCIE VILCHES](#), Editor

Members advocate for housing at Rally Day



Senator Brent Hagenbuch, standing far left; Dallas BA Director of Government Affairs David Lehde; James Rodriguez, Fox Energy Specialists; Kelsey Taylor, ABHR; Shawna Guevara, Landmark Structural Builders; Adam Lingenfelter, Lingenfelter Luxury Homes; and Jessica Goehring, Hotchkiss Insurance Agency, LLC.



Joshua Correa, Divino Homes; Jerry Carter, Jerry Carter Homes; Representative Angie Chen Button; Jake Murillo, V Luxury Homes; Jack Rowe, Pulte Group; Charles Covey, LandVest Development; and Khayree Duckett, Dominionium Management Services



Teresa Williams, KJ Custom Screens & Outdoor Living; Ryan Joyce, Michael Joyce Properties; Representative Keresa Richardson; Kelsey Taylor, ABHR; and Meredith Joyce, Michael Joyce Properties

Tim Lansford, Luxury Homes of Texas, Dallas BA Executive Officer Gena Godinez; Representative Shelley Luther; President Kelly Hoodwin, Altura Homes; and Matt Robinson, BGE, Inc.



DALLAS BUILDERS ASSOCIATION
McSAM AWARDS 2025
ONE NIGHT. ONE INDUSTRY.
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APRIL 26, 2025
TICKETS

March 7
3rd Annual Women in Construction Conference
Hosted By
COLLIN COLLEGE
Join the PWB group in support of Collin College with a day dedicated to empowering women in the construction industry with opportunities to connect, learn, and grow. Enjoy a full day of networking, engaging guest speakers, insightful breakfast breakouts, and scholarship giveaways—all while sharing meals with like-minded professionals. Don't miss this inspiring celebration of women shaping the future of construction!
Session 1: 8:30am-11:30am (breakfast included)
Session 2: 11:45am-1:20pm (lunch included)
Collin College Conference Center
2400 Community Avenue, McKinney, TX
2025 Professional Women in Building Yearlong Partners
This event is free to attend but registration is required due to space limitations.
Register

Dallas Division



In February the Dallas Division presented its annual Realtor panel to a packed crowd. From left are Joe Atkins, moderator and Dallas Division board member; Michael Humphries, Allie Beth Allman; Ryan Streiff, Dave Perry Miller; Michele Balady Beach, Compass; and Division President Jeff Dworkin.



Dallas Division President Jeff Dworkin presents Drue Puckett with a plaque posthumously celebrating her husband, Steve Puckett, as an Honored Life Director of the division.



CRAWFISH BOIL



April 10
5:30-8pm

ALL YOU CAN EAT
Crawfish & Fixin's

Also featuring cold beverages, hamburgers, beignets, music, corn hole and networking.

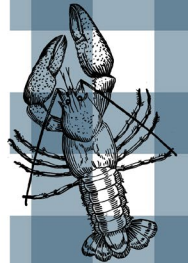
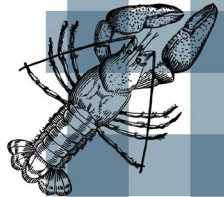
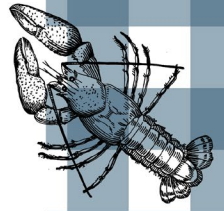
Dallas BA Members: \$30 | Non-Members: \$40

Dallas BA Parking Lot: 5816 W. Plano Pkwy. Plano, TX

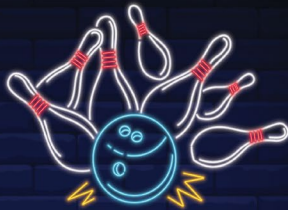
Bayou Partner



REGISTER OR PARTNER



Bowling Tournament May 7



5:30pm Registration/Happy Hour
6:00pm Tournament

3805 Belt Line Rd.
Addison, TX 75001

Proceeds benefit the Dallas BA's Collin College Scholarship Fund, which allows the next generation of our industry to pursue a career in construction.

Play as a team of 6 bowlers for \$300 or play as an individual for \$40. Non-members \$50 per person.

Register/Partner

NAHB Member **SAVINGS**
Put your membership to work.

Exclusive discounts that benefit you, your business and your family
nahb.org/Savings



Upcoming Classes

Presented by



Building a Better House Series: Zoning Fundamentals for Builders & Architects - March 6

Participants will learn the basics of zoning regulations and how to avoid costly mistakes during the construction process.

Class instructor is registered architect Scott Roberts, CGP, CAPS, of Creative Architects, who has over 42 years of experience dealing with zoning and building code issues.

This class will cover:

- Finding and interpreting zoning maps and ordinances;

- Navigating the zoning process for development projects;

- Understanding variances, special exceptions, planned development and other zoning tools; and

- HOAs and their private zoning rules.

Time: 10 a.m. - 1 p.m.

Cost: \$35 members; \$45 non-member

Format: In-person or virtual

[Register for the Zoning Fundamentals Class.](#)

Ask the Builder Series: Mastering the Basics of Residential Building & Remodeling- March 19

Building or remodeling a home is a complex process that requires knowledge, skill and the right approach.

This comprehensive class brings together a panel of expert builders to walk you through every step of the residential construction and remodeling process—from initial planning to the final touches.

Whether you're a new builder,

a contractor looking to refine your expertise, or an associate eager to understand the process, this course provides practical insights, industry best practices and expert guidance to ensure success.

Tim Lansford, CGB, GMB, CGR, CGP, CAPS, CGA, CSP, CMP, MASTER CSP, MASTER CGP, MIRM with Blast Seminars & Luxury Homes of Texas, is the instructor.

Time: 9 a.m. - 3 p.m.

Cost: \$159 members; \$259 non-member

Format: In-person or virtual

[Register for the Basics of Residential Building & Remodeling Class.](#)

Project Management: NAHB Certificate Course - March 25

The primary responsibility of a project manager is to get the project built on time, on budget and with a happy customer. The course explains the role of project managers during each phase of a project, including the pre-construction, construction, and post-construction phases. Project management tools and effective management of trade contractors will also be discussed.

Master instructor will be Donny Mack, CAPS, CGP, CGR, GMB, with Mack Professionals/Beaver Builders, who is one of only 12 individuals across the country who has earned the title of NAHB Master Instructor

Time: 9 a.m. - 4 p.m.

Cost: \$159 member/\$259 non-member

Format: In-person or virtual

[Register for the Project Management Class.](#)

Estimating and Scheduling: Dual NAHB Certificate Course - April 15

Graduates will receive a certificate for both Estimating and Scheduling through the National Association of Home Builders.

Donny Mack, CAPS, CGP, CGR, GMB, with Mack Professionals/Beaver Builders will be the instructor.

Time: 9 a.m. - 5 p.m.

Cost: \$299 member /\$499 non-member

Format: In-person or virtual

[Register for the Estimating and](#)



FraserCon: Your Trusted Concrete Experts

Over 25 years of dedicated concrete construction in North Texas, we've experienced the true essence of hard work, perseverance, and growth. Our journey has been filled with grinding, sacrificing, learning, giving, failing, laughing, growing, caring, hoping, persisting, reflecting, loving, living, and winning. Every step of the way, we've embraced the challenges and celebrated the successes.

Today, we express our sincere gratitude to all those who have placed their trust in us—the builders within the Dallas Builders Association.

As we embark on the next quarter century, we raise a toast to the future. With FraserCon by your side, you can rely on our expertise and unwavering commitment to excellence. Together, let's build a stronger, more concrete future.

Jason Fraser
Founder

MC Surfaces hosts February After Hours



Host Stephanie Graham with MC Surfaces presents door prize winner Jake Murillo with V Luxury Homes an RTIC cooler with two RTIC can coolers.



Past president Matt Mitchell, James Andrews Custom Homes, wins two Rangers vs Astros baseball tickets, presented by Stephanie Graham with MC Surfaces.



Gary Godinez with Stone Systems wins a bottle of wine and a \$150 gift card to Y.O. Ranch Steakhouse, presented by host Stephanie Graham with MC Surfaces.



Stephanie Graham with MC Surfaces awards door prize winner Danny Perez with M&D Real Estate two \$100 gift cards to Top Golf.

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After Hours guest Kelly McLaughlin wins a pair of AirPods Pro.



Cash door prize winner is Sandra Thomas with First United Bank.

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- 3 Receive a Rebate Check



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Multifamily Builders Council

Multifamily Builders Chair Adam Sumrow expresses his appreciation to February lunch speaker Craig Johnson, director of architecture and construction programs at Collin College.



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Meet with Associates in 10-minute rotations.

March 4 - 3-5 p.m.

Light Bites & Beverages

Learn about new, innovative products, services and special offers.

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Professional Women in Building Council hosts 'Galentines' event in February



Professional Women in Building Chair Meredith Chapman congratulates 'Bougie Bingo' winner Sierra Alden, Oscar Mike Appraisal Group.



Mel McLaughlin, Pacesetter Homes, and Blanca Montanez, Tag & Associates, LLC, also claimed prizes playing 'Bougie Bingo'.



Council Vice Chair Teresa Williams presents the prize to Danielle Woods, Jet Stream, who won the Bring a Friend drawing.



PWB Chair Meredith Chapman presents a prize to Vanessa Wright, Levven, another 'Bougie Bingo' winner.



Chair Meredith Chapman and Vice Chair Teresa Williams award a prize to Rus-sica Allen, Tripointe Homes, winner of the new membership drawing.

Milestone Anniversaries

Congratulations to these companies being recognized for continuous membership in the Dallas BA.



The Kaufman Company Inc. - 40 Years
Dallas BA Executive Officer Gena Godinez, Steve Kaufman, President Kelly Hoodwin, Membership Chair Chris Clay



Ultra Homes - 20 Years
Carolyn Cashion

30 Years
Traditional Classic Homes Inc

5 Years
Vault Construction Group - Kelly Foy

10 Years
Allied Gallery
First National Bank Mortgage
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Young Professionals Council

The Young Professionals Council presented a program on start ups at its February meeting at Association offices. From left are council Chair Collin Byrne; moderator Jennifer Johnson, Olivia Clarke Homes; Ryan Joyce, Michael Joyce Properties; Shawna Guevara, Landmark Structural Builders; Victor E Salvino IV, VictorEHome-builders; and Jim Knight, KFM Engineering and Design.

March 3 is final date to enter McSAM Awards

The final deadline is March 1 for People’s Choice entries in the McSAM Awards and March 3 for all other categories.

This year’s McSAM Awards presented by LP Building Solutions will be held on Saturday, April 26, at the Statler Hotel in Dallas.

The Dallas Builders Association’s annual McSAM Awards recognizes excellence in sales and marketing. These prestigious awards are given to builders, remodelers, developers and associates who have made a significant and creative contribution in residential marketing through specific achievements in the previous year.

Entry fee for all categories except People’s Choice is \$225 per entry.

All entries must be submitted through the online portal at McSAM Awards.com.

The 2025 awards show will include 84 categories and two People’s Choice Awards: Community of the Year and Builder of the Year.

Again this year, several categories previously exclusive to the former ARC Awards, are included in the McSAM lineup.

These include categories for custom builders: Best Interior Design; Best Kitchen; Best Architectural Design - Modern, Traditional and

Transitional; and Custom Builder of the Year.

Four remodeling categories are also included: Best Addition; Best Kitchen Remodel; Best Bathroom Remodel; and Best Whole House Remodel.

Other awards categories will be in the areas of Professional Achievement; Marketing, Advertising, Signage, Online; Interior Merchandising; Design, Home / Builder / Developer and Community of the Year.

Sales Achievement Awards, which are non-judged volume-based recognitions, will be made in four dollar volume categories ranging from \$5 million to over \$35 million.

A variety of partnership opportunities are available ranging from \$1,000 to \$6,000. Market directly to decision makers including volume builder CEOs, division presidents, custom builders, remodelers, architects, brokers, builders, developers, interior designers and sales and marketing professionals.

Details can be found [HERE](#). or contact Director of Meetings and Events Jasmine Streete at 214-615-5012 if you are interested in partnering.

Tickets to the awards gala are now on sale. Prices are \$175 through April 12. Information is available at [this link](#).



The Association’s yearlong leadership program begins soon! Contact Gena Godinez.

HOME OF THE WEEK ACCEPTING SUBMISSIONS

The Home of the Week presented in partnership with The Dallas Morning News, is open to multifamily builders and land developers in addition to single-family builders. The feature will highlight homes (in all stages of completion), apartment/condo complexes and master-planned communities. These projects will be promoted in both the print and online Dallas News, on DallasBuilders.com and on social media.

Open to Multifamily Builders and Land Developers

This service is FREE to Dallas BA builder members.

INTERESTED?
 Contact Holly Marmon at 214-624-3176 or Holly.Marmon@DallasBuilders.com



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Crossland Construction
Company
Charlie James
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Republic Elite Multifamily
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GreenLife General Solu-
tions, LLC
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HHR Construction LLC
Hector Hernandez
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Peter Shaddock Sr.
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BUILDERS - RESIDENTIAL

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Sanjay Singhania
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BUILDERS - LAND
DEVELOPER

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Taylor Thompson
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WCD Remodeling
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Spike: Teresa Williams, KJ
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Knox Roofing LLC
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ROOFING
Spike: Elliott Perry, Hudson
Construction Group

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Bruce Solis
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AUDIO/VIDEO
Spike: Oscar Andujo,
Oscar Andujo Co DBA TTB
Homes Co

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Tamera Martin
214-252-0692
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MANAGEMENT

ASSOCIATES

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Anbby Chen
214-838-2225
KITCHEN
Spike: Matt Moore, Allied
Interior Solutions/Square
Cabinetry

Chavez Drywall & Build
Ramiro Chavez
469-834-3043
DRYWALL (SHEETROCK)

CrossCountry Mortgage
Denise Castillo
817-480-3947
FINANCIAL SERVICES
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Burgess Construction
Consultants Inc.

Henry Company
Mark McCoy
945-546-2551
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Spike: Sara Wood, Pella
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FINANCIAL SERVICES
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Ernest Muller
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well Banker Realty

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Jackie Carroll
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Mick Kelly
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BUILDERS - RESIDENTIAL

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TEXAS ASSOCIATION OF BUILDERS 2023 - 2025 CONTRACTS | NEW LAWS!



The 2023 Legislative Session saw the most consequential changes in residential construction in the last 30 years! In addition to the Statute of Repose (SOR) being lowered to a period of six years when the builder/remodeler provides a one, two and six year written warranty that covers certain elements of the improvements, the Residential Construction Liability Act (RCLA) saw a massive overhaul that is absolutely unprecedented.

- Lowers the structural warranty to six years in order to mirror the lowered SOR;
- Reflects vital Texas Supreme Court decisions regarding arbitration provisions;
- Addresses all-too-common wire fraud in the industry;
- Provides a top-flight sale contingency addendum;
- Includes important pool construction disclosures;
- Updates lot contract provisions;
- Incorporates a revised real estate broker agreement; and
- Provides many other important risk management changes.

As always, the TAB contracts package includes legislatively mandated requirements specific to Texas, the absence of which could result in dire consequences for your business.

Make sure you purchase the contracts package that complies with Texas law!